

**Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2022
(September 1, 2021 - August 31, 2022)**

2022/9/2
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Six months to Feb '22	Mar '22	Apr '22	May '22	Jun '22	Jul '22	Aug '22	Six months to Aug '22	Year to Aug '22
Same Stores + Online Sales (Same Stores 706)	Net Sales	80.9	95.2	95.4	88.9	92.9	86.0	91.0	89.3	115.8	117.5	89.8	106.4	114.9	104.7	96.7
	Customer Numbers	81.0	95.5	100.9	94.8	96.3	87.4	93.9	84.2	103.9	109.6	84.2	93.7	100.2	95.4	94.6
	Average Purchase	99.9	99.7	94.5	93.7	96.4	98.4	96.9	106.1	111.5	107.3	106.6	113.6	114.8	109.7	102.1
Own Stores + Online Sales (Own Stores 799)	Net Sales	80.2	94.8	94.9	91.8	93.7	88.6	91.8	92.3	118.7	119.8	91.1	108.1	118.4	107.0	98.2
	Customer Numbers	80.0	94.8	100.1	97.6	96.6	89.8	94.4	86.7	106.5	111.7	85.4	95.2	103.0	97.4	95.9
	Average Purchase	100.3	100.1	94.8	94.1	97.0	98.6	97.2	106.4	111.4	107.3	106.7	113.6	115.0	109.8	102.4

Data target: UNIQLO Japan directly-run stores (excluding franchise stores)
Same stores: Directly-run stores that have been in operation for the full business term

Sales Comment for the month of August 2022

Store Openings and Closures

Openings: 6 UNIQLO stores
Closures: 1 UNIQLO stores

Sales Comment

August 2022 same-store sales including online sales increased by 14.9% year on year while total sales including online sales increased by 18.4%. Same-store sales increased year on year in August as persistently high temperatures supported strong sales of Summer ranges and sales of new on-trend products also proved strong.

Other Information