

**Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2019
(September 1, 2018 - August 31, 2019)**

September 3, 2019
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Six months to Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Six months to Aug '19	Year to Aug '19
Same Stores + Online Sales (Same Stores 724)	Net Sales	106.0	90.0	95.7	105.2	99.0	103.0	99.1	104.5	98.3	98.2	127.3	90.0	109.9	103.5	101.0
	Customer Numbers	103.4	94.5	98.3	104.3	99.1	104.5	100.4	110.1	100.7	101.3	125.6	94.2	113.5	106.6	103.3
	Average Purchase	102.5	95.3	97.3	100.9	99.9	98.6	98.7	94.9	97.6	96.9	101.4	95.5	96.8	97.1	97.8
Own Stores + Online Sales (Own Stores 774)	Net Sales	105.4	90.0	95.6	105.2	99.1	103.0	99.0	104.2	98.4	98.3	126.9	89.7	109.5	103.4	100.9
	Customer Numbers	103.0	94.5	98.4	104.3	99.2	104.5	100.4	109.9	100.8	101.5	125.5	94.2	113.3	106.6	103.3
	Average Purchase	102.3	95.2	97.2	100.8	99.8	98.6	98.7	94.9	97.6	96.8	101.1	95.3	96.7	97.0	97.7

Data target: UNIQLO Japan directly-run stores (excluding franchise stores)
Same stores: Directly-run stores that have been in operation for the full business term

Sales Comment for the month of August 2019

Store Openings and Closures

Openings: 0 UNIQLO store
Closures: 2 UNIQLO stores

Sales Comment

August 2019 same-store sales including online sales increased by 9.9% year on year while total sales including online sales increased by 9.5%. Same-store sales rose year on year in August on the back of strong sales of core summer ranges and other items.

Other Information