

Latest Monthly Sales Figures

Year to August 1997 (September 1, 1996-August 31, 1997)

FAST RETAILING CO.,LTD.

		% Change Over Previous Year														
		Sep '96	Oct '96	Nov '96	Dec '96	Jan '97	Feb '97	Six months to Feb '97	Mar '97	Apr '97	May '97	Jun '97	Jul '97	Aug '97	Six months to Aug '97	Year to Aug '97
Existing Stores	Net Sales	106.6	99.8	91.5	113.2	111.8	102.4	104.8	116.4	111.2	107.5	93.9	99.5	105.1	105.7	105.2
	Customer Numbers	101.8	95.6	89.1	104.2	106.3	91.4	98.7	109.0	107.0	101.9	94.7	98.0	106.4	102.5	100.6
	Average Purchase per Customer	104.8	104.4	102.7	108.7	105.2	112.0	106.1	106.7	103.9	105.5	99.1	101.5	98.8	103.1	104.6
Directly-managed Stores	Net Sales	133.3	125.1	110.2	134.2	133.8	117.2	126.1	137.9	130.7	129.4	112.6	118.1	119.7	125.1	125.7
	Customer Numbers	125.7	119.4	106.3	123.1	127.0	109.5	118.8	129.3	125.0	122.3	113.6	116.4	121.6	121.1	120.0
	Average Purchase per Customer	106.0	104.8	103.6	109.0	105.4	107.0	106.1	106.7	104.5	105.9	99.1	101.5	98.5	103.3	104.7

Notes:

Comparable Stores:

Stores in operation over the entire previous business year from September 1, 1995 - August 31, 1996 . (131 Stores as of August 31,1997)

Total Direct-Run Stores:

Existing stores + stores operated for less than one year as of the end of the previous business year to August 31, 1996+ newly opened stores during the business year to August 31 1997, excluding franchises. (265 stores as of August 31, 1997)

(This data refers purely to UNIQLO stores within Japan and does not include any UNIQLO stores outside of Japan or non-UNIQLO businesses.)