

**Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2013
(September 1, 2012 - August 31, 2013)**

Sep 3, 2013
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '12	Oct '12	Nov '12	Dec '12	Jan '13	Feb '13	Six months to Feb '13	Mar '13	Apr '13	May '13	Jun '13	Jul '13	Aug '13	Six months to Aug '13	Year to Aug '13
Same Stores 748(stores)	Net Sales	97.6	97.8	113.7	104.5	94.5	109.6	103.6	123.1	97.0	110.9	120.5	105.5	128.9	112.6	107.3
	Customer Numbers	100.2	103.8	112.8	107.2	98.7	115.1	106.3	130.0	103.7	117.0	126.4	111.3	133.4	119.2	112.0
	Average Purchase	97.4	94.3	100.9	97.5	95.7	95.2	97.5	94.6	93.5	94.8	95.4	94.8	96.6	94.5	95.7
Own Stores 834(stores)	Net Sales	100.4	99.8	116.9	106.8	96.6	112.6	106.1	124.4	99.6	114.2	124.7	110.1	134.5	116.2	110.3
	Customer Numbers	103.0	105.8	115.7	109.5	100.9	118.0	108.8	132.1	106.7	120.4	130.5	116.0	139.2	123.0	115.2
	Average Purchase	97.5	94.3	101.0	97.5	95.7	95.4	97.5	94.2	93.4	94.9	95.5	95.0	96.6	94.4	95.7
Own Stores + Online Sales	Net Sales	100.7	100.7	117.7	106.9	97.2	113.3	106.7	122.9	99.5	114.3	124.6	110.0	134.2	115.9	110.5
	Customer Numbers	103.5	106.4	116.4	109.7	101.3	117.7	109.2	131.4	106.5	120.3	130.3	115.7	139.3	122.8	115.4
	Average Purchase	97.4	94.7	101.1	97.5	96.0	96.2	97.7	93.6	93.4	95.0	95.7	95.1	96.4	94.4	95.8

Sales Comment for the month of August 2013

Store Openings and Closures

Openings: 1 UNIQLO stores

Closures: 1 UNIQLO stores

Sales Comment

August 2013 same-store sales increased by 28.9% year on year while sales at our own stores increased by 34.5%.

Total sales including online sales increased by 34.2%.

Same-store sales generated another strong performance in August, with the hot weather continuing throughout the month, and our advertised product ranges and other summer items selling well.

Other Information