

Sales Comments

■ September 2025

Store Information:

Openings: 0 store

Closures: 4 stores

Sales Information:

September 2025 same-store sales including online sales decreased by 1.0% year on year while total sales including online sales increased by 0.1%.

Same-store sales contracted slightly year on year in September, due to a high comparison base from the previous year and persistently warm weather throughout the month, which led to sluggish sales of Fall/Winter items.

Other Information:

We opened two regional flagship stores in September: the UNIQLO Meir store in Antwerp, Belgium and the UNIQLO Changsha Heiwado store in Changsha City, Hunan Province, Mainland China.

■ October 2025

Store Information:

Openings: 7 stores

Closures: 2 stores

Sales Information:

October 2025 same-store sales including online sales increased by 25.1 % year on year while total sales including online sales increased by 26.6 %.

Same-store sales increased significantly year on year in October after product launches were timed to perfectly coincide with the onset of colder weather, resulting in strong sales of Winter ranges, and sales of new on-trend items also proved buoyant.

Other Information:

We opened the UNIQLO UMEDA global flagship store in Umeda, Osaka on October 24.

Outside Japan, we opened first stores in Frankfurt, Germany (Biebergasse store) and Birmingham, England (Bullring store) on October 16.

■ November 2025

Store Information:

Openings: 0 stores

Closures: 1 stores

Sales Information:

November 2025 same-store sales including online sales increased by 7.6 % year on year while total sales including online sales increased by 8.4 %.

Same-store sales increased year on year in November thanks to strong sales of Winter ranges, whose launch was perfectly timed to coincide with falling temperatures, and a lively Thank You Festival.

Other Information:

On November 6, we opened our first store in Munich, Germany, the UNIQLO Leopoldstrasse store. On November 27, we opened the newly expanded UNIQLO Emporium Melbourne store in Australia as a regional flagship store.

The UNIQLO Japan monthly sales information for December will be released in conjunction with our FY2026 1Q results on January 8, 2026.

■ December 2025

Store Information:

Openings: 1 stores

Closures: 0 stores

Sales Information:

December 2025 same-store sales including online sales decreased by 6.6 % year on year while total sales including online sales decreased by 5.9 %.

Same-store sales declined year on year in December after persistently warm weather throughout the month dampened demand for Winter products, resulting in lackluster sales.

Other Information: N/A

■ January 2026

Store Information:

Openings: 0 stores

Closures: 9 stores

Sales Information:

January 2026 same-store sales including online sales increased by 14.0 % year on year while total sales including online sales increased by 14.7 %.

Same-store sales increased significantly year on year in January due to strong sales of thermal clothing during what proved to be a persistently cold month, as well as buoyant sales of items that are sold throughout the year.

Other Information: N/A

■ February 2026

Store Information:

Openings: 0 stores

Closures: 2 stores

Sales Information:

February 2026 same-store sales including online sales increased by 4.6 % year on year while total sales including online sales increased by 5.5 %.

Same-store sales increased year on year in February, with warmer weather in the latter half of the month helping drive buoyant sales of Spring ranges.

Other Information: N/A

■ March 2026

Store Information:

Openings: 1 store

Closures: 5 stores

Sales Information:

March 2026 same-store sales including online sales increased by 9.2 % year on year while total sales including online sales increased by 9.8 %.

Same-store sales increased year on year in March due to strong sales of year-round items and also of Spring ranges, the launch of which was perfectly time to match the onset of warmer weather.

Other Information:

On March 6, we opened our second store on Fifth Avenue in New York, the Bryant Park on 5th Avenue store.

On March 26, we increased the size of the Covent Garden store in London and celebrated its reopening as a flagship store.

On March 27, we opened the Michigan Avenue store as a flagship store in Chicago.

■ April 2026

Store Information:

Openings: 9 stores

Closures: 3 stores

Sales Information:

April 2026 same-store sales including online sales increased by 10.2 % year on year while total sales including online sales increased by 10.1 %.

Same-store sales achieved double-digit year-on-year growth in April, driven by both strong sales of year-round items that matched consumer demand during the inter-season period and solid sales of new Summer products.

Other Information:

N/A

■ May 2026

Store Information:

Openings: 1 store

Closures: 2 stores

Sales Information:

May 2026 same-store sales including online sales increased by 10.1 % year on year while total sales including online sales increased by 9.8 %.

Same-store sales increased year on year in May thanks to strong sales of Summer items. Strong sales over the Golden Week Holiday and Thank You Festival also boosted overall performance.

Other Information:

We opened a new global flagship store, UNIQLO Myeongdong, in Seoul, South Korea on May 22.

■ June 2026

Store Information:

Openings: 1 store

Closures: 2 stores

Sales Information:

June 2026 same-store sales including online sales decreased by 14.1 % year on year while total sales including online sales decreased by 13.7 %.

Same-store sales decreased year on year in June as cooler temperatures and unseasonable weather conditions, including typhoons, dampened demand for Summer items, particularly in the latter half of the month.

Other Information:

N/A

■ July 2026

Store Information:

Openings: 1 store

Closures: 3 stores

Sales Information:

July 2026 same-store sales including online sales increased by 4.3 % year on year while total sales including online sales increased by 5.0 %.

Same-store sales increased year on year in July thanks to strong sales of new products along with strong sales of Summer items during the persistently hot weather from mid-month onward.

Other Information:

N/A