|  |  | \% Change Over Previous Year |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Sep '05 | Oct '05 | Nov '05 | Dec '05 | Jan '06 | Feb '06 | Six months to Feb '06 | Mar '06 | Apr '06 | May '06 | Jun '06 | Jul '06 | Aug '06 | Six months to Aug '06 | Year to Aug '06 |
| Existing Stores (547 stores) | Net Sales | 101.2 | 84.8 | 112.8 | 113.6 | 86.6 | 106.3 | 100.5 | 109.2 | 90.7 | 101.3 | 97.8 | 101.7 | 113.1 | 100.9 | 100.7 |
|  | Customer Numbers | 101.3 | 86.3 | 107.5 | 109.1 | 86.7 | 103.8 | 98.6 | 107.3 | 90.0 | 96.1 | 94.6 | 93.9 | 104.4 | 96.7 | 97.7 |
|  | Ävëräg <br> Purchase per <br> Customer | 99.9 | 98.3 | 104.9 | 104.1 | 99.8 | 102.4 | 102.0 | 101.8 | 100.8 | 105.4 | 103.4 | 108.3 | 108.4 | 104.3 | 103.1 |
| Directly-managed Stores (703 stores) | Net Sales | 107.5 | 91.0 | 119.1 | 119.7 | 91.4 | 112.2 | 106.6 | 116.1 | 96.7 | 107.7 | 104.3 | 108.3 | 121.0 | 107.5 | 107.0 |
|  | Customer Numbers | 108.1 | 93.0 | 113.9 | 115.2 | 91.9 | 109.9 | 104.8 | 114.5 | 96.6 | 103.1 | 101.7 | 100.8 | 112.6 | 103.8 | 104.3 |
|  | Äveräge <br> Purchase per Customer | 99.5 | 97.8 | 104.6 | 103.9 | 99.5 | 102.1 | 101.7 | 101.4 | 100.2 | 104.5 | 102.6 | 107.5 | 107.5 | 103.6 | 102.6 |
| Directly-managed Stores + Direct Sales | Net Sales | 108.8 | 91.1 | 119.2 | 119.9 | 92.0 | 112.5 | 106.9 | 116.1 | 97.2 | 108.2 | 104.5 | 108.9 | 121.6 | 107.9 | 107.4 |
|  | Customer Numbers | 108.5 | 93.0 | 113.9 | 115.3 | 92.0 | 109.8 | 104.9 | 114.4 | 96.6 | 103.3 | 101.8 | 101.0 | 112.8 | 103.9 | 104.4 |
|  | Äv̈̈̈äg̈ <br> Purchase per Customer | 100.3 | 98.0 | 104.7 | 104.0 | 100.0 | 102.5 | 101.9 | 101.5 | 100.6 | 104.8 | 102.7 | 107.8 | 107.8 | 103.9 | 102.8 |

Notes:
Existing stores:
Directly-managed stores:
The change in the number of stores from the beginning through to the final day of the business year.
Direct Sales:
Refers to existing stores, plus store changes of less than a year's duration as of previous business year end, plus new store openings in the current business ) Total direct mail and corporate sale
(This data refers purely to UNIQLO stores within Japan and does not include any UNIQLO stores outside of Japan or non-UNIQLO businesses.)

## Sales Comment for the Month of August 2006

## Store Information

New stores: None
Store Closures: None

## Sales Information

August 2006 existing-store sales increased by 13.1\% year on year while sales at direct-run stores increased $21.0 \%$.
Total sales including direct sales increased 21.6\%.
August sales exceeded expectations thanks to the lively purchase of summer goods that generally accompanies the end of the rainy season, and a favorable start on sales of autumn garments We expect to achieve our sales target of $¥ 392.2 \mathrm{bln}$ for the domestic UNIQLO operation in the year to August 31, 2006.

