

**Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2016
(September 1, 2015 - August 31, 2016)**

Sep. 2, 2016
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Six months to Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Six months to Aug '16	Year to Aug '16
Same Stores 725(stores)	Net Sales	102.6	105.5	91.1	88.1	114.6	101.2	98.1	99.7	101.3	105.9	104.5	118.1	99.0	104.9	100.9
	Customer Numbers	95.8	96.4	87.1	85.4	108.0	98.2	93.7	91.4	92.8	96.4	96.4	108.1	98.4	97.4	95.4
	Average Purchase	107.1	109.4	104.6	103.1	106.0	103.0	104.7	109.1	109.1	109.9	108.5	109.2	100.6	107.7	105.8
Own Stores 798(stores)	Net Sales	103.1	104.5	90.1	87.5	114.1	101.6	97.5	100.6	101.0	105.8	104.7	118.6	99.5	105.1	100.7
	Customer Numbers	96.0	95.6	86.2	84.9	107.7	98.4	93.2	92.3	92.6	96.2	96.4	108.5	98.8	97.6	95.2
	Average Purchase	107.4	109.4	104.5	103.1	106.0	103.2	104.6	109.0	109.1	110.0	108.5	109.3	100.7	107.7	105.8
Own Stores + Online Sales	Net Sales	103.4	105.9	91.9	89.3	116.0	102.4	99.0	102.5	102.3	107.6	106.0	119.0	100.2	106.4	102.1
	Customer Numbers	97.1	96.8	87.5	86.2	109.0	99.3	94.4	93.6	93.8	97.7	97.8	109.0	99.2	98.6	96.3
	Average Purchase	106.5	109.4	105.0	103.6	106.4	103.2	104.9	109.5	109.1	110.1	108.5	109.2	101.0	107.9	106.0

Sales Comment for the month of August 2016

Store Openings and Closures

Closures: 6 UNIQLO stores

Sales Comment

August 2016 same-store sales decreased by 1.0% year on year while sales at our own stores decreased by 0.5%.

Total sales including online sales increased by 0.2%.

Same-store sales declined slightly year on year in August due to cooler temperatures in the first half of the month and heavy typhoons from mid-month onward.

Other Information