

Results Summary for FY2026 (Year ended August 31, 2026)

Consolidated Business Performance

(Billions of Yen)

	Year to Aug. 2025	Year to Aug 2026						Year to Aug. 2027	
	Full Year Actual (24/9~25/8)	1H Actual		2H Actual		Full Year Actual		Full Year Estimate	
		(25/9~26/2)	(y/y)	(26/3~26/8)	(y/y)	(25/9~26/8)	(y/y)	(26/9~27/8)	(y/y)
Revenue	3,400.5	2,055.2	+14.8%	1,908.1	+18.5%	3,963.3	+16.6%	4,450.0	+12.3%
Gross Profit (to revenue)	1,828.8 53.8%	1,111.5 54.1%	+16.4% +0.8p	1,076.9 56.4%	+23.2% +2.1p	2,188.5 55.2%	+19.7% +1.4p	- -	- -
SG&A Expenses (to revenue)	1,277.7 37.6%	724.6 35.3%	+10.9% -1.2p	745.4 39.1%	+19.4% +0.3p	1,470.0 37.1%	+15.1% -0.5p	- -	- -
Business profit (to revenue)	551.1 16.2%	386.9 18.8%	+28.3% +1.9p	331.5 17.4%	+32.9% +1.9p	718.4 18.1%	+30.4% +1.9p	830.0 18.7%	+15.5% +0.6p
Other income, expenses	13.1	13.7	+438.4%	10.9	+3.4%	24.6	+87.9%	-	-
Operating profit (to revenue)	564.2 16.6%	400.6 19.5%	+31.7% +2.5p	342.4 17.9%	+31.7% +1.8p	743.1 18.7%	+31.7% +2.1p	830.0 18.7%	+11.7% ±0.0p
Finance income/costs	86.3	28.1	-52.7%	31.2	+16.6%	59.3	-31.2%	50.0	▲15.8%
Profit before income taxes (to revenue)	650.5 19.1%	428.8 20.9%	+17.9% +0.6p	373.7 19.6%	+30.3% +1.8p	802.5 20.2%	+23.4% +1.1p	880.0 19.8%	+9.7% -0.4p
Profit attributable to owners of the parent (to revenue)	433.0 12.7%	279.2 13.6%	+19.6% +0.6p	263.2 13.8%	+32.0% +1.4p	542.5 13.7%	+25.3% +1.0p	560.0 12.6%	+3.2% -1.1p

Performance by Group Operation

(Billions of Yen)

		Year to Aug. 2025 (24/9~25/8)	Year to Aug 2026					
			1H Actual		2H Actual		Full Year Actual	
			(25/9~26/2)	(y/y)	(26/3~26/8)	(y/y)	(25/9~26/8)	(y/y)
UNIQLO Japan	Revenue	1,026.0	581.7	+7.4%	503.1	+3.8%	1,084.8	+5.7%
	Business profit (to revenue)	181.3 17.7%	110.7 19.0%	+13.4% +1.0p	85.3 17.0%	+1.9% -0.3p	196.0 18.1%	+8.1% +0.4p
	Operating profit (to revenue)	184.4 18.0%	111.4 19.2%	+14.1% +1.2p	85.2 16.9%	-1.8% -1.0p	196.6 18.1%	+6.6% +0.1p
UNIQLO International	Revenue	1,910.2	1,241.3	+22.4%	1,169.7	+30.5%	2,411.1	+26.2%
	Business profit (to revenue)	305.3 16.0%	233.0 18.8%	+37.4% +2.1p	206.8 17.7%	+52.4% +2.6p	439.8 18.2%	+44.1% +2.2p
	Operating profit (to revenue)	309.3 16.2%	234.1 18.9%	+38.9% +2.3p	213.9 18.3%	+52.0% +2.6p	448.1 18.6%	+44.9% +2.4p
GU	Revenue	330.7	168.4	+1.6%	168.2	+2.1%	336.7	+1.8%
	Business profit (to revenue)	28.3 8.6%	15.7 9.4%	+20.1% +1.5p	15.7 9.3%	+3.2% +0.1p	31.5 9.4%	+11.0% +0.8p
	Operating profit (to revenue)	30.5 9.2%	16.4 9.8%	+18.3% +1.4p	16.4 9.8%	-1.0% -0.3p	32.8 9.8%	+7.8% +0.6p
Global Brands	Revenue	131.5	62.7	-7.5%	65.8	+3.3%	128.5	-2.3%
	Business profit (to revenue)	2.6 2.0%	-0.7 -	- -	3.5 5.4%	+134.6% +3.0p	2.8 2.2%	+6.8% +0.2p
	Operating profit (to revenue)	-0.9 -	-0.1 -	- -	4.6 7.0%	- -	4.4 3.5%	- -

*Business profit = Revenue – (Cost of sales + SG&A expenses)

FY2026 Highlights

■ Consolidated Results: Achieves a record performance for the fifth consecutive year

- FY2026 revenue: 3.9633 trillion yen (+16.6% year on year), business profit: 718.4 billion yen (+30.4%), and profit attributable to owners of the Parent: 542.5 billion yen (+25.3%).

- UNIQLO operations in all regions reported year-on-year revenue and profit gains. The opening of high-quality stores that effectively convey the value of LifeWear, and strategically enhancing coordination of products, store displays, and customer communication helped increase support for the UNIQLO brand.
- We plan to offer a year-end dividend of 530 yen per share. When added to the 320 yen interim dividend, that would generate a scheduled annual dividend of 850 yen for FY2026; an increase of 350 yen compared to the previous year. We will prioritize growth investments to drive business expansion, while also maintaining a high level of shareholder returns.

■ **UNIQLO Japan: Reports full-year revenue and profit gains, achieves a record performance**

- FY2026 revenue: 1.0848 trillion yen (+5.7%), business profit: 196.0 billion yen (+8.1%).
- FY2026 same-store sales increased 5.1% on buoyant sales of products that reflected on-trend silhouettes and materials, and strong sales of functional ranges that met customer needs.
- The full-year gross profit margin contracted by 0.1 point after a weakening in yen rates on forward exchange contracts inflated the cost of sales ratio primarily in the first half. The selling, general and administrative expense ratio improved by 0.4 points to 32.6%.

■ **UNIQLO International: Reports large full-year revenue and profit gains, achieves a record performance**

- FY2026 revenue: 2.4111 trillion yen (+26.2%), business profit: 439.8 billion yen (+44.1%).
- UNIQLO operations continued to generate growth across all regions. In local currency terms, South Korea, Southeast Asia, India & Australia, North America, and Europe all reported double-digit revenue and profit gains, while the Greater China region reported a rise in revenue and double-digit year-on-year profit growth.
- The business profit margin increased in all regions.

■ **GU: Generates a rise in full-year revenue and a significant expansion in profits**

- FY2026 revenue: 336.7 billion yen (+1.8%), business profit: 31.5 billion yen (+11.0%).
- Fourth-quarter sales struggled due to lingering issues with satisfying ongoing demand for Summer items and balancing product lineup, as the brand switched over to a new collection from Fall Winter 2026.
- Improved the quality of operations by tightening product numbers and focusing on strong-selling items, and enhancing sales planning precision.

■ **Global Brands: Reports a decline in revenue but an increase in profit in FY2026**

- While Global Brands revenue decreased to 128.5 billion yen (−2.3%), business profit increased to 2.8 billion yen (+6.8%).
- The Theory business is in a global structural reform transitional period, which resulted in a decline in full-year revenue and a largely steady level of profit in local currency terms. The PLST business reported higher revenue and profit. The Comptoir des Cotonniers/Princesse tam.tam business reported a decline in full-year revenue and a slight contraction in business losses in local currency terms. Operating losses contracted significantly compared to the previous year, in which an impairment loss was recorded.

■ **FY2027 consolidated estimates: Forecast another record performance on significant revenue and profit gains**

- FY2027 consolidated revenue: 4.4500 trillion yen (+12.3%), consolidated business profit: 830.0 billion yen (+15.5%), and profit attributable to owners of the Parent: 560.0 billion yen (+3.2%).

- We forecast an annual dividend in FY2027 of 900 yen per share, split equally between interim and year-end dividends of 450 yen each. That would represent an increase in the annual dividend of 50 yen compared to FY2026.

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FY2026 in Focus

■ UNIQLO Japan: Reports full-year revenue and profit gains, achieves a record performance

UNIQLO Japan achieved a record performance in fiscal 2026, after reporting year-on-year revenue and profit gains. UNIQLO Japan revenue totaled 1.0848 trillion yen (+5.7% year-on-year) and business profit expanded to 196.0 billion yen (+8.1% year-on-year). Full-year same-store sales expanded by 5.1% year-on-year, with the buoyant sales performance being driven by highly functional ranges, such as Ultra Stretch Pants and UV Protection items, and products that reflected on-trend silhouettes, such as Barrel Pants. The gross profit margin contracted by 0.1 point year-on-year. In the first half from 1 September 2025 through 28 February 2026, the gross profit margin contracted by 0.2 points after a weakening in yen rates on forward exchange contracts used for procurement purposes inflated the cost of sales ratio. However, that was followed by a 0.3 point improvement in the gross profit margin in the second half of the year, from March 1, 2026 through August 31, 2026. While yen rates on the forward exchange contracts used for procurement purposes weakened during the second half, the volume of additional production orders decreased, reducing the impact of spot exchange rates and improving the cost of sales ratio. Meanwhile, the selling, general and administrative expense ratio improved by 0.4 points to 32.6%, due to lower personnel and store rent expense ratios primarily in the first half of the year.

■ UNIQLO International: Reports large full-year revenue and profit gains, achieves a record performance

UNIQLO International reported a record high performance in fiscal 2026 on the back of significant increases in both revenue and profit, with revenue rising to 2.4111 trillion yen (+26.2% year-on-year) and business profit expanding to 439.8 billion yen (+44.1% year-on-year). The business profit margin also improved following the reporting of double-digit revenue and profit growth across all regional operations.

Breaking down the UNIQLO International performance into individual regions and markets, the Greater China region reported revenue totaling 724.0 billion yen (+11.3% year-on-year) and business profit totaling 112.0 billion yen (+24.6% year-on-year). For the Mainland China market, fiscal 2026 was a year in which structural operational reforms made steady progress, with encouraging signs indicating a return to growth. In local currency terms, full-year revenue from that market increased by approximately 3% year-on-year, and business profit increased by roughly 18% year-on-year. The Hong Kong and Taiwan markets both reported increases in full-year revenue and profit in fiscal 2026.

South Korea and the Southeast Asia, India & Australia region reported combined revenue of 809.4 billion yen (+30.7% year-on-year) and business profit of 168.3 billion yen (+44.0% year-on-year). South Korea reported double-digit revenue and profit growth. That strong result was underpinned by further growth in local customer support for LifeWear, alongside a greater strategic coordination of products, store displays, and communication of information. The Southeast Asia, India & Australia region reported double-digit revenue and profit growth. In that region, consistent strong growth is being driven by improved product lineups and sales planning.

Meanwhile, North America's revenue totaled 364.9 billion yen (+34.6% year-on-year) and business profit rose to 67.9 billion yen (+53.3% year-on-year), while Europe's revenue totaled 512.6 billion yen (+38.7% year-on-year) and business profit expanded to 91.7 billion yen (+69.0% year-on-year). For the first time, combined sales from North America and Europe outstripped those of the Greater China region, and also outstripped those of the South Korea, the Southeast Asia, India & Australia region; proving that North America and Europe have grown into substantial pillars driving Group growth. Customer support for LifeWear in North America and Europe was boosted through the opening of flagship stores and effective brand communication, as well as through the release of new products that incorporated on-trend features, such as Barrel Pants and sweatshirts/pants, which helped to attract new customers. Both these factors contributed to continued strong growth in North America and Europe.

■ GU: Generates a rise in full-year revenue and a significant expansion in profits

GU reported an increase in revenue and a large expansion in profits in fiscal 2026, with revenue reaching 336.7 billion yen (+1.8% year-on-year) and business profit rising to 31.5 billion yen (+11.0% year-on-year). The fourth quarter from 1 June 2026 to 31 August 2026 represented a transition period as GU renewed its product lineup for Fall Winter 2026. However, some product lineup balance issues remained as we also sought to satisfy demand for Summer items while launching Fall Winter items. As a result, sales struggled in the fourth quarter. While GU's business transformation process is still ongoing, the overall quality of GU operations improved throughout the year as we tightened the number of products on offer to focus on strong-selling items, and enhanced the precision of sales plans

■ Global Brands: Reports a decline in revenue but an increase in profit in FY2026

In fiscal 2026, the Global Brands reported a decline in revenue but an increase in profit, with revenue falling to 128.5 billion yen (−2.3% year-on-year) while business profit expanded to 2.8 billion yen (+6.8% year-on-year). The Theory business experienced a transition period as global structural reforms progressed, resulting in a decline in full-year revenue and a roughly steady level of profits in local currency terms. The decline in Theory business revenue occurred primarily in the first half of the year, due not only to a decline in the global wholesale business, but also to the closure of the e-commerce outlet site in the United States. Our PLST business reported higher revenue and profit in fiscal 2026, with sales of men's items proving strong and e-commerce sales also driving performance. The Comptoir des Cotonniers/Princesse tam.tam business reported a decline in full-year revenue and a slight contraction in business losses in local currency terms. That was due to our decision to consolidate the store network and close unprofitable stores as part of the ongoing structural reform program, reducing the total number of stores from 98 stores at the end of August 2025 to 77 stores at the end of August 2026. Operating losses contracted significantly compared to the previous year, when an impairment loss was recorded.

■ FY2027 consolidated estimates: Forecast another record performance on significant revenue and profit gains

In fiscal 2027, the Fast Retailing Group expects to achieve consolidated revenue of 4.4500 trillion yen (+12.3%), business profit of 830.0 billion yen (+15.5%), profit before income taxes of 880.0 billion (+9.7%), and profit attributable to owners of the Parent of 560.0 billion yen (+3.2%).

In terms of individual business segments, we expect UNIQLO Japan will generate higher revenue and a steady level of business profit in fiscal 2027. The gross profit margin is expected to contract slightly. While we will strive to improve discounting rates, the impact of a higher cost of sales ratio caused by a weakening in yen rates on forward exchange contracts used for procurement purposes is expected to be significant. Meanwhile,

the selling, general and administrative expense ratio is expected to remain steady at the previous year's level. UNIQLO International is forecast to generate double-digit growth in both revenue and profit in fiscal 2027. The Greater China region is expected to report a rise in revenue and double-digit profit growth, with the Mainland China market reporting a rise in full-year revenue, double-digit profit growth, and an improvement in the business profit margin as we continue to reform operational structures. UNIQLO operations in South Korea, the Southeast Asia, India & Australia region, North America, and Europe are all expected to generate double-digit revenue and profit growth, serving as key drivers of Group operational growth. GU is expected to generate higher revenue and profit in fiscal 2027, as we continue the renewal of the brand's entire product range started in fiscal 2026, and work to embody the brand's concept of low-priced fashion fun across products, stores, and e-commerce operations. Finally, the Global Brands is forecast to report higher revenue and profit for the full fiscal year.

In fiscal 2027, we will continue to open high-quality stores around the world. In terms of store numbers, we forecast the Fast Retailing Group network will total 3,545 stores by the end of August 2027: 782 stores (including franchise stores) at UNIQLO Japan, 1,752 stores at UNIQLO International, 490 stores at GU, and 521 stores at Global Brands.

We forecast an annual dividend per share in fiscal 2027 of 900 yen, split equally into interim and year-end dividends of 450 yen each. That would represent an increase in the full-year dividend of 50 yen per share, compared to the previous year.

Fast Retailing CO., Ltd. discloses business results data and offers a variety of press releases on its IR website.
<https://www.fastretailing.com/eng/ir/>