

Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2025
(September 1, 2024- August 31, 2025)

2025/4/2
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep	Oct	Nov	Dec	Jan	Feb	Six months to Feb	Mar	Apr	May	Jun	Jul	Aug	Six months to Aug	Year to Aug
Same Stores + Online Sales (Same Stores 726)	Net Sales	122.1	92.5	112.2	115.3	108.6	112.2	109.8	111.5						111.5	110.0
	Customer Numbers	118.1	93.1	107.2	111.0	97.7	108.2	105.3	109.6						109.6	105.8
	Average Purchase	103.4	99.3	104.7	103.9	111.2	103.7	104.3	101.7						101.7	104.0
Own Stores + Online Sales (Own Stores 786)	Net Sales	124.7	94.1	113.8	116.7	110.1	114.6	111.6	113.0						113.0	111.7
	Customer Numbers	120.4	94.7	108.5	112.2	98.8	109.9	106.8	110.9						110.9	107.2
	Average Purchase	103.5	99.5	104.8	104.0	111.5	104.3	104.5	101.9						101.9	104.2

Data target: UNIQLO Japan directly-run stores (excluding franchise stores)
Same stores: Directly-run stores that have been in operation for the full business term

****Comment****

Store Openings and Closures

Openings: 6 UNIQLO stores
Closures: 3 UNIQLO stores

Sales Comment

March 2025 same-store sales including online sales increased by 11.5% year on year while total sales including online sales increased by 13.0%. Same-store sales expanded significantly year on year in March thanks to strong sales of products sold throughout the year as well as new Spring Summer ranges, the launch of which perfectly coincided with the onset of warmer weather.

Other Information