

**Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2021  
(September 1, 2020 - August 31, 2021)**

March 2, 2021  
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Six months to Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Six months to Aug '21	Year to Aug '21
Same Stores + Online Sales (Same Stores 719)	Net Sales	110.0	116.2	100.5	106.2	102.0	100.4	105.6								105.6
	Customer Numbers	108.5	100.9	95.8	100.3	99.7	100.1	100.3								100.3
	Average Purchase	101.4	115.1	104.9	105.9	102.4	100.3	105.3								105.3
Own Stores + Online Sales (Own Stores 763)	Net Sales	110.4	116.5	100.8	106.1	101.8	101.3	105.8								105.8
	Customer Numbers	109.0	101.4	95.9	100.3	99.7	101.2	100.6								100.6
	Average Purchase	101.3	114.9	105.0	105.8	102.1	100.1	105.2								105.2

Data target: UNIQLO Japan directly-run stores (excluding franchise stores)  
Same stores: Directly-run stores that have been in operation for the full business term

**Sales Comment for the month of February 2021**

**Store Openings and Closures**

Openings: 3 UNIQLO stores  
Closures: 2 UNIQLO stores

**Sales Comment**

February 2021 same-store sales including online sales increased by 0.4% year on year while total sales including online sales increased by 1.3%. Same-store sales rose year on year in February on the back of strong sales of products designed to satisfy stay-at-home demand and buoyant sales of Spring outerwear and items manufactured using our Cut and Sew process.

**Other Information**

At the end of February, a total of five stores remained temporarily closed and 172 stores were operating shorter working hours due to COVID-19. Stores that were either open for fewer hours or temporarily closed have not been excluded from the total number of same stores or own stores in the monthly sales data calculations.