

Latest Monthly Sales Figures

Year to August 2004 (September 1, 2003-August 31, 2004)

FAST RETAILING CO.,LTD.

		% Change Over Previous Year														
		Sep '03	Oct '03	Nov '03	Dec '03	Jan '04	Feb '04	Six months to Feb '04	Mar '04	Apr '04	May '04	Jun '04	Jul '04	Aug '04	Six months to Aug '04	Year to Aug '04
Existing Stores	Net Sales	88.6	109.1	84.9	112.4	110.8	118.4	102.3	93.4	103.3	116.6	98.2	112.0	89.4	102.7	102.5
	Customer Numbers	90.9	103.1	89.0	112.1	113.6	116.0	102.9	93.0	105.3	116.7	101.3	113.3	92.6	104.2	103.5
	Average Purchase per Customer	97.5	105.8	95.4	100.3	97.5	102.1	99.4	100.4	98.2	99.9	96.9	98.9	96.6	98.6	99.0
Directly-managed Stores	Net Sales	94.8	115.9	90.4	118.7	117.8	126.2	108.8	100.2	110.1	124.6	105.3	120.4	96.5	110.1	109.4
	Customer Numbers	97.1	109.4	94.6	118.2	120.6	123.7	109.3	99.9	112.4	124.6	108.6	121.8	100.0	111.7	110.5
	Average Purchase per Customer	97.7	105.9	95.5	100.4	97.7	102.0	99.5	100.4	98.0	100.0	96.9	98.8	96.5	98.5	99.0
Directly-managed Stores + Direct Sales	Net Sales	94.7	116.2	90.4	119.5	117.7	124.5	108.9	99.8	110.0	124.4	104.9	120.5	95.7	109.8	109.3
	Customer Numbers	97.0	109.4	94.4	118.5	120.6	123.1	109.3	99.5	112.2	124.5	108.2	121.8	99.8	111.5	110.4
	Average Purchase per Customer	97.7	106.2	95.7	100.9	97.6	101.1	99.6	100.3	98.0	99.9	96.9	99.0	95.9	98.5	99.0

Notes:

Comparable Stores:

Stores in operation over the entire previous business year from September 1, 2002 - August 31, 2003 . (462 Stores as of August 31,2004)

Total Direct-Run Stores:

Existing stores + stores operated for less than one year as of the end of the previous business year to August 31, 2003+ newly opened stores during the business year to August 31 2004, excluding franchises. (626 stores as of August 31, 2004)

Direct Sales:

Combined catalogue and Internet sales

(This data refers purely to UNIQLO stores within Japan and does not include any UNIQLO stores outside of Japan or non-UNIQLO businesses.)