

Results Summary for FY2026 Third Quarter (Nine Months to May 2026)

Consolidated Business Performance

(Billions of Yen)

	Year to Aug. 2025 3Q Actual	Year to Aug 2026					
		Nine months to May 2026 (Sep. 2025 - May 2026)		Three months to May 2026 (Mar. 2026 - May 2026)		Full-year Est. (Sep. 2025 - Aug. 2026)	
		Actual	(y/y)	Actual	(y/y)		(y/y)
Revenue	2,616.7 100.0%	3,065.1 100.0%	+17.1% -	1,009.9 100.0%	+22.2% -	3,970.0 100.0%	+16.7% -
Gross Profit (to revenue)	1,408.5 53.8%	1,683.6 54.9%	+19.5% +1.1p	572.0 56.6%	+26.1% +1.7p	- -	- -
SG&A Expenses (to revenue)	964.9 36.9%	1,090.8 35.6%	+13.0% -1.3p	366.2 36.3%	+17.5% -1.4p	- -	- -
Business profit (to revenue)	443.5 17.0%	592.7 19.3%	+33.6% +2.3p	205.7 20.4%	+45.0% +3.2p	710.0 17.9%	+28.8% +1.7p
Operating profit (to revenue)	450.9 17.2%	614.3 20.0%	+36.2% +2.8p	213.7 21.2%	+45.7% +3.4p	730.0 18.4%	+29.4% +1.8p
Finance income/costs	69.5	43.8	-37.0%	15.7	+56.4%	50.0	-42.1%
Profit before income taxes (to revenue)	520.5 19.9%	658.2 21.5%	+26.5% +1.6p	229.4 22.7%	+46.3% +3.7p	780.0 19.6%	+19.9% +0.5p
Profit attributable to owners of the parent (to revenue)	339.0 13.0%	426.0 13.9%	+25.6% 0.9p	146.7 14.5%	+39.1% +1.7p	500.0 12.6%	+15.5% -0.1p

Performance by Group Operation

(Billions of Yen)

	Year to Aug. 2025 3Q Actual	Year to Aug 2026				
		Nine months to May 2026 (Sep. 2025 - May 2026)		Three months to May 2026 (Mar. 2026 - May 2026)		
		Actual	(y/y)	Actual	(y/y)	
UNIQLO Japan	Revenue	801.4	867.6	+8.3%	285.9	+10.0%
	Business profit (to revenue)	150.2 18.7%	172.9 19.9%	+15.1% +1.2p	62.2 21.8%	+18.3% +1.6p
	Operating profit (to revenue)	150.6 18.8%	173.3 20.0%	+15.1% +1.2p	61.9 21.6%	+16.9% +1.2p
UNIQLO International	Revenue	1,457.1	1,834.0	+25.9%	592.6	+33.8%
	Business profit (to revenue)	237.5 16.3%	345.3 18.8%	+45.4% +2.5p	112.3 18.9%	+65.2% +3.6p
	Operating profit (to revenue)	240.6 16.5%	351.9 19.2%	+46.2% +2.7p	117.8 19.9%	+63.4% +3.6p
GU	Revenue	256.2	265.6	+3.7%	97.1	+7.5%
	Business profit (to revenue)	25.1 9.8%	32.1 12.1%	+28.0% +2.3p	16.3 16.8%	+36.7% +3.6p
	Operating profit (to revenue)	26.3 10.3%	33.2 12.5%	+26.1% +2.2p	16.7 17.2%	+34.8% +3.5p
Global Brands	Revenue	100.5	96.3	-4.2%	33.6	+2.5%
	Business profit (to revenue)	2.9 2.9%	1.9 2.0%	-33.4% -0.9p	2.6 8.0%	+48.3% +2.5p
	Operating profit (to revenue)	2.8 2.8%	3.0 3.1%	+5.2% +0.3p	3.1 9.5%	+66.7% +3.7p

FY2026 3Q Highlights

■ Consolidated Results : Fast Retailing reports large revenue and profit gains for the first nine months, achieves a new record performance

- In the nine months to May 31, 2026, consolidated revenue totaled 3.0651 trillion yen (+17.1% year on year), business profit rose to 592.7 billion yen (+33.6%), and profit attributable to owners of the Parent increased to 426.0 billion yen (+25.6%).
- In the third quarter from March to May, UNIQLO operations across all regions achieved higher revenue and profit. This strong overall performance was driven by ongoing global communications and branding efforts through products and new store openings.

■UNIQLO Japan: Reports significant 3Q revenue and profit gains

- In the three months through May 2026, revenue rose to 285.9 billion yen (+10.0%) and business profit expanded to 62.2 billion yen (+18.3%).
- Same-store sales increased by 9.9% on strong sales of bottoms that reflected the latest trends and of functional items that addressed changing temperatures.
- The gross profit margin held steady year on year. The cost of sales ratio improved slightly, reflecting the comparatively stronger yen rates on forward exchange contracts that had been secured for procurement during the quarter, but discount rates increased slightly due to strategic promotional activities during key sales periods. The SG&A ratio improved by 1.5 points on higher revenue.
- In the nine months through May 2026, revenue rose 8.3% to 867.6 billion yen and business profit expanded by 15.1% to 172.9 billion yen.

■UNIQLO International: Reports significantly higher 3Q revenue and profit

- In the three months through May 2026, revenue totaled 592.6 billion yen (+33.8%) and business profit increased to 112.3 billion yen (+65.2%). The business profit margin improved by 3.6 points year on year.
- These strong results were underpinned by the continuous news generated by new store openings and product launches.
- The Greater China region reported an increase in revenue and double-digit profit growth. UNIQLO operations in South Korea, the Southeast Asia, India, and Australia region, North America, and Europe all reported double-digit revenue and profit growth.
- In the nine months through May 2026, revenue totaled 1.8340 trillion yen (+25.9%) and business profit totaled 345.3 billion yen (+45.4%).

■GU: Reports higher revenue and a considerable increase in profit in 3Q

- In the three months through May 2026, revenue rose to 97.1 billion yen (+7.5%) and business profit increased to 16.3 billion yen (+36.7%).
- Same-store sales increased on the back of strong sales of products that successfully captured the latest trends and customer needs.
- The gross profit margin and the SG&A ratio improved, which helped to boost the business profit margin.
- For the nine months through May 2026, revenue totaled 265.6 billion yen (+3.7%) and business profit totaled 32.1 billion yen (+28.0%).

■Global Brands: 3Q revenue declines and profit increases in local currency terms

- In the three months through May 2026, revenue increased to 33.6 billion yen (+2.5%) and business profit increased to 2.6 billion yen (+48.3%).
- However, in local currency terms, revenue contracted by roughly 4% year on year. The Theory business, which is currently undergoing structural reform, posted a decline in revenue.
- In the nine months through May 2026, the segment reported a 4.2% decline in revenue to 96.3 billion yen and a 33.4% decline in business profit to 1.9 billion yen.

■FY2026 consolidated estimates: Consolidated estimates revised up

- FY2026 consolidated revenue: 3.9700 trillion yen (+16.7%), consolidated business profit: 710.0 billion yen (+28.8%), consolidated operating profit: 730.0 billion yen (+29.4%), and profit attributable to owners of the Parent: 500.0 billion yen (+15.5%).
- These estimates include upward revisions of 70.0 billion yen for revenue, 20.0 billion yen for business profit, 30.0 billion yen for operating profit, and 20.0 billion yen for profit attributable to owners of the Parent.

- We forecast an annual dividend in FY2026 of 640 yen per share, including an interim dividend of 320 yen. That would represent an increase in the annual dividend of 140 yen compared to FY2025.

FY2026 Third Quarter Results in Focus

■UNIQLO Japan: Reports significant 3Q revenue and profit gains

UNIQLO Japan reported higher revenue and double-digit profit growth in the nine months of fiscal 2026, with revenue totaling 867.6 billion yen (+8.3%) and business profit reaching 172.9 billion yen (+15.1% year-on-year).

In the three months from March to May, UNIQLO Japan achieved double-digit growth in both revenue and profit. Same-store sales expanded by 9.9%, driven by strong sales of trendy silhouette bottoms and of functional items that satisfied demand in the face of changing temperatures such as UV Protection Parkas and Easy Pants. Buoyant Golden Week and Thank You Festival sales also helped drive the increase in same-store sales. The third-quarter gross profit margin held steady year on year. While the cost of sales ratio improved slightly, reflecting the comparatively stronger yen rates on forward exchange contracts that had been secured for procurement during the quarter, discount rates increased slightly after we conducted more strategic promotional activities during key sales periods. Finally, the selling, general and administrative expense ratio improved by 1.5 points year-on-year after the personnel and store rent component ratios in particular declined as a result of the increase in revenue.

■UNIQLO International: Reports significantly higher 3Q revenue and profit

UNIQLO International reported a significant increase in revenue and profits in the nine months of fiscal 2026, with revenue rising to 1.8340 trillion yen (+25.9%) and business profit expanding to 345.3 billion yen (+45.4%).

Breaking the UNIQLO International third-quarter performance from March to May down into individual regions and markets and viewing performance on a local currency basis, the Mainland China market reported higher revenue and double-digit profit growth. Same-store sales increased in that market thanks to enhanced marketing and buoyant demand for Summer items in May when temperatures started to rise, which resulted in strong sales of Easy Pants, UV Protection items, UT graphic T-shirts, and other Summer products. The Hong Kong and Taiwan markets reported higher revenue and profit due to strong sales of products that successfully captured customer demand, such as Mini T-shirts and Barrel Jeans. UNIQLO operations in South Korea reported double-digit year-on-year revenue and profit growth on the back of strong sales after women's, kids, and menswear items grabbed consumer attention on social media. UNIQLO operations in Southeast Asia, India & Australia reported double-digit revenue and profit growth, with Summer items such as T-shirts and UV Protection Parkas, as well as seasonally tailored year-round items such as jeans and sweatpants contributing to the strong sales performance. UNIQLO operations in North America reported double-digit revenue and profit growth. The strong performance in that region was buoyed by a continued successful flow of exciting information including the opening of stores that enable customers to experience the benefits of LifeWear firsthand and the launch of new and improved core products. UNIQLO operations in Europe also performed strongly and generated double-digit revenue and profit growth. The significant rise in revenue can be attributed to strong sales from newly opened stores and the extremely positive customer response to year-round items that incorporated some latest trend elements and Summer products such as linen shirts and short-sleeve knitwear.

We opened a total of six stores in North America in the three months from March to May including a flagship store in Chicago and large-format stores in New York and Boston. We also opened multiple showcase UNIQLO brand stores in rapid succession in other parts of the world, with a total of four new stores opening in Europe (including our first stores in Bristol, UK and Utrecht, the Netherlands) and a global flagship store opening in the bustling shopping district of Myeongdong in Seoul, South Korea. These new standout store openings have further enhanced UNIQLO's global brand power.

■GU: Reports higher revenue and a considerable increase in profit in 3Q

GU reported an increase in revenue and a significant expansion in profits in the nine months of fiscal 2026, with revenue rising to 265.6 billion yen (+3.7%) and business profit increasing to 32.1 billion yen (+28.0%).

In the three months from March to May, GU also recorded an increase in revenue and a large expansion in profits. Same-store sales expanded after GU improved communications about products that were being strategically marketed, resulting in strong sales of products that captured both the latest trends and customer needs, such as Barrel Ankle Pants, Sheer T-shirts, and Ballet Sneakers. The GU gross profit margin improved following efforts to reduce materials, procurement, and other cost of sales elements. The selling, general and administrative expense ratio improved after efforts to reduce the number of products and optimize inventory helped streamline store operations, and consequently reduce the personnel cost ratio.

■Global Brands: 3Q revenue declines and profit increases in local currency terms

In the nine months of fiscal 2026, the Global Brands reported a decline in revenue and a large contraction in profits, with revenue falling to 96.3 billion yen (-4.2%) and business profit contracting to 1.9 billion yen (-33.4%).

Our Theory business reported a decline in revenue but an increase in profit in local currency terms in the three months from March to May. The year-on-year decline in Theory revenue was due to shrinking wholesale business worldwide and persistently cool weather at the beginning of the season, which dampened sales of Summer products. The increase in business profit was generated by lower discounting rates primarily at Theory business in USA. Meanwhile, PLST business reported higher revenue and profit on the back of strong menswear sales and expanding e-commerce sales.

Finally, revenue from the Comptoir des Cotonniers/Princesse tam.tam business declined, while business losses contracted in local currency terms. That was due to our decision to consolidate the store network and close unprofitable stores, reducing the total number of stores by roughly 50% from 144 stores at the end of May 2025 to 77 stores at the end of May 2026.

■ FY2026 consolidated estimates: Consolidated estimates revised up

In fiscal 2026, the Fast Retailing Group expects to achieve a record performance by reporting consolidated revenue of 3.9700 trillion yen (+16.7%), business profit of 710.0 billion yen (+28.8%), operating profit of 730.0 billion yen (+29.4%), and profit attributable to owners of the Parent of 500.0 billion yen (+15.5%). Compared to the performance estimates announced in April 2026, the new forecasts include an upward revision of 70.0 billion yen for revenue, 20.0 billion yen for business profit, 30.0 billion yen for operating profit, and 20.0 billion yen for profit attributable to owners of the Parent. These upward revisions reflect the corporate performance through June as well as the decision to revise the exchange rates used to calculate fourth-quarter business estimates to bring them more in line with current actual rates.

Regarding our forecasts for each of our four business segments, we expect UNIQLO International will generate double-digit revenue and profit growth in local currency terms in both the second half of fiscal 2026 and the full fiscal year. Within that segment, the Greater China region is expected to report year-on-year increases in revenue and profit in the second half of the year, and an increase in revenue and double-digit profit growth in fiscal 2026. UNIQLO operations in South Korea, the Southeast Asia, India and Australia, North America, and Europe are all expected to continue to generate strong sales growth and to report double-digit revenue and profit growth in both the second half and the full business year. At UNIQLO Japan, second-half revenue is expected to rise and second-half business profit is forecast to hold steady at previous year levels. Full-year estimates for the UNIQLO Japan predict year-on-year growth in both revenue and profit. In the fourth quarter from June to August 2026, the segment is expected to report a decline in revenue and a double-digit year-on-year contraction in business profit. This is due in part to the high bar set by extremely strong performances in the past two years, as well as rising cost of sales in the face of a weaker yen and lower-than-

anticipated sales in June, which is expected to result in a higher SG&A ratio in the fourth quarter. Meanwhile, GU is expected to report higher revenue and double-digit profit growth in the second half and full fiscal year. Finally, the Global Brands is expected to report a decline in revenue but an increase in profit in local currency terms in both the second half and full business year.

We have made no change to our latest forecast for a year-end dividend of 320 yen per share. That, coupled with the interim dividend of 320 yen that has already been paid, would bring the expected annual dividend per share for fiscal 2026 to 640 yen, an increase of 140 yen per share compared to the previous year.

Fast Retailing CO., Ltd. discloses business results data and offers a variety of press releases on its IR website.

<https://www.fastretailing.com/eng/ir>