

**Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2025
(September 1, 2024- August 31, 2025)**

2025/3/4
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep	Oct	Nov	Dec	Jan	Feb	Six months to Feb	Mar	Apr	May	Jun	Jul	Aug	Six months to Aug	Year to Aug
Same Stores + Online Sales (Same Stores 729)	Net Sales	122.1	92.5	112.2	115.3	108.6	112.2	109.8								109.8
	Customer Numbers	118.1	93.1	107.2	111.0	97.7	108.2	105.3								105.3
	Average Purchase	103.4	99.3	104.7	103.9	111.2	103.7	104.3								104.3
Own Stores + Online Sales (Own Stores 783)	Net Sales	124.7	94.1	113.8	116.7	110.1	114.6	111.6								111.6
	Customer Numbers	120.4	94.7	108.5	112.2	98.8	109.9	106.8								106.8
	Average Purchase	103.5	99.5	104.8	104.0	111.5	104.3	104.5								104.5

Data target: UNIQLO Japan directly-run stores (excluding franchise stores)
Same stores: Directly-run stores that have been in operation for the full business term

****Comment****

Store Openings and Closures

Openings: 0 UNIQLO stores
Closures: 3 UNIQLO stores

Sales Comment

February 2025 same-store sales including online sales increased by 12.2% year on year while total sales including online sales increased by 14.6%. Same-store sales expanded considerably year on year in February as persistently cold weather throughout the month resulted in strong sales of thermal clothing, and newly released products for the Spring season also sold well.

Other Information