

**Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2015
(September 1, 2014 - August 31, 2015)**

Sep 2, 2015
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '14	Oct '14	Nov '14	Dec '14	Jan '15	Feb '15	Six months to Feb '15	Mar '15	Apr '15	May '15	Jun '15	Jul '15	Aug '15	Six months to Aug '15	Year to Aug '15
Same Stores 722(stores)	Net Sales	119.7	110.5	101.9	110.2	108.9	107.7	108.4	97.0	119.3	112.3	88.3	98.5	102.5	103.1	106.2
	Customer Numbers	101.9	100.6	94.3	98.6	100.5	97.0	98.4	89.5	106.7	102.8	85.4	93.9	94.9	95.6	97.1
	Average Purchase	117.4	109.8	108.0	111.7	108.4	111.1	110.2	108.4	111.8	109.3	103.4	104.9	108.0	107.9	109.4
Directly-run Stores 811(stores)	Net Sales	120.5	113.3	104.1	111.7	110.8	109.8	110.3	97.7	119.2	112.2	88.5	98.6	103.0	103.4	107.3
	Customer Numbers	102.6	102.9	96.2	100.1	102.3	98.9	100.1	90.1	106.7	102.8	85.6	94.0	95.2	95.8	98.1
	Average Purchase	117.4	110.1	108.1	111.6	108.3	111.0	110.2	108.5	111.7	109.2	103.4	104.9	108.2	108.0	109.4
Directly-run Stores + Online Sales	Net Sales	122.0	113.9	104.7	112.1	112.0	110.5	111.1	99.1	119.8	112.8	89.1	98.8	103.9	104.0	108.0
	Customer Numbers	103.4	103.3	96.6	100.3	102.8	99.9	100.6	91.1	107.3	103.2	86.2	94.4	96.1	96.4	98.6
	Average Purchase	118.0	110.3	108.4	111.8	109.0	110.6	110.5	108.7	111.6	109.3	103.4	104.7	108.2	108.0	109.6

Sales Comment for the month of August 2015

Directly-run Store Openings and Closures

Openings: 1 UNIQLO store

Sales Comment

August 2015 same-store sales increased by 2.5% year on year while sales at our directly-run stores increased by 3.0%.

Total sales including online sales increased by 3.9%.

Same-store sales rose year on year in August, with Summer ranges selling strongly in the first half of the month, and new Fall ranges getting off to a good start as the weather cooled later in the month.

Other Information