

Latest Monthly Sales Figures

Year to August 2002 (September 1, 2001-August 31, 2002)

FAST RETAILING CO.,LTD.

		% Change Over Previous Year														
		Sep '01	Oct '01	Nov '01	Dec '01	Jan '02	Feb '02	Six months to Feb '02	Mar '02	Apr '02	May '02	Jun '02	Jul '02	Aug '02	Six months to Aug '02	Year to Aug '02
Existing Stores	Net Sales	105.7	75.4	84.2	83.0	64.8	64.0	79.1	67.1	57.1	55.8	67.0	60.1	70.1	61.9	71.4
	Customer Numbers	105.5	81.7	86.7	87.8	66.7	66.0	82.2	73.3	64.2	61.2	70.6	66.5	75.7	67.9	75.3
	Average Purchase per Customer	100.2	92.3	97.2	94.5	97.2	97.0	96.3	91.6	89.0	91.3	94.9	90.4	92.6	91.2	94.8
Directly-managed Stores	Net Sales	134.3	94.7	101.6	95.2	75.4	75.4	94.6	78.5	66.1	63.2	75.2	68.3	79.9	70.8	83.1
	Customer Numbers	137.8	104.8	106.5	101.8	78.1	78.7	99.7	86.4	74.9	69.9	79.8	76.1	86.8	78.2	88.5
	Average Purchase per Customer	97.4	90.3	95.4	93.5	96.6	95.8	94.9	90.8	88.3	90.5	94.2	89.8	92.1	90.6	93.9
Directly-managed Stores + Direct Sales	Net Sales	133.8	95.4	100.7	94.6	76.1	74.0	94.4	78.0	65.7	62.4	74.7	67.5	78.5	70.1	82.7
	Customer Numbers	138.4	104.9	105.9	101.0	78.8	78.0	99.5	86.2	74.7	69.3	79.5	75.4	86.1	77.7	88.2
	Average Purchase per Customer	96.7	91.0	95.1	93.7	96.7	94.8	94.8	90.5	88.0	90.0	94.0	89.4	91.2	90.2	93.7

Notes:

Comparable Stores:

Stores in operation over the entire previous business year from September 1, 2000 - August 31, 2001 . (367 Stores as of August 31,2002)

Total Direct-Run Stores:

Existing stores + stores operated for less than one year as of the end of the previous business year to August 31, 2001+ newly opened stores during the business year to August 31 2002, excluding franchises. (558 stores as of August 31, 2002)

Direct Sales:

Combined catalogue and Internet sales

(This data refers purely to UNIQLO stores within Japan and does not include any UNIQLO stores outside of Japan or non-UNIQLO businesses.)