

FAST RETAILING CO., LTD. 迅銷有限公司

Year-end Report 2016/17

2016.9.1-2017.8.31

Stock Code: 6288

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Corporate Information

Board of Directors Executive Director

Mr. Tadashi Yanai (Chairman of the Board, President and

Chief Executive Officer)

Non-Executive Directors

Mr. Toru Murayama (External Director)

Independent Non-Executive Directors Mr. Toru Hambayashi (External Director) Mr. Nobumichi Hattori (External Director) Mr. Masaaki Shintaku (External Director) Mr. Takashi Nawa (External Director)

Statutory Auditors

Mr. Akira Tanaka (Kansayaku) (Standing Statutory Auditor)

Mr. Masaaki Shinjo (Kansayaku) (Standing Statutory

Auditor)

Mr. Takaharu Yasumoto (Shagai Kansayaku) (External

Statutory Auditor)

Mr. Akira Watanabe (Shagai Kansayaku) (External Statutory

Auditor)

Ms. Keiko Kaneko (Shagai Kansayaku) (External Statutory

Auditor)

Joint Company Secretaries
Japan: Mr. Mitsuru Ohki

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Hong Kong: Ms. Choy Yee Man

Auditors

Ernst & Young ShinNihon LLC

Principal Banks

Sumitomo Mitsui Banking Corporation The Bank of Tokyo-Mitsubishi UFJ, Ltd.

Mizuho Bank, Ltd.

The Hong Kong and Shanghai Banking Corporation Limited

Registered Office and Headquarters

717-1 Sayama Yamaguchi City Yamaguchi 754-0894

Japan

Principal Place of Business in Japan

Midtown Tower 9-7-1 Akasaka Minato-ku Tokyo 107-6231 Japan

Principal Place of Business in Hong Kong

702-706, 7th Floor, Mira Place Tower A,

No. 132 Nathan Road

Tsim Sha Tsui Kowloon Hong Kong

HDR Registrar and HDR Transfer Office

Computershare Hong Kong Investor Services Limited

Shops 1712-1716, 17th Floor

Hopewell Centre

183 Queen's Road East

Wanchai Hong Kong

Stock Code

Hong Kong: 6288

Japan: 9983

Website Address

http://www.fastretailing.com

Financial Highlights

(1) Consolidated Financial Summary

| T | ı | nternational Fina | incial Reporting S | Standards ("IFRS' | ·) |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|
| Term | 52nd Year | 53rd Year | 54th Year | 55th Year | 56th Year |
| | Year ended |
| Accounting Period | 31 August 2013 | 31 August 2014 | 31 August 2015 | 31 August 2016 | 31 August 2017 |
| Revenue (Millions of yen) | 1,142,971 | 1,382,935 | 1,681,781 | 1,786,473 | 1,861,917 |
| Operating profit (Millions of yen) | 134,101 | 130,402 | 164,463 | 127,292 | 176,414 |
| Profit before income taxes (Millions of yen) | 155,732 | 135,470 | 180,676 | 90,237 | 193,398 |
| Profit attributable to owners of the parent (Millions of yen) | 104,595 | 74,546 | 110,027 | 48,052 | 119,280 |
| Comprehensive income attributable to owners of the parent (Millions of yen) | 205,660 | 75,517 | 163,871 | (141,345) | 190,566 |
| Equity attributable to owners of the parent (Millions of yen) | 570,428 | 618,381 | 750,937 | 574,501 | 731,770 |
| Total assets (Millions of yen) | 901,208 | 992,307 | 1,163,706 | 1,238,119 | 1,388,486 |
| Equity per share attributable to owners of the parent (Yen) | 5,598.12 | 6,067.40 | 7,366.07 | 5,634.35 | 7,175.35 |
| Basic earnings per share for the year (Yen) | 1,026.68 | 731.51 | 1,079.42 | 471.31 | 1,169.70 |
| Diluted earnings per share for the year (Yen) | 1,025.75 | 730.81 | 1,078.08 | 470.69 | 1,168.00 |
| Ratio of equity attributable to owners of the parent to total assets (%) | 63.3 | 62.3 | 64.5 | 46.4 | 52.7 |
| Ratio of profit to equity attributable to owners of the parent (%) | 21.7 | 12.5 | 16.1 | 7.3 | 18.3 |
| Price earnings ratio (times) | 31.1 | 44.5 | 45.6 | 77.1 | 26.9 |
| Net cash from operating activities (Millions of yen) | 99,474 | 110,595 | 134,931 | 98,755 | 212,168 |
| Net cash from/(used in) investing activities (Millions of yen) | (62,584) | (56,323) | (73,145) | (245,939) | 122,790 |
| Net cash from/(used in) in financing activities (Millions of yen) | (24,226) | (44,060) | (41,784) | 201,428 | (50,836) |
| Cash and cash equivalents at the end of year (Millions of yen) | 296,708 | 314,049 | 355,212 | 385,431 | 683,802 |
| Number of employees: (Separate, average number of temporary employees) (persons) | 23,982 (23,535) | 30,448 (25,705) | 41,646 (27,219) | 43,639 (26,282) | 44,424 (31,719) |

(Notes) 1. Revenue does not include consumption taxes, etc.

2. The Group started to prepare the consolidated financial statements for the year ended 31 August 2014 in accordance with IFRS.

| Term | , , , | Generally Accepted Accounting Principles in Japan ("JGAAP") | | |
|--|---------------|---|--|--|
| | 52nd Year | 53rd Year | | |
| Assourting povied | Year ended 31 | Year ended 31 | | |
| Accounting period | August 2013 | August 2014 | | |
| Net sales (Millions of yen) | 1,143,003 | 1,382,907 | | |
| Ordinary income (Millions of yen) | 148,979 | 156,828 | | |
| Net income (Millions of yen) | 90,377 | 78,118 | | |
| Comprehensive income (Millions of yen) | 205,329 | 82,066 | | |
| Total net assets (Millions of yen) | 579,591 | 626,581 | | |
| Total assets (Millions of yen) | 885,800 | 977,609 | | |
| Equity per share (Yen) | 5,489.86 | 5,958.54 | | |
| Basic net income per share (Yen) | 887.12 | 766.55 | | |
| Diluted net income per share (Yen) | 886.31 | 765.82 | | |
| Equity ratio (%) | 63.2 | 62.1 | | |
| Earnings on equity (%) | 19.1 | 13.4 | | |
| Price earnings ratio (times) | 36.0 | 42.5 | | |
| Net cash from operating activities (Millions of yen) | 99,439 | 111,399 | | |
| Net cash used in investing activities (Millions of yen) | (63,901) | (63,574) | | |
| Net cash used in financing activities (Millions of yen) | (23,945) | (38,014) | | |
| Cash and cash equivalents at the end of year (Millions of yen) | 295,622 | 313,746 | | |
| Number of employees: | 23,982 | 30,448 | | |
| (Separate, average number of temporary employees) (Persons) | (23,535) | (25,705) | | |

 $\hbox{(Notes)} \quad \hbox{1.} \quad \hbox{Net sales do not include consumption taxes, etc.}$

^{2.} The financial figures for the 53rd year prepared in accordance with JGAAP are not audited pursuant to Article 193-2-1 of the Financial Instruments and Exchange Act.

(2) Non-Consolidated Financial Summary

| Term | 52nd Year | 53rd Year | 54th Year | 55th Year | 56th Year |
|--|----------------|----------------|----------------|----------------|----------------|
| A | Year ended |
| Accounting period | 31 August 2013 | 31 August 2014 | 31 August 2015 | 31 August 2016 | 31 August 2017 |
| Operating revenue (Millions of yen) | 91,570 | 77,438 | 119,071 | 99,289 | 139,871 |
| Ordinary income (Millions of yen) | 76,569 | 46,921 | 89,245 | 9,270 | 115,488 |
| Net income (Millions of yen) | 68,776 | 23,336 | 70,227 | 6,084 | 64,264 |
| Capital stock (Millions of yen) | 10,273 | 10,273 | 10,273 | 10,273 | 10,273 |
| Total number of shares issued (shares) | 106,073,656 | 106,073,656 | 106,073,656 | 106,073,656 | 106,073,656 |
| Total net assets (Millions of yen) | 335,754 | 332,255 | 376,007 | 345,773 | 377,103 |
| Total assets (Millions of yen) | 370,110 | 385,113 | 410,009 | 631,086 | 670,111 |
| Equity per share (Yen) | 3,286.26 | 3,243.97 | 3,662.28 | 3,355.83 | 3,654.97 |
| Dividends per share | 290.00 | 300.00 | 350.00 | 350.00 | 350.00 |
| (Figures in parentheses | (140.00) | (150.00) | (175.00) | (185.00) | (175.00) |
| indicate interim dividends) (Yen) | (140.00) | (130.00) | (175.00) | (165.00) | (175.00) |
| Basic net income per share (Yen) | 675.09 | 228.99 | 688.96 | 59.68 | 630.20 |
| Diluted net income per share (Yen) | 674.48 | 228.77 | 688.11 | 59.60 | 629.28 |
| Equity ratio (%) | 90.5 | 85.9 | 91.1 | 54.2 | 55.6 |
| Earnings on equity (%) | 22.2 | 7.0 | 20.0 | 1.7 | 18.0 |
| Price earnings ratio (times) | 47.3 | 142.1 | 71.5 | 608.9 | 49.9 |
| Dividend ratio (%) | 43.0 | 131.0 | 50.8 | 586.5 | 55.5 |
| Number of employees: | 924 | 1,088 | 1,234 | 1,131 | 1 166 |
| (Separate, average number of | | · | , | , | 1,166 |
| temporary employees) (Persons) | (103) | (114) | (119) | (126) | (140) |

(Note) Operating revenue does not include consumption taxes, etc.

Corporate Profile

1. History

In March 1949, Hitoshi Yanai, the father of our current Chairman, President and CEO Tadashi Yanai, founded Men's Shop Ogori Shoji in Ube City, Yamaguchi Prefecture. To solidify the management foundation, the business later became incorporated in May 1963 under the name Ogori Shoji Co., Ltd.

In June 1984, the Fukuromachi Store, a store specializing in casual clothing, opened its doors in Hiroshima City, Hiroshima Prefecture as the first UNIQLO.

The Company's history:

| Date | Summary |
|----------------|---|
| May 1963 | Tadashi Yanai takes over the family business and transforms it into Ogori Shoji Co., Ltd., capitalized at 6 million yen, with headquarters at 63-147 Ogushi Village, Ube City, Yamaguchi Prefecture (now 2-12-12 Chuo-cho, Ube City, Yamaguchi Prefecture). |
| June 1984 | UNIQLO's first location, the Fukuromachi Store, opens in Hiroshima (closed in 1991), marking the move into casual wear retailing with stores named UNIQLO. |
| September 1991 | Ogori Shoji Co., Ltd. changes its name to FAST RETAILING CO., LTD., to embody the guideline of conduct. |
| April 1992 | The main OS store, selling men's wear, is converted to the UNIQLO Onda store (closed in 2001). All the stores are completely renovated as a casual wear store matching the UNIQLO brand. |
| April 1994 | The number of UNIQLO stores in Japan rises above 100 (109 directly operated stores, 7 franchises). |
| July 1994 | FAST RETAILING CO., LTD. lists its shares on the Hiroshima Stock Exchange. |
| April 1997 | FAST RETAILING CO., LTD. lists its shares on the second section of the Tokyo Stock Exchange. |
| February 1998 | Construction of the head office is finished (717-1 Sayama, Yamaguchi City, Yamaguchi Prefecture) to expand the company's headquarters capacity. |
| November 1998 | The first urban UNIQLO store opens in Shibuya-ku, Tokyo (UNIQLO Harajuku store, closed in 2007). |
| February 1999 | FAST RETAILING CO., LTD. lists its shares on the first section of the Tokyo Stock Exchange. |
| April 1999 | UNIQLO Shanghai office opens to further enhance production management. |
| April 2000 | Tokyo headquarter opens in Shibuya-ku, Tokyo. |
| June 2000 | Ties up with East Japan Railway Company (JR East) and JR East Japan Kiosk to offer UNIQLO products through shops in JR East stations in Tokyo area, to raise consumer exposure to our products and make shopping more convenient for our customers. |
| October 2000 | Online store opens for business to open a new sales channel and make shopping easier for our customers. |
| September 2001 | FAST RETAILING (U.K) LTD. opens first four overseas UNIQLO stores in London. |
| September 2002 | Fast Retailing (Jiangsu) Apparel Co., Ltd. opens first two UNIQLO China stores in Shanghai. |
| August 2003 | UNIQLO (U.K.) LIMITED (now UNIQLO EUROPE LIMITED) establishes as successor to FAST RETAILING (U.K) LTD. |
| January 2004 | FAST RETAILING CO., LTD. invests in LINK HOLDINGS CO., LTD. (now LINK THEORY JAPAN CO., LTD.), the developer of Theory brand career apparel. |
| August 2004 | Capital reserves of ¥7 billion integrated into capital, increasing total capital to ¥10.273 billion. |
| November 2004 | Establishment of UNIQLO USA, Inc. |
| December 2004 | Establishment of FRL Korea Co., Ltd., a business venture with South Korea's Lotte Shopping Co., Ltd. |
| March 2005 | Establishment of UNIQLO HONG KONG, LIMITED. |
| April 2005 | Establishment of FR FRANCE S.A.S. (now FAST RETAILING FRANCE S.A.S.) and GLOBAL RETAILING FRANCE S.A.S. (now UNIQLO EUROPE LIMITED). |
| May 2005 | Acquires management control of Nelson Finance S.A.S. (now CRÉATIONS NELSON S.A.S.), the developer of the Comptoir des Cotonniers brand, and makes it a subsidiary. |
| November 2005 | Adopts a holding company structure to reinforce the UNIQLO brand and develop new business opportunities. |

| Date | Summary |
|----------------|--|
| February 2006 | Makes equity investment in, and makes a subsidiary of, PETIT VEHICULE S.A.S. (now PRINCESSE TAM. TAM S.A.S.), developer of PRINCESSE TAM.TAM, a well-known brand of lingerie in France. |
| March 2006 | Establishes G.U. CO., LTD. to manage a new brand of less-expensive casual clothing to follow UNIQLO. |
| November 2006 | UNIQLO Soho New York Store opens as the brand's first global flagship store, with over 3,300 square meters of floor space. |
| March 2007 | UNIQLO opens the Kobe Harborland Store (closed in 2012), the first large-format store with over 3,300 square meters of floor space in Japan. |
| November 2007 | UNIQLO 311 Oxford Street Store opens in London as the brand's first global flagship store in Europe. |
| December 2007 | First UNIQLO France store opens in the Paris suburbs La Defense. |
| August 2008 | UNIQLO establishes a business venture with Wing Tai Retail Pte. Ltd. to expand in Singapore. |
| March 2009 | LINK THEORY HOLDINGS CO., LTD. (now LINK THEORY JAPAN CO., LTD.) becomes a subsidiary through a takeover bid. |
| March 2009 | UNIQLO signs a design consulting contract for its products with world-renowned fashion designer Jil Sander. |
| April 2009 | First UNIQLO Singapore store opens in the Tampines 1 Mall. |
| October 2009 | UNIQLO Paris Opera Store opens in France as a global flagship store. |
| March 2010 | UNIQLO establishes a wholly owned subsidiary in Taiwan. |
| April 2010 | First UNIQLO Russia store, UNIQLO Atrium, opens in Moscow. |
| May 2010 | UNIQLO Shanghai West Nanjing Road Store opens in China as a global flagship store. |
| October 2010 | UNIQLO Shinsaibashi Store in Osaka opens as the first UNIQLO global flagship store in Japan. |
| October 2010 | First GU flagship store opens in Shinsaibashi, Osaka. |
| October 2010 | First UNIQLO Taiwan store opens in Taipei. |
| November 2010 | First UNIQLO Malaysia store opens in Kuala Lumpur. |
| February 2011 | FAST RETAILING CO., LTD. launches a global partnership agreement with the United Nations High Commissioner for Refugees (UNHCR) to further reinforce ongoing company initiatives such as the All-Product Recycling Initiative. |
| March 2011 | Donates UNIQLO and GU clothing to sufferers of the Great East Japan Earthquake. |
| September 2011 | First UNIQLO Thailand store opens in Bangkok. |
| September 2011 | UNIQLO Mingyao Department Store opens in Taipei, Taiwan as a global flagship store. |
| October 2011 | UNIQLO Fifth Avenue Store opens in New York as a global flagship store. |
| November 2011 | UNIQLO Myeongdong Central Store opens in Seoul, Korea as a global flagship store. |
| March 2012 | UNIQLO Ginza Store opens in Tokyo as a global flagship store. |
| June 2012 | First UNIQLO Philippines store opens in Manila. |
| September 2012 | BICQLO Shinjuku East Exit Store opens in Tokyo as a global hotspot store. |
| October 2012 | First UNIQLO store on the West Coast of the United States opens in San Francisco, Union Square. |
| December 2012 | FAST RETAILING CO., LTD. acquires majority control of J Brand Holdings, LLC, a leading contemporary fashion brand based in Los Angeles, California. |
| April 2013 | UNIQLO Lee Theatre opens in Hong Kong as a global flagship store. |
| June 2013 | UNIQLO Lotte Shopping Avenue Store opens as the first UNIQLO Store in the Republic of Indonesia. |
| September 2013 | UNIQLO global flagship store opens in Shanghai. |
| September 2013 | First GU overseas store opens in Shanghai. |
| March 2014 | HDRs (Hong Kong Depository Receipts) listed on the Main Board of The Stock Exchange of Hong Kong Limited. |
| March 2014 | UNIQLO global hotspot store opens in Ikebukuro, Sunshine 60. |
| April 2014 | First UNIQLO Australia store opens in Melbourne. |

| Date | Summary |
|----------------|--|
| April 2014 | First UNIQLO Germany store opens in Berlin, Tauenzienstrasse as a global flagship store. |
| April 2014 | UNIQLO global hotspot store opens in Tokyo, Okachimachi district. |
| October 2014 | UNIQLO global hotspot store opens in Tokyo, Kichijoji. |
| October 2014 | UNIQLO global flagship store, UNIQLO OSAKA, opens. |
| April 2015 | Establishes ON HAND CO., LTD. to promote the next-generation logistics business. |
| October 2015 | First UNIQLO Belgium store opens in Antwerp. |
| October 2015 | UNIQLO USA opens its first Midwest store, the UNIQLO Michigan Avenue Store in Chicago. |
| December 2015 | Fast Retailing issues ¥250 billion in unsecured straight bonds. |
| March 2016 | The newly refurbished 311 Oxford Street global flagship store opens in London. |
| April 2016 | Construction completed on state-of-the-art distribution center in Ariake, Tokyo. |
| September 2016 | UNIQLO Orchard Road Store opens as the first UNIQLO global flagship store in Southeast Asia. |
| September 2016 | The newly refurbished UNIQLO SoHo global flagship store opens in New York. |
| September 2016 | First UNIQLO Canada store opens in Toronto. |
| February 2017 | UNIQLO CITY TOKYO Ariake Office opens. UNIQLO product and commercial functions moved from |
| | Roppongi Office to Ariake Office. |
| March 2017 | Bigger and better UNIQLO Online Store opens in Japan. |
| March 2017 | First GU store opens in Hong Kong. |

2. Our Business

The Group consists of FAST RETAILING CO., LTD. (the "Company"), 121 consolidated subsidiaries and 2 associates accounted for using the equity-method.

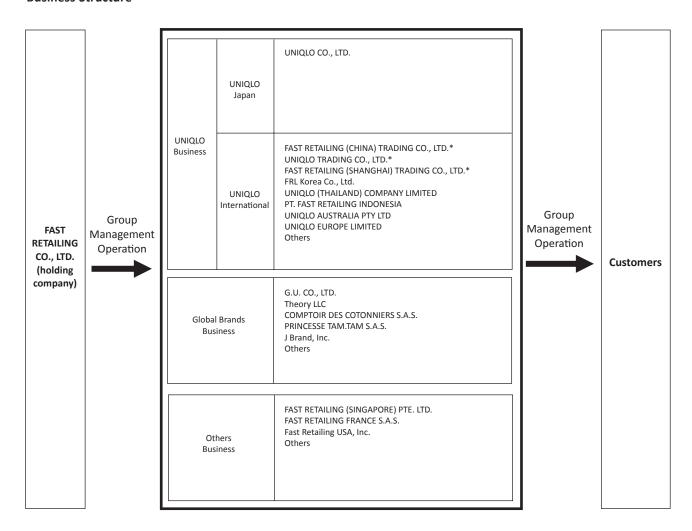
Details of the Group's businesses as well as the positioning of the Company and its main affiliates relative to the businesses are as follows.

The segment categories in this section of the report are the same as the segment categories in the section headed "FINANCIAL INFORMATION 4. Consolidated Financial Statements: Notes to the Consolidated Financial Statements".

| Category | Company name | Reportable Segment |
|---|--|---|
| Holding company | FAST RETAILING CO., LTD. | Others |
| | UNIQLO CO., LTD. (consolidated subsidiary) | UNIQLO Japan |
| | FAST RETAILING (CHINA) TRADING CO., LTD.* (consolidated subsidiary) | UNIQLO International |
| | UNIQLO TRADING CO., LTD.* (consolidated subsidiary) | UNIQLO International |
| | FAST RETAILING (SHANGHAI) TRADING CO., LTD.* (consolidated subsidiary) | UNIQLO International |
| | FRL Korea Co., Ltd. (consolidated subsidiary) | UNIQLO International |
| | FAST RETAILING (SINGAPORE) PTE. LTD. (consolidated subsidiary) | UNIQLO International |
| Main consolidated subsidiaries | UNIQLO (THAILAND) COMPANY LIMITED (consolidated subsidiary) | UNIQLO International |
| Main consolidated subsidiaries | PT. FAST RETAILING INDONESIA (consolidated subsidiary) | UNIQLO International |
| | UNIQLO AUSTRALIA PTY LTD (consolidated subsidiary) | UNIQLO International |
| | Fast Retailing USA, Inc. (consolidated subsidiary) | UNIQLO International/ Global Brands |
| | UNIQLO EUROPE LIMITED (consolidated subsidiary) | UNIQLO International |
| | G.U. CO., LTD. (consolidated subsidiary) | Global Brands |
| | FAST RETAILING FRANCE S.A.S. (consolidated subsidiary) | Global Brands |
| | Theory LLC (consolidated subsidiary) | Global Brands |
| | J Brand, Inc. (consolidated subsidiary) | Global Brands |
| | Other consolidated subsidiaries (106 companies) | UNIQLO International/ Global Brands/Others |
| Associate accounted for using the equity-method | Other associate accounted for using the equity-method (2 companies) | Others |

- * The English names of all subsidiaries established in the People's Republic of China ("PRC") are translated for identification only.
- (Notes) 1. "UNIQLO" business means the retail business of UNIQLO brand casual apparel in Japan and overseas.
 - 2. "Global Brands" business means the planning, retail and manufacturing of apparel in Japan and overseas.
 - 3. "Others" includes real estate leasing businesses.
 - 4. The Company corresponds to a specified listed company, etc. as stipulated in Article 49-2 of the Cabinet Office Ordinance on Restrictions on Securities Transactions. As a result, assessment of the minimal standard for material facts under the insider trading regulations is based on the consolidated numerical data.

Business Structure



^{*} The English names of all subsidiaries established in PRC are translated for identification only.

3. Subsidiaries and Associates

| | | Nominal value of | | | Relati | onship |
|---|---|---|--|-------------------------------------|--|------------------------------|
| Name | Location | issued ordinary/ registered share capital (Thousands) | Details of main businesses | Ownership Ratio of Voting Rights | Common directors (Number of persons) | Capital/ operational ties |
| (Consolidated subsidiaries) UNIQLO CO., LTD. | Yamaguchi City, Yamaguchi Prefecture | JPY1,000,000 | UNIQLO Japan | 100.0% | 3 | _ |
| FAST RETAILING (CHINA) TRADING CO., LTD* | Shanghai, PRC | USD20,000 | UNIQLO International | 100.0% | 2 | _ |
| UNIQLO TRADING CO., LTD.* | Shanghai, PRC | USD30,000 | UNIQLO International | 100.0% | 2 | _ |
| FAST RETAILING (SHANGHAI) TRADING CO., LTD.* | Shanghai, PRC | USD35,000 | UNIQLO International | 100.0% | 2 | _ |
| FRL Korea Co., Ltd. | Seoul Special City, South Korea | KRW24,000,000 | UNIQLO International | 51.0% | 1 | _ |
| FAST RETAILING (SINGAPORE) PTE. LTD. | Republic of Singapore | SGD86,000 | UNIQLO International | 100.0% | 1 | _ |
| UNIQLO (THAILAND) COMPANY LIMITED | Bangkok, Kingdom of Thailand | THB800,000 | UNIQLO International | 75.0% (75.0%) | _ | _ |
| PT. FAST RETAILING INDONESIA | Jakarta, Republic of Indonesia | IDR115,236,000 | UNIQLO International | 75.0% (75.0%) | _ | _ |
| UNIQLO AUSTRALIA PTY LTD | Melbourne, Australia | AUD21,000 | UNIQLO International | 100.0% (100.0%) | _ | Loans |
| Fast Retailing USA, Inc. | New York, United States of America | USD981,621 | UNIQLO International/ Global Brands | 100.0% | 1 | Bond guarantees Loans |
| UNIQLO EUROPE LIMITED | London, United Kingdom | GBP40,000 | UNIQLO International | 100.0% | 1 | Bond guarantees |
| G.U. CO., LTD. | Yamaguchi City, Yamaguchi Prefecture | JPY10,000 | Global brands | 100.0% | 1 | _ |
| FAST RETAILING FRANCE S.A.S. | Paris, France | EUR169,525 | Global Brands | 100.0% | _ | Loans |
| Theory LLC | New York, United States of America | USD116,275 | Global brands | 100.0% (100.0%) | _ | _ |
| J Brand, Inc. | California, United States of America | USD396,340 | Global brands | 100.0% (100.0%) | 1 | _ |
| Other consolidated subsidiaries (106 companies) | _ | _ | _ | _ | _ | _ |
| Other associate accounted for using the equity-method (2 companies) | _ | - | _ | _ | _ | _ |

^{*} The English names of all subsidiaries established in the PRC are translated for identification only.

(Notes) 1. The information given in the "Details of main businesses" column is the name of the business segment.

- 2. UNIQLO CO., LTD., FAST RETAILING (CHINA) TRADING CO., UNIQLO TRADING CO., LTD., FAST RETAILING (SHANGHAI) TRADING CO., LTD., FRL Korea Co., Ltd., FAST RETAILING (SINGAPORE) PTE. LTD., UNIQLO (THAILAND) COMPANY LIMITED, PT. FAST RETAILING INDONESIA, UNIQLO AUSTRALIA PTY LTD, Fast Retailing USA, Inc., UNIQLO EUROPE LIMITED, FAST RETAILING FRANCE S.A.S., Theory LLC and J Brand, Inc. are specified subsidiaries.
- 3. Figures in parentheses in the "Ownership Ratio of Voting Rights" column indicate the ratio of voting rights held by the Group's subsidiary.

4. Net sales (excluding internal sales between other member companies of consolidated group) of UNIQLO CO., LTD., FAST RETAILING (CHINA) TRADING CO., LTD. and G.U. CO., LTD. are greater than 10% of consolidated revenue. Key elements of profit/loss for the year ended 31 August 2017 are as below.

UNIQLO CO., LTD.

| (1) | Revenue | 810,734 million yen |
|-----|----------------------------|---------------------|
| (2) | Profit before income taxes | 100,754 million yen |
| (3) | Net profit | 71,261 million yen |
| (4) | Net assets | 178,432 million yen |
| (5) | Total assets | 348,866 million yen |

FAST RETAILING (CHINA) TRADING CO., LTD

| (1) | Revenue | 231,728 million yen |
|-----|----------------------------|---------------------|
| (2) | Profit before income taxes | 34,976 million yen |
| (3) | Net profit | 26,398 million yen |
| (4) | Net assets | 84,417 million yen |
| (5) | Total assets | 147,363 million yen |

G.U. CO., LTD.

| (1) | Revenue | 191,444 million yen |
|-----|----------------------------|---------------------|
| (2) | Profit before income taxes | 14,110 million yen |
| (3) | Net profit | 10,433 million yen |
| (4) | Net assets | 21,628 million yen |
| (5) | Total assets | 72,189 million yen |

4. Employees

(1) The Group

As at 31 August 2017

| Name of segment | Number of employees (Persons) |
|-------------------------------|-------------------------------|
| UNIQLO Japan | 13,046 (11,949) |
| UNIQLO International | 23,191 (13,388) |
| Global brands | 5,954 (6,175) |
| Total for reportable segments | 42,191 (31,512) |
| Others | 1,067 (67) |
| All companies (shared) | 1,166 (140) |
| Total | 44,424 (31,719) |

- (Notes) 1. The number of employees does not include operating officers, junior employees, part-time workers or temporary staff seconded from other companies.
 - 2. The number of junior employees and part-time workers is stated as a separate number in parentheses as the average number of people per year was calculated based on an eight-hour workday per person.
 - 3. The number of employees given as "All companies (shared)" represents administrative employees who could not be categorized in a specific business segment.
 - 4. Hiring of employees for new stores was the main reason for the increase in the number of employees during the year ended 31 August 2017.

(2) The Company

As at 31 August 2017

| | | Average number of years | Average annual wages |
|-------------------------------|-----------------------------|-------------------------|----------------------|
| Number of employees (persons) | Average age (years, months) | with the Company | (thousands of yen) |
| 1,166 (140) | 37 years and 5 months | 4 years and 5 months | 7,915 |

- (Notes) 1. The number of employees does not include operating officers, junior employees, part-time workers or temporary staff seconded from other companies.
 - 2. The number of junior employees and part-time workers stated in parentheses represented the number of persons calculated based on an eight-hour workday per person.
 - 3. Figures for average annual wages include bonuses and other non-standard payments.
 - 4. All of the Company's employees are categorized as "All companies (shared)".

(3) Status of labor unions

There are no labor unions at the Company, but unions have been formed at some subsidiary companies. Management-labor relations have been smooth, and there are no items of note to report.

Management Discussion and Analysis

1. Business Results

(1) Analysis of Business Results for the year ended 31 August 2017

The Fast Retailing Group generated a record performance in fiscal 2017, the financial year from 1 September 2016 to 31 August 2017. Consolidated revenue totaled ¥1.8619 trillion (+4.2% year-on-year), operating profit reached ¥176.4 billion (+38.6% year-on-year), profit before income taxes rose to ¥193.3 billion (+114.3% year-on-year) and profit attributable to owners of the parent increased to ¥119.2 billion (+148.2% year-on-year). The consolidated gross profit margin improved 0.4 point year-on-year and the selling, general and administrative expense ratio also improved by 0.4 point thanks to persistent Groupwide cost-cutting efforts. Under other income/costs, we accounted a foreign exchange gain of ¥2.1 billion and an impairment loss of ¥9.3 billion. In addition, under finance income, we recorded a foreign exchange gain of ¥13.3 billion after the spot foreign exchange rate at the end of the term closed below the spot rate at the start of the business term, increasing the carrying amount of our long-term foreign-currency denominated assets in yen terms. UNIQLO International generated an especially strong increase in profit, which proved the key driver of overall Group performance.

The Group's medium-term vision is to become the world's number one apparel retailer. In pursuit of this aim, we are focusing our efforts on expanding UNIQLO International and our low-priced GU casual fashion brand. We continue to increase UNIQLO store numbers in each country where we operate, and open global flagship stores and large-format stores in major cities around the world to help consolidate UNIQLO's position as a key global brand. Within the UNIQLO International segment, Southeast Asia in particular is entering a new stage of growth and is set to become the segment's second pillar region after Greater China (Mainland China, Hong Kong and Taiwan) and South Korea. In terms of the GU operation, in addition to opening more GU stores in Japan, we are also planning to expand GU's international presence by opening more stores in Mainland China, Hong Kong and Taiwan. In February 2017, we launched the UNIQLO CITY TOKYO Ariake Office as part of our strategy to pursue a new working style, to revolutionize all supply chain processes from planning and design through raw materials procurement, manufacturing, logistics and retail, and to transform ourselves into a digital consumer retail company. Another area of focus in our business expansion plans is e-commerce. We have been working to make our online shopping experience more convenient for customers by marking the March 2017 launch of our new mobile shopping site with a broader range of online sizes, exclusive online items and semi-order-made products, and the option to pick up online purchases at a local convenience store or UNIQLO store.

UNIQLO Japan

UNIQLO Japan reported a rise in revenue but a fall in profit in fiscal 2017, with revenue totaling ¥810.7 billion (+1.4% year-on-year) and operating profit totaling ¥95.9 billion (-6.4% year-on-year). In the twelve months to 31 August 2017, same-store sales, including online sales, expanded by 1.1% year-on-year, thanks to an increase in customer visits. Warm weather during the most vigorous sales month of December resulted in a modest rise in same-store sales in the first half of only 0.1% year-on-year. However, same-store sales subsequently expanded by 2.4% year-on-year in the second half on buoyant sales of newsworthy products such as wireless bras, Dry Stretch Kando Pants, easy ankle pants and UT T-shirts. Meanwhile, e-commerce sales increased 15.6% in fiscal 2017 to constitute 6.0% of total sales. On the profit front, while the gross profit to net sales margin improved by a modest 0.3 point year-on-year, the selling, general and administrative expense to net sales ratio increased by 1.3 points year-on-year, resulting in a decline in operating profit. Looking at selling, general and administrative expenses in more detail, while advertising and promotion expenses were further reduced across the financial term as part of the overall cost-cutting drive, personnel costs increased over the financial year, and distribution expenses increased temporarily in relation to the complete transformation of our distribution system.

UNIQLO International

UNIQLO International revenue rose to ¥708.1 billion (+8.1% year-on-year) in fiscal 2017, while operating profit almost doubled to ¥73.1 billion (+95.4% year-on-year). Several factors contributed to this strong performance, including a considerable improvement in the gross profit to net sales margin following the shift towards much tighter discounting in each individual operation, the positive effects of cost-cutting efforts, and a halving of the operating loss at UNIQLO USA. UNIQLO Southeast Asia & Oceania generated an especially strong performance. The expanded range of polo shirts, DRY T-shirts and other core products in that region, and strong sales of products designed specifically to suit the region's climate and culture both helped generate a significantly higher gross profit margin. UNIQLO South Korea generated a considerable increase in operating profit for the full financial term as the operation's positive management reforms helped encourage a recovery in same-store sales in the second half. UNIQLO Greater China reported a significant rise in operating profit, with same-store sales in Mainland China continuing their rising trend on the back of successful sales campaigns timed to draw in customers at the right point of the season and over public holidays. UNIQLO USA reduced its operating loss by half in fiscal 2017 thanks to efforts to tailor product ranges to suit specific regions, some successful sales promotions, and continued business reforms. At UNIQLO Europe, operating profit dipped slightly after the opening of 20 new stores mainly in Russia and France resulted in increased costs. In September 2017, Fast Retailing opened its first UNIQLO store in Spain, Barcelona. The store got off to a strong start.

Global Brands

The Global Brands segment generated increases in both revenue and profit in fiscal 2017, with revenue rising to ¥340.1 billion (+3.5% year-on-year) and operating income expanding to ¥14.0 billion (+47.5% year-on-year). Considerably higher profits from the Theory fashion label and shrinking impairment losses from the J Brand premium denim label contributed to the rise in Global Brands operating profit.

GU reported a rise in revenue but a decline in profit in fiscal 2017, with revenue rising to ¥199.1 billion (+6.0% year-on-year) and operating profit contracting to ¥13.5 billion (-39.0% year-on-year). Same-store sales declined 3.0% year-on-year on lost sales opportunities resulting from shortages in some strong-selling items such as design blouses, big silhouette tops, design bottoms, pajamas and shoes, and the fact that some products did not become the hot-selling items we originally expected. The fall in operating profit was caused by a number of factors: the shortfall in sales, which weighed on the gross profit margin; a rising costs of sales caused by a weaker yen, and; a rising business expense to net sales ratio. In international markets, after the first GU store opened in Hong Kong in March 2017, GU Hong Kong business continues to be a success.

Looking finally at other labels in the Global Brands segment, Theory generated a significant increase in operating profit in fiscal 2017 on the back of strong sales from the US Theory brand and improved profitability from Theory's PLST brand operation. Revenue from our France-based Comptoir des Cotonniers operation declined but the label's cost-cutting drive helped successfully reduce operating losses. The France-based Princesse tam.tam label generated a further operating loss, while US-based J Brand accounted a ¥3.6 billion impairment loss.

Sustainability

While globalization and development of the economy bring various benefits to the everyday lives of people, the world today also faces serious challenges including growing environmental concerns, a worsening refugee crisis, and human rights issues. Society expects companies to behave ethically and Fast Retailing Co., Ltd. is committed to addressing social and environmental challenges to help create a sustainable society.

In February 2017, we established a set of sustainability policies which cover four priority areas: supply chain, products, stores and communities, and employees.

In the area of "supply chain," we will reform our production, logistics and sales processes in efforts to drastically reduce waste, and we will pay greater attention to human rights and working conditions. Moreover, to enhance transparency, UNIQLO made public a list of its core partner garment factories in February 2017.

In the area of "products," our aim is to create products that are simple, high in quality, and can enrich the lives of people, and we are focusing on the traceability of raw materials to ensure our products are safe and secure. Furthermore, when our products are no longer worn by customers, we will collect and reuse or recycle them to help those in need and help protect the environment.

In the area of "stores and communities," we will step up our efforts to assist refugees through donations of clothing, engage in community activities, and create stores that are more environmentally conscious.

Finally, in the area of "employees," we will promote diversity, female advancement, more flexible working schemes, and the hiring of people with disabilities and refugees. We aim to realize a workplace where each and every employee take pride in their work, and support the development of professional skills through training and education.

In the Sustainability Committee, which consists of outside experts, outside auditors, the president and executive officers, we are currently discussing strategies and goals for these four priority areas to be achieved by the year 2020. In the near future, we intend to formulate and implement a detailed plan for these areas.

(2) Cash Flows Information

Cash and cash equivalents as at 31 August 2017 were ¥683.8 billion, which was an increase of ¥298.3 billion from the end of the preceding consolidated fiscal year.

(Operating Cash Flows)

Net cash from operating activities for the year ended 31 August 2017 was ¥212.1 billion, which was an increase of ¥113.4 billion (+114.8 % year-on-year) from the year ended 31 August 2016. The principal factors were ¥193.3 billion in profit before income taxes (an increase of ¥103.1 billion from the year ended 31 August 2016), ¥13.3 billion in foreign exchange gains (an increase of ¥50.2 billion from the year ended 31 August 2016), ¥5.9 billion in increase in inventories (an increase of ¥28.9 billion from the year ended 31 August 2016) and ¥47.6 billion in income taxes paid (a decrease of ¥40.8 billion from the year ended 31 August 2016).

(Investing Cash Flows)

Net cash from investing activities for the year ended 31 August 2017 was ¥122.7 billion, which was an increase of ¥368.7 billion from the year ended 31 August 2016. The principal factors were ¥168.3 billion for decrease in bank deposits with maturity over 3 months (an increase of ¥354.8 billion from the year ended 31 August 2016).

(Financing Cash Flows)

Net cash used in financing activities for the year ended 31 August 2017 was ¥50.8 billion, which was an increase of ¥252.2 billion from the year ended 31 August 2016. The principal factor was the proceeds of ¥249.3 billion arising from issuance of corporate bonds during the year ended 31 August 2016.

(3) Parallel Disclosure

Items concerning differences between the main items in consolidated financial statements prepared under IFRS and consolidated financial statements prepared under JGAAP.

Reclassification

Items stated under non-operating income, non-operating expenses, extraordinary gains, and extraordinary losses under JGAAP have been reclassified under IFRS; presented as finance income, finance costs, other expenses, other income, or selling, general and administrative expenses.

Adjustment to amortization of goodwill

Under JGAAP, goodwill was amortized over an estimated amortization period. Under IFRS, this amortization ceased on the transition date.

As a result, under IFRS, amortization of goodwill (selling, general and administrative expenses) decreased by 837 million yen in the year ended 31 August 2017 and 1,899 million yen in the year ended 31 August 2016, and impairment losses (other expenses) increased by 1,004 million yen in the year ended 31 August 2017 and 962 million yen in the year ended 31 August 2016, compared with those under JGAAP.

Adjustment to exchange differences on monetary financial instruments denominated in foreign currencies

Under JGAAP, foreign exchange translation differences on monetary financial instruments denominated in foreign currencies are recorded as unrealized gains or losses on available-for-sale securities under net assets. Under IFRS, these exchange differences are treated as foreign exchange gains or losses.

As a result, under IFRS, foreign exchange translation differences (other income) increased by 725 million yen in the year ended 31 August 2017 and 1,678 million yen in the year ended 31 August 2016, compared with those under JGAAP.

Adjustment to impairment losses of non-current assets

Under JGAAP, when there are indications that asset impairment is required, an assessment is made of the extent of the asset impairment (by comparing book value with the value of future cash flows, before discounting). After that, a measurement is made of asset-impairment losses (by comparing book value with recoverable value). Under IFRS, when there are indications that asset impairment is required, the recoverable value of the fixed asset(s) is estimated, and if the estimated recoverable value is less than the book value, then a measurement is made of the asset impairment loss, either of the asset or the cash generating unit group.

As a result, under IFRS, impairment losses increased by 681 million yen in the year ended 31 August 2017 and 2,394 million yen in the year ended 31 August 2016, compared with those under JGAAP.

2. Summary of Revenue and Purchasing

(1) Revenue, by division

| Division | | gust 2016 (From 1 o 31 August 2016) | Year ended 31 August 2017 (From 1 September 2016 to 31 August 2017) | | | |
|---|------------------------------|--|---|-------------------------|--|--|
| | Revenue (Millions of yen) | Percentage of total (%) | Revenue (Millions of yen) | Percentage of total (%) | | |
| Men's clothing | 319,995 | 17.9 | 316,601 | 17.0 | | |
| Women's clothing | 379,837 | 21.3 | 386,075 | 20.7 | | |
| Children's & Baby's clothing | 55,005 | 3.1 | 60,497 | 3.2 | | |
| Goods and other items | 20,935 | 1.2 | 21,145 | 1.2 | | |
| Total sales of UNIQLO Japan | 775,773 | 43.5 | 784,320 | 42.1 | | |
| Franchise related income & alteration charges | 24,044 | 1.3 | 26,413 | 1.4 | | |
| Total UNIQLO Japan Operations | 799,817 | 44.8 | 810,734 | 43.5 | | |
| UNIQLO International Operations | 655,406 | 36.7 | 708,171 | 38.0 | | |
| Total UNIQLO Operations | 1,455,224 | 81.5 | 1,518,905 | 81.5 | | |
| Global Brands Operations | 328,557 | 18.4 | 340,143 | 18.3 | | |
| Other Operations | 2,691 | 0.1 | 2,868 | 0.2 | | |
| Total | 1,786,473 | 100.0 | 1,861,917 | 100.0 | | |

- (Notes) 1. "Franchise related income" refers to the proceeds from garment sales to franchise stores and royalty income.

 "Alteration charges" refers to income generated from embroidery prints and alterations to pants length.
 - 2. "UNIQLO operations" covers the selling of UNIQLO brand casual clothing.
 - 3. "Global Brands Operations" consists of GU operation (selling of GU brand casual clothing), Theory operation (selling of Theory and PLST brand clothing), Comptoir des Cotonniers operation (selling of Comptoir des Cotonniers brand clothing), Princesse tam.tam operation (selling of Princesse tam.tam brand clothing) and J Brand operation (selling of J BRAND brand clothing).
 - 4. "Other Operations" includes real-estate leasing business, etc.
 - 5. The above amounts do not include consumption taxes, etc.

| (2) Revenue by region | | | Year ended 31 | - | 24-1 | |
|-------------------------|-----------|------------------------------|----------------------------|-------------------------|--|--|
| | | (Fro | om 1 September 203 | 16 to 31 August 20 | 1 | |
| Region | | Revenue (Millions of yen) | Year-on-year change (%) | Percentage of total (%) | Number of stores at the end of year (Stores) | |
| | Hokkaido | 26,204 | 101.7 | 1.4 | 29 | |
| | Aomori | 5,638 | 98.8 | 0.3 | 9 | |
| | Iwate | 4,982 | 98.9 | 0.3 | 8 | |
| | Miyagi | 12,506 | 100.7 | 0.7 | 14 | |
| | Akita | 3,922 | 99.7 | 0.2 | 7 | |
| | Yamagata | 4,952 | 98.4 | 0.3 | 8 | |
| | Fukushima | 8,461 | 98.2 | 0.5 | 10 | |
| | Ibaraki | 13,147 | 89.6 | 0.7 | 15 | |
| | Tochigi | 8,981 | 87.6 | 0.5 | 13 | |
| | Gunma | 11,139 | 99.4 | 0.6 | 18 | |
| | Saitama | 39,897 | 102.2 | 2.1 | 43 | |
| | Chiba | 34,373 | 102.7 | 1.8 | 41 | |
| | Tokyo | 124,541 | 100.0 | 6.7 | 96 | |
| | Kanagawa | 61,037 | 100.6 | 3.3 | 56 | |
| | Niigata | 11,696 | 99.7 | 0.6 | 12 | |
| | Toyama | 4,467 | 97.8 | 0.2 | 6 | |
| | Ishikawa | 6,020 | 100.5 | 0.3 | 7 | |
| | Fukui | 4,027 | 97.5 | 0.2 | 5 | |
| | Yamanashi | 4,597 | 97.9 | 0.2 | 5 | |
| | Nagano | 10,488 | 100.3 | 0.6 | 12 | |
| UNIQLO Japan | Gifu | 10,070 | 100.0 | 0.5 | 11 | |
| store sales of products | Shizuoka | 20,832 | 100.0 | 1.1 | 23 | |
| · | Aichi | 42,304 | 101.3 | 2.3 | 44 | |
| | Mie | 9,378 | 101.1 | 0.5 | 10 | |
| | Shiga | 7,851 | 103.3 | 0.4 | 9 | |
| | Kyoto | 17,922 | 101.1 | 1.0 | 21 | |
| | Osaka | 65,063 | 99.6 | 3.5 | 72 | |
| | Hyogo | 33,157 | 99.0 | 1.8 | 34 | |
| | Nara | 7,082 | 100.4 | 0.4 | 9 | |
| | Wakayama | 2,179 | 98.5 | 0.1 | 3 | |
| | Tottori | 3,020 | 100.4 | 0.2 | 3 | |
| | Shimane | 506 | 100.3 | 0.0 | 1 | |
| | Okayama | 8,944 | 101.0 | 0.5 | 9 | |
| | Hiroshima | 14,706 | 101.4 | 0.8 | 17 | |
| | Yamaguchi | 3,552 | 96.9 | 0.2 | 5 | |
| | Tokushima | 3,845 | 100.3 | 0.2 | 5 | |
| | Kagawa | 4,957 | 100.7 | 0.3 | 6 | |
| | Ehime | 5,251 | 102.4 | 0.3 | 7 | |
| | Kochi | 3,562 | 98.8 | 0.2 | 4 | |
| | Fukuoka | 29,501 | 102.6 | 1.6 | 31 | |
| | Saga | 3,486 | 100.1 | 0.2 | 4 | |
| | Nagasaki | 5,798 | 101.4 | 0.3 | 8 | |
| | Kumamoto | 8,221 | 111.0 | 0.4 | 9 | |

| | | (Fro | Year ended 31 August 2017 (From 1 September 2016 to 31 August 2017) | | | | | | | |
|---|------------------------------|----------------------------|--|--|-------|--|--|--|--|--|
| Region | Revenue (Millions of yen) | Year-on-year change (%) | Percentage of total (%) | Number of stores at the end of year (Stores) | | | | | | |
| | Oita | 6,520 | 102.6 | 0.4 | 8 | | | | | |
| | Miyazaki | 3,931 | 97.8 | 0.2 | 6 | | | | | |
| | Kagoshima | 7,323 | 100.8 | 0.4 | 10 | | | | | |
| | Okinawa | 5,508 | 104.0 | 0.3 | 7 | | | | | |
| Total UNI | QLO Japan stores | 735,567 | 100.3 | 39.5 | 790 | | | | | |
| Internet and mail-order sales | | 48,753 | 115.6 | 2.6 | _ | | | | | |
| Products supplied to franchise si management and administrat | • | 26,007 | 111.2 | 1.4 | 41 | | | | | |
| Alteration charges | | 405 | 61.8 | 0.0 | _ | | | | | |
| Total UNIQLO | Japan Operations | 810,734 | 101.4 | 43.5 | 831 | | | | | |
| UNIQLO Interna | tional Operations | 708,171 | 108.1 | 38.0 | 1,089 | | | | | |
| Total UNIQLO Operations | | 1,518,905 | 109.8 | 81.5 | 1,920 | | | | | |
| Global Brands Operations | | 340,143 | 103.5 | 18.3 | 1,374 | | | | | |
| Other Operations | | 2,868 | 106.6 | 0.2 | _ | | | | | |
| | Total | 1,861,917 | 104.2 | 100.0 | 3,294 | | | | | |

- (Notes) 1. "Products supplied to franchise stores" refers to sales of products to franchise stores. "Management and administrative fees" means royalty income from franchise stores. "Alteration charges" refers to income generated from embroidery prints and alteration to length of pants.
 - 2. "UNIQLO operations" refers to the selling of UNIQLO brand casual clothing.
 - 3. "Global Brands Operations" consists of Comptoir des Cotonniers operation (selling of Comptoir des Cotonniers brand clothing), Princesse tam.tam operation (selling of Princesse tam.tam brand clothing), GU operation (selling of GU brand casual clothing), Theory operation (selling of Theory and PLST brand clothing) and J Brand operation (selling of J BRAND brand clothing).
 - 4. "Other Operations" includes real-estate leasing business, etc.
 - 5. The above amounts do not include consumption taxes, etc.

(3) Sales per unit

| Summary | | Year ended 31 August 2017 (From 1 September 2016 to 31 August 2017) | Year-on-year change (%) |
|--------------------------|-------------------------------|--|-------------------------|
| Revenue | | 1,443,738 million yen | 103.9 % |
| Salas nor m² | Sales floor area (average) | 1,623,407 m² | 103.0 % |
| Sales per m ² | Sales per m² (yearly) | 889 thousand yen | 100.9 % |
| Calaa man amanlawaa | Number of employees (average) | 61,657 persons | 110.8 % |
| Sales per employee | Sales per employee (yearly) | 23,415 thousand yen | 93.8 % |

- (Notes) 1. These figures are solely for UNIQLO Japan Operations and UNIQLO International Operations.
 - 2. Sales figures indicate store sales, and do not include internet sales, products supplied to franchise stores, management and administrative fees or alteration charges.
 - 3. "Sales floor area (average)" is calculated based on the number of months each store is in operation.
 - 4. "Number of employees (average)" includes junior employees, part-time workers, contract workers, or temporary staff seconded from other companies, but does not include operating officers. Figures for junior employees and part-time workers are based on a weighted average (eight-hour workday) during the term.
 - 5. The above figures do not include consumption tax, etc.

(4) Purchases

| | Year ended 31 August 2017 (From 1 September 2016 to 31 August 2017) | | | | | |
|---------------------------------|--|-------------------------|-------------------------|--|--|--|
| By product category | Purchases (Millions of yen) | Year-on-year change (%) | Percentage of total (%) | | | |
| Men's clothing | 175,342 | 102.9 | 18.7 | | | |
| Women's clothing | 219,433 | 103.4 | 23.5 | | | |
| Children's & Baby's clothing | 32,321 | 116.2 | 3.5 | | | |
| Goods and other items | 12,651 | 111.7 | 1.3 | | | |
| Total UNIQLO Japan Operations | 439,749 | 104.2 | 47.0 | | | |
| UNIQLO International Operations | 336,195 | 99.8 | 35.9 | | | |
| Total UNIQLO Operations | 775,944 | 102.3 | 82.9 | | | |
| Global Brands Operations | 159,523 | 103.3 | 17.1 | | | |
| Total | 935,468 | 102.4 | 100.0 | | | |

(Notes) 1. "UNIQLO operations" covers the selling of UNIQLO brand casual clothing.

- "Global Brands Operations" consists of Comptoir des Cotonniers operation (selling of Comptoir des Cotonniers brand clothing), Princesse tam.tam operation (selling of Princesse tam.tam brand clothing), GU operation (selling of GU brand casual clothing), Theory operation (selling of Theory, and PLST brand clothing) and J Brand operation (selling of J BRAND brand clothing).
- 3. There is business other than the above, mainly real estate leasing, but it does not involve purchasing due to the nature of the activity.
- 4. The above figures do not include consumption tax, etc.

3. Business Plan

The statements with regard to the future are based on management decision and projections made by the Company based on information available at the time of the publication of this report (30 November 2017).

i) Promote Global One Management Principles

We have been actively promoting Global One and Zen-in Keiei management principles to unify UNIQLO, GU, Theory and other Group brands worldwide, encouraging employees to use the best available global methods and pursue a self-motivated, united global approach to any challenge. Our deep-rooted management principles focus on introducing Groupwide, global business processes, while respecting local culture, values and history. Our FR Management Innovation Center (FR-MIC) is also working hard to nurture future managers and corporate leaders.

ii) Accelerate UNIQLO's Global Development

We are accelerating store openings and expanding operations in Greater China, South Korea, and Southeast Asia & Oceania as pillar regions within the UNIQLO International segment. We have reformed management at UNIQLO USA to help turn a profit as soon as possible. UNIQLO Europe is gradually expanding its store network across the region, and improving profitability. Strategically positioned global flagship stores are successfully increasing brand awareness worldwide as beacons for the transmission and collection of important clothing-related information.

iii) Strengthen Development of Superior World-class Products

Fully operational R&D centers in Tokyo, New York, London, Paris, Shanghai and Los Angeles are tasked with collecting clothing-relating information from around the world and creating world-class quality products. In its quest for ultimate everyday clothes, UNIQLO aims to perfect its products and create the perfect LifeWear to further enrich people's lives. UNIQLO constantly refreshes and refines itself through collaborative projects with leading global designers and creators.

iv) Major Supply Chain Reforms

We continue our drive to reform all processes, from materials procurement through planning, design, production, distribution and retail, and create a new supply chain for the digital era. We are transforming ourselves into a new digital consumer retail company format that is capable of immediately producing the products that customers want and proactively conveying information to customers. We are reforming all business processes to enable direct links between production and business partners and stores, and are actively investing in cutting-edge IT, logistics and digital marketing.

v) Promote Stable Growth at UNIQLO Japan

We continue our "scrap and build" policy designed to increase the average size of UNIQLO Japan store stock and maintain high levels of efficiency. We aim to achieve continued stable growth by implemented community-rooted local store management that can compile product mixes and services to best suit local needs. We are transforming UNIQLO Japan into a new unique retailing business by fusing our real (stores) and virtual (e-commerce) operations, and providing exciting services that enable customers to buy UNIQLO products anywhere, anytime, and have them delivered to a convenient location.

vi) Grow our Global Brands

We are strengthening business platforms for our low-priced GU casualwear brand by forming a new production framework to reduce production lead times and improving GU's product development capability. We will continue to open mass new GU stores in Japan and to develop the brand's international presence, focusing initially on Greater China, and then some other Asian countries further down the line. We are maximizing Group synergies to help grow other labels within the Global Brands segment, including Theory, Comptoir des Cotonniers, Princesse tam.tam and J Brand.

vii) Promoting sustainability-focused activities

Fast Retailing remains committed to helping realize a sustainable society through multiple clothing-manufacture related initiatives, including monitoring factory working environments, upholding human rights, and protecting the environment. The Company operates a wide range of socially responsible initiatives designed to help make the world a better place, including providing clothing aid to refugees and displaced persons through our All-Product Recycling Initiative, operating a social business in Bangladesh, supporting employees by promoting diversity, female participation in the workforce and a healthy work-life balance, and employing people with disabilities.

4. Risk

Risk factors that investors may regard as potentially having a significant impact on the businesses of the Company and the Group are stated below. The Company, aware of the possibility that these risks may occur, has planned preventive actions and thoroughgoing administrative procedures and strives to take appropriate measures when they occur.

The statements with regard to the future are based on management decision and projections made by the Company based on information available at the time of the publication of this report (30 November 2017).

(1) Risks specific to management strategy

Risks specific to the management strategy of the Group are as follows:

i) Management personnel risk

Our Representative Director, Chairman and CEO Tadashi Yanai and the other members of the Group management team all play vital roles in the operational areas for which they are responsible. If any of our executives should become unable to perform his or her duties, or if they should become unable to play these vital roles, this could have a negative impact on the Group's earnings.

ii) Competitive risks

In all the Group's businesses, our customers are ordinary consumers, who are keenly selective when it comes to products, services and prices, and we are engaged in intense competition with rivals both domestically and internationally. If our customers should choose to do business with our competitors, and if our business competitiveness wanes in relative terms, this may have a negative effect on earnings.

iii) Risk of dependency on production in specified geographic locations

Most products sold through Group companies are manufactured in China, other Asian countries and Turkey. For this reason, if there is a dramatic political, economic, security, or legal change in countries where we produce, or a strike by factory personnel or dock workers, or an earthquake, flood or other major natural disaster, this could have an impact on supply of our products. Also, if there is a sharp rise in prices for cotton, cashmere, down or other raw materials, this could have a negative impact on our earnings.

iv) Risks of corporate acquisitions

One element of the Group's management strategy is to expand the business through M&A. Our aim is to maximize the enterprise value of the Group by pursuing synergies with target companies and businesses, and striving for optimization of our business portfolio, but there is a possibility of negative impact on results if we are unable to achieve anticipated revenues and effects.

v) Overseas business risks

As the Group expands its business through M&A, we are steadily expanding our presence overseas. As we open more stores in more countries, it is expected that our overseas business will make up a higher portion of the Group's total revenues. If the goods we sell do not match the market needs and product trends in each country, or if there are economic fluctuations, social and political turmoil, changes in law, or major currency market volatility, or other factors that affect our ability to hire and train well-qualified management personnel and local staff who can smoothly manage our business in each country, this could have a negative impact on earnings.

vi) Currency risks

Most products sold through the UNIQLO business, which is the Group's core business, are denominated in US dollars. For products to be imported to Japan, we hedge our currency risks for about three years ahead, using forward currency agreements to equalize our exchange rate exposure for imported products and stabilize our purchasing costs. If the yen continues to weaken further against the dollar going forward, this could have a negative impact on earnings at UNIQLO Japan, which is the Group's core business.

(2) General business risks

In management of the Group and operation of businesses, we are cognizant of risks in several categories:

i) Manufactured product liability risk

The Group's business is subject to a variety of legal regulations in Japan and abroad such as product liability laws, pharmaceutical laws, consumer protection laws and labeling laws. The Group endeavors to establish product management systems for planning and production of products in accordance with the Groups own quality control standards covering the legal regulations of various countries, but if gross quality defects are found in products sold by the Group, such as contamination by hazardous materials or dyes containing toxins, this may require global product recalls, or compensation for harm to the health of customers, which may have a negative impact on earnings, as well as causing damage to customers' trust.

ii) Risk of leaks of business secrets, or customer personal information

In the course of doing business such as mail order sales, the Group gathers information (including personal information) about customers, and it also handles trade secrets and other confidential information. We are fully aware of the impact of personal information leaks on the company's management and trust, and have established an Information Security Office to ensure management of confidential information held by the Group by working with the IT divisions and legal divisions in each country, while creating and strengthening appropriate management systems for trade secrets and information (particularly personal information) about customers, and periodically conducting activities to raise awareness, but in the event confidential information is lost, it may be necessary to take steps to recover the information, apologize to customers, and pay of compensation for damages, which may have a negative impact on earnings, as well as causing damage to customers' trust.

iii) Risk due to weather

Global warming may cause a trend toward warmer winter weather, which may result in being unable to procure materials such as cotton and cashmere in a timely and appropriate manner, and may also reduce sales of products sold by the group, which could have a negative impact on earnings.

iv) Risk due to natural disaster

Earthquakes, volcanic eruptions, fires, floods, explosions, building collapse, or other disasters affecting factories that produce or stores that sell the Group's products, or in their immediate vicinity, may have a negative impact on the Company's ability to supply or to sell its products.

v) Risks of disputes and litigation

In the event of disputes or litigation between the group and tenants of its stores or others with whom it transacts, or customers, resolution of such disputes may cost large sums of money, which could have a negative impact on earnings.

vi) Risk of change in the business climate and consumer trends

Changes in the business climate or consumer trends in countries where the Group carries out business may have the effect of reducing product sales or increasing inventories, which could have a negative impact on earnings.

5. Major Contracts

Not applicable.

6. Research and Development

Not applicable.

7. Financial Review

(1) Significant accounting policies and estimations

The Group's consolidated financial statements were prepared in accordance with IFRS. In preparing the consolidated financial statements, estimates were made on a reasonable basis as necessary.

Please see "FINANCIAL INFORMATION 4. Consolidated Financial Statements: Notes to the Consolidated Financial Statements" for details.

- (2) Analysis of management performance for the year ended 31 August 2017
 - i) Revenue and gross profit

Revenue grew to 1.8619 trillion yen, up 75.4 billion yen from the preceding consolidated fiscal year. For a detailed breakdown of revenue, see "1. Business Results (1) Analysis of Business Results for the year ended 31 August 2017" and "2. Summary of Revenue and Purchasing."

The main reason behind the growth in revenue was significant growth in a 52.7 billion yen increase for UNIQLO International. UNIQLO Southeast Asia, Oceania and Greater China generated an especially strong performance, especially Southeast Asia in particular is entering a new stage of growth and is set to become the segment's second pillar region after Greater China (Mainland China, Hong Kong and Taiwan) and South Korea.

Gross profit grew to 909.2 billion yen, up 44.2 billion yen from the preceding consolidated fiscal year. As a percentage of revenue, gross profit was 48.8%, up 0.4 point from 48.4% the year before. One of the main reasons for this growth was, at UNIQLO International, a considerable improvement in the gross profit to net sales margin following the shift towards much tighter discounting in each individual operation.

- ii) Selling, general and administrative expenses, other income, other expenses and operating income Selling, general and administrative expenses grew to 725.2 billion yen, up 22.2 billion yen from the preceding consolidated fiscal year. As a percentage of revenue, selling, general and administrative expenses was 38.9%, down 0.4% from 39.3% in the preceding consolidated fiscal year. The main reasons were cost-cutting efforts throughout the group company. Operating income was 176.4 billion yen, up 49.1 billion yen from the preceding consolidated fiscal year.
- iii) Finance income, finance costs and profit before income taxes

Finance income was 19.9 billion yen, up 17.5 billion yen and Finance expense was 2.9 billion yen, down 36.4 billion yen from the preceding consolidated fiscal year. The main reasons for financial income increased and financial expense declined were that, whereas foreign exchange losses were 36.9 billion yen due to the sharp appreciation of the yen in the previous consolidated fiscal year, foreign exchange gains were 13.3 billion yen due to the depreciation of the yen in the current consolidated fiscal year.

As a result, profit before income taxes was 193.3 billion yen, up 103.1 billion yen from the preceding consolidated fiscal year. As a percentage of revenue, profit before income taxes was 10.4%, up 5.3% from 5.1% the year before.

iv) Profit attributable to owners of the parent

Income taxes were 64.4 billion yen, or 28.3 billion yen higher than the preceding consolidated fiscal year. As a result, profit attributable to owners of the parent was 119.2 billion yen, which was 71.2 billion yen higher than the year before. Basic earnings per share for the year was 1,169.70 yen, up 698.39 yen.

(3) Sources of funding, and analysis of funds liquidity

i) Total assets

Total assets as at 31 August 2017 were 1,388.4 billion yen, which was an increase of 150.3 billion yen relative to the end of the preceding consolidated fiscal year. The principal factors were an increase of 298.3 billion yen in cash and cash equivalents, a decrease of 153.8 billion yen in other current financial assets, an increase of 19.6 billion yen in inventories, and a decrease of 20.1 billion yen in income taxes receivable.

ii) Total liabilities

Total liabilities as at 31 August 2017 were 626.4 billion yen, which was a decrease of 14.0 billion yen relative to the end of the preceding consolidated fiscal year. The principal factors were an increase of 14.5 billion yen in trade and other payables, a decrease of 66.3 billion yen in derivative financial liabilities, an increase of 16.2 billion yen in income taxes payable, an increase of 5.6 billion yen in current provisions and an increase of 6.1 billion yen in deferred tax liabilities.

iii) Total net assets

Total net assets as at 31 August 2017 were 762.0 billion yen, which was an increase of 164.3 billion yen relative to the end of the preceding consolidated fiscal year. The principal factor was an increase of 84.6 billion yen in retained earnings and an increase of 71.2 billion yen in other components of equity.

iv) Status of funds

For a discussion of the status of the Group's funds, see "Management Discussion and Analysis 1. Business Results (2) Cash Flow Information".

CAPITAL EXPENDITURE

1. Capital expenditure

UNIQLO Japan opened 21 new stores. UNIQLO International opened 90 stores in the PRC, 3 in Taiwan, 13 in South Korea, 1 in Singapore, 6 in Malaysia, 2 in Thailand, 8 in the Philippines, 3 in Indonesia, 1 in Australia, 4 in USA, 2 in Canada, 9 in France, 9 in Russia and 2 in Germany. In addition, Global Brands opened 81 new stores.

As a result, the Group's capital expenditure amounted to 59.7 billion yen during the year ended 31 August 2017. Key components of this were 33.6 billion yen for buildings, 3.2 billion yen for lease deposits for stores, 1.0 billion yen for construction assistance funds, 12.2 billion yen for intangible assets and 9.6 billion yen for leased assets.

The above figures do not include consumption tax, etc.

2. Important Facilities

As at 31 August 2017, the Group's important facilities were shown as below:

(1) Information about the Reporting Entity

| | | Area (m²) Capital expenditure (Millions of yen) | | | | | en) | | | |
|--------------------------|---------------------------|---|-----------|-------|-----------|-------------------------|-------------------------------|--------|--------|-------------------------------------|
| Company name | Type of facility | Location | Land | Land | Buildings | Deposits/ guarantees | Construction assistance funds | Others | Total | Number of employees (Persons) |
| | Head office | Yamaguchi City, Yamaguchi Prefecture | 95,255.83 | 1,047 | 668 | _ | _ | 83 | 1,799 | 28 |
| FAST RETAILING CO., LTD. | Commercial establishments | Fukuoka City, Chuo-ku, etc. | - | - | 167 | 1,309 | - | 0 | 1,478 | _ |
| | Others | | 29,308.87 | 76 | 6,401 | 3,756 | _ | 1,331 | 11,565 | 1,138 |

(2) Subsidiaries in Japan

| | | | | | Ca | pital expenditu | re (Millions of ye | en) | | Number of |
|------------------|----------------------|-----------|------|------|-----------|-------------------------|-------------------------------|--------|--------|------------------------|
| Company name | ame Type of facility | Location | Land | Land | Buildings | Deposits/ guarantees | Construction assistance funds | Others | Total | employees (Persons) |
| | | Hokkaido | - | - | 420 | 523 | 473 | 268 | 1,686 | 415 |
| | | Aomori | - | - | 53 | 106 | 151 | 67 | 378 | 122 |
| | | lwate | - | - | 56 | 108 | 48 | 32 | 245 | 119 |
| | | Miyagi | - | - | 121 | 365 | 311 | 62 | 861 | 267 |
| | | Akita | - | - | 153 | 130 | 139 | 66 | 490 | 71 |
| | | Yamagata | - | - | 120 | 141 | 48 | 43 | 354 | 107 |
| | | Fukushima | - | - | 74 | 130 | 391 | 47 | 642 | 166 |
| | | Ibaraki | - | - | 183 | 476 | 241 | 80 | 981 | 190 |
| | | Tochigi | - | - | 165 | 194 | 282 | 44 | 687 | 171 |
| | | Gunma | - | - | 153 | 312 | 205 | 61 | 733 | 174 |
| | | Saitama | - | - | 754 | 1,227 | 317 | 298 | 2,597 | 694 |
| UNIQLO CO., LTD. | UNIQLO Japan Store | Chiba | - | - | 510 | 933 | 461 | 336 | 2,242 | 558 |
| UNIQEO CO., LID. | ONIQEO Japan Store | Tokyo | - | - | 3,271 | 11,015 | 182 | 807 | 15,277 | 1,565 |
| | | Kanagawa | - | - | 1,536 | 2,176 | 377 | 767 | 4,858 | 882 |
| | | Niigata | - | - | 141 | 302 | 441 | 110 | 995 | 214 |
| | | Toyama | - | - | 32 | 55 | 71 | 20 | 179 | 69 |
| | | Ishikawa | - | - | 49 | 92 | 214 | 33 | 389 | 145 |
| | | Fukui | - | - | 6 | 65 | 49 | 10 | 131 | 67 |
| | | Yamanashi | - | - | 29 | 87 | 151 | 16 | 286 | 65 |
| | | Nagano | - | - | 198 | 157 | 538 | 182 | 1,077 | 183 |
| | | Gifu | - | - | 142 | 224 | 257 | 56 | 682 | 134 |
| | | Shizuoka | - | - | 372 | 440 | 341 | 141 | 1,295 | 348 |
| | | Aichi | - | - | 712 | 992 | 569 | 318 | 2,592 | 602 |
| | | Mie | - | - | 45 | 138 | 226 | 30 | 440 | 123 |

| | | | Area (m²) | | Ca | pital expenditu | e (Millions of ye | en) | | |
|--------------------------------|-----------------------|---|-----------|------|-----------|-------------------------|-------------------------------------|--------|--------|-------------------------------|
| Company name | Type of facility | Location | Land | Land | Buildings | Deposits/ guarantees | Construction assistance funds | Others | Total | Number of employees (Persons) |
| | | Shiga | - | - | 217 | 217 | 205 | 152 | 793 | 144 |
| | | Kyoto | - | - | 208 | 489 | 215 | 117 | 1,031 | 279 |
| | | Osaka | - | - | 1,176 | 3,147 | 314 | 532 | 5,171 | 975 |
| | | Hyogo | - | - | 617 | 946 | 460 | 378 | 2,403 | 523 |
| | | Nara | - | - | 99 | 187 | 128 | 64 | 480 | 105 |
| | | Wakayama | - | - | 10 | 40 | 23 | 4 | 78 | 34 |
| | | Tottori | - | - | 7 | 60 | 18 | 8 | 94 | 63 |
| | | Shimane | - | - | 5 | 10 | 7 | 2 | 24 | 12 |
| | | Okayama | - | - | 173 | 186 | 126 | 82 | 569 | 158 |
| | | Hiroshima | - | - | 215 | 393 | 102 | 61 | 773 | 261 |
| | | Yamaguchi | 2,591.06 | 450 | 145 | 40 | 32 | 19 | 686 | 58 |
| | UNIQLO Japan Store | Tokushima | - | - | 177 | 118 | 0 | 69 | 366 | 71 |
| UNIQLO CO., LTD. | | Kagawa | - | - | 43 | 212 | 0 | 14 | 270 | 90 |
| UNIQLO CO., LID. | | Ehime | - | - | 104 | 145 | 134 | 54 | 438 | 104 |
| | | Kochi | - | - | 44 | 85 | 16 | 15 | 160 | 71 |
| | | Fukuoka | - | - | 810 | 817 | 343 | 220 | 2,192 | 546 |
| | | Saga | - | - | 47 | 70 | 89 | 23 | 232 | 73 |
| | | Nagasaki | - | - | 40 | 116 | 203 | 42 | 403 | 121 |
| | | Kumamoto | - | - | 186 | 294 | 73 | 76 | 631 | 143 |
| | | Oita | - | - | 213 | 181 | 152 | 140 | 688 | 113 |
| | | Miyazaki | - | - | 6 | 82 | 29 | 14 | 133 | 82 |
| | | Kagoshima | - | - | 145 | 185 | 205 | 164 | 701 | 166 |
| | | Okinawa | - | - | 123 | 95 | - | 46 | 265 | 106 |
| | UNIQLO J | apan Stores | 2,591.06 | 450 | 14,130 | 28,524 | 9,383 | 6,213 | 58,702 | 11,749 |
| | UNIQLO J | apan, other | 19,960.76 | 353 | 404 | 2,921 | 1,615 | 521 | 5,816 | 1,297 |
| | Total for U | NIQLO Japan | 22,551.82 | 803 | 14,534 | 31,446 | 10,999 | 6,735 | 64,518 | 13,046 |
| G.U. CO., LTD. | Stores in Japan, etc. | Yamaguchi City, Yamaguchi Prefecture, etc. | - | - | 9,227 | 7,264 | 4,259 | 5,149 | 25,901 | 1,718 |
| LINK THEORY JAPAN CO., LTD. | Stores in Japan, etc. | Yamaguchi City, Yamaguchi Prefecture, etc. | - | - | 192 | 1,364 | - | 1,053 | 2,611 | 1,579 |

(3) Overseas subsidiaries

| | | | Area (m²) | rea (m²) Capital expenditure (Millions of yen) | | | | | Number of | |
|---|-------------------------------|------------------------------------|-----------|--|-----------|-------------------------|-------------------------------|--------|-----------|------------------------|
| Company name | Type of facility | Location | Land | Land | Buildings | Deposits/ guarantees | Construction assistance funds | Others | Total | employees (Persons) |
| UNIQLO EUROPE LIMITED | UNIQLO International Store | London, United Kingdom | - | - | 9,892 | 510 | - | 4,117 | 14,519 | 1,617 |
| FAST RETAILING (CHINA) TRADING CO., LTD | UNIQLO International Store | Shanghai, PRC | - | - | 16,948 | 3,690 | - | 3,671 | 24,311 | 8,618 |
| FRL Korea Co., Ltd. | UNIQLO International Store | Seoul Special City, South Korea | - | - | 5,722 | 4,963 | - | 2,094 | 12,779 | 2,623 |
| LLC UNIQLO (RUS) | UNIQLO International Store | Moscow, Russian Federation | - | - | 1,474 | 327 | - | 1,640 | 3,443 | 403 |
| UNIQLO TRADING CO., LTD. | UNIQLO International Store | Shanghai, PRC | - | - | 1,814 | 421 | - | 304 | 2,540 | 673 |
| FAST RETAILING (SINGAPORE) PTE. Ltd. | UNIQLO International Store | Republic of Singapore | - | - | 5 | 30 | - | 1 | 37 | 31 |
| UNIQLO (THAILAND) COMPANY LIMITED | UNIQLO International Store | Bangkok, Kingdom of Thailand | - | - | 1,312 | 746 | - | 338 | 2,398 | 1,029 |
| PT. Fast Retailing Indonesia | UNIQLO International Store | Jakarta, Indonesia | - | - | 468 | 131 | 23 | 578 | 1,201 | 551 |
| UNIQLO Australia Pty Ltd. | UNIQLO International Store | Melbourne, Australia | - | - | 2,249 | 8 | - | 588 | 2,845 | 373 |
| FAST RETAILING (Shanghai) TRADING CO., LTD | UNIQLO International Store | Shanghai, China | - | - | 1,633 | 224 | - | 62 | 1,920 | 134 |
| UNIQLO CANADA INC. | UNIQLO International Store | Toronto, Ontario, Canada | - | - | 1,424 | 6 | - | 482 | 1,913 | 127 |
| Fast Retailing France S.A.S. | International Stores, etc. | Paris, France | - | - | 591 | 20 | - | 74 | 685 | 506 |
| Fast Retailing USA, Inc. | International Stores, etc. | New York, U.S.A. | - | - | 7,945 | 451 | - | 4,928 | 13,326 | 2,031 |
| J Brand, Inc. | International Stores, etc. | California, U.S.A. | - | - | 81 | 11 | - | 497 | 590 | 150 |

- (Notes) 1. Most items in the "Others" category for the Reporting Entity are located at the Ariake head office (Koto-ku, Tokyo), Roppongi head office (Minato-ku, Tokyo) or at the old head office (Ube City, Yamaguchi).
 - 2. Monetary amounts are given at book value, not including construction in progress accounts. Also, the figures do not include consumption tax, etc.
 - 3. The number of employees does not include operating officers, junior employees, part-time workers or temporary staff seconded from other companies.
 - 4. Assets are not expressed as allocated among business segments.

Plans for new facility construction, old facility removal, etc.
 The following are the planned important new facility construction and/or facility removal as at 31 August 2017.

(1) Important New Facilities

The capital investment plans (new facility construction, expansion) for each segment in the year ended 31 August 2018 (1 September 2017 – 31 August 2018) are as follows.

| Segment | Capital investment (Millions of yen) | Details of investment |
|-----------------------|---|---|
| UNIQLO Japan | 4,500 | New store openings, etc. (approx. 30 stores) |
| UNIQLO International | 28,100 | New store openings, etc. (approx. 177 stores) |
| Global brand business | 11,300 | New store openings, etc. (approx. 81 stores) |
| Others | 35,800 | IT-related investments |
| Total | 79,700 | |

- (Notes) 1. It is expected that the Group will be able to meet its funding needs from equity capital, corporate bonds, borrowings, etc.
 - 2. The above figures do not include consumption tax, etc.

Also, the main new facilities plans included in the plans described above are as follows.

| | | | | Amount of planned investment | | | | | |
|--------------------------|----------------------------------|-----------------------|----------------------|------------------------------|--|-----------------------|-------------------------|----------------------------------|------------|
| Company name | Type of facility | Name of business | Location | Total (Millions of yen) | Amount already disbursed (Millions of yen) | Construction start | Construction completion | Planned sales floor area (m²) | Reference |
| UNIQLO EUROPE LIMITED | UNIQLO International Store | Paseo de Gracia 18 | Barcelona, Spain | 930 | 696 | October 2016 | September 2017 | 2,135 | Lease hold |
| UNIQLO CANADA INC. | UNIQLO International Store | UNIQLO Metrotown | Vancouver, Canada | 557 | 232 | June 2017 | October 2017 | 1,896 | Lease hold |

- (Notes) 1. It is expected that the Group will be able to meet its funding needs from equity capital.
 - 2. The above figures do not include consumption tax, etc.
 - 3. Assets are not allocated among business segments.

(2) Planned Removals of Important Facilities

There were no planned removals of important facilities as at 31 August 2017.

Stock Information and Dividend Policy

- 1. Stock Information
- (1) Number of Shares
- (i) Total number of shares

| Туре | Total number of authorized shares (shares) | |
|--------------|--|--|
| Common stock | 300,000,000 | |
| Total | 300,000,000 | |

(ii) Shares issued

| Туре | As at 31 August 2017 | Numbers of shares issued as of submission date (Shares) (30 November 2017) | Name of financial instrument exchange of listing, or authorized financial instruments firms association | Details |
|--------------|----------------------|---|--|---------------------------|
| Common stock | 106,073,656 | 106,073,656 | First section of the Tokyo Stock Exchange and the Main board of The Stock Exchange of Hong Kong Limited (Note) | 100 shares as one unit |
| Total | 106,073,656 | 106,073,656 | _ | _ |

(Note) Hong Kong Depositary Receipts ("HDRs") are listed on the Main Board of The Stock Exchange of Hong Kong Limited.

(2) Share Subscription Rights

The Company has instituted a stock option program that grants rights to acquire new shares pursuant to the Companies Act of Japan.

1st Share subscription rights A type Decided by resolution of the board of directors on 8 October 2010.

| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
|---|---|---|
| Number of stock options (Shares) | 1,292 | Same as left |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 1,292 | Same as left |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 8 November 2013 to 7 November 2020 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 10,624 Paid-in capital: 5,312 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

(Notes)Upon any reorganization of the Company (collectively referred to as "Reorganization") consisting of merger (limited to cases where the Company becomes extinct thereby), absorption-type company split or incorporation-type company split (in each event, limited to cases where the Company is the entity resulting from the company split), or exchange or transfer of shares (in each event, limited to cases where the Company becomes a wholly-owned subsidiary), parties holding share subscription rights in existence immediately preceding the effective date of such Reorganization (hereinafter referred to as "Outstanding Share Subscription Rights") shall, in each applicable case, be issued share subscription rights for shares of the resulting company as prescribed in Article 236(1)viii of the Companies Act of Japan (hereinafter referred to as the "Company Resulting From Reorganization"). In such event, any Outstanding Share Subscription Rights shall lapse and the Company Resulting From Reorganization shall issue new share subscription rights; provided, however, that terms and conditions stipulating that the Company Resulting From Reorganization shall issue share subscription rights that prescribe the matters stated below shall be included in any absorption merger agreement, new merger agreement, absorption-type company split agreement, incorporation-type company split plan, share exchange agreement or transfer of shares plan.

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(ii) 1st Share subscription rights B type Decided by resolution of the board of directors on 8 October 2010.

| Decided by resolution of the board of directors | | |
|---|---|---|
| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
| Number of stock options (Shares) | 11,853 | 11,734 |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 11,853 | 11,734 |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 8 December 2010 to 7 November 2020 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 10,925 Paid-in capital: 5,463 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

(Notes)Upon any reorganization of the Company (collectively referred to as "Reorganization") consisting of merger (limited to cases where the Company becomes extinct thereby), absorption-type company split or incorporation-type company split (in each event, limited to cases where the Company is the entity resulting from the company split), or exchange or transfer of shares (in each event, limited to cases where the Company becomes a wholly-owned subsidiary), parties holding share subscription rights in existence immediately preceding the effective date of such Reorganization (hereinafter referred to as "Outstanding Share Subscription Rights") shall, in each applicable case, be issued share subscription rights for shares of the resulting company as prescribed in Article 236(1)viii of the Companies Act of Japan (hereinafter referred to as the "Company Resulting From Reorganization"). In such event, any Outstanding Share Subscription Rights shall lapse and the Company Resulting From Reorganization shall issue new share subscription rights; provided, however, that terms and conditions stipulating that the Company Resulting From Reorganization shall issue share subscription rights that prescribe the matters stated below shall be included in any absorption merger agreement, new merger agreement, absorption-type company split agreement, incorporation-type company split plan, share exchange agreement or transfer of shares plan.

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(iii) 2nd Share subscription rights A type Decided by resolution of the board of directors on 12 October 2011.

| Decided by resolution of the board of directors of 12 October 2011. | | | | | |
|---|---|---|--|--|--|
| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) | | | |
| Number of stock options (Shares) | 6,495 | Same as left | | | |
| Number of share subscription rights for treasury stock (Shares) | _ | _ | | | |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left | | | |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 6,495 | Same as left | | | |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left | | | |
| Exercise period of share subscription rights | From 15 November 2014 to 14 November 2021 | Same as left | | | |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 12,499 Paid-in capital: 6,250 | Same as left | | | |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left | | | |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left | | | |
| Matters pertaining to substitute payments | | _ | | | |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left | | | |

(Notes)Upon any reorganization of the Company (collectively referred to as "Reorganization") consisting of merger (limited to cases where the Company becomes extinct thereby), absorption-type company split or incorporation-type company split (in each event, limited to cases where the Company is the entity resulting from the company split), or exchange or transfer of shares (in each event, limited to cases where the Company becomes a wholly-owned subsidiary), parties holding share subscription rights in existence immediately preceding the effective date of such Reorganization (hereinafter referred to as "Outstanding Share Subscription Rights") shall, in each applicable case, be issued share subscription rights for shares of the resulting company as prescribed in Article 236(1)viii of the Companies Act of Japan (hereinafter referred to as the "Company Resulting From Reorganization"). In such event, any Outstanding Share Subscription Rights shall lapse and the Company Resulting From Reorganization shall issue new share subscription rights; provided, however, that terms and conditions stipulating that the Company Resulting From Reorganization shall issue share subscription rights that prescribe the matters stated below shall be included in any absorption merger agreement, new merger agreement, absorption-type company split agreement, incorporation-type company split plan, share exchange agreement or transfer of shares plan.

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(iv) 2nd Share subscription rights B type Decided by resolution of the board of directors on 12 October 2011.

| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
|---|---|---|
| Number of stock options (Shares) | 9,748 | 9,599 |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 9,748 | 9,599 |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 15 December 2011 to 14 November 2021 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 12,742 Paid-in capital: 6,371 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(v) 3rd Share subscription rights A type Decided by resolution of the board of directors on 11 October 2012.

| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
|---|---|---|
| Number of stock options (Shares) | 5,304 | Same as left |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 5,304 | Same as left |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 13 November 2015 to 12 November 2022 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 15,222 Paid-in capital: 7,611 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(vi) 3rd Share subscription rights B typeDecided by resolution of the board of directors on 11 October 2012.

| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
|---|---|---|
| Number of stock options (Shares) | 9,628 | 9,556 |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 9,628 | 9,556 |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 13 December 2012 to 12 November 2022 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 15,569 Paid-in capital: 7,785 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(vii) 4th Share subscription rights A typeDecided by resolution of the board of directors on 10 October 2013.

| , | | |
|---|---|--|
| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
| Number of stock options (Shares) | 5,367 | Same as left |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 5,367 | Same as left |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 3 December 2016 to 2 December 2023 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 37,110 Paid-in capital: 18,555 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(viii) 4th Share subscription rights B type

Decided by resolution of the board of directors on 10 October 2013.

| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
|---|---|---|
| Number of stock options (Shares) | 10,925 | 10,818 |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 10,925 | 10,818 |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 3 January 2014 to 2 December 2023 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 37,515 Paid-in capital: 18,757 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(ix) 5th Share subscription rights A type Decided by resolution of the board of directors on 9 October 2014.

| , | | |
|---|---|---|
| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
| Number of stock options (Shares) | 14,323 | Same as left |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 14,323 | Same as left |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 14 November 2017 to 13 November 2024 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 42,377 Paid-in capital: 21,188 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(x) 5th Share subscription rights B type Decided by resolution of the board of directors on 9 October 2014.

| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
|---|---|--|
| Number of stock options (Shares) | 15,995 | 15,812 |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 15,995 | 15,812 |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 14 December 2014 to 13 November 2024 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 42,799 Paid-in capital: 21,399 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(xi) 6th Share subscription rights A type Decided by resolution of the board of directors on 8 October 2015.

| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
|---|---|---|
| Number of stock options (Shares) | 2,468 | Same as left |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 2,468 | Same as left |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 13 November 2018 to 12 November 2025 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 45,658 Paid-in capital: 22,829 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(xii) 6th Share subscription rights B type Decided by resolution of the board of directors on 8 October 2015.

| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
|---|---|---|
| Number of stock options (Shares) | 16,029 | 15,635 |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 16,029 | 15,635 |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 13 December 2015 to 12 November 2025 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 46,148 Paid-in capital: 23,074 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(xiii) 6th Share subscription rights C type Decided by resolution of the board of directors on 8 October 2015.

| Decided by resolution of the board of director. | 0000000. 2020. | |
|--|---|---|
| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
| Number of stock options (Shares) | 5,467 | Same as left |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 5,467 | Same as left |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | 13 November 2018 | Same as left |
| Fair value on the grant dte and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 46,841 Paid-in capital: 23,420 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights: A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- Period during which share subscription rights can be exercised:
 The period from the later of either the day on which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(xiv) 7th Share subscription rights A type Decided by resolution of the board of directors on 13 October 2016.

| Because by resolution of the board of directors | T | |
|---|---|--|
| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
| Number of stock options (Shares) | 2,752 | Same as left |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 2,752 | Same as left |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 11 November 2019 to 10 November 2026 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 34,684 Paid-in capital: 17,342 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(xv) 7th Share subscription rights B type Decided by resolution of the board of directors on 13 October 2016.

| Decided by resolution of the board of directors | As at 31 August 2017 | As at last day of month before the |
|---|---|--------------------------------------|
| | As at 31 August 2017 | submission date (31 October 2017) |
| Number of stock options (Shares) | 23,737 | 22,780 |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 23,737 | 22,780 |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | From 11 December 2016 to 10 November 2026 | Same as left |
| Fair value on the grant date and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 35,168 Paid-in capital: 17,584 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

(xvi) 7th Share subscription rights C type

Decided by resolution of the board of directors on 13 October 2016.

| Decided by resolution of the board of directors | | |
|--|---|--|
| | As at 31 August 2017 | As at last day of month before the submission date (31 October 2017) |
| Number of stock options (Shares) | 5,110 | Same as left |
| Number of share subscription rights for treasury stock (Shares) | _ | _ |
| Type of shares to be issued upon exercise of share subscription rights | Common stock | Same as left |
| Number of shares to be issued upon exercise of share subscription rights (Shares) | 5,110 | Same as left |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. | Same as left |
| Exercise period of share subscription rights | 11 November 2019 | Same as left |
| Fair value on the grant dte and amount of paid-in capital per share upon exercise of share subscription rights (Yen) | Issue price: 35,855 Paid-in capital: 17,928 | Same as left |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. | Same as left |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. | Same as left |
| Matters pertaining to substitute payments | _ | _ |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) | Same as left |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised:
 The period from the later of either the day on which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

- (3) Exercise of convertible bonds with conditional permission for adjustment of exercise price Not applicable.
- (4) Content of Rights Plan Not applicable.

(5) Change in Total Number of Shares Issued, Capital Stock, Etc.

| Date | Increase/ decrease in total number of shares issued (Shares) | | Increase/ decrease in capital stock (Millions of yen) | Balance of capital stock (Millions of yen) | Increase/ decrease in capital reserve (Millions of yen) | Balance of capital reserve (Millions of yen) |
|----------------|---|-------------|--|--|--|--|
| 31 August 2004 | _ | 106,073,656 | 7,000 | 10,273 | (7,000) | 4,578 |

(Note) This represents an addition to capital stock from capital reserve approved by resolution of a special meeting of the Board of Directors on 30 August 2004.

(6) Status by Type of Holder

As at 31 August 2017

| | Shares (One unit = 100 shares) | | | | | | Shares | | |
|-----------------|--------------------------------|-----------------------|------------|--------------|--------------|----------------|-----------------|-----------|-----------|
| Class | Government, | Financial | Traders of | Other | Foreign corp | orations, etc. | Individuals & | | less than |
| Class | municipal | | financial | | Excl. | Individuals | | Total | one unit |
| | entities | institutions products | products | corporations | individuals | Individuals | dividuals other | | (shares) |
| Number of | | | | | | | | | |
| shareholders | _ | 82 | 71 | 189 | 644 | 20 | 10,747 | 11,753 | _ |
| (persons) | | | | | | | | | |
| Number of | | | | | | | | | |
| shares held | _ | 335,787 | 32,164 | 87,713 | 189,238 | 68 | 415,150 | 1,060,120 | 61,656 |
| (Trading units) | | | | | | | | | |
| Percentage of | | 31.67 | 3.03 | 8.27 | 17.85 | 0.01 | 39.16 | 100.00 | |
| shares held (%) | _ | 31.07 | 3.03 | 0.27 | 17.03 | 0.01 | 39.10 | 100.00 | _ |

- (Notes) 1. The 4,089,664 shares of treasury stock include 40,896 units of shares held by individuals and others and 64 shares held by individuals and others of less than one unit.
 - 2. Figures shown in the columns "Other corporations" and "Shares less than one unit" include 27 units of shares and 84 shares, respectively, in the name of Japan Securities Depository Center, Inc.

(7) Major Shareholders

As at 31 August 2017

| | | Number of | Percentage of |
|--------------------------------------|--|-------------------|-------------------|
| Name or trade name | Location | shares held | total number of |
| | | (Thousand shares) | shares issued (%) |
| Tadashi Yanai | Shibuya-ku, Tokyo | 22,987 | 21.67 |
| The Master Trust Bank of Japan, Ltd. | 2-11-3 Hamamatsu-cho, Minato-ku, Tokyo | 17,940 | 16.91 |
| Japan Trustee Services Bank, Ltd. | 1-8-11 Harumi, Chuo-ku, Tokyo | 10,474 | 9.87 |
| TTV Management D.V | Hoogoorddreef 15, 1101BA Amsterdam, | F 210 | 5.01 |
| TTY Management B.V. | The Netherlands | 5,310 | |
| Kazumi Yanai | New York, U.S.A. | 4,781 | 4.51 |
| Koji Yanai | Shibuya-ku, Tokyo | 4,780 | 4.51 |
| Fight & Step Co., Ltd. | 1-4-3 Mita, Meguro-ku, Tokyo | 4,750 | 4.48 |
| Trust & Custody Services Bank, Ltd. | 1-8-12 Harumi, Chuo-ku, Tokyo | 4,269 | 4.02 |
| MASTERMIND, LLC | 1-4-3 Mita, Meguro-ku, Tokyo | 3,610 | 3.40 |
| Teruyo Yanai | Shibuya-ku, Tokyo | 2,327 | 2.19 |
| Total | _ | 81,231 | 76.58 |

- (Notes) 1. "Number of shares held" is rounded down to the nearest unit of thousand shares.
 - 2. The shares held by The Master Trust Bank of Japan, Ltd., Japan Trustee Services Bank, Ltd. and Trust & Custody Services Bank, Ltd. are all held in conjunction with trust business.
 - 3. According to the report of large shareholdings (report of change of composition) submitted on 5 September 2017 by Nomura Securities Co., Ltd. and the three parties of Nomura International plc, Nomura Securities International, Inc. and Nomura Asset Management Co., Ltd. as joint holders, each party was holding the shares stated below as at 29 August 2017. However, since the Company has not been able to confirm the number of shares actually held as of the end of the term, these shareholdings have not been included in the above statement of principal shareholders.

| | | Number of | Percentage of |
|---------------------------------------|--------------------------------------|-------------------|-------------------|
| Name or trade name | Location | shares held | total number of |
| | | (Thousand shares) | shares issued (%) |
| Nomura Securities Co., Ltd. | 1-9-1 Nihonbashi, Chuo-ku, Tokyo | (23) | (0.02) |
| Nomura International plc | 1 Angel Lane, London EC4R 3AB, | 124 | 0.12 |
| | United Kingdom | 124 | 0.12 |
| Nomura Securities International, Inc. | Worldwide Plaza 309 West 49th Street | 154 | 0.15 |
| Nomura Securities international, inc. | New York, New York 10019-7316 | 154 | 0.15 |
| Nomura Asset Management Co., Ltd. | 1-12-1 Nihonbashi, Chuo-ku, Tokyo | 10,464 | 9.87 |

4. According to the report of large shareholdings (report of change of composition) submitted on 6 September 2017 by Sumitomo Mitsui Trust Bank, Limited and the two parties of Sumitomo Mitsui Trust Asset Management Co., Ltd. and Nikko Asset Management Co., Ltd. as joint holders, each party was holding the shares stated below as at 31 August 2017. However, since the Company has not been able to confirm the number of shares actually held as of the end of the term, these shareholdings have not been included in the above statement of principal shareholders.

| | | Number of | Percentage of |
|-------------------------------------|-------------------------------------|-------------------|-------------------|
| Name or trade name | Location | shares held | total number of |
| | | (Thousand shares) | shares issued (%) |
| Sumitomo Mitsui Trust Bank, Limited | 1-4-1 Marunouchi, Chiyoda-ku, Tokyo | 1,104 | 1.04 |
| Sumitomo Mitsui Trust Asset | 3-33-1 Shiba, Minato-ku, Tokyo | 178 | 0.17 |
| Management Co., Ltd. | 5-55-1 Siliba, Williato-ku, Tokyo | 1/0 | 0.17 |
| Nikko Asset Management Co., Ltd. | 9-7-1 Akasaka, Minato-ku, Tokyo | 5,860 | 5.52 |

- 5. In addition to the above, 4,089,664 shares of treasury stock are held by the Company (3.86% of the total number of authorized shares).
- (8) Voting Rights
- (i) Shares issued

As at 31 August 2017

| Class | Number of shares (shares) | | Number of voting rights | |
|--|---------------------------|-----------|-------------------------|--------------|
| Class | | | (number) | Details |
| Non-voting shares | _ | | _ | _ |
| Shares subject to restrictions on voting | _ | | _ | _ |
| rights (treasury stock) | _ | | _ | _ |
| Shares subject to restrictions on voting | | | | |
| rights (others) | _ | | _ | _ |
| Shares with full voting rights | (Shares held as | | | |
| (treasury stock, etc.) | treasury stock) | | _ | _ |
| (treasury stock, etc.) | Common stock | 4,089,600 | | |
| Shares with full voting rights (others) | Common stock 10: | 1,922,400 | 1,019,224 | (Note) 1 |
| Shares less than one unit | Common stock | 61,656 | _ | (Notes) 1, 2 |
| Total number of shares issued | 100 | 6,073,656 | _ | _ |
| Total number of voting rights of all | | | 1,019,224 | _ |
| shareholders | _ | | 1,019,224 | _ |

- (Notes) 1. The columns for the number of shares of "Shares with full voting rights (others)" and "Shares less than one unit" include, respectively, 2,700 shares and 84 shares held in the name of Japan Securities Depository Center, Inc.
 - 2. Common stock in the "Shares less than one unit" column includes 64 shares of treasury stock held by the Company.

| Name or trade name of | | Number of shares | Number of shares | Total number | Percentage of |
|--|---|------------------|------------------|----------------|-------------------|
| holder | Holder's address | held in own name | held in other's | of shares held | total number of |
| noider | | (Shares) | name (Shares) | (Shares) | shares issued (%) |
| (Shares held as treasury stock) FAST RETAILING CO., LTD. | 717-1 Sayama, Yamaguchi-City, Yamaguchi | 4,089,600 | - | 4,089,600 | 3.86 |
| Total | _ | 4,089,600 | _ | 4,089,600 | 3.86 |

(9) Stock Options Program

The Company has instituted a stock options program that grants rights to acquire new shares pursuant to the Companies Act of Japan.

1st Share subscription rights A type

| Resolution date | 8 October 2010 | |
|---|--|---|
| Class and number of recipients (persons) | Employees of the Company | 7 |
| | Employees of the Group subsidiaries | 3 |
| Type of shares to be issued upon exercise of | As noted in (2) Shara Subscription Rights | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | its | |
| in conjunction with reorganization | Same as above | |

1st Share subscription rights B type

| Resolution date | 8 October 2010 | |
|---|--|-----|
| Class and number of recipients (persons) | Employees of the Company | 266 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 413 |
| Type of shares to be issued upon exercise of | As noted in (2) Share Subscription Bights | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | Salife as above | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | Sallie as above | |

2nd Share subscription rights A type

| Resolution date | 12 October 2011 | |
|---|--|---------|
| Class and number of recipients (persons) | Employees of the Company Employees of the Group subsidiaries | 14 4 |
| Type of shares to be issued upon exercise of share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of share subscription rights (Yen) | Same as above | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | Same as above | |

2nd Share subscription rights B type

| Resolution date | 12 October 2011 | |
|---|--|-----|
| Class and number of reginients (nersons) | Employees of the Company | 139 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 584 |
| Type of shares to be issued upon exercise of | As noted in (2) Share Subscription Rights. | |
| share subscription rights | | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | Same as above | |

3rd Share subscription rights A type

| Resolution date | 11 October 2012 | |
|---|--|----|
| | Employees of the Company | 18 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 8 |
| Type of shares to be issued upon exercise of | A | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

3rd Share subscription rights B type

| Resolution date | 11 October 2012 | |
|---|--|-----|
| | Employees of the Company | 136 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 615 |
| Type of shares to be issued upon exercise of | A | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

4th Share subscription rights A type

| Resolution date | 10 October 2013 | |
|---|--|----|
| | Employees of the Company | 19 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 11 |
| Type of shares to be issued upon exercise of | A | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

4th Share subscription rights B type

| Resolution date | 10 October 2013 | |
|---|--|-----|
| | Employees of the Company | 180 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 706 |
| Type of shares to be issued upon exercise of | As a stad in (2) Change Cultivariation Dislate | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

5th Share subscription rights A type

| Resolution date | 9 October 2014 | |
|---|--|----------|
| Class and number of recipients (persons) | Employees of the Company Employees of the Group subsidiaries | 36 16 |
| Type of shares to be issued upon exercise of share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of share subscription rights (Yen) | Same as above | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | Same as above | |

5th Share subscription rights B type

| Resolution date | 9 October 2014 | |
|---|--|-----|
| | Employees of the Company | 223 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 785 |
| Type of shares to be issued upon exercise of | As we shall in (2) Change College winding Dishes | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

6th Share subscription rights A type

| Resolution date | 8 October 2015 | |
|---|--|----|
| | Employees of the Company | 15 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 19 |
| Type of shares to be issued upon exercise of | | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

6th Share subscription rights B type

| Resolution date | 8 October 2015 | |
|---|--|-----|
| | Employees of the Company | 274 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 921 |
| Type of shares to be issued upon exercise of | A | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

6th Share subscription rights C type

| Resolution date | 8 October 2015 | |
|---|--|----|
| Class and number of recipients (persons) | Employees of the Company | 26 |
| Type of shares to be issued upon exercise of | | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

7th Share subscription rights A type

| Resolution date | 13 October 2016 | |
|---|--|----|
| | Employees of the Company | 16 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 23 |
| Type of shares to be issued upon exercise of | | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

7th Share subscription rights B type

| Resolution date | 13 October 2016 | |
|---|--|-------|
| | Employees of the Company | 339 |
| Class and number of recipients (persons) | Employees of the Group subsidiaries | 1,096 |
| Type of shares to be issued upon exercise of | A | |
| share subscription rights | As noted in (2) Share Subscription Rights. | |
| Number of shares (shares) | Same as above | |
| Amount to be paid upon exercise of | Same as above | |
| share subscription rights (Yen) | | |
| Exercise period of share subscription rights | Same as above | |
| Exercise conditions of share subscription rights | Same as above | |
| Matters pertaining to transfer of share subscription rights | Same as above | |
| Matters pertaining to substitute payments | _ | |
| Matters pertaining to issuing of share subscription rights | Same as above | |
| in conjunction with reorganization | | |

7th Share subscription rights C type

| Resolution date | 13 October 2016 |
|---|--|
| Class and number of recipients (persons) | Employees of the Company 30 |
| Type of shares to be issued upon exercise of | As noted in (2) Chara Subscription Bights |
| share subscription rights | As noted in (2) Share Subscription Rights. |
| Number of shares (shares) | Same as above |
| Amount to be paid upon exercise of | Same as above |
| share subscription rights (Yen) | Same as above |
| Exercise period of share subscription rights | Same as above |
| Exercise conditions of share subscription rights | Same as above |
| Matters pertaining to transfer of share subscription rights | Same as above |
| Matters pertaining to substitute payments | _ |
| Matters pertaining to issuing of share subscription rights | Same as above |
| in conjunction with reorganization | Same as above |

8th Share subscription rights A type

| Resolution date | 12 October 2017 |
|--|--|
| Class and number of recipients (persons) | Employees of the Company 19 |
| | Employees of the Group subsidiaries 27 |
| Type of shares to be issued upon exercise of | Common stock |
| share subscription rights | |
| Number of shares (shares) | 5,454 shares |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share |
| | for all shares to be obtained through exercise of the share |
| | subscription rights. |
| Exercise period of share subscription rights | From 10 November 2020 to 9 November 2027 |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to |
| | acquire shares, the share subscription rights shall be forfeited |
| | and may not be exercised. |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall |
| | require an authorizing resolution from the Board of Directors. |
| Matters pertaining to substitute payments | _ |
| Matters pertaining to issuing of share subscription rights | |
| in conjunction with reorganization | (Note) |

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

8th Share subscription rights B type

| Resolution date | 12 October 2017 |
|--|--|
| Class and number of recipients (persons) | Employees of the Company 395 |
| | Employees of the Group subsidiaries 1,152 |
| Type of shares to be issued upon exercise of | Common stock |
| share subscription rights | |
| Number of shares (shares) | 48,178 shares |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share |
| | for all shares to be obtained through exercise of the share |
| | subscription rights. |
| Exercise period of share subscription rights | From 10 December 2017 to 9 November 2027 |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to |
| | acquire shares, the share subscription rights shall be forfeited |
| | and may not be exercised. |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall |
| | require an authorizing resolution from the Board of Directors. |
| Matters pertaining to substitute payments | _ |
| Matters pertaining to issuing of share subscription rights | (Note) |
| in conjunction with reorganization | |

(Notes)Upon any reorganization of the Company (collectively referred to as "Reorganization") consisting of merger (limited to cases where the Company becomes extinct thereby), absorption-type company split or incorporation-type company split (in each event, limited to cases where the Company is the entity resulting from the company split), or exchange or transfer of shares (in each event, limited to cases where the Company becomes a wholly-owned subsidiary), parties holding share subscription rights in existence immediately preceding the effective date of such Reorganization (hereinafter referred to as "Outstanding Share Subscription Rights") shall, in each applicable case, be issued share subscription rights for shares of the resulting company as prescribed in Article 236(1)viii of the Companies Act of Japan (hereinafter referred to as the "Company Resulting From Reorganization"). In such event, any Outstanding Share Subscription Rights shall lapse and the Company Resulting From Reorganization shall issue new share subscription rights; provided, however, that terms and conditions stipulating that the Company Resulting From Reorganization shall issue share subscription rights that prescribe the matters stated below shall be included in any absorption merger agreement, new merger agreement, absorption-type company split agreement, incorporation-type company split plan, share exchange agreement or transfer of shares plan.

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights:

 A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised: The period from the later of either the first day of the period during which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect through the final day of the period during which share subscription rights can be exercised as prescribed above.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

8th Share subscription rights C type

| Resolution date | 12 October 2017 |
|---|---|
| Class and number of recipients (persons) | Employees of the Company 29 |
| Type of shares to be issued upon exercise of share subscription rights | Common stock |
| Number of shares (shares) | 5,929 shares |
| Amount to be paid upon exercise of share subscription rights (Yen) | Number of shares allocated times ¥1 exercise price per share for all shares to be obtained through exercise of the share subscription rights. |
| Exercise period of share subscription rights | 10 November 2020 |
| Exercise conditions of share subscription rights | If a holder of share subscription rights waives the right to acquire shares, the share subscription rights shall be forfeited and may not be exercised. |
| Matters pertaining to transfer of share subscription rights | Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors. |
| Matters pertaining to substitute payments | |
| Matters pertaining to issuing of share subscription rights in conjunction with reorganization | (Note) |

(Notes)Upon any reorganization of the Company (collectively referred to as "Reorganization") consisting of merger (limited to cases where the Company becomes extinct thereby), absorption-type company split or incorporation-type company split (in each event, limited to cases where the Company is the entity resulting from the company split), or exchange or transfer of shares (in each event, limited to cases where the Company becomes a wholly-owned subsidiary), parties holding share subscription rights in existence immediately preceding the effective date of such Reorganization (hereinafter referred to as "Outstanding Share Subscription Rights") shall, in each applicable case, be issued share subscription rights for shares of the resulting company as prescribed in subparagraphs (a)-(e) of Article 236(1)viii of the Companies Act of Japan (hereinafter referred to as the "Company Resulting From Reorganization"). In such event, any Outstanding Share Subscription Rights shall lapse and the Company Resulting From Reorganization shall issue new share subscription rights; provided, however, that terms and conditions stipulating that the Company Resulting From Reorganization shall issue share subscription rights that prescribe the matters stated below shall be included in any absorption merger agreement, new merger agreement, absorption-type company split agreement, incorporation-type company split plan, share exchange agreement or transfer of shares plan.

- 1. Number of share subscription rights to be issued by the Company Resulting From Reorganization: Each holder of Outstanding Share Subscription Rights shall be issued the same number thereof.
- 2. Type of shares of the Company Resulting From Reorganization underlying the share subscription rights: Common stock of the Company Resulting From Reorganization.
- 3. Number of shares of the Company Resulting From Reorganization underlying the share subscription rights: A proposal stating the conditions for Reorganization and the like shall include a finalized statement of the type and number of shares underlying the above-mentioned share subscription rights.
- 4. Value of property to be incorporated upon exercise of the share subscription rights:

 The value of property to be incorporated upon exercise of share subscription rights that are issued shall be the amount obtained by multiplying the exercise price after reorganization prescribed below by the number of shares of the Company Resulting From Reorganization underlying the share subscription rights that have been finalized as stated in No. 3. above. The exercise price after Reorganization shall be 1 yen per share of the Company Resulting From Reorganization that can be issued upon exercise of each share subscription rights that is issued.
- 5. Period during which share subscription rights can be exercised:
 The period from the later of either the day on which share subscription rights can be exercised as prescribed above or the day on which a Reorganization takes effect.
- 6. Matters pertaining to the increase of capital and capital reserve resulting from the issuance of shares upon exercise of the share subscription rights:
 - To be determined in order to align with the conditions applicable to the subject share subscription rights.
- Restrictions on acquisition of share subscription rights by transfer:
 Any acquisition of share subscription rights by transfer shall require an authorizing resolution from the Board of Directors of the Company Resulting From Reorganization.
- Terms and conditions for acquisition of share subscription rights:
 To be determined in order to align with the conditions applicable to the subject share subscription rights.
- 9. Conditions for exercise of share subscription rights:To be determined in order to align with the conditions applicable to the subject share subscription rights.

2. Treasury Stock Information

Types of Shares Buybacks of common stock under Companies Act of Japan, Article 155-7

(1) Purchases approved by General Meeting of Shareholders Not applicable.

(2) Purchases approved by Board of Directors Not applicable.

(3) Details of items not based on General Meeting of Shareholders or Board of Directors' resolutions
Purchases of shares less than one unit pursuant to Companies Act of Japan, Article 192-1.

| Class | Number of shares (shares) | Total paid (thousand yen) |
|--|---------------------------|------------------------------|
| Treasury stock purchased in the fiscal year ended 31 August 2017 | 155 | 6,138 |
| Purchases of Treasury stock in current year | _ | _ |

(Note) Treasury stock purchased in the current year does not include shares of less than one unit purchased between 1 November 2017 and the submission date of this report.

(4) Status of treasury stock purchased

| | Fiscal year ended | d 31 August 2017 | Current year | | | |
|----------------------------------|-------------------|----------------------|------------------|----------------------|--|--|
| Class | Number of shares | Total disposal value | Number of shares | Total disposal value | | |
| | (shares) | (thousands of yen) | (shares) | (thousands of yen) | | |
| Treasury stock purchases for | | | | | | |
| which subscribers were solicited | _ | _ | _ | _ | | |
| Treasury stock cancelled after | | | | | | |
| purchase | _ | _ | _ | _ | | |
| Treasury stock transferred due | | | | | | |
| to mergers, share exchange or | _ | _ | _ | _ | | |
| company split | | | | | | |
| Other (Note) | 19,994 | 75,543 | 1,759 | 6,694 | | |
| Number of Treasury shares held | 4,089,664 | _ | 4,087,905 | _ | | |

(Note) The breakdown of figures for the year ended 31 August 2017 reflects the exercise of 19,994 share subscription rights, a share disposal value of 75,543 thousand yen. The breakdown of figures for the current year reflects the exercise of share subscription rights, and does not include shares of less than one unit purchased between 1 November 2017 and the submission date of this report.

3. Dividend Policy

The Company regards the distribution of profits to shareholders as one of its most important considerations. Our basic policy is to constantly increase earnings and to provide ongoing, appropriate profit distribution based on performance. Our policy is to pay dividends that reflect business performance after taking into consideration funds needed to expand business and improve revenues, and ensure the financial health of the Group.

The basic policy of the Group regarding the payment of dividends from surplus is to pay two dividends annually, an interim dividend and a year-end dividend. These dividends are decided by the Board of Directors, unless otherwise stipulated by laws and regulations.

Based on the policy outlined above and the earnings of the consolidated fiscal year ended 31 August 2017, we decided to pay a year-end dividend of ¥175 per share. Together with the ¥175 interim dividend per share, this will bring the total annual dividend for the current fiscal year to ¥350 per share. It is our intention to effectively utilize retained earnings and free cash flow for financial investment and loans to strengthen the operational base of the Group companies.

The payment of an interim dividend under Article 454-5 of the Companies Act of Japan is stipulated by the Company's Articles of Incorporation.

Dividends for the Company's 56th fiscal year are as follows:

| Resolution date | Total dividends | Dividends per share |
|--|-------------------|---------------------|
| nesotation date | (Millions of yen) | (Yen) |
| Board of Directors resolution of 13 April 2017 | 17,846 | 175 |
| Board of Directors resolution of 2 November 2017 | 17,847 | 175 |

4. Share Price Trends

(1) Share price high/low in past 5 fiscal years

| Term | 52nd Year | 53rd Year | 54th Year | 55th Year | 56th Year |
|-------------------|----------------|----------------|----------------|----------------|----------------|
| Accounting pariod | Year ended |
| Accounting period | 31 August 2013 | 31 August 2014 | 31 August 2015 | 31 August 2016 | 31 August 2017 |
| High (Yen) | 44,400 | 45,350 | 61,970 | 50,700 | 44,370 |
| Low (Yen) | 15,810 | 30,350 | 32,460 | 25,305 | 30,460 |

(Note) High/low share price data are from the first section of the Tokyo Stock Exchange.

(2) Share price high/low (monthly) in past 6 months

| Month | March 2017 | April | May | June | July | August |
|------------|------------|--------|--------|--------|--------|--------|
| High (Yen) | 37,540 | 36,940 | 38,820 | 38,710 | 38,230 | 33,750 |
| Low (Yen) | 34,390 | 34,210 | 35,550 | 36,380 | 32,840 | 30,460 |

(Note) High/low share price data are from the first section of the Tokyo Stock Exchange.

5. Waiver from compliance with Rule 19B.21

The Hong Kong Stock Exchange has granted us, subject to certain conditions, a waiver from Rule 19B.21 of the Hong Kong Listing Rules regarding certain requirements for cancellation of HDRs upon a share repurchase. The Company has complied with the relevant conditions in the year ended 31 August 2017.

Board of Directors

Male: 10 persons Female: 1 person (9.1% of officers are female)

| Position | Responsibilities | Name | Date of birth | | Brief biography | Term of office | Number of shares held (thousand shares) |
|---|------------------|-----------------|----------------------------|---|--|----------------|---|
| Representative director, chairman and president | CEO | Tadashi Yanai | Born 7 February on 1949 | August 1972 September 1972 August 1973 September 1984 June 2001 November 2002 September 2005 November 2005 September 2008 June 2009 | Joined FAST RETAILING CO., LTD. Director, FAST RETAILING CO., LTD. Senior Managing Director, FAST RETAILING CO., LTD. President & CEO, FAST RETAILING CO., LTD. External Director, Softbank Corp. (currently SOFTBANK GROUP CORP.) (current) Chairman and CEO, FAST RETAILING CO., LTD. Chairman, President and CEO, FAST RETAILING CO., LTD. (current) Chairman, President and CEO, UNIQLO CO., LTD. (current) Director and Chairman, GOV RETAILING CO., LTD. (current) External Director, Nippon Venture Capital | Note 3 | 22,987 |
| | | | | November 2011 | Co., Ltd. (current) Director, LINK THEORY JAPAN CO., LTD. (current) | | |
| | | | | April 1959 October 2000 | Joined Nichimen Company Limited (currently Sojitz Corporation) President, Nichimen Corporation | | |
| | | | | April 2003 | (currently Sojitz Corporation) Chairman and Representative Director, Sojitz Holdings Corporation (currently Sojitz Corporation) | | |
| Director | | Toru Hambayashi | Born 7 January on 1937 | June 2004 November 2005 | External Auditor, UNITIKA LTD. External Director, FAST RETAILING CO., LTD. (current) | Note 3 | _ |
| | | | | June 2007 April 2009 June 2011 | External Director, MAEDA ORPORATION Advisor, The Association for the Promotion of International Trade, Japan (current) External Director, | | |
| | | | | June 2015 June 2017 | DAIKYO INCORPORATED (current) External Director, UNITIKA LTD. (current) Advisor, Maeda Corporation (current) | | |

| Position | Responsibilities | Name | Date of birth | | Brief biography | Term of office | Number of shares held (thousand shares) |
|----------|------------------|---------------------|------------------|---------------------------------|--|----------------|---|
| | | | | April 1981 June 1989 | Joined NISSAN MOTOR CO.,LTD. Joined Goldman Sachs and Company, Headquarters (New York) | | |
| | | | | November 1998 | Managing Director of Goldman Sachs and Company, Headquarters (New York), and M&A Advisory of Goldman Sachs Japan Co., Ltd. | | |
| | | | | October 2003 | Visiting Associate Professor, Graduate School of International Corporate Strategy, Hitotsubashi University | | |
| | | | | June 2005 | External Director, Miraca Holdings Inc. | | |
| Director | | Nobumichi Hattori | Born 25 December | November 2005 | External Director, FAST RETAILING CO., LTD. | Note 3 | |
| Director | | Nobulliciii Hattoii | on 1957 | October 2006 | (current) Visiting Professor, Graduate School of International Corporate Strategy, | Note 3 | _ |
| | | | | April 2009 | Hitotsubashi University Visiting Professor, Waseda Graduate School of Finance, Accounting and Law (current) | | |
| | | | | March 2015 | External Auditor, Frontier Management Inc. | | |
| | | | | June 2015 | (current) External Director, Hakuhodo DY Holdings Inc. (current) | | |
| | | | | July 2016 | Visiting Professor, Graduate School of Business Administration, Keio University | | |
| | | | | | (current) | | |
| | | | | April 1980 | Joined Arthur Andersen & Co. | | |
| | | | | April 2003 | (currently Accenture Japan Ltd.) Representative Director and President, | | |
| | | | | September 2007 November 2007 | Accenture Japan Ltd. Director and Chairman, Accenture Japan Ltd. External Director, FAST RETAILING CO., LTD. | | |
| Director | | Toru Murayama | Born 11 June | Contombor 2000 | (current) Corporate Advisor, Accenture Japan Ltd. | Note 2 | |
| | | | on 1954 | September 2009 April 2010 | Visiting Professor, Comprehensive Research Organization, Waseda University | Note 3 | 0 |
| | | | | January 2013 April 2015 | President, Office Murayama (current) Visiting Professor, Faculty of Science and | | |
| | | | | June 2016 | Engineering, Waseda University (current) External Director, Meiji Holdings Co., Ltd. (current) | | |

| Position | Responsibilities | Name | Date of birth | | Brief biography | Term of office | Number of shares held (thousand shares) |
|----------|------------------|------------------|------------------------------|--|--|----------------|---|
| | | | | April 1978 December 1991 August 2000 | Joined IBM Japan, Ltd. Joined Oracle Corporation Japan President & CEO, Oracle Corporation Japan | | |
| | | | | January 2001 April 2008 | Executive Vice President, Oracle Corporation Vice Chairman, Special Olympics Nippon (currently Special Olympics Nippon | | |
| Director | | Masaaki Shintaku | Born 10 September on 1954 | June 2008 | Foundation) (current) Chairman, Oracle Corporation Japan | Note 3 | _ |
| | | | | May 2009 November 2009 | Advisory Board Member, NTT DOCOMO, INC. External Director, FAST RETAILING CO., LTD. (current) | | |
| | | | | July 2011 December 2015 | External Director, COOKPAD Inc. External Director, Works Applications CO., | | |
| | | | | A | LTD. (current) Joined Mitsubishi Corporation | | |
| | | | | April 1980 April 1991 | Joined McKinsey & Company | | |
| | | | | June 2010 | Professor, The Graduate School of | | |
| | | | | Julie 2010 | International Corporate Strategy), | | |
| | | | | | Hitotsubashi University (current) | | |
| | | | | June 2010 | President, Genesys Partners (current) | | |
| | | | | September 2010 | Senior Advisor, Boston Consulting Group | | |
| Director | | Takashi Nawa | Born 8 June | June 2011 | External Director, NEC Capital Solutions | Note 3 | _ |
| | | | on 1957 | | (current) | | |
| | | | | November 2012 | External Director, FAST RETAILING CO., LTD. | | |
| | | | | | (current) | | |
| | | | June 2014 | External Director, DENSO CORPORATION | | | |
| | | | | | (current) | | |
| | | | June 2015 | External Director, Ajinomoto Co., Inc. | | | |
| | | | | (current) | | | |

| Position | Responsibilities | Name | Date of birth | | Brief biography | Term of office | Number of shares held (thousand shares) |
|-------------------------------|------------------|----------------|----------------------------|---|--|----------------|---|
| Standing Statutory Auditor | | Akira Tanaka | Born 26 June on 1942 | April 1966 September 1972 March 1993 April 1997 August 2003 November 2003 November 2005 March 2006 November 2006 | Joined The Taisei Fire and Marine Insurance Company Limited (currently Sompo Japan Nipponkoa Insurance Inc.) Joined McDonald's Co. (Japan), Ltd. (currently McDonald's Holdings Company (Japan), Ltd.) Director, McDonald's Holdings Company (Japan), Ltd.) Deputy President and Director, McDonald's Co. (Japan), Ltd. (currently McDonald's Holdings Company (Japan), Ltd.) Advisor, FAST RETAILING CO., LTD. Managing Director, FAST RETAILING CO., LTD. Senior Vice President, UNIQLO CO., LTD. Senior Vice President, FAST RETAILING CO. LTD. Standing Statutory Auditor, FAST RETAILING CO., LTD. (current) Representative Director of FR Health | Note 4 | 3 |
| Standing Statutory Auditor | | Masaaki Shinjo | Born 28 January on 1956 | April 1983 February 1994 September 1998 September 2005 January 2008 March 2009 September 2009 March 2011 April 2011 November 2012 | Insurance Organization (current) Joined ASAHIPEN CORPORATION Joined FAST RETAILING CO., LTD. Entrusted operating officer, manager of administration, FAST RETAILING CO., LTD. General Manager, Group Auditing, FAST RETAILING CO., LTD. Director, Onezone Corp (currently G.U. CO., LTD.) General Manager, Corporate Administration, FAST RETAILING CO., LTD. Statutory Auditor, GOV Retailing Co., Ltd. (currently G.U. CO., LTD.) General Manager, Corporate Planning & Management, FAST RETAILING CO., LTD. Auditor, FAST RETAILING (CHINA) TRADING CO., LTD. (current) Standing Statutory Auditor, FAST RETAILING CO., LTD. (current) | Note 5 | 0 |

| Position | Responsibilities | Name | Date of birth | | Brief biography | Term of office | Number of shares held (thousand shares) |
|----------|------------------|-------------------|-----------------------------|------------------------------|---|----------------|---|
| | | | | November 1978 August 1982 | Joined Asahi & Co. (currently KPMG AZSA LLC) Registered as a member of Japanese Institute of Certified Public Accountants | | |
| | | | | April 1992 November 1993 | President, Yasumoto CPA Office (current) External Statutory Auditor, FAST RETAILING CO., LTD. (current) | | |
| | | | | August 2001 | External Statutory Auditor, ASKUL Corporation (current) | | |
| Auditor | | Takaharu Yasumoto | Born 10 March on 1954 | June 2003 | Statutory Auditor, LINK INTERNATIONAL CO., LTD. (currently LINK THEORY JAPAN CO., LTD.) | Note 5 | 4 |
| | | | | November 2005 | (current) External Statutory Auditor, UNIQLO CO., LTD. | | |
| | | | | April 2007 | (current) Guest Professor, Chuo Graduate School of International Accounting | | |
| | | | | June 2010 | External Statutory Auditor, UBIC Inc. (currently FRONTEO, Inc.) (current) | | |
| | | | | May 1991 | Chairman, Legislative Council of the Ministry | | |
| | | | | April 1998 | of Justice Chairman, Yamaichi Securities Co., Ltd. Legal Responsibility Judging Panel | | |
| | | | | June 2006 | Non-Executive Director, JAPAN PILE CORPORATION | | |
| | | | | November 2006 | External Statutory Auditor, FAST RETAILING CO., LTD. (current) | | |
| | | | | June 2007 | External Director, MAEDA CORPORATION (current) | | |
| Auditor | | Akira Watanabe | Born 16 February on 1947 | April 2010 | External Director, MS&AD Insurance Group Holdings, Inc. (current) | Note 4 | _ |
| | | | | December 2011 | Auditor of Olympus Corp., Chairman of Liability Investigation Committee | | |
| | | | | March 2013 | External Director, DUNLOP SPORTS CO. LTD. (current) | | |
| | | | | October 2014 | External Statutory Auditor, KADOKAWA DWANGO CORPORATION (currently | | |
| | | | | October 2015 | KADOKAWA CORPORATION) (current) Non-Executive Director, ASIA PILE HOLDING CORPORATION (current) | | |

| Position | Responsibilities | Name | Date of birth | | Brief biography | Term of office | Number of shares held (thousand shares) |
|----------|------------------|--------------|-----------------------------|--|---|----------------|---|
| Auditor | | Keiko Kaneko | Born 11 November on 1967 | April 1991 April 1999 April 1999 January 2007 April 2007 November 2012 November 2012 June 2013 | Joined Mitsubishi Corporation Registered as a member of Japan Federation of Bar Associations Joined Anderson, Mori & Tomotsune (AM&T) law firm Partner, AM&T (current) Guest associate professor, Tokyo University Graduate School of Law External Statutory Auditor, FAST RETAILING CO., LTD. (current) External Statutory Auditor, UNIQLO CO., LTD. (current) External Statutory Auditor, The Asahi Shimbun Company (current) | Note 5 | _ |
| | | | Tot | al | | | 22,994 |

- (Notes) 1. Directors Toru Hambayashi, Nobumichi Hattori, Toru Murayama, Masaaki Shintaku and Takashi Nawa are External Directors as provided for in Article 2, Paragraph 15 of the Companies Act.
 - 2. Takaharu Yasumoto, Akira Watanabe and Keiko Kaneko are External Statutory Auditors as provided for in Article 2, Paragraph 16 of the Companies Act.
 - 3. For a one-year term beginning at the conclusion of the Ordinary General Meeting of Shareholders on 30 November 2017.
 - 4. For a four-year term beginning at the conclusion of the Ordinary General Meeting of Shareholders on 20 November 2014.
 - 5. For a four-year term beginning at the conclusion of the Ordinary General Meeting of Shareholders on 24 November 2016.

Corporate Governance Report

- 1. Corporate Governance Practice
- (1) Basic Thinking on Corporate Governance

To become the world's No.1 Digital Retailer, in harmony with society and the times, the Company strives to raise the level of its corporate governance to strengthen the independence and the degree of monitoring of the Board of Directors while achieving management that is efficient and transparent.

- (2) Details of company organization and internal control systems
- (i) Details of company organization

The Company has built a corporate governance system consisting of a Board of Directors, a Board of Corporate Auditors, and various committees. As a key element to strengthen our corporate governance systems, the Company has instituted a system to entrust operating officers (transferring some management authority away from the Board of Directors), to separate management decision-making from operations performance functions. In addition, the management committee (Monday meeting) meets weekly, to examine tasks assigned to it by the Board of Directors, for the speedy revision of management strategy and planning.

Also, to enhance the independence of the Board of Directors and strengthen the monitoring function, five of the six Directors are External Directors, with the CEO acting as chairman of the Board of Directors. The external directors have an abundance of knowledge and experience in corporate management. As the Company's main decision-making body for the performance of management and operations, the Board of Directors meets at least once a month to discuss and decide upon important management issues. The external directors all participate actively in Board of Directors discussions, and offer their opinions without reservations.

Three of the five members of the Board of Corporate Auditors are external statutory auditors. The Standing Statutory Auditor presides. The external auditors are fully independent, and they have ample knowledge and experience as attorneys and certified public accountants. Through their participation in the Board of Directors, the external auditors and other auditors are fully aware of the decision-making process of the Board of Directors, and able to fulfill their supervisory obligations. They also supervise the Directors' performance of their executive duties through regular conversations with the Directors, other executive officers, other employees, and auditors of subsidiary corporations. The board of auditors meets at least once a month to make decisions about audit policies and planning. It meets quarterly to receive briefings and reports from the accounting auditors.

The various committees complement the work of the Board of Directors. The external directors and external auditors also serve as members of these committees. The roles and activities of the committees are shown below.

Human Resources Committee

The Human Resources Committee, chaired by external director, discusses important organizational changes and adjustments to human resource systems across the Group, and offers views and suggestions to the Board. The committee held 3 meetings during the 56th fiscal year.

Sustainability Committee

The Sustainability Committee discusses and directs Fast Retailing's overall sustainability strategy, from compiling and publishing the annual sustainability report to promoting environmental protection, social responsibility, compliance and diversity. The head of the Sustainability Department chairs the committee. Members include outside experts, external statutory auditors and Group officers. The committee held 2 meetings during the 56th fiscal year.

Disclosure Committee

The Disclosure committee, chaired by the company official in charge of disclosing information to the Tokyo Stock Exchange (TSE), is tasked with boosting management transparency by "disclosing information that is timely, accurate, fair and easy to understand." The Committee is responsible for both timely and voluntary disclosures to the TSE and the Stock Exchange of Hong Kong regarding matters that may materially impact investor and shareholder investment decisions. The committee held 13 meetings during the 56th fiscal year.

IT Investment Committee

The IT Investment Committee debates and advises on the IT investments that will best achieve our targets for sweeping changes to our information systems and business operations. That means deliberating the efficacy of each individual investment, and checking whether IT investment budgets submitted by external specialist organizations are reasonable and appropriate. The IT Investment Committee is chaired by the President, and the members and observers include outside experts, external directors and executives. The committee held 10 meetings during the 56th fiscal year.

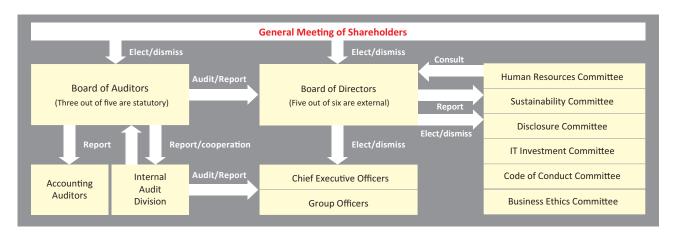
Code of Conduct Committee

The Code of Conduct Committee considers how best to resolve any violations of the Fast Retailing Group Code of Conduct (CoC), and when to make improvements to it. It offers guidance on educating executives and employees about the requirements of the CoC, and on operating the confidential hotline. The committee is chaired by the Legal Department, and includes auditors (including external auditors), advisors and attorneys. The committee held 10 meetings during the 56th fiscal year.

Business Ethics Committee

This committee ensures the Group does not use an advantageous position to exert undue pressure on business counterparts such as partner factories and suppliers. The committee provides advice and counsel to departments based on external field inspections and partner company surveys. The committee is chaired by the head of the Sustainability Department, and includes auditors (including external auditors), advisors and attorneys. The committee held 12 meetings during the 56th fiscal year.

Below is a diagram of our corporate governance system



(ii) Establishing Internal Control Systems

The Company seeks to ensure its business operations are legitimate, fair and efficient by establishing a system of internal controls that cover the entire Fast Retailing Group (FR Group) and which adheres strictly to the Group's policies and rules, including the Group's management principles, the Fast Retailing Way (FR Way) and the Fast Retailing Group Code of Conduct (FR Code of Conduct).

A. Ensuring FR Group Directors' Duties Comply with Laws, Regulations and Articles of Incorporation

- Directors and Group officers (collectively, Directors) of all FR Group companies comply faithfully with the Group's management principles, the FR Way, the FR Code of Conduct, and other internal company rules and regulations, and promote strict adherence to corporate ethics and compliance across the Group as a whole. The Directors also ensure the effectiveness of the Company's rules and principles by reviewing them regularly and revising them when necessary to reflect changes in society and company business activities, and the operation of the FR Code of Conduct.
- The Company appoints either the Group officer overseeing the Legal Department or the head of the Legal
 Department as compliance officer, tasked with establishing Company and Group-wide compliance frameworks and
 resolving compliance-related issues.

- 3. The Company promotes fairness and transparency in senior management decision-making by appointing two or more External Directors to the Board of Directors. Statutory Auditors for the Company or Group subsidiaries may attend the Board meetings of companies they audit and express timely opinions. Company or Group subsidiary Directors may engage external lawyers, certified public accountants, etc. to avoid potential violation of laws and implement preventive measures. If Company or Group subsidiary Directors discover another Director has acted illegally, they must report immediately to the Statutory Auditors, the President, and the compliance officer.
- B. Ensuring FR Group Employees' Duties Comply with Laws, Regulations and Articles of Incorporation
 - 1. Company and Group subsidiary Directors are responsible for establishing a framework to ensure that all Group employees comply with the management principles, the FR Way, the FR Code of Conduct and other internal company rules. They are also responsible for training employees in compliance awareness.
 - 2. The Company has an Internal Audit Department that supervises the FR Group's internal control systems, and a Legal Department that oversees compliance.
 - 3. If Directors of the Company or Group subsidiaries discover a legal or compliance violation, they should report the matter immediately to other Directors. Any serious legal violation should be reported immediately to the Statutory Auditors, the President and the compliance officer.
 - 4. The Company has set up an internal reporting system (hotline) for Directors and employees of the Company or Group subsidiaries to report illegal actions or compliance violations.
 - 5. The Code of Conduct Committee, which includes external specialists such as lawyers and certified public accountants, conducts regular reviews of compliance maintenance and the hotline operation, and makes necessary improvements. If Directors of the Company or Group subsidiaries detect a problem with the hotline operation, they should apply to the Code of Conduct Committee and request improvements.
- C. Data Storage and Management Relating to Execution of FR Group Directors' Duties
 The documents listed below relating to Company and Group subsidiary Directors' duties are retained as proof of decision-making and business-execution processes, as stipulated by law, Articles of Incorporation, and Board of Directors and Company regulations and guidelines on document management and confidential information. These documents are stored and managed appropriately and can be easily retrieved for reference or inspection during the legally required storage period.
 - Shareholders meeting minutes and relevant documentation
 - Board meeting minutes and relevant documentation
 - Minutes of important meetings held by Directors and relevant documentation
 - Minutes of meetings held by other important employees and relevant documentation
- D. Managing Risk of Losses to FR Group
 - The Company regularly analyzes risks relating to the Company and Group subsidiaries to identify risks that could, directly or indirectly, cause financial loss, interrupt or stop business, damage brand images or the credibility of the Company or FR Group, and manages any risks accordingly.
 - If unforeseen circumstances should arise, a task force headed by the President or a Director appointed by the
 President shall be established to prevent increased losses and minimize damage. For a faster response, the task
 force may organize an external advisory team including lawyers and certified public accountants.

- E. Ensuring Efficient Execution of Director Duties
 - To ensure that the duties of Company and Group subsidiary Directors are performed efficiently, the Company
 holds regular monthly meetings of the Board of Directors, which includes a number of External Directors, and holds
 ad hoc meetings when necessary. Group subsidiaries which have their own Board of Directors also hold Board
 meetings as stipulated by law.
 - 2. Important matters concerning Company and Group management policy and management strategy shall be discussed beforehand at the weekly management meeting (Monday Meeting) chaired by the President, and decisions taken after due deliberation.
 - 3. The execution of decisions made by the Board of Directors shall be conducted efficiently and appropriately by the operating offers designated by the Board.

F. Ensuring Reliable FR Group Financial Reports

Systems have been established to ensure reliable financial reporting of Company and FR Group subsidiary activities, and the appropriate acquisition, holding and disposal of assets. These activities are closely monitored. The Company has also established a Disclosure Committee to ensure the Company and Group subsidiaries disclose information in a timely and appropriate fashion.

- G. Ensuring Proper Execution of Corporate Groups Formed by Company and FR Group Subsidiaries
 - To ensure appropriate operations of FR Group companies, all Group companies are required to uphold the management principles, the FR Way and the FR Code of Conduct. These principles also underpin the rules and regulations used when establishing entrusted individual Group companies. While respecting their autonomy, the Company oversees affiliated companies by determining their rules of business and requiring them to refer important items to the Company for consultation or final determination. The Company monitors affiliates if necessary. If Directors of Group subsidiaries discover any legal violations or serious compliance breaches, they should report them to the Statutory Auditors, the President and compliance officer.
 - 2. If Directors of Group subsidiaries consider the Company's management principles or guidelines violate the law, undermine corporate ethics in a specific country, or create a compliance problem, they shall report to the Internal Audit Department or the Legal Department. Those departments shall report swiftly to the Board of Statutory Auditors, the President and the compliance officer, and request appropriate improvements.
- H. Employee Assistants Requested by Statutory Auditors, and ensuring Their Independence and Effectiveness of Statutory Auditors' Instruction Towards Employee Assistants
 - 1. Upon receiving a request from the Board of Statutory Auditors, the Company shall establish rules to determine which employees assist the Statutory Auditors with their duties, and assign appropriate internal personnel to the Statutory Auditors or employ external lawyers or certified public accountants. To ensure assistants are independent of the Directors, their performance will be evaluated by Statutory Auditors, and the Board of Statutory Auditors will approve decisions made by the Board of Directors on their assignment, dismissal, transfer and wages, etc.
 - 2. Assistants shall report directly to the Statutory Auditors and may not hold concurrent positions that involve the execution of Company business.

- I. Director and Employee Reporting to Statutory Auditors, and Other Reports
 - Directors and employees of the Company and Group subsidiaries shall report any important matters that might
 impact the Company's operations or corporate performance to the Statutory Auditors. Irrespective of these rules,
 the Statutory Auditors may request reports from Directors or employees of the Company, or Directors, employees
 and Statutory Auditors of Group subsidiaries if necessary.
 - 2. The Company and Group subsidiaries shall uphold the Group's management principles, the FR Way and the FR Code of Conduct, and maintain frameworks for reporting legal violations or breaches of compliance rules to the Statutory Auditors. If the Statutory Auditors judge there is a problem with this framework, they can inform the Directors and the Board of Directors and request improvements.
 - The Company has made it widely known to Directors and employees across the entire FR Group that using reports submitted to Statutory Auditors to penalize the submitter is forbidden. Submitted reports are protected by strict information management systems.
 - 4. Statutory Auditors communicate closely with the accounting auditor, the Internal Audit Department, and Statutory Auditors at Group companies through regular meetings and information exchange.
- J. Policy on Prepayment or Reimbursement of Expenses for Statutory Auditors

If Statutory Auditors submit requests for prepayment or reimbursement of expenses incurred during the course of their duties, the Company shall pay invoices or settle debts swiftly, unless it proves the requested expenses or debt were not necessary to the performance of the Statutory Auditor's duties.

- K. Other Matters Ensuring Efficient Audits by Statutory Auditors
 - 1. Statutory Auditors attend Board of Directors meetings and other important meetings to observe the reporting and discussion of significant issues. They may voice opinions if necessary.
 - The President meets regularly with Statutory Auditors to consult on pressing issues, ensure appropriate auditing environments, and exchange views on significant issues highlighted in the auditing process.

L. Eliminating Anti-social Forces

The Company works to extinguish anti-social forces by incorporating the following content in the FR Code of Conduct, and informing all executives and employees of its uncompromising stance:

- 1. The Company adopts a firm stand against and refuses to engage with anti-social forces. The Company forbids the use of financial payments to resolve unreasonable claims from anti-social forces.
- 2. The Company forbids the use of anti-social forces for Company or individual gain.

(iii) Internal audits and audits by auditors

The Company has an Internal Audit Department that is completely independent from business operations departments. 6 specialists are employed as of 31 August 2017. A regular review of this internal administrative system is conducted to ensure it remains suitable and effective and the audit of operations performance is also conducted.

In addition, Statutory Auditors are members of the Board of Directors, and they also audit the status of management performance. The Board of Statutory Auditors described above consists of 2 Full-time Corporate Auditor and 3 external Statutory Auditors. Its purpose is to receive reports on important matters regarding the Company's internal audit department as well as audits by the accounting auditors, discuss these reports, and to cooperate as needed.

Moreover, Auditor Takaharu Yasumoto is a certified public accountant with substantial expertise in the areas of finance and accounting.

(iv) Accounting audits

| Name of audit firm | Name of | Number of years of continuing auditing | |
|-----------------------------|---|--|----------|
| Ernst & Young ShinNihon LLC | Designated limited liability partner and engagement partner | Masayuki Miyairi | — (Note) |
| | Designated limited liability partner and engagement partner | Tomo Ito | — (Note) |

Based on the audit plan formulated by Ernst & Young ShinNihon LLC, the group of assistants to the auditors consists of 23 CPAs and 25 others.

(Note) Omitted because the number of years of continuing auditing is less than 7 years.

(v) Functions, roles and selection of external directors and external statutory auditors
The Company has 5 external directors and 3 external statutory auditors.

It is the Company's expectation that the external directors will keep an eye on the management monitoring function. From a business perspective, the advice of these individuals, with their abundance of experience and expertise, makes a major contribution to enhance the value of our enterprise.

It is also expected that external statutory auditors will monitor the performance of the Board of Directors. The Company receives valuable advice based on their rich experience in a wide variety of fields.

External director Toru Murayama is the president of Office Murayama. The Company currently has a consulting subcontract with Office Murayama relating to the training of management personnel.

Aside from the above, there are no distinctive interests between the Company and other external directors or external statutory auditors.

The external directors and external statutory auditors receive reports at the Board of Directors meeting regarding internal audits, the operation of internal controls, audits by statutory auditors and the results of accounting audits. In addition, the external statutory auditors have mutual alliances with Internal Audit Department and Accounting Auditors as detailed in (iii) Internal audits and audits by auditors.

With regard to the selection of external directors and external statutory auditors, the Company has no specific standards on independence from the Company, but it is the Company's responsibility to reflect their advice and counsel in its decision-making processes in an objective and independent fashion. For many years now, the Company has chosen many external directors with rich experience as corporate managers in industry, with broad-ranging expertise and discerning views. In addition, to incorporate wide range of stakeholders' view in the audits of our business activities, we value both the independence and the diversity of our external statutory auditors in various fields.

(vi) Items regarding independent directors

Five of the six members of the Fast Retailing Board are external directors, and four of those five are recognized as independent directors in accordance with the rules of the Tokyo Stock Exchange. The majority of the directors on the Board are external in order to heighten the Board's independence and strengthen its supervisory function.

In addition to the independence criteria set by the Tokyo Stock Exchange, Fast Retailing has set the following independence standards and qualifications for external directors and auditors:

A person shall not qualify as an independent director or auditor of Fast Retailing, if:

- (1) he/she is, or has been within the past three years, a Business Partner*1 or an Executive Officer*2 of a Business Partner*2 of the Fast Retailing Group, whose annual business dealings with Fast Retailing Group during the most recent business year constituted 2% or more of the Fast Retailing Group's consolidated revenue;
- (2) he/she is, or has been within the past three years, a Business Partner*1 of the Fast Retailing Group or an Executive Officer of a Business Partner*2 of Fast Retailing, whose annual business dealings with the Fast Retailing Group during the most recent business year constituted 2% or more of the Business Partner's consolidated revenue;
- (3) he/she is a consultant, an accountant or an attorney who receives, or has received over the past three years, any monies or property equivalent to 10 million yen or more from the Fast Retailing Group, except for remuneration for a director or an auditor; or
- (4) he/she is, or has been over the past three years, a partner, an associate or an employee of an accounting auditor of Fast Retailing or its subsidiaries.
- *1 "Business Partner" includes law firms, auditing firms, tax accounting firms, consultants and any other organizations.
- *2 "Executive Officer" means (i) for corporations, Executive Directors (as defined in the Companies Act of Japan), Executive Officers (shikko-yaku, as defined in the Companies Act of Japan), corporate officers and employees, and (ii) for non-corporate entities (including general incorporated associations (shadan-hojin), general incorporated foundations (zaidan-hojin), and partnerships), directors with executive functions, officers, partners, associates, staff and other employees.

(vii) Outline of External Directors' limited liability agreement

The Company has concluded agreements with the external directors, external statutory auditors and Ernst & Young ShinNihon LLC, limiting their liabilities based on provisions in Article 427, Paragraph 1 of the Companies Act, which limits the liabilities for damages as provided for in Article 423, Paragraph 1 of the Companies Act.

These agreements state that liabilities for damages shall be limited to the higher amount of either 5 million yen or the amount stipulated by law. For Ernst & Young ShinNihon LLC, the limit of liabilities in damages shall be limited to the highest of the following amounts multiplied by two: the total economic benefits received or to be received from the Company as remuneration and payment received for performance of duties in each business year during its service as the Accounting Auditor.

(viii) Limitation of liabilities for directors and statutory auditors

Under the stipulations of the Company's articles of incorporation (Article 426-1 of the Companies Act), the Company may exempt, by decision of the Board of Directors, directors (including former directors), and statutory auditors (including former statutory auditors) from liabilities for actions described in Article 423-1 of the Companies Act, to the extent allowed by law. The purpose of this is to create an environment where directors and statutory auditors can perform their duties and pursue their expected roles to the full extent of their abilities.

(3) Details of executive remuneration

Details of remuneration of the Company's executives are as follows:

| | | Total amount o | | |
|--|-----------------|----------------|-----------|----------------|
| Executive category | Total amount of | by type (m | Number of | |
| Executive category | remuneration | Basic | | executives |
| | (million yen) | Compensation | Bonuses | (# of persons) |
| Directors (excluding external directors) | 240 | 240 | _ | 1 |
| Statutory Auditors (excluding external | | | | |
| statutory auditors) | 35 | 35 | _ | 2 |
| External Directors and External | | | | |
| Statutory Auditors | 80 | 80 | _ | 8 |

- (i) Directors' remuneration 290 million yen (of which, external directors 50 million yen)
- (ii) Statutory Auditors' remuneration 65 million yen (of which, external statutory auditors 29 million yen)
- (iii) Total consolidated executive remuneration, by executive, but only for those whose total consolidated executive remuneration is at least 1 million yen

Representative director Tadashi Yanai 240 million yen

Policies for determining executive compensation

Directors' compensation is calculated based on various factors including areas of responsibility, liability, earnings performance. Directors' compensation has to be approved by the Board of Directors, in accordance with the guidelines for executive compensation set by the General Meeting of Shareholders. Regarding compensation for statutory auditors, this is fixed in consultation with the statutory auditors, following the guidelines for statutory auditor compensation set by the General Meeting of Shareholders.

(4) Other stipulation in the Company's articles of incorporation

(i) Number of directors

The Company's articles of incorporation stipulate that the number of directors shall be at least 3 but not more than 10.

(ii) Election criteria for directors

The Company's articles of incorporation stipulates that the election of directors shall not be based on cumulative voting. Also, the articles of incorporation stipulates that elections shall be based on a majority vote by shareholders, with at least one-third of eligible shareholders participating.

(iii) Procedure for deciding dividends from surplus

Regarding the payment of dividends from surplus pursuant to the Companies Act, Article 459-1, the Company's articles of incorporation stipulates that dividends are decided by a resolution of the Board of Directors, and not by a resolution of the General Meeting of Shareholders, unless otherwise stipulated by law. The authority to decide payments of dividends from surplus is granted to the Board of Directors to give flexibility in the return of cash to shareholders.

(iv) Interim dividend

As part of the Company's efforts to be flexible in the return of cash to shareholders, and pursuant to the stipulations of Companies Act Article 454-5, and under the Company's articles of incorporation, an interim dividend may be paid at the end of February every year by a resolution of the Board of Directors.

(v) Special resolutions of the General Meeting of Shareholders

Regarding extraordinary resolutions of the General Meeting of Shareholders based on the Companies Act, Article 309-2, the Company's articles of incorporation stipulates that these resolutions shall be passed by two-thirds vote of the shareholders, in which at least one-third of the eligible shareholders participate. This easing of the quorum rules for extraordinary resolutions by the General Meeting of Shareholders is meant to ensure the smooth functioning of the General Meeting of Shareholders.

(5) Status of shareholding

The information about shareholding for the Company, which has held the largest investment shares in the Group, is as follows:

(i) Investment shares held for purposes other than long-term holding: issues, number of issues and balance sheet total

| Number of issues | Balance sheet total | | |
|------------------|---------------------|--|--|
| 4 issues | 284 million yen | | |

(ii) Investment shares held for purposes other than long-term holding: class, issues, number of shares, balance sheet total and purpose of investment

Year ended 31 August 2016

Special investment shares

| Issue(s) | Number of shares | Balance sheet total | Purpose of investment |
|----------------------|------------------|---------------------|-----------------------------------|
| Sojitz Corporation | 1,342,540 | 332 million yen | To maintain business relationship |
| Nameson Holdings Ltd | 57,970,000 | 1,079 million yen | To maintain business relationship |

Year ended 31 August 2017 Special investment shares Not applicable.

(iii) Investment shares held for purpose of long-term holding Not applicable.

(2) Details of accounting auditors' remuneration

(i) Details of remuneration for CPAs, etc.

| | Year ended 33 | 1 August 2016 | Year ended 31 August 2017 | | | |
|---------------------------|---|---|--|--|--|--|
| Class | Remuneration for audit and certification duties (Millions of yen) | Remuneration for duties other than audit (Millions of yen) | Remuneration for audit and certification duties (Millions of yen) | Remuneration for duties other than audit (Millions of yen)) | | |
| Reporting Entity | 147 | 4 | 161 | 57 | | |
| Consolidated subsidiaries | 17 | _ | 30 | _ | | |
| Total | 165 | 4 | 191 | 57 | | |

(ii) Other important details regarding remuneration

Year ended 31 August 2016 (1 September 2015 – 31 August 2016)

The Company's consolidated subsidiaries paid 325 million yen as remuneration for audit and certification duties, and other duties, to member firms of the Ernst & Young global network.

Year ended 31 August 2017 (1 September 2016 – 31 August 2017)

The Company's consolidated subsidiaries paid 322 million yen as remuneration for audit and certification duties, and other duties, to member firms of the Ernst & Young global network.

(iii) Non-auditing services provided by the CPA firm to the reporting entity

Year ended 31 August 2016 (1 September 2015 – 31 August 2016)

The Company pays the Accounting Auditors consideration for the provision of advisory and other services concerning accounting matters.

Year ended 31 August 2017 (1 September 2016 – 31 August 2017)

The Company pays the Accounting Auditors consideration for the provision of advisory and other services concerning accounting matters.

(iv) Policies for determination of accounting audit remuneration

The Company's articles of incorporation stipulates that remuneration to accounting auditors for audit services is determined by the representative director, with the consent of the Board of Statutory Auditors.

FINANCIAL INFORMATION

- 1. Preparation of consolidated financial statements
 - (1) Since the Company meets all criteria of a "specific company" defined in Articles 1-2 of the Rules Governing Term, Form and Preparation of Consolidated Financial Statements (Financial Ministerial Order the 28th, 1976) (hereinafter referred to as the "Rules on Consolidated Financial Statements"), the consolidated financial statements of the Group were prepared in accordance with International Financial Reporting Standards ("IFRS") pursuant to Article 93 of the Rules Governing Term, Form and Preparation of Consolidated Financial Statements.
 - (2) The financial statements of the Company were prepared in accordance with the Rules Governing Term, Form and Presentation of non-consolidated Financial Statements (Financial Ministerial Order the 59th, 1963) (hereinafter referred to as the "Rules on non-consolidated Financial Statements").
 The non-consolidated financial statements are prepared in accordance with the provisions set out in Article 127 of the Rules on Non-Consolidated Financial Statements, etc., as the Company is categorized as a company that may be allowed to prepare its financial statements according to special provisions.
 - (3) In this report, amounts are rounded down to the nearest million Japanese yen.

2. Audits

The Company's consolidated and non-consolidated financial statements for the fiscal year from 1 September 2016 – 31 August 2017 have been audited by Ernst & Young ShinNihon LLC in accordance with auditing standards generally accepted in Japan pursuant to Article 193-2-1 of the Financial Instruments and Exchange Act. Ernst & Young ShinNihon LLC also conducted the audit of consolidated financial statements of the Company in accordance with International Standards on Auditing (ISAs).

3. Special measures for ensuring the accuracy of our consolidated financial statements and a framework for ensuring consolidated financial statements are appropriately prepared in accordance with IFRS

The Company has taken special measures to ensure the appropriateness of our consolidated financial statements and has established a framework to ensure our consolidated financial statements are appropriately prepared in accordance with IFRS. Details of these are given below.

- (1) To establish a framework capable of adapting appropriately to changes in accounting standards, the Company has put efforts to build up our specialist knowledge by appointing employees who are well versed in IFRS, joining the Accounting Standards Board of Japan and similar organizations, and participating in training programs.
- (2) To ensure that we appropriately prepared consolidated financial statements in accordance with IFRS, we drafted group guidelines for accounting practices based on IFRS, and have been conducting accounting procedures based on these guidelines. We regularly obtain standards and press releases published by the International Accounting Standards Board, study the latest standards and their potential impact on our Company, and update our group guidelines for accounting practices accordingly.

(1) CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(Millions of yen)

| 8,30 9,30 11,30 10 30 12 | As at 31 August 2016 385,431 45,178 184,239 270,004 569 21,626 17,534 924,583 | As at 31 August 2017 683,802 48,598 30,426 289,675 6,269 1,518 17,307 1,077,598 |
|---|--|---|
| 9,30 11,30 10 30 12 | 45,178 184,239 270,004 569 21,626 17,534 924,583 | 48,598 30,426 289,675 6,269 1,518 17,307 |
| 9,30 11,30 10 30 12 | 45,178 184,239 270,004 569 21,626 17,534 924,583 | 48,598 30,426 289,675 6,269 1,518 17,307 |
| 9,30 11,30 10 30 12 | 45,178 184,239 270,004 569 21,626 17,534 924,583 | 48,598 30,426 289,675 6,269 1,518 17,307 |
| 11,30 10 30 12 | 184,239 270,004 569 21,626 17,534 924,583 | 30,426 289,675 6,269 1,518 17,307 |
| 10 30 12 | 270,004 569 21,626 17,534 924,583 | 289,675 6,269 1,518 17,307 |
| 30 12 | 569 21,626 17,534 924,583 | 6,269 1,518 17,307 |
| 12 | 21,626 17,534 924,583 | 1,518 17,307 |
| 13 | 17,534 924,583 | 17,307 |
| 13 | 924,583 | |
| | , | 1,077,598 |
| | 121.853 | |
| | 121.853 | |
| 14 | ===,000 | 136,979 |
| ± T | 17,908 | 15,885 |
| 14 | 34,205 | 36,895 |
| 11,30 | 77,553 | 77,608 |
| 16 | | 13,473 |
| 19 | 44,428 | 25,303 |
| 12 | , | 4,742 |
| | | 310,888 |
| | 1,238,119 | 1,388,486 |
| | | |
| | | |
| 20,30 | 189,501 | 204,008 |
| 30 | 72,388 | 6,083 |
| 11,17,30 | 12,581 | 11,844 |
| | 9,602 | 25,864 |
| 21 | 22,284 | 27,889 |
| 12 | 31,689 | 35,731 |
| | 338,046 | 311,421 |
| | | |
| 11,17,30 | 274,090 | 273,467 |
| 21 | 10,645 | 15,409 |
| 19 | 3,809 | 10,000 |
| 12 | 13,865 | 16,144 |
| | | 315,022 |
| | 640,458 | 626,443 |
| | ŕ | , |
| 22 | 10,273 | 10,273 |
| 22 | | 14,373 |
| 22 | | 698,584 |
| 22 | | (15,563 |
| 22 | | 24,102 |
| | . ,, | , |
| | 574.501 | 731,770 |
| | | 30,272 |
| | | 762,043 |
| | | 1,388,486 |
| | 16 19 12 | 16 13,132 19 44,428 12 4,453 313,535 1,238,119 20,30 189,501 30 72,388 11,17,30 12,581 9,602 21 21 22,284 12 31,689 338,046 338,046 11,17,30 274,090 21 10,645 19 3,809 12 13,865 302,411 640,458 22 13,070 22 13,070 22 13,974 22 (15,633) |

(2) CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME Consolidated statement of profit or loss

(Millions of yen)

| | | | (Willions of year) |
|----------------------------|----------|----------------|--------------------|
| | | Year ended | Year ended |
| | Notes | 31 August 2016 | 31 August 2017 |
| Revenue | 23 | 1,786,473 | 1,861,917 |
| Cost of sales | | (921,475) | (952,667) |
| Gross profit | _ | 864,998 | 909,249 |
| Selling, general and | | | |
| administrative expenses | 24 | (702,956) | (725,215) |
| Other income | 15,16,25 | 2,363 | 6,947 |
| Other expenses | 15,25 | (37,112) | (14,567) |
| Operating profit | _ | 127,292 | 176,414 |
| Finance income | 26 | 2,364 | 19,917 |
| Finance costs | 26 | (39,420) | (2,932) |
| Profit before income taxes | | 90,237 | 193,398 |
| Income taxes | 19 | (36,162) | (64,488) |
| Profit for the year | <u> </u> | 54,074 | 128,910 |
| Attributable to: | | | |
| Owners of the parent | | 48,052 | 119,280 |
| Non-controlling interests | | 6,021 | 9,630 |
| Profit for the year | _ | 54,074 | 128,910 |
| Earnings per share | | | |
| Basic (Yen) | 28 | 471.31 | 1,169.70 |
| Diluted (Yen) | 28 | 470.69 | 1,168.00 |

| | | | (Millions of yen) |
|--------------------------------------|----------|----------------|-------------------|
| | | Year ended | Year ended |
| | Notes | 31 August 2016 | 31 August 2017 |
| Profit for the year | | 54,074 | 128,910 |
| Other comprehensive income | | | |
| Other comprehensive income not to be | | | |
| reclassified to profit or loss in | | | |
| subsequent periods | | _ | _ |
| Other comprehensive income to be | | | |
| reclassified to profit or loss in | | | |
| subsequent periods | | | |
| Net gain/(loss) on revaluation of | | | |
| available-for-sale investments | 27 | 105 | (245) |
| Exchange differences on translation | | | |
| of foreign operations | 27 | (43,312) | 26,285 |
| Cash flow hedges | 27 | (150,239) | 47,109 |
| Other comprehensive (loss)/income, | | | |
| net of taxes | | (193,447) | 73,148 |
| Total comprehensive (loss)/income | | | |
| for the year | | (139,372) | 202,059 |
| Attributable to: | _ | | |
| Owners of the parent | | (141,345) | 190,566 |
| Non-controlling interests | | 1,972 | 11,493 |
| Total comprehensive (loss)/income | _ | | |
| for the year | | (139,372) | 202,059 |
| | <u>=</u> | | |

(3) CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the year ended 31 August 2016

| | | | | | | C | ther compon | ents of equity | / | Equity | | |
|-------------------------|-------|---------|---------|----------|-----------|------------|-------------|----------------|-----------|--------------|-------------|----------|
| | | | | | | | Foreign | | | attributable | | |
| | | | | | Treasury | Available- | currency | Cash-flow | | to owners | Non- | |
| | | Capital | Capital | Retained | stock, at | for-sale | translation | hedge | | of the | controlling | Total |
| | Notes | stock | surplus | earnings | cost | reserve | reserve | reserve | Total | parent | interests | equity |
| As at 1 September 2015 | | 10,273 | 11,524 | 602,623 | (15,699) | 143 | 37,851 | 104,219 | 142,214 | 750,937 | 23,867 | 774,804 |
| Net changes during the | | | | | | | | | | | | |
| year | | | | | | | | | | | | |
| Comprehensive income | | | | | | | | | | | | |
| Profit for the year | | _ | _ | 48,052 | _ | _ | _ | _ | _ | 48,052 | 6,021 | 54,074 |
| Other comprehensive | | | | | | | | | | | | |
| (loss)/income | 27 | _ | _ | _ | _ | 105 | (40,663) | (148,839) | (189,397) | (189,397) | (4,049) | (193,447 |
| Total comprehensive | | | | | | | | | | | | |
| (loss)/income | | - | _ | 48,052 | - | 105 | (40,663) | (148,839) | (189,397) | (141,345) | 1,972 | (139,372 |
| Transactions with the | | | | | | | | | | | | |
| owners | | | | | | | | | | | | |
| Acquisition of treasury | | | | | | | | | | | | |
| stock | 22 | _ | _ | _ | (6) | _ | _ | _ | _ | (6) | _ | (6 |
| Disposal of treasury | | | | | | | | | | | | |
| stock | 22 | _ | 546 | _ | 72 | _ | _ | _ | _ | 619 | _ | 619 |
| Dividends | 22 | _ | _ | (36,702) | _ | _ | _ | _ | _ | (36,702) | (3,268) | (39,970 |
| Share-based payments | 22 | _ | 945 | _ | _ | _ | _ | _ | _ | 945 | _ | 945 |
| Others | | | 53 | _ | _ | _ | _ | _ | _ | 53 | 587 | 641 |
| Total transactions | | | | | | | | | | | | |
| with the owners | | | 1,546 | (36,702) | 66 | | | | | (35,090) | (2,680) | (37,770 |
| otal net changes | | | | | | | | | | | | |
| during the year | | | 1,546 | 11,350 | 66 | 105 | (40,663) | (148,839) | (189,397) | (176,435) | (708) | (177,143 |
| As at 31 August 2016 | | 10,273 | 13,070 | 613,974 | (15,633) | 248 | (2,811) | (44,619) | (47,183) | 574,501 | 23,159 | 597,661 |

| | | | | | | | | | | | (IVIIIIIOII. | s oj yeni |
|-------------------------|-------|---------|---------|----------|-----------|------------|-------------|----------------|----------|--------------|--------------|-----------|
| | | | | | | C | ther compon | ents of equity | | Equity | | |
| | | | | | ' | | Foreign | | | attributable | | |
| | | | | | Treasury | Available- | currency | Cash-flow | | to owners | Non- | |
| | | Capital | Capital | Retained | stock, at | for-sale | translation | hedge | | of the | controlling | Total |
| | Notes | stock | surplus | earnings | cost | reserve | reserve | reserve | Total | parent | interests | equity |
| As at 1 September 2016 | | 10,273 | 13,070 | 613,974 | (15,633) | 248 | (2,811) | (44,619) | (47,183) | 574,501 | 23,159 | 597,661 |
| Net changes during the | | | | | | | | | | | | |
| year | | | | | | | | | | | | |
| Comprehensive income | | | | | | | | | | | | |
| Profit for the year | | _ | _ | 119,280 | _ | _ | _ | _ | _ | 119,280 | 9,630 | 128,910 |
| Other comprehensive | | | | | | | | | | | | |
| (loss)/income | 27 | _ | _ | _ | _ | (245) | 24,618 | 46,913 | 71,285 | 71,285 | 1,862 | 73,148 |
| Total comprehensive | | | | | | | | | | | | |
| (loss)/income | | - | _ | 119,280 | - | (245) | 24,618 | 46,913 | 71,285 | 190,566 | 11,493 | 202,059 |
| Transactions with the | | | | | | | | | | | | |
| owners | | | | | | | | | | | | |
| Acquisition of | | | | | | | | | | | | |
| treasury stock | 22 | _ | _ | _ | (6) | _ | - | _ | _ | (6) | _ | (6 |
| Disposal of treasury | | | | | | | | | | | | |
| stock | 22 | _ | 642 | _ | 75 | _ | _ | _ | _ | 718 | _ | 718 |
| Dividends | 22 | _ | _ | (34,670) | _ | _ | _ | _ | _ | (34,670) | (3,994) | (38,664 |
| Share-based payments | 22 | _ | 754 | _ | _ | _ | _ | _ | _ | 754 | _ | 754 |
| Others | | | (94) | _ | _ | _ | _ | _ | | (94) | (385) | (480 |
| Total transactions with | | | | | | | | | | | | |
| the owners | | | 1,303 | (34,670) | 69 | | | _ | | (33,297) | (4,379) | (37,677 |
| Total net changes | | | | | | | | | | | | |
| during the year | | | 1,303 | 84,610 | 69 | (245) | 24,618 | 46,913 | 71,285 | 157,268 | 7,113 | 164,381 |
| As at 31 August 2017 | | 10,273 | 14,373 | 698,584 | (15,563) | 2 | 21,806 | 2,293 | 24,102 | 731,770 | 30,272 | 762,043 |
| | | | | | | | | | | | | |

| | | (Millions of yen, |
|---|----------------|-------------------|
| | Year ended | Year ended |
| | 31 August 2016 | 31 August 2017 |
| Profit before income taxes | 90,237 | 193,398 |
| Depreciation and amortization | 36,797 | 39,688 |
| Impairment losses | 22,397 | 9,324 |
| Increase/(decrease) in allowance for | | |
| doubtful accounts | 46 | (19) |
| Increase/(decrease) in other provisions | 328 | 1,674 |
| Interest and dividend income | (2,364) | (6,124) |
| Interest expenses | 2,402 | 2,932 |
| Foreign exchange losses/(gains) | 36,955 | (13,318) |
| Share of losses/(profits) of associates | (132) | (625) |
| Losses on retirement of property, plant and | | |
| equipment | 1,052 | 1,915 |
| Decrease/(increase) in trade and | | |
| other receivables | (2,364) | (1,422) |
| Decrease/(increase) in inventories | (34,908) | (5,955) |
| Increase/(decrease) in trade and | | |
| other payables | 18,598 | 9,949 |
| Decrease/(increase) in other assets | 1,868 | (290) |
| Increase/(decrease) in other liabilities | (1,356) | 6,417 |
| Others, net | (476) | (1,682) |
| Subtotal | 169,079 | 235,861 |
| Interest and dividend income received | 2,364 | 6,124 |
| Interest paid | (2,163) | (2,966) |
| Income taxes paid | (88,512) | (47,691) |
| Income taxes refund | 17,987 | 20,840 |
| Net cash from operating activities | 98,755 | 212,168 |
| Decrease/(increase) in bank deposits with | · | · |
| maturity over 3 months | (186,536) | 168,337 |
| Purchases of property, plant and | , , , | , |
| equipment | (34,158) | (33,600) |
| Proceeds from sales of property, plant and | , , , | , , , |
| equipment | 1,137 | 36 |
| Purchases of intangible assets | (9,470) | (12,266) |
| Payments for lease and guarantee deposits | (7,434) | (3,211) |
| Proceeds from collection of lease and | () = 1 | (-/ / |
| guarantee deposits | 3,983 | 1,789 |
| Investments in associates | (13,000) | (196) |
| Increase in construction assistance fund | (-// | (/ |
| receivables | (1,323) | (1,045) |
| Decrease in construction assistance fund | (1,323) | (1,043) |
| receivables | 1,909 | 1,713 |
| Others, net | (1,045) | 1,232 |
| Net cash from/(used in) investing activities | (245,939) | 122,790 |
| iver cash from (used in) investing activities | (243,939) | 122,790 |

| | | Year ended | Year ended |
|--|-------|----------------|----------------|
| | Notes | 31 August 2016 | 31 August 2017 |
| Net increase/(decrease) in short-term | | | |
| loans payable | | (243) | (3,223) |
| Repayments of long-term loans payable | | (4,937) | (2,915) |
| Proceeds from issuance of bonds | | 249,369 | _ |
| Cash dividends paid | 22 | (36,700) | (34,671) |
| Cash dividends paid to non-controlling | | | |
| interests | | (3,076) | (3,965) |
| Repayments of lease obligations | | (4,313) | (6,052) |
| Others, net | | 1,330 | (8) |
| Net cash from/(used in) financing activities | | 201,428 | (50,836) |
| Effect of exchange rate changes on cash | | | |
| and cash equivalents | | (24,025) | 14,248 |
| Net increase/(decrease) in cash and | | | |
| cash equivalents | | 30,218 | 298,371 |
| Cash and cash equivalents | | | |
| at the beginning of year | 8 | 355,212 | 385,431 |
| CASH AND CASH EQUIVALENTS | • | | |
| AT THE END OF YEAR | 8 | 385,431 | 683,802 |

Notes to the Consolidated Financial Statements

1. Reporting Entity

FAST RETAILING CO., LTD. (the "Company") is a company incorporated in Japan. The locations of the registered headquarters and principal offices of the Company are disclosed at the Group's website (http://www.fastretailing.com/eng/).

The principal activities of the Company and its consolidated subsidiaries (the "Group") are the UNIQLO business (casual wear retail business operating under the "UNIQLO" brand in Japan and overseas), GU business and Theory business (apparel designing and retail business in Japan and overseas), etc.

2. Basis of Preparation

(1) Compliance with IFRS

The consolidated financial statements of the Group have been prepared in compliance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB").

The Group meets all criteria of a "specified company" defined under Article 1-2 of the Rules Governing Term, Form, and Preparation of Consolidated Financial Statements, and accordingly applies Article 93 of the Rules Governing Term, Form, and Preparation of Consolidated Financial Statements.

(2) Approval of the Consolidated Financial Statements

The consolidated financial statements were approved on 30 November 2017 by Tadashi Yanai, Chairman, President and CEO, and Takeshi Okazaki, Group Senior Vice President and CFO.

(3) Basis of Measurement

The consolidated financial statements have been prepared on an historical cost basis, except for certain assets, liabilities, and financial instruments which are measured at fair value as indicated in "3. Significant Accounting Policies".

(4) Functional Currency and Presentation Currency

The presentation currency for the Group's consolidated financial statements is the Japanese yen (in units of millions of yen), which is also the Company's functional currency. All values are rounded down to the nearest million yen, except when otherwise indicated.

(5) Use of Estimates and Judgments

The preparation of the consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. The effects of the review of accounting estimates are recognized in the accounting period in which the estimates were reviewed and in future accounting periods.

Information about important estimation and judgments that have significant effects on the amounts recognized in the consolidated financial statements is as follows:

- Useful lives of property, plant and equipment, and intangible assets (Notes 13, 14)
- Recoverable amounts from cash-generating units for impairment test (Note 15)
- Recoverability of deferred tax assets (Note 19)
- Valuation of inventories (Note 10)
- Recoverability of trade and other receivables (Notes 9, 30)
- Accounting treatment and valuation of provisions (Note 21)
- Fair value measurement of financial instruments (Note 30)
- Fair value unit price for share-based payments (Note 29)
- Probability of outflow of future economic benefits from contingent liabilities (Note 34)

- 3. Significant Accounting Policies
- (1) Basis of Consolidation

(i) Subsidiaries

A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. The Group controls enterprises where it is exposed, or has rights, to variable returns arising from its involvement in those enterprises or when the Group has rights to variable returns in those enterprises and is able to have an impact on the said variable returns through its power over those enterprises. A subsidiary's financial statements are incorporated into the Group's consolidated financial statements from the date on which the Group obtains control until the date that control ceases.

The subsidiaries adopted consistent accounting policies as the Company in the preparation of their financial statements.

All intra-group balances, transactions within the Group as well as unrealized profit and loss resulting from transactions within the Group are eliminated at the time of preparation of the consolidated financial statements.

The reporting date for FAST RETAILING (CHINA) TRADING CO., LTD., Theory Shanghai International Trading Co., Ltd., UNIQLO TRADING CO., LTD., Fast Retailing (Shanghai) Business Management Consulting Co., Ltd., FAST RETAILING (SHANGHAI) TRADING CO., LTD., GU (Shanghai) Trading Co., Ltd., Comptoir des Cotonniers (Shanghai) Trading Co., Ltd., PRINCESSE TAM.TAM (SHANGHAI) TRADING CO., LTD. and LLC UNIQLO (RUS) is 31 December. The management accounts of these subsidiaries are used for the Group's consolidation purpose. The financial statements of other subsidiaries are prepared using the same reporting period as the parent company.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. Any difference between the adjustment to the non-controlling interest and the fair value of the consideration received is recognized directly in equity as interests attributable to owners of the parent.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

The number of consolidated subsidiaries as at 31 August 2017 is 121.

(ii) Investments in associates

An associate is an entity which the Group has significant influence over the financial and operating policies. If the Group holds 20% or more of the voting rights of another enterprise, it is presumed that the Group has a significant influence over the other enterprise. Investments in associates are accounted by applying the equity method, and measured at historical cost at the time of acquisition.

Thereafter the carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of associates since acquisition date.

The statement of profit or loss reflects the Group's share of the results of operations of the associate. Any change in other comprehensive income of those investees is presented as part of the Group's other comprehensive income. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The numbers of associates as at 31 August 2017 are 2.

(2) Business combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured at the aggregation of the acquisition date fair values of assets transferred, liabilities assumed and equity interests issued by the Company in exchange for control of the acquired company.

If the cost of an acquisition exceeds the fair value of the identifiable assets and liabilities, it is recorded as goodwill on the consolidated statement of financial position. If it is below the fair value, this is immediately recorded as gains on the consolidated statement of profit or loss.

Acquisition-related costs are expensed as incurred. Additional acquisitions of non-controlling interests are accounted for as equity transactions, and no goodwill is recognized.

Contingent liabilities of acquired companies are recognized in a business combination only if they are present obligations, were incurred as a result of a past event, and their fair value can be reliably measured.

For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets.

If the initial accounting for a business combination is incomplete by the reporting date of the fiscal year in which the business combination occurs, the items for which the acquisition accounting is incomplete are reported using provisional amounts. Those amounts provisionally recognized on the acquisition date are retrospectively adjusted to reflect new information as if the acquisitions took place during the measurement period, had facts and circumstances that existed at the acquisition date been known at that time, they would have affected the amounts recognized on that date. Additional assets and liabilities are recognized if new information results in the recognition of additional assets or liabilities. The measurement period should be within one year.

(3) Foreign Currencies

(i) Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date. Differences arising on settlement or translation of monetary items are recognized in profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of gain or loss on change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognized in other comprehensive income or profit or loss are also recognized in other comprehensive income or profit or loss, respectively).

(ii) Foreign Operations

On consolidation, the assets and liabilities of foreign operations are translated into Japanese yen at the rate of exchange prevailing at each reporting date and their statements of profit or loss are translated at average exchange rates during the period. The exchange differences arising on translation for consolidation are recognized in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognized in profit or loss.

(4) Financial Instruments

Derivative financial instruments and hedge accounting

The Group uses derivative financial instruments, such as forward currency contracts, to hedge its foreign currency risks. Such derivative financial instruments are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

Any gains or losses arising from changes in the fair value of derivatives are taken directly to profit or loss, except for the effective portion of cash flow hedges, which is recognized in other comprehensive income and later reclassified to profit or loss when the hedge item affects profit or loss.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objectives and strategy for undertaking the hedge. The documentation includes identification of the specific hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

The Group has designated forward currency contracts as cash flow hedges and are accounted for as described below:

Cash flow hedges

When derivatives are designated as a hedging instrument to hedge the exposure to variability in cash flows that are attributable to a particular risk associated with recognized assets or liabilities or highly probable forecast transactions which could affect profit or loss, the effective portion of changes in the fair value of the derivatives is recognized in other comprehensive income and included in "Cash flow hedges" in other components of equity. The balances of cash flow hedges are subtracted from "other comprehensive income" on the consolidated statement of comprehensive income for the same period when the hedged cash flows would affect profit or loss, and reclassified as profit or loss in the same line items as the hedging instruments. The gain or loss relating to the ineffective portion of changes in the fair value of the derivatives is recognized immediately in profit or loss. When a hedged item gives rise to the recognition of a non-financial asset or non-financial liability, the amount recognized as other comprehensive income is treated as an adjustment to the initial carrying amount of the non-financial asset or liability.

If the forecast transaction or firm commitment is no longer expected to occur, cumulative profit or loss amounts previously recognized in equity through other comprehensive income are reclassified as profits or losses. If the hedging instrument expires or is sold, is terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, the amounts previously recognized in equity through other comprehensive income are recorded as equity until the forecast transaction occurs or firm commitment is met.

Non-derivative financial instruments

(i) Initial recognition and measurement

All purchases and sales of financial assets that take place through ordinary methods (purchase or sale of a financial asset requiring delivery within the time frame established by market regulation or convention) are recognized or derecognized, and measured at the initial fair value plus transaction costs, on the trade date.

Financial assets are classified, at initial recognition, into the following three categories:

- · Financial assets at fair value through profit or loss
- · Loans and receivables
- Available-for-sale financial assets

The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

(ii) Financial assets at fair value through profit or loss

Financial assets are classified as "financial assets at fair value through profit or loss" if they are held for trading or if they are designated as financial assets at fair value through profit or loss.

Financial assets other than financial assets held for trading may be designated as "financial assets at fair value through profit or loss" at initial recognition if any of the following applies:

- (a) If such designation eliminates or significantly reduces a measurement or recognition inconsistency ("accounting mismatch") is likely to arise;
- (b) If the financial assets are part of a "group of financial assets or financial liabilities (or both)", which are managed and have their performance evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on a fair value basis; or
- (c) If the contract contains at least one embedded derivative (IAS 39 allows the entire hybrid (combined) contract (assets or liabilities) to be designated as a "financial assets at fair value through profit or loss"), unless they are designated as an effective hedging instrument.

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value presented as finance costs (negative net changes in fair value) or finance income (positive net changes in fair value) in the consolidated statement of profit or loss. Recognized profits or losses, including the above, are recognized in the consolidated statement of profit or loss as dividend income, interest income or gain or loss on changes in fair value. Fair value is determined using the method described in "30. Financial Instruments".

(iii) Loans and receivables

Trade receivables, loans, and other receivables that are not quoted in an active market are classified as "loans and receivables". After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate ("EIR") method, less impairment. The EIR amortization is included in finance income in the statement of profit or loss.

(iv) Available-for-sale financial assets

Any non-derivative financial assets classified as "available-for-sale financial assets" are those that are neither classified as "financial assets at fair value through profit or loss", nor "loans and receivables", or those that are designated as "available-for-sale financial assets".

Available-for-sale listed equity securities that are traded on a market are measured using quoted market prices. Unlisted equity securities are measured at fair value using reasonable methods. Fair value is determined using the method described in "30. Financial Instruments". Profits or losses arising from changes in fair value are recognized as other comprehensive income. Impairment losses or foreign currency gains or losses associated with monetary assets are treated as exceptions and recognized in profit or loss.

When available-for-sale financial assets are derecognized, or when an impairment loss is recognized, the cumulative profits or losses that have been recognized as other comprehensive income up to that time are reclassified to the profit or loss for the period.

Dividends associated with available-for-sale financial assets are recognized in profit or loss when the Group's right to receive dividends is established. The fair value of available-for-sale financial assets denominated in foreign currencies is determined in that foreign currency and translated at the exchange rate prevailing at each reporting date. The effects of changes in exchange rates on foreign currencies denominated monetary assets is recognized in foreign exchange gains or losses, while the effect of changes in exchange rates on other foreign currencies denominated available-for-sale financial assets is recognized in other comprehensive income.

(v) Impairment of financial assets

Those financial assets other than "Financial assets at fair value through profit or loss", pursuant to IAS 39, are evaluated at each reporting date to determine whether there is objective evidence of impairment. If there is objective evidence that one or more events having a negative impact on the estimated future cash flows has occurred subsequent to the initial recognition of the financial asset, an impairment loss is recognized.

For listed and unlisted equity securities classified as "available-for-sale financial assets", a significant or prolonged decline in the fair value of the investment below its historical cost is considered to be objective evidence of impairment. For all other financial assets, including redeemable securities and finance lease receivables classified as available-for-sale financial assets, objective evidence of impairment may include the following:

- (a) Significant deterioration in the financial condition of the issuer or counterparty;
- (b) Default or delinquency in interest or principal payments; or
- (c) Probability that the issuer will enter bankruptcy or financial reorganization.

Certain categories of financial assets, such as trade receivables, are assessed for impairment on a collective basis even if they are not impaired individually. Objective evidence of impairment for a portfolio of receivables could include changes in national or local economic conditions that correlate with default on receivables or an increase in the number of delinquent payments in the portfolio past the average credit period.

For financial assets carried at amortized cost, the amount of the impairment loss is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original EIR. An asset's carrying amount is reduced directly by the impairment loss amount, with the exception of trade receivables where the impairment loss is posted by using the allowance for doubtful accounts. An allowance for doubtful accounts is established when it is determined that receivables are uncollectable, including receivables for which the due date has been changed, and the allowance for doubtful accounts is reduced if the receivables are subsequently abandoned or collected. Changes in the allowance for doubtful accounts are recognized in profit or loss except for decreases due to use. Except for available-for-sale financial assets, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment after reversing the impairment loss does not exceed what the amortized cost would have been had the impairment not been recognized.

For available-for-sale financial assets, impairment losses previously recognized in profit or loss cannot be reversed through profit or loss. Any change in fair values after an impairment loss is recognized through other comprehensive income as long as this does not give rise to an additional impairment loss.

(vi) Derecognition of financial assets

The Group derecognizes a financial asset only if the contractual rights to the cash flows from the financial asset expire or if the Group has transferred almost all risks and rewards of ownership. If the Group maintains control of the transferred financial asset, it recognizes the asset and associated liabilities to the extent of its continuing involvement.

Non-derivative equity instruments and financial liabilities

(i) Equity instruments (stocks)

An equity instrument is a contract that evidences ownership of a residual interest in the assets of a company after deducting all of its liabilities.

(ii) Financial liabilities

Financial liabilities are classified as either "financial liabilities at fair value through profit or loss" or "other financial liabilities".

(iii) Financial liabilities at fair value through profit or loss

Financial liabilities are classified as "financial liabilities at fair value through profit or loss" if they are held for trading or if they are designated as financial liabilities at fair value through profit or loss.

A financial liability is classified as being held for trading purposes if any of the following applies:

- (a) It is acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
- (b) On initial recognition, it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or
- (c) It is a derivative (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument).

Financial liabilities other than financial liabilities held for trading may be designated as "financial liabilities at fair value through profit or loss" at initial recognition if any of the following applies:

- (a) If such designation eliminates or significantly reduces a measurement or recognition inconsistency ("accounting mismatch") is likely to arise;
- (b) If the financial liabilities are part of a "group of financial assets or financial liabilities (or both)" which are managed and have their performance evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on a fair value basis; or
- (c) If the contract contains at least one embedded derivative (IAS 39 allows the entire hybrid (combined) contract (assets and liabilities) to be designated as "financial liabilities at fair value through profit or loss").

Financial liabilities designated as "financial liabilities at fair value through profit or loss" are measured at fair value, with any changes recognized in profit or loss. Recognized profits and losses, including the above, are recognized in the consolidated statement of profit or loss as interest expenses or gain or loss on change in fair value. Fair value is determined using the method described in "30. Financial Instruments".

(iv) Other financial liabilities

Other financial liabilities, including loans payable, are initially measured at fair value, net of directly attributable transaction costs. Subsequent to initial recognition, other financial liabilities are measured at amortized cost using the EIR method, and interest expenses are recognized using the EIR method.

(v) Derecognition of financial liabilities

The Group derecognizes a financial liability when it is extinguished, that is, when the obligation specified in the contract is either discharged, cancelled or expires.

(vi) Fair value of financial instruments

The fair value of financial instruments that are traded on an active financial market at each reporting date are based on quoted market prices and dealer prices.

The fair value of financial instruments for which there is no active market are calculated using appropriate valuation techniques.

(vii) Offsetting financial Instruments

Financial assets and financial liabilities are only offset when there is an enforceable legal right to offset the recognized amounts and when there is an intention to either settle on a net basis, or realize the asset and settle the liability simultaneously; and the net amount is reported on the consolidated statement of financial position.

(5) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, bank deposits available for withdrawal on demand, and short-term, highly liquid investments due with a maturity of three months of the acquisition date or less that are readily convertible to cash and which are subject to an insignificant risk of changes in value.

(6) Inventories

Inventories are valued at the lower of cost and net realizable value; the weighted average method is principally used to determine cost. Net realizable value is based on the estimated selling price in the ordinary course of business less any estimated costs to be incurred to sell the goods.

(7) Property, plant and equipment (other than leased assets)

(i) Recognition and measurement

Property, plant and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use, the initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located.

(ii) Depreciation

Assets other than land and construction in progress, are depreciated using the straight-line method over the estimated useful lives shown below:

Buildings and structures 3–50 years
Furniture, equipment and vehicles 5 years

The useful lives, residual values, and depreciation methods are reviewed at each reporting date, with the effect of any changes in estimates being accounted for on a prospective basis.

(8) Goodwill and intangible assets (other than leased assets)

(i) Goodwill

Goodwill is stated at the carrying amount, which is the acquisition cost after deducting accumulated impairment losses. Goodwill represents the excess amount of the historical cost of an interest acquired by the Group over the net amount of the fair value of the identifiable assets acquired and liabilities assumed.

Goodwill is not amortized but is allocated to identifiable cash-generating units based on the geographical region where business takes place and the type of business conducted, and then tested for impairment each year or when there is an indication that it may be impaired. Impairment losses on goodwill are recognized in the consolidated statement of profit or loss and cannot be subsequently reversed in future period.

(ii) Intangible assets

Intangible assets are measured at cost, with any accumulated amortization and accumulated impairment losses deducted from the historical cost to arrive at the stated carrying amount.

Intangible assets acquired separately are measured at cost at initial recognition, and the cost of intangible assets acquired in a business combination is measured as fair value at the acquisition date.

For internally generated intangible assets, the entire amount of the expenditure is recorded as an expense in the period in which it arises, except for development expenses that meet the requirements for capitalization.

Intangible assets with finite useful lives are amortized over their respective estimated useful lives using the straight-line method, and they are tested for impairment when there is an indication that they may be impaired. The estimated useful life and amortization method for an intangible asset with a finite useful life is reviewed at the end of each reporting period, and any changes are applied prospectively as a change in accounting estimate.

The estimated useful lives of the main intangible assets with finite useful lives are as follows:

Software for internal use
 Length of time it is usable internally (3-5 years)

Intangible assets with indefinite useful lives and intangible assets that are not yet available for use are not amortized. They are tested for impairment annually or when there is an indication that they may be impaired, either individually or at the cash-generating unit level.

(9) Leases

The determination of whether an arrangement is, or contains, a lease is made based on the substance of the arrangement on the inception date of the lease, or in other words, whether the fulfillment of the arrangement depends on the use of a specific asset or group of assets and whether the arrangement conveys the right to such asset (whether explicitly stated in the contract or not).

If the lease agreement substantially conveys the risks and rewards of the ownership of the asset to the lessee, the lease is classified as a finance lease. Leases other than finance leases are classified as operating leases.

Finance leases are capitalized at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized in finance costs in the consolidated statement of profit or loss.

A leased asset is depreciated over the shorter of the estimated useful life of the asset and the lease term on a straight-line basis.

Operating lease payments as lessee are recognized as an operating expense in the consolidated statement of profit or loss on a straight-line basis over the lease term.

Operating lease income as lessor is recognized as an operating revenue in the consolidated statement of profit or loss on a straight-line basis over the lease term.

(10) Impairment

The carrying amounts of the Group's non-financial assets, excluding inventories and deferred tax assets, are reviewed to determine whether there is any indication of impairment at each reporting date. If there is any indication of impairment, the recoverable amount for the asset is estimated. For goodwill, intangible assets with indefinite useful lives, and intangible assets that are not yet available for use, the recoverable amount is estimated each year at the same time.

The recoverable amount for an asset or cash-generating unit ("CGU") is the higher of value-in-use and fair value less costs of disposal. The fair value less costs of disposal calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs for disposing of the asset. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects the time value of money and the risks specific to the asset.

A CGU is the smallest group of assets which generates cash inflows from continuing use, which are largely independent of the cash inflows from other assets or groups of assets.

The CGU (or group of CGUs) for goodwill is determined based on the unit by which the goodwill is monitored for internal management purposes and must not be larger than an operating segment before aggregation.

Because the corporate assets do not generate independent cash inflows, if there is an indication that corporate assets may be impaired, the recoverable amount is determined for the CGU to which the corporate assets belong.

If the carrying amount of an asset or a CGU exceeds the recoverable amount, an impairment loss is recognized in profit or loss for the period. Impairment losses recognized in relation to a CGU are first allocated to reduce the carrying amount of any goodwill allocated to the CGU and then allocated to the other assets of the CGU pro rata on the basis of their carrying amounts.

An impairment loss related to goodwill cannot be reversed in future periods. Previously recognized impairment losses on other assets are reviewed at each reporting date to determine whether there is any indication that a loss has decreased or no longer exists. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years.

(11) Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are recognized as the best estimate of the expenditure required to settle the present obligation (future cash flows), taking into account the risks and uncertainties surrounding the obligation at each reporting date.

If the time value of money is material, provisions are measured as the estimated future cash flows discounted to the present value using a pre-tax rate that reflects, when appropriate, the time value of money and the risks specific to the liability. When discounting is used, the increase due to the passage of time is recognized as a finance cost.

Each provision is described below:

(i) Allowance for bonuses

The amount expected to be borne as bonuses in the current reporting period is recorded as a provision for the payment of bonuses to employees of the Group.

(ii) Asset retirement obligations

The obligations to restore property to its original state under real estate leasing agreements for offices, such as corporate headquarters and stores, are estimated and recorded as a provision. The expected length of use is estimated as the time from acquisition to the end of the useful life and discount rates ranging between 0.00–0.99% are generally used in calculations.

(12) Share-based payments

The Group grants share-based payments in the form of share subscription rights (stock options) to employees of the Company and its subsidiaries. In doing so, the Group aims to heighten morale and motivate employees to improve the Group's business performance, thereby increasing shareholder value by reinforcing business development that is focused on the interests of the shareholders. These share-based payments do this by rewarding contributions to the Group's profit and by connecting the benefits received by these individuals to the Company's stock price.

Stock options are measured at fair value based on the price of the Company's shares on the grant date. Fair value of stock options is further disclosed in "29. Share-based Payments".

The fair value of the stock options determined at the grant date is expensed, together with a corresponding increase in capital surplus in equity, over the vesting period on a straight-line basis, taking into consideration the Group's best estimates of number of stock options that will ultimately vest.

(13) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable by the Group, less returns, trade discounts and rebates. If a single transaction has multiple identifiable elements, the transaction is apportioned among the elements and revenue is recognized for each element. When two or more transactions make commercial sense only when considered together as a single entity, revenue is recognized for the transactions together. The recognition standards and method of presentation for revenue are described below.

(i) Revenue recognition standards

Revenue from the sale of goods is recognized when all the following conditions have been satisfied:

- The Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- · The amount of revenue can be measured reliably;
- · It is probable that the economic benefits associated with the transaction will flow to the Group; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

(ii) Method of presentation for revenue

If the Group is acting as a principal in a transaction, revenue is measured at the fair value of the consideration received or receivable from the customer.

(14) Income taxes

Income taxes comprise current and deferred taxes. These are recognized in profit or loss, except for the taxes arising from items that are recognized as other comprehensive income.

Current taxes are measured at the amount expected to be paid to (or recovered from) taxation authorities on taxable income or loss for the current year, using the rates that have been enacted or substantively enacted by each reporting date in the countries where the Group operates and generates taxable income, with adjustments to tax payments in past periods.

Through the use of an asset and liability approach, deferred tax assets and liabilities are recorded for the temporary differences between the carrying amounts of assets and liabilities for accounting purposes and the amounts of assets and liabilities for tax purposes. Deferred tax assets and liabilities are not recognized for temporary differences under any of the following circumstances:

- Temporary differences arising from goodwill;
- Temporary differences arising from the initial recognition of an asset/liability which, at the time of the transaction, does not affect either the accounting profit or the taxable income (other than in a business combination); or
- Temporary differences associated with investments in subsidiaries, but only to the extent that it is possible to control the timing of the reversal of the differences and it is probable that the reversal will not occur in the foreseeable future.

The consolidated taxation system is applied for the Company and 100% owned subsidiaries in Japan.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the temporary difference is realized or settled, based on tax laws that have been enacted or substantively enacted by each reporting date. Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when income taxes are levied by the same taxation authority on either the same taxable entity or on different taxable entities which intend either to settle current tax assets and liabilities on a net basis, or to realize the assets and settle the liabilities simultaneously.

Deferred tax assets are recognized for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that the related tax benefits will be realized.

(15) Earnings per share

Basic earnings per share is calculated by dividing profit or loss attributable to common shareholders of the parent by the weighted average number of common stocks outstanding during the period, adjusted for treasury stock. Diluted earnings per share is calculated by adjusting for all dilutive potential ordinary shares having a dilutive effect.

4. Application of new and amended standards and interpretations

The Group adopted the following standards and amendments from the beginning of the current fiscal year.

| IFRS | Title | Summary |
|-----------------------------|--|--|
| IAS 1 (Amendments) | Presentation of Financial Statements | Clarification of methods of presentation of financial statements and disclosures |
| IAS16 (Amendments) | Property, Plant and Equipment | Clarification of Acceptable Methods of Depreciation |
| IAS 28 (Amendments) | Investments in Associates and Joint Ventures | Clarification of items requested regarding accounting treatment of investment |
| in to 20 () time numbers of | | entities |
| IAS 34 (Amendments) | Interim Financial Reporting | Clarifying the handling of information required by IAS 34, when given in the |
| IAS 54 (Amendments) | interini i manciai neporting | "Other" section of the financial reports for the term. |
| IAS 38 (Amendments) | Intangible Assets | Clarification of Acceptable Methods of Amortization |
| | | Clarification of accounting treatment of non-current assets, when the |
| IEDC E (Amandanamta) | Non-current Assets Held for Sale and | categorization requirements regarding "holding for purpose of allocation to |
| IFRS 5 (Amendments) | Discontinued Operations | owner" are no longer met, or when the category is changed from "holding for |
| | | purpose of sale" to "holding for purpose of allocation to owner." |
| | | Clarification of standards for determination of continuing involvement in |
| IFDC 7 (Amoundmounts) | Financial Instruments Disslands | financial assets to be transferred. |
| IFRS 7 (Amendments) | Financial Instruments: Disclosures | Clarification of scope of applicable range for offsetting financial assets and |
| | | financial liabilities in financial reports. |
| IEDC 40 (Amondus - :: t-) | Canadidated Figure and Statements | Clarification of items requested regarding accounting treatment of investment |
| IFRS 10 (Amendments) | Consolidated Financial Statements | entities |
| IFRS 12 (Amendments) | Disclosures of Interests in Other Entities | Sets out the disclosure requirements for investment entities. |

The effect of adopting the above standards and amendments on the consolidated financial statements of the Group is immaterial.

5. Issued but not yet effective IFRS

At the date of authorization of these consolidated financial statements, certain new standards, amendments and interpretations to existing standards were issued but not yet effective and have not been early adopted by the Group.

The Company is in the process of assessing the impact of the adoption of these standards and interpretations, but is not yet in a position to state whether these new and revised IFRS would have a significant impact on the Group's results of operation and financial position.

| IFRS | Title | Mandatory adoption date (year beginning on) | The Group's adoption date | Summary |
|----------------------|--------|---|---------------------------|--|
| IFRS 16 (Amendments) | Leases | 1 January 2019 | Year ending | Amendments to accounting treatment for lease |
| irks to (Amendments) | Leases | 1 January 2019 | 31 August 2020 | arrangements |

IFRS 16 does not require that a lessee classifies the leases into financial lease or operating lease, and introduces a single lessee accounting model. A lessee recognizes, for all leases, a right-of-use asset representing its right of use the underlying leased asset and a lease liability representing its obligation to make lease payments. However a lessee may elect not to apply the above requirement to short term (12 months or less) and low value lease. After the initial recognition of a right-of-use asset and a lease liability, an entity recognizes depreciation cost of the right-of-use asset and interest expense of the lease liability.

Apart from the aforementioned IFRS 16, the standards, interpretations and amendments that are issued but not yet effective are as follows:

There are the new standards, amendments and interpretations other than the above, it is as follows:

| IFRS | Title | Mandatory adoption date (year beginning on) | The Group's adoption date | Summary |
|----------------------|--|---|-------------------------------|--|
| IAS 7 (Amendments) | Statement of Cash Flows | 1 January 2017 | Year ending 31 August 2018 | Request for disclosure of changes in liabilities related to financing activities |
| IAS12 (Amendments) | Income Taxes | 1 January 2017 | Year ending 31 August 2018 | Recognition of deferred tax assets for unrealized losses |
| IFRS 2 (Amendments) | Share-based Payment | 1 January 2018 | Year ending 31 August 2019 | Classification and measurement of share-based payment transactions |
| IFRS 9 (2014) | Financial Instruments | 1 January 2018 | Year ending 31 August 2019 | Replaces IAS39 Financial Instruments: Recognition and Measurement, and all previous versions of IFRS 9. Amendments for the classification and measurement of financial instruments, adoption of expected credit loss impairment model for financial assets and hedge accounting |
| IFRS 15 (Amendments) | Revenue from Contracts with Customers | 1 January 2018 | Year ending 31 August 2019 | Revised accounting standard for revenue recognition and disclosures |
| IFRIC 22 | Foreign Currency Transaction and Advance Consideration | 1 January 2018 | Year ending 31 August 2019 | Clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency. |
| IFRIC 23 | Uncertainty over income Tax Treatments | 1 January 2019 | Year ending 31 August 2020 | Clarifies the accounting for uncertainties in income taxes. |
| IFRS 10 (Amendments) | Consolidated Financial Statements | * | _ | Sale or contribution of assets between an investor and its associate or joint venture |
| IAS 28 (Amendments) | Investments in Associates and Joint Ventures | * | - | Sale or contribution of assets between an investor and its associate or joint venture |

^{*} The IASB announced in December 2015 that it will defer the effective date of the amendments until such time as it has finalized any amendments that result from its research project on the equity method.

6. Segment Information

(1) Description of reportable segments

The Group's reportable segments are components for which discrete financial information is available and is reviewed regularly by the Board to make decisions about the allocation of resources and to assess performance.

The Group's main retail clothing business is divided into three reportable operating segments: UNIQLO Japan, UNIQLO International and Global Brands, each of which is used to frame and form the Group's strategy.

The main businesses covered by each reportable segment are as follows: UNIQLO Japan:

UNIQLO clothing business within Japan

UNIQLO International: UNIQLO clothing business outside of Japan

Global Brands: GU, Theory, Comptoir des Cotonniers, Princesse tam.tam and J Brand clothing operations

(2) Method of calculating segment revenue and results

The methods of accounting for the reportable segments are the same as those stated in "3. Significant Accounting Policies".

The Group does not allocate assets and liabilities to individual reportable segments.

(3) Segment information

Year ended 31 August 2016

(Millions of yen)

| | Rep | ortable segme | nts | | Others | Adjustments | Consolidated |
|-------------------------------|---------|---------------|---------|-----------|---------|-------------|----------------|
| | UNIQLO | UNIQLO | Global | Total | (Note1) | (Note2) | Statement of |
| | Japan | International | Brands | | (NOTEI) | (NOTEZ) | Profit or Loss |
| Revenue | 799,817 | 655,406 | 328,557 | 1,783,782 | 2,691 | _ | 1,786,473 |
| Operating profit/(losses) | 102,462 | 37,438 | 9,520 | 149,421 | 235 | (22,364) | 127,292 |
| Segment income/(losses) | | | | | | | |
| (profit before income taxes) | 100,456 | 37,138 | 9,297 | 146,892 | 235 | (56,890) | 90,237 |
| Other disclosure: | | | | | | | |
| Depreciation and amortization | 7,190 | 17,623 | 6,605 | 31,419 | 156 | 5,221 | 36,797 |
| Impairment losses | 1,747 | 5,833 | 14,816 | 22,397 | 1 | _ | 22,397 |

(Note 1) "Others" include real estate leasing business, etc.

(Note 2) "Adjustments" mainly include revenue and corporate expenses which are not allocated to individual reportable segments.

Year ended 31 August 2017

(Millions of yen)

| 1 37 - 7 | | | | | | | |
|-------------------------------|---------|----------------|---------|---------------|---------|----------------|--------------|
| | Rej | portable segme | ents | Others | | Adjustments | Consolidated |
| | UNIQLO | UNIQLO | Global | Total (Note1) | | (Note2) | Statement of |
| | Japan | International | Brands | | (Notez) | Profit or Loss | |
| Revenue | 810,734 | 708,171 | 340,143 | 1,859,048 | 2,868 | _ | 1,861,917 |
| Operating profit/(losses) | 95,914 | 73,143 | 14,043 | 183,101 | 285 | (6,972) | 176,414 |
| Segment income/(losses) | | | | | | | |
| (profit before income taxes) | 97,868 | 72,814 | 13,924 | 184,608 | 285 | 8,504 | 193,398 |
| Other disclosure: | | | | | | | |
| Depreciation and amortization | 8,966 | 17,214 | 6,478 | 32,659 | 153 | 6,875 | 39,688 |
| Impairment losses | 284 | 1,603 | 3,854 | 5,741 | _ | 3,583 | 9,324 |

(Note 1) "Others" include real estate leasing business, etc.

(Note 2) "Adjustments" mainly include revenue and corporate expenses which are not allocated to individual reportable segments. Please refer to "15. Impairment losses" for details of impairment loss on IT system investments, which is allocated to "Adjustments".

Year ended 31 August 2016

1. External Revenue

(Millions of yen)

| Japan | PRC | Overseas (Others) | Total |
|-----------|---------|-------------------|-----------|
| 1,033,058 | 239,720 | 513,694 | 1,786,473 |

2. Non-current assets (excluding financial assets and deferred tax assets)

(Millions of yen)

| | | United States of America | | |
|--------|--------|--------------------------|-------------------|---------|
| Japan | PRC | ("U.S.A.") | Overseas (Others) | Total |
| 63,945 | 22,194 | 31,044 | 61,236 | 178,421 |

Year ended 31 August 2017

1. External Revenue

(Millions of yen)

| Japan | PRC | Overseas (Others) | Total |
|-----------|---------|-------------------|-----------|
| 1,053,970 | 260,039 | 547,908 | 1,861,917 |

2. Non-current assets (excluding financial assets and deferred tax assets)

(Millions of yen)

| Japan | PRC | U.S.A. | Overseas (Others) | Total |
|--------|--------|--------|-------------------|---------|
| 73,133 | 25,258 | 27,565 | 68,544 | 194,502 |

(Note) Geographic information on non-current assets in the U.S.A. as at 31 August 2016 and 2017 have been separately disclosed due to their increased significance, which individually represent a material amount of the Group's total non-current assets.

Business Combination
 Year ended 31 August 2016
 Not applicable.

Year ended 31 August 2017 Not applicable.

8. Cash and cash equivalents

The breakdown of cash and cash equivalents as at each year end is as follows:

(Millions of yen)

| | As at | As at |
|---------------------------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Cash and bank balances | 270,051 | 562,656 |
| Money market funds (MMF), cash funds, | | |
| negotiable certificates of deposits | 115,379 | 121,146 |
| Total | 385,431 | 683,802 |

9. Trade and other receivables

The breakdown of trade and other receivables as at each year end is as follows:

(Millions of yen)

| | As at | As at |
|---------------------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Accounts receivable — trade | 40,509 | 43,096 |
| Notes receivable | 45 | 154 |
| Other accounts receivable | 5,290 | 6,009 |
| Allowance for doubtful accounts | (667) | (661) |
| Total | 45,178 | 48,598 |

See note "30. Financial Instruments" for credit risk management and the fair value of trade and other receivables.

10. Inventories

The breakdown of inventories as at each year end is as follows:

(Millions of yen)

| | As at | As at |
|----------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Products | 265,831 | 286,499 |
| Supplies | 4,172 | 3,176 |
| Total | 270,004 | 289,675 |

No inventories were pledged as collateral to secure debt.

Write-down of inventories to net realizable value is as follows:

| | Year ended | Year ended |
|---|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Write-down of inventories to net realizable value | 3,866 | 3,433 |

11. Other financial assets and other financial liabilities

The breakdowns of other financial assets and other financial liabilities as at each year end are as follows:

(Millions of yen)

| | As at | As at | | | |
|--|----------------|----------------|--|--|--|
| | 31 August 2016 | 31 August 2017 | | | |
| Other financial assets: | | | | | |
| Available-for-sale financial assets | 1,636 | 303 | | | |
| Loans and receivables | | | | | |
| Loans and receivables | 260,373 | 107,998 | | | |
| Allowance for doubtful accounts | (218) | (267) | | | |
| Total loans and receivables | 260,155 | 107,731 | | | |
| Total | 261,792 | 108,034 | | | |
| Other current financial assets total | 184,239 | 30,426 | | | |
| Other non-current financial assets total | 77,553 | 77,608 | | | |

(Millions of yen)

| | As at | As at |
|--|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Other financial liabilities: | | |
| Financial liabilities measured at amortized cost | | |
| Interest-bearing bank and other borrowings | 283,465 | 281,512 |
| Deposits | 1,805 | 2,176 |
| Deposits/guarantees received | 1,400 | 1,623 |
| Total | 286,672 | 285,312 |
| Other current financial liabilities total | 12,581 | 11,844 |
| Other non-current financial liabilities total | 274,090 | 273,467 |

12. Other assets and other liabilities

The breakdowns of other assets and other liabilities as at each year end are as follows:

| | As at | As at |
|-----------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Other assets: | | |
| Prepayments | 11,954 | 13,084 |
| Long-term prepayments | 4,453 | 4,742 |
| Others | 5,580 | 4,223 |
| Total | 21,987 | 22,050 |
| Current | 17,534 | 17,307 |
| Non-current | 4,453 | 4,742 |

(Millions of yen)

| | As at | As at |
|----------------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Other liabilities: | | |
| Accruals | 24,484 | 28,181 |
| Employee benefits accruals | 4,494 | 5,931 |
| Others | 16,575 | 17,763 |
| Total | 45,554 | 51,875 |
| Current | 31,689 | 35,731 |
| Non-current | 13,865 | 16,144 |

13. Property, plant and equipment

Increase/(decrease) in acquisition costs, accumulated depreciation and impairment of property, plant and equipment are as follows:

(Millions of yen)

| Acquisition costs | Buildings and structures | Furniture, equipment and vehicles | Land | Construction in progress | Leased assets | Total |
|----------------------|-----------------------------|---|---------|--------------------------|---------------|----------|
| At 1 September 2015 | 195,764 | 38,362 | 3,345 | 7,284 | 21,369 | 266,126 |
| Additions | 17,646 | 5,342 | _ | 16,584 | 6,529 | 46,103 |
| Disposals | (8,941) | (1,148) | (1,383) | _ | (3,141) | (14,614) |
| Transfers | 11,092 | _ | _ | (11,092) | _ | _ |
| Exchange realignment | (19,574) | (3,303) | _ | (1,746) | _ | (24,624) |
| At 31 August 2016 | 195,986 | 39,253 | 1,962 | 11,029 | 24,757 | 272,990 |
| Additions | 13,009 | 5,144 | _ | 13,437 | 9,631 | 41,223 |
| Disposals | (9,718) | (1,391) | _ | _ | (2,942) | (14,051) |
| Transfers | 18,404 | _ | _ | (18,404) | _ | _ |
| Exchange realignment | 13,929 | 3,132 | _ | 761 | 9 | 17,832 |
| At 31 August 2017 | 231,612 | 46,139 | 1,962 | 6,824 | 31,455 | 317,994 |

| Accumulated depreciation and impairment | Buildings and structures | Furniture, equipment and vehicles | Land | Construction in progress | Leased assets | Total |
|---|--------------------------|---|-------|--------------------------|---------------|-----------|
| At 1 September 2015 | (104,129) | (21,537) | (702) | _ | (10,416) | (136,785) |
| Depreciation provided | | | | | | |
| during the year | (19,953) | (7,149) | _ | _ | (3,939) | (31,041) |
| Impairment losses | (6,150) | (1,387) | _ | _ | (384) | (7,922) |
| Disposals | 6,902 | 769 | 702 | _ | 3,351 | 11,726 |
| Exchange realignment | 9,102 | 3,783 | _ | _ | _ | 12,886 |
| At 31 August 2016 | (114,226) | (25,520) | _ | _ | (11,389) | (151,136) |
| Depreciation provided | | | | | | |
| during the year | (22,766) | (5,748) | _ | _ | (5,143) | (33,658) |
| Impairment losses | (1,491) | (571) | (34) | _ | (55) | (2,153) |
| Reversal of | | | | | | |
| impairment losses | 695 | _ | _ | _ | _ | 695 |
| Disposals | 7,635 | 1,003 | _ | _ | 2,824 | 11,464 |
| Exchange realignment | (4,680) | (1,545) | _ | _ | (1) | (6,226) |
| At 31 August 2017 | (134,833) | (32,381) | (34) | _ | (13,765) | (181,015) |

(Millions of yen)

| Net carrying amount | Buildings and structures | Furniture, equipment and vehicles | Land | Construction in progress | Leased assets | Total |
|---------------------|--------------------------|---|-------|--------------------------|---------------|---------|
| At 31 August 2016 | 81,759 | 13,733 | 1,962 | 11,029 | 13,368 | 121,853 |
| At 31 August 2017 | 96,778 | 13,757 | 1,927 | 6,824 | 17,690 | 136,979 |

(Note) As at 31 August 2017, the Group had store assets attributable to UNIQLO Japan and UNIQLO International business amounting to 96,998 million yen.

Net carrying amounts of finance-leased assets are as follows:

(Millions of yen)

| Net carrying amount | Buildings and structures | Furniture, equipment and vehicles | Others | Total |
|---------------------|--------------------------|-----------------------------------|--------|--------|
| At 31 August 2016 | 1,223 | 12,144 | _ | 13,368 |
| At 31 August 2017 | 3,333 | 14,356 | _ | 17,690 |

There are no restrictions on ownership rights and no pledges on the Group's property, plant and equipment.

14. Goodwill and intangible assets

(1) The increase/(decrease) in acquisition costs, accumulated amortization and impairment of goodwill and intangible assets are as follows:

(Millions of yen)

| | | Intar | | | | |
|----------------------|----------|----------|------------|------------|---------|--------------|
| Acquisition costs | Goodwill | | | Other | | Intangible |
| | Goodwiii | Software | Trademarks | intangible | Total | assets total |
| | | | | assets | | |
| At 1 September 2015 | 42,098 | 38,227 | 23,450 | 25,119 | 86,797 | 128,896 |
| External purchases | _ | 10,164 | 6 | 131 | 10,302 | 10,302 |
| Disposals | _ | (7,233) | _ | (324) | (7,558) | (7,558) |
| Exchange realignment | (3,952) | (286) | (3,398) | (3,851) | (7,535) | (11,487) |
| At 31 August 2016 | 38,146 | 40,871 | 20,058 | 21,075 | 82,006 | 120,152 |
| External purchases | _ | 11,511 | _ | 924 | 12,435 | 12,435 |
| Disposals | _ | (436) | _ | (535) | (972) | (972) |
| Exchange realignment | 5,023 | 513 | 1,366 | 884 | 2,764 | 7,788 |
| At 31 August 2017 | 43,170 | 52,460 | 21,425 | 22,348 | 96,234 | 139,404 |

(Millions of yen)

| | | Intar | ngible assets o | ther than goo | dwill | |
|---------------------------------------|----------|----------|-----------------|---------------|----------|--------------|
| Accumulated amortization | Goodwill | | | Other | | Intangible |
| and impairment | Goodwiii | Software | Trademarks | intangible | Total | assets total |
| | | | | assets | | |
| At 1 September 2015 | (14,933) | (26,005) | (7,571) | (12,229) | (45,806) | (60,739) |
| Amortization provided during the year | _ | (4,735) | _ | (1,019) | (5,755) | (5,755) |
| Impairment losses | (7,565) | _ | (3,902) | (2,995) | (6,897) | (14,463) |
| Disposals | _ | 7,213 | _ | 324 | 7,538 | 7,538 |
| Exchange realignment | 2,260 | 207 | 984 | 1,928 | 3,120 | 5,381 |
| At 31 August 2016 | (20,237) | (23,319) | (10,488) | (13,992) | (47,800) | (68,038) |
| Amortization provided during the year | _ | (5,899) | _ | (130) | (6,029) | (6,029) |
| Impairment losses | (2,196) | (2,912) | (772) | (681) | (4,366) | (6,562) |
| Disposals | _ | 44 | _ | 535 | 579 | 579 |
| Exchange realignment | (4,850) | (32) | (644) | (1,044) | (1,722) | (6,573) |
| At 31 August 2017 | (27,285) | (32,118) | (11,906) | (15,314) | (59,339) | (86,624) |

(Note) Amortization of intangible assets is included in "selling, general and administrative expenses" on the consolidated statement of profit or loss.

| Net carrying amount | | Intangible assets other than goodwill | | | | |
|---------------------|----------|---------------------------------------|------------|------------|--------|--------------|
| | Goodwill | | | Other | | Intangible |
| | | Software | Trademarks | intangible | Total | assets total |
| | | | | assets | | |
| At 31 August 2016 | 17,908 | 17,552 | 9,570 | 7,083 | 34,205 | 52,114 |
| At 31 August 2017 | 15,885 | 20,341 | 9,519 | 7,034 | 36,895 | 52,780 |

(2) Significant goodwill and intangible assets

Goodwill and intangible assets recorded in the consolidated statement of financial position are mainly for goodwill and trademarks related to Theory business.

Certain trademarks will continue to be used as long as the business remains viable; therefore, management estimated the useful lives as indefinite.

The carrying amount of the goodwill and intangible assets with indefinite useful lives by cash-generating unit ("CGU") is as follows:

(Millions of yen)

| Net coming an area | Goodwill | | | Intangible assets with indefinite useful lives | | |
|---------------------|----------|---------------|--------|--|---------------|--------|
| Net carrying amount | UNIQLO | UNIQLO | Global | UNIQLO | UNIQLO | Global |
| | Japan | International | Brands | Japan | International | Brands |
| At 31 August 2016 | _ | _ | 17,908 | _ | _ | 15,244 |
| At 31 August 2017 | - | _ | 15,885 | _ | _ | 15,797 |

15. Impairment losses

During the year ended 31 August 2017, the Group recognized impairment losses on certain store assets, goodwill and intangible assets owned by J Brand business and software relating to IT system investments, due to reductions in profitability of the respective cash-generating units, etc.

The breakdown of impairment losses by asset type is as follows:

(Millions of yen)

| 7 |
|-------|
| , |
| |
| 1,491 |
| 571 |
| 34 |
| 55 |
| |
| 2,153 |
| 2,912 |
| 2,196 |
| 772 |
| 681 |
| 6,562 |
| 608 |
| _ |
| 9,324 |
| |

(Note) Leased assets include furniture and equipment.

The Group's impairment losses during the year ended 31 August 2017 amounted to 9,324 million yen, compared with 22,397 million yen during the year ended 31 August 2016, and are included in "other expenses" on the consolidated statement of profit or loss.

Year ended 31 August 2016

(1) Property, plant and equipment

Out of the total impairment losses amounted to 22,397 million yen, 7,934 million yen represented write downs of the carrying amounts of the store assets to the recoverable amounts, mainly due to a reduction in profitability of certain stores, including flagship stores.

The grouping of assets is based on the smallest cash-generating unit that independently generates cash inflow. In principle, each store, including flagship stores, is considered as individual cash-generating unit and recoverable amounts thereof are calculated based on value in use.

The value in use is calculated based on the cash flow projections with estimates and growth rates compiled by management at a discount rate of 13.9%. Theoretically, the projected cash flows cover a 5-year period, and do not use a growth rate that exceeds the long term average market growth rate. The pre-tax discount rate calculation is based on the weighted average cost of capital.

The main cash-generating units for which impairment losses were recorded are as follows:

| Operating segment | Cash-generating unit | Туре |
|----------------------|----------------------------|--------------------------|
| UNIQLO Japan | UNIQLO CO., LTD. stores | Buildings and structures |
| UNIQLO International | UNIQLO USA LLC etc. stores | Buildings and structures |

- (2) Goodwill and intangible assets, etc.
- (i) Impairment losses related to J Brand business

Out of the total impairment losses amounted to 22,397 million yen, 13,861 million yen represented impairment losses for goodwill, trademarks and customer relationships owned by the J Brand business. The carrying amounts of cash-generating units related to J Brand business after recognition of impairment losses consisted of 2,018 million yen of goodwill, 1,987 million yen of trademarks and 731 million yen of customer relationships.

The recoverable amounts from trademarks, customer relationships and goodwill related to the J Brand business are calculated based on fair value less costs of disposal.

Fair value less costs of disposal is determined by taking into account the following two approaches:

① The terminal value of the business applied to the 10-year discounted cash flow based on plans projected and approved by management. The fair value measurement is calculated based on post-tax discount rate. The post-tax discount rate is calculated at 22.0% based on the weighted average cost of capital of the cash-generating units (Income approach).

In addition, deviation from the amount of future cash flows or the predictions about the implementation timing is reflected mainly in the discount rate.

2 Calculation based on the market value of similar assets (Market approach).

This measurement of fair value is classified as level 3 in the fair value hierarchy based on significant inputs used in valuation techniques. Adverse change in key assumptions — lower estimated future cash flow or higher discount rate (post-tax), would cause further impairment loss to be recognized.

(ii) Impairment losses on leasehold rights and key money, etc.

Out of the total impairment losses amounted to 22,397 million yen, 601 million yen represented the impairment losses on leasehold rights and key money, etc., which are included in other intangible assets.

The leasehold rights and key money, etc., are intangible assets with indefinite useful lives. The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any impairment indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount.

The recoverable amount of such store rental agreement related rights is measured at the higher of value in use and fair value less disposal costs, which is calculated based on the evaluation carried out by accredited independent expert.

Year ended 31 August 2017

(1) Property, plant and equipment

Out of the total impairment losses amounted to 9,324 million yen, 2,153 million yen represented write downs of the carrying amounts of the store assets to the recoverable amounts, mainly due to a reduction in profitability of certain stores, including flagship stores.

The grouping of assets is based on the smallest cash-generating unit that independently generates cash inflow. In principle, each store, including flagship stores, is considered as individual cash-generating unit and recoverable amounts thereof are calculated based on value in use.

The value in use is calculated based on the cash flow projections with estimates and growth rates compiled by management at a discount rate of 14.6%. Theoretically, the projected cash flows cover a 5-year period, and do not use a growth rate that exceeds the long term average market growth rate. The pre-tax discount rate calculation is based on the weighted average cost of capital.

The main cash-generating units for which impairment losses were recorded are as follows:

| Operating segment | Operating segment Cash-generating unit | |
|----------------------|--|--------------------------|
| UNIQLO Japan | UNIQLO CO., LTD. stores | Buildings and structures |
| UNIQLO International | UNIQLO USA LLC etc. stores | Buildings and structures |
| Global Brands | PRINCESSE TAM. TAM S.A.S. etc. stores | Buildings and structures |

- (2) Goodwill and intangible assets, etc.
- (i) Impairment losses related to J Brand business

Out of the total impairment losses amounted to 9,324 million yen, 3,650 million yen represented impairment losses for goodwill, trademarks and customer relationships owned by the J Brand business. The carrying amounts of cash-generating units related to J Brand business after recognition of impairment losses consisted of zero yen of goodwill and customer relationships, and 1,388 million yen of trademarks.

The recoverable amounts from goodwill and intangible assets relating to trademarks and customer relationships, related to the J Brand business are calculated based on fair value less cost of disposal.

Fair value less costs of disposal is determined by taking into account the following two approaches:

① The terminal value of the business added to the 10-year discounted cash flow based on plans projected and approved by management. The fair value measurement is calculated based on post-tax discount rate. The post-tax discount rate is calculated at 20.5% based on the weighted average cost of capital of the cash-generating units (Income approach).

In addition, deviation from the amount of future cash flows or the predictions about the implementation timing is reflected mainly in the discount rate. Furthermore, the cash flows beyond the 10-year period are extrapolated using a 3% growth rate by taking into account the long-term average market growth rate.

2 Calculation based on the market value of similar assets (Market approach).

This measurement of fair value is classified as level 3 in the fair value hierarchy based on significant inputs in used valuation techniques. Adverse change in key assumptions — lower estimated future cash flow or higher discount rate, would cause further impairment loss to be recognized.

See note "14. Goodwill and intangible assets" for accumulated impairment include of accumulated impairment of J Brand business.

(ii) Impairment losses related to IT system investment

Out of the total impairment losses amounted to 9,324 million yen, 3,521 million yen is related to IT system investment for luxury brands. 3,521 million yen is comprised of impairment losses for software assets which amounted to 2,912 million yen and impairment losses for IT system assets which are included in other current assets which amounted to 608 million yen.

These impairment losses represented write downs of the carrying amounts of the aforementioned assets to the recoverable amounts in order to reflect the decreased profitability that resulted from replacing the system. The Company allocates the software, as corporate assets, to each luxury brands, whereby representing individual cash-generating units.

The recoverable amounts of each cash-generating units, related to the luxury brands, are calculated based on value in use. As a result, the carrying amounts of software after recognition of impairment losses amounted to zero yen.

(3) Reversal of impairment losses

Since recovery in profitability were identified in certain stores in the UNIQLO Japan business whereof impairment losses were recorded in the past (mainly buildings and structures), the total reversal of impairment losses amounted to 695 million yen was included in "Other income" in the consolidated statement of profit or loss. The recoverable amounts are based on value in use.

The calculation basis of value in use is the cash flow projections based on estimates and growth rates compiled by management at discount rates ranging from 16.3% to 19.3%. Theoretically, the projected cash flows are based on the remaining estimated useful lives of the respective property, plant and equipment, and do not use a growth rate that exceeds the long term average market growth rate. The pre-tax discount rate calculation is based on the weighted average cost of capital.

16. Investments in associates

(1) Information of associates accounted for using the equity-method

The information of associates accounted for using the equity-method is as follows:

(Millions of yen)

| | Year ended | Year ended |
|---|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Share of profits and losses of associates | 132 | 625 |
| Share of other comprehensive income of investments in | | |
| associates | _ | _ |
| Share of comprehensive income of investments in | | |
| associates | 132 | 625 |
| Carrying amount of investments in associates | 13,132 | 13,473 |

(2) Determination regarding significant influence and financial information on important associates

In June 2016, the Company invested in a domestic investment corporation aiming to own a distribution facility. The Company has significant influence over the financial and operating policy.

The Company's maximum exposure to losses due to its investments in the associates is limited to the amount of the investments by the Company and is included in the consolidated statement of financial position as "Investments in associates", which amounted to 13,298 million yen. The Group's share of profit and comprehensive income of the associates was 646 million yen and was included in the consolidated statement of profit or loss and consolidated statement of comprehensive income, respectively.

Total assets of the associates amounted to 71,139 million yen, which mainly comprised non-current assets such as warehouse, etc. The Company invested in the associates at the time of incorporation and no goodwill is recognized.

The Company received dividends amounting to 480 million yen from the associates during the year ended 31 August 2017.

The Group has entered into lease contracts with one of the associates relating to warehouse rental, etc.

17. Finance lease obligations

The breakdown of finance lease obligations is as follows:

(Millions of yen)

| | Future minimum | | Present value of | |
|---------------------------------------|----------------|-------------|-------------------------------|-------------|
| | lease payments | | future minimum lease payments | |
| | As at 31 | As at 31 | As at 31 | As at 31 |
| | August 2016 | August 2017 | August 2016 | August 2017 |
| Finance lease obligations | | | | |
| Due within one year | 4,954 | 5,820 | 4,821 | 5,596 |
| Due after one year through five years | 9,956 | 12,474 | 9,679 | 12,068 |
| Due after five years | 1,568 | 1,410 | 1,567 | 1,358 |
| Total | 16,479 | 19,706 | 16,069 | 19,023 |
| Deductions — future finance costs | (410) | (682) | - | - |
| Total net finance lease payables | 16,069 | 19,023 | 16,069 | 19,023 |
| Current portion | _ | _ | 4,821 | 5,596 |
| Non-current portion | _ | _ | 11,247 | 13,427 |

The Group has no sublease contracts, accrued variable lease fees or escalation clauses (clauses enabling upward revision of rental charges), and no limitations imposed by lease contracts (limitations regarding dividends, additional borrowing, or additional leases, etc.).

18. Operating lease commitments

(1) As Lessee

The Group's total future minimum lease payments on non-cancellable operating leases as at each year end are as follows:

(Millions of yen)

| | As at | As at |
|---------------------------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Due within one year | 37,956 | 47,901 |
| Due after one year through five years | 104,234 | 138,904 |
| Due after five years | 126,506 | 132,439 |
| Total | 268,696 | 319,246 |

The total minimum lease payments and contingent rents for operating lease contracts recognized as expenses during the year are as follows:

(Millions of yen)

| | Year ended | Year ended |
|------------------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Total minimum lease payments | 90,544 | 94,258 |
| Contingent rents | 80,811 | 79,776 |
| Total | 171,356 | 174,034 |

Contingent rents, renewal options, and escalation clauses (clauses enabling upward revision of rental charges) are included in the operating lease agreements.

There are no limitations imposed by lease contracts (limitations regarding dividends, additional borrowing, or additional leases, etc.).

(2) As lessor

The Company sub-leases some of the properties it leased through operating leases, and so while it pays rent to the property owner, it also receives rent from the sub-tenant.

A breakdown of the future minimum rental receivables under non-cancellable leases is as follows:

(Millions of yen)

| | As at | As at |
|---------------------------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Due within one year | 3 | 3 |
| Due after one year through five years | 14 | 14 |
| Due after five years | 3 | _ |
| Total | 21 | 18 |

The total of contingent rents recorded as revenue during each reporting period is as follows:

(Millions of yen)

| | Year ended | Year ended |
|------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Contingent rents | 1,136 | 1,116 |

19. Deferred taxes and income taxes

(1) Deferred taxes

The main factors in the increase/(decrease) of deferred tax assets and deferred tax liabilities are as follows:

(Millions of yen)

| | As at 1 September 2015 | Recognized in profit or loss (Note) | Recognized in other comprehensive income | As at 31 August 2016 |
|--|---------------------------|---|---|-------------------------|
| Temporary differences | | | | |
| Accrued business tax | 2,378 | (1,249) | _ | 1,129 |
| Allowance for bonuses | 3,293 | 91 | _ | 3,385 |
| Provision of allowance for doubtful accounts | 199 | (12) | _ | 186 |
| Impairment losses on non-current assets | 3,243 | 310 | _ | 3,553 |
| Unrealized gains/(losses) on available-for-sale securities | (70) | _ | 33 | (36) |
| Depreciation | 5,886 | 533 | _ | 6,419 |
| Net gains/(losses) on revaluation of cash flow hedges | (52,042) | _ | 74,659 | 22,617 |
| Temporary differences on shares of subsidiaries | (1,994) | 101 | _ | (1,893) |
| Accelerated depreciation | (5,256) | (240) | _ | (5,496) |
| Intangible assets | (3,940) | 3,293 | _ | (647) |
| Others | 5,515 | (371) | ١ | 5,143 |
| Subtotal | (42,788) | 2,456 | 74,693 | 34,361 |
| Tax losses carried forward | 6,623 | (366) | | 6,257 |
| Net deferred tax assets/(liabilities) | (36,165) | 2,090 | 74,693 | 40,618 |

(Note) The difference between the total amount recognized in profit or loss and the amount of deferred tax is due to exchange realignment.

(Millions of yen)

| | As at 1 September 2016 | Recognized in profit or loss (Note) | Recognized in other comprehensive income | As at 31 August 2017 |
|--|---------------------------|---|--|-------------------------|
| Temporary differences | | | | |
| Accrued business tax | 1,129 | 99 | _ | 1,228 |
| Allowance for bonuses | 3,385 | 299 | _ | 3,685 |
| Provision of allowance for doubtful accounts | 186 | (23) | _ | 163 |
| Impairment losses on non-current assets | 3,553 | (4) | _ | 3,549 |
| Unrealized gains/(losses) on available-for-sale securities | (36) | _ | 35 | (1) |
| Depreciation | 6,419 | 1,212 | _ | 7,632 |
| Net gains/(losses) on revaluation of cash flow hedges | 22,617 | _ | (22,981) | (364) |
| Temporary differences on shares of subsidiaries | (1,893) | _ | _ | (1,893) |
| Accelerated depreciation | (5,496) | (1,030) | _ | (6,527) |
| Intangible assets | (647) | 647 | _ | _ |
| Others | 5,143 | (4,225) | _ | 917 |
| Subtotal | 34,361 | (3,024) | (22,946) | 8,391 |
| Tax losses carried forward | 6,257 | 654 | _ | 6,911 |
| Net deferred tax assets/(liabilities) | 40,618 | (2,369) | (22,946) | 15,303 |

(Note) The difference between the total amount recognized in profit or loss and the amount of deferred tax is due to exchange realignment.

Tax effects of unrecognized tax losses carried forward and deductible temporary differences for which deferred tax assets were not recognized is as follows:

(Millions of yen)

| | | (|
|---|----------------|----------------|
| | As at | As at |
| | 31 August 2016 | 31 August 2017 |
| Unrecognized tax losses carried forward | 15,488 | 18,844 |
| Deductible temporary differences | 14,607 | 15,798 |
| Total | 30,095 | 34,642 |

Tax effects of unrecognized tax losses carried forward of which no deferred tax asset is recognized in the consolidated statement of financial position, if unutilized, will expire as follows:

(Millions of yen)

| | | (|
|---------------------------|----------------|----------------|
| | As at | As at |
| | 31 August 2016 | 31 August 2017 |
| First year | _ | _ |
| Second year | _ | _ |
| Third year | _ | _ |
| Fourth year | _ | _ |
| Fifth year and thereafter | 15,488 | 18,844 |
| Total | 15,488 | 18,844 |

Temporary differences on shares of subsidiaries for which deferred tax liabilities were not recognized

The aggregate amounts of temporary differences associated with undistributed retained earnings of subsidiaries for which deferred tax liabilities have not been recognized as at 31 August 2016 and 31 August 2017 were 284,455 million yen and 296,630 million yen, respectively.

No liability has been recognized with respect to these differences because the Group is in a position to control the timing of the reversal of the temporary differences and it is probable that such differences will not be reversed in the foreseeable future.

(2) Income taxes

(Millions of yen)

| | Year ended | Year ended |
|--------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Current tax | 40,772 | 61,136 |
| Deferred tax | (4,609) | 3,351 |
| Total | 36,162 | 64,488 |

Reconciliations between the statutory income tax rates and the effective tax rates are as follows. The effective tax rate shown is the corporate income tax rate applied to the Group's profit before income taxes.

For the Company and its Japanese subsidiaries, the timing for the proposed increase of consumption tax rate to 10% was postponed from 1 April 2017 to 1 October 2019 when the "Act to Partially Amend the Consumption Tax Act to Fundamentally Reform the Tax System for Securing a Stable Revenue Source for Social Security" (Act No. 85 of 2016) and the "Act to Partially Amend the Local Tax Act and the Local Allocation Tax Act to Fundamentally Reform the Tax System for Securing a Stable Revenue Source for Social Security" (Act No. 86 of 2016) were approved by the Diet on 18 November 2016.

Accordingly, the timing of the abolition of local special corporate tax and associated restoration of corporate enterprise tax, the revision of the local corporate tax rate, and the revision of the corporate inhabitant tax rate are therefore postponed from the fiscal year commencing on or after 1 April 2017 until the fiscal year beginning on or after 1 October 2019.

The statutory income tax rates used to calculate deferred tax assets and deferred tax liabilities have not changed, but the amounts of deferred tax assets and deferred tax liabilities have been revised due to the occurrence of reclassification of tax rates between national tax and local tax.

The impact of these tax rate amendments on the consolidated financial statements is immaterial.

(Millions of yen)

| | Year ended | Year ended |
|--|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Statutory income tax rate | 33.0% | 30.8% |
| Unrecognized deferred tax assets | 8.9% | 2.4% |
| Difference in statutory income tax rates of subsidiaries | (7.9%) | (3.9%) |
| Impairment loss of goodwill | 3.2% | 0.4% |
| Undistributed earnings of foreign subsidiaries | 0.4% | 3.1% |
| Inhabitant tax on per capita basis | 1.0% | 0.1% |
| Others | 1.2% | 0.3% |
| Effective tax rate | 40.0% | 33.3% |

20. Trade and other payables

The breakdown of trade and other payables as at each year end is as follows:

| | As at | As at |
|----------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Trade payables | 130,745 | 137,325 |
| Other payables | 58,756 | 66,683 |
| Total | 189,501 | 204,008 |

21. Provisions

The breakdown of provisions as at each year end is as follows:

(Millions of yen)

| | As at | As at |
|------------------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Allowance for bonuses | 16,802 | 19,108 |
| Asset retirement obligations | 16,126 | 24,189 |
| Total | 32,929 | 43,298 |
| Current liabilities | 22,284 | 27,889 |
| Non-current liabilities | 10,645 | 15,409 |

The main factors for the increase / (decrease) in provisions are as follows:

(Millions of yen)

| | Allowance for bonuses | Asset retirement obligations | Total |
|---|-----------------------|------------------------------|----------|
| Balances as at 1 September 2015 | 17,735 | 15,083 | 32,819 |
| Additional provisions | 21,088 | 1,800 | 22,888 |
| Amounts utilized | (20,759) | (356) | (21,116) |
| Increase in discounted amounts arising from passage of time | _ | 243 | 243 |
| Others | (1,261) | (644) | (1,905) |
| Balances as at 31 August 2016 | 16,802 | 16,126 | 32,929 |
| Additional provisions | 24,896 | 8,146 | 33,043 |
| Amounts utilized | (23,222) | (664) | (23,886) |
| Increase in discounted amounts arising from passage of time | _ | 168 | 168 |
| Others | 631 | 411 | 1,043 |
| Balances as at 31 August 2017 | 19,108 | 24,189 | 43,298 |

Please refer to "3. Significant Accounting Policies (11) Provisions" for an explanation of respective provisions.

22. Equity and other equity Items

(1) Share Capital

| | Number of | Number of | Number of | | |
|---------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | authorized shares | issued shares | outstanding shares | Capital stock | Capital surplus |
| | (Common stock | (Common stock | (Common stock | (Millions of yen) | (Millions of yen) |
| | with no par-value) | with no par-value) | with no par-value) | (Willions of yell) | (Willions of yell) |
| | (shares) | (shares) | (shares) | | |
| Balances as at 1 September 2015 | 300,000,000 | 106,073,656 | 101,945,401 | 10,273 | 11,524 |
| Increase/(decrease) (Note) | _ | _ | 18,752 | _ | 1,546 |
| Balances as at 31 August 2016 | 300,000,000 | 106,073,656 | 101,964,153 | 10,273 | 13,070 |
| Increase/(decrease) (Note) | _ | _ | 19,839 | _ | 1,303 |
| Balances as at 31 August 2017 | 300,000,000 | 106,073,656 | 101,983,992 | 10,273 | 14,373 |

(Note) The main factor for the increase/(decrease) in the number of shares in circulation was the increase/(decrease) in the number of treasury stock as indicated below.

(2) Treasury Stock and Capital Surplus

① Treasury Stock

| | Number of shares (shares) | Amount (Millions of yen) |
|--|---------------------------|--------------------------|
| Balances as at 1 September 2015 | 4,128,255 | 15,699 |
| Acquisition of treasury stock less than one unit | 149 | 6 |
| Exercise of stock options | (18,901) | (72) |
| Balances as at 31 August 2016 | 4,109,503 | 15,633 |
| Acquisition of treasury stock less than one unit | 155 | 6 |
| Exercise of stock options | (19,994) | (75) |
| Balances as at 31 August 2017 | 4,089,664 | 15,563 |

② Capital surplus

(Millions of yen)

| | | Gain/(loss) on | | | |
|----------------------------|-----------------|-------------------|---------------|--------|--------|
| | Capital reserve | disposal | Stock options | Others | Total |
| | | of treasury stock | | | |
| Balances as at | 4,578 | 2,556 | 2,662 | 1,726 | 11,524 |
| 1 September 2015 | 4,376 | 2,330 | 2,002 | 1,720 | 11,324 |
| Disposal of treasury stock | _ | 546 | _ | _ | 546 |
| Share-based payments | _ | _ | 945 | _ | 945 |
| Others | _ | 8 | (8) | 53 | 53 |
| Balances as at | 4,578 | 2 112 | 3,599 | 1,779 | 13,070 |
| 31 August 2016 | 4,576 | 3,112 | 5,599 | 1,779 | 15,070 |
| Disposal of treasury stock | _ | 642 | _ | - | 642 |
| Share-based payments | _ | _ | 754 | _ | 754 |
| Others | _ | _ | _ | (94) | (94) |
| Balances as at | A E 70 | 2.754 | 4 254 | 1 605 | 14 272 |
| 31 August 2017 | 4,578 | 3,754 | 4,354 | 1,685 | 14,373 |

Please refer to "29. Share-based payments" for details of share-based payments (stock options).

(3) Other components of equity

The breakdown of other comprehensive income included in non-controlling interests is as follows:

| | Year ended | Year ended |
|---|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Exchange differences on translation of foreign operations | (2,648) | 1,666 |
| Cash flow hedges | (1,400) | 196 |
| Other comprehensive income | (4,049) | 1,862 |

(4) Dividends

The Company's basic policy is to pay dividends twice a year, an interim dividend and a year-end dividend. These dividends are decided by resolution of the Board, unless otherwise stipulated by laws and regulations.

The total amount of dividends paid was as follows:

Year ended 31 August 2016

| Resolutions | Amount of dividends (Millions of yen) | Dividends per share (Yen) |
|---|--|------------------------------|
| Board of Directors' meeting held on 4 November 2015 | 17,840 | 175 |
| Board of Directors' meeting held on 7 April 2016 | 18,861 | 185 |

Year ended 31 August 2017

| Resolutions | Amount of dividends (Millions of yen) | Dividends per share (Yen) | |
|---|---------------------------------------|---------------------------|--|
| Board of Directors' meeting held on 4 November 2016 | 16,824 | 165 | |
| Board of Directors' meeting held on 13 April 2017 | 17,846 | 175 | |

Proposed dividends on common stock are as follows:

| | Year ended 31 August 2016 | Year ended 31 August 2017 |
|---|---------------------------|---------------------------|
| Total amount of dividends (millions of yen) | 16,824 | 17,847 |
| Dividends per share (yen) | 165 | 175 |

Regarding the proposed dividends per common stock, the Board has approved the proposal subsequent to the year-end date, and this sum is not recognized as a liability at year end.

23. Revenue

The breakdown of revenue for each year is as follows:

(Millions of yen)

| | Year ended | Year ended |
|-----------------|------------------------------|------------|
| | 31 August 2016 31 August 201 | |
| Revenue | | |
| Sales of goods | 1,782,033 | |
| Service revenue | 4,440 | 4,852 |
| Total | 1,786,473 | 1,861,917 |

24. Selling, general and administrative expenses

The breakdown of selling, general and administrative expenses for each year is as follows:

| | Year ended | Year ended |
|--|------------------------------|------------|
| | 31 August 2016 31 August 201 | |
| Selling, general and administrative expenses | | |
| Advertising and promotion | 71,611 | 70,937 |
| Rental expenses | 171,356 | 174,034 |
| Depreciation and amortization | 36,797 | 39,688 |
| Outsourcing | 33,602 | 33,244 |
| Salaries | 242,033 | 252,520 |
| Others | 147,555 | 154,790 |

| Total | 702.956 | 725,215 |
|-------|---------|---------|
| | | |

25. Other income and other expenses

The breakdowns of other income and other expenses for the each year are as follows:

(Millions of yen)

| | Year ended | Year ended |
|---|-------------------------------|------------|
| | 31 August 2016 31 August 2017 | |
| Other income | | |
| Foreign exchange gains* | _ | 2,137 |
| Gains on sales of property, plant and equipment | 135 | 18 |
| Share of profits and losses of associates | 132 | 625 |
| Reversal of impairment losses | _ | 695 |
| Others | 2,095 | 3,469 |
| Total | 2,363 | 6,947 |

(Millions of yen)

| | Year ended | Year ended |
|---|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Other expenses | | |
| Foreign exchange losses* | 11,095 | _ |
| Losses on retirement of property, plant and equipment | 1,052 | 1,915 |
| Impairment losses | 22,397 | 9,324 |
| Others | 2,567 | 3,327 |
| Total | 37,112 | 14,567 |

^{*} Currency adjustments incurred in the course of operating transactions are included in "other income" or "other expenses".

26. Finance income and finance costs

The breakdowns of finance income and finance costs for each year are as follows:

(Millions of yen)

| | Year ended | Year ended |
|-------------------------|-------------------------------|------------|
| | 31 August 2016 31 August 2017 | |
| Finance income | | |
| Foreign exchange gains* | _ | 13,318 |
| Interest income | 2,349 | 6,110 |
| Dividend income | 14 | 14 |
| Others | _ | 474 |
| Total | 2,364 | 19,917 |

| | | , , , |
|--------------------------|----------------|----------------|
| | Year ended | Year ended |
| | 31 August 2016 | 31 August 2017 |
| Finance costs | | |
| Foreign exchange losses* | 36,955 | _ |
| Interest expenses | 2,402 | 2,932 |
| Others | 62 | _ |
| Total | 39,420 | 2,932 |

 $^{^{}st}$ Currency adjustments incurred in the course of non-operating transactions are included in "finance income" or "finance

costs".

27. Other comprehensive income

The breakdown of amounts recorded during the year, reclassification adjustments and income tax effect generated by individual comprehensive income items included in "other comprehensive income" for each year are as follows:

Year ended 31 August 2016

(Millions of yen)

| | Amount recorded | Reclassification | Amount before | Income | Amount after |
|-----------------------------------|-----------------|------------------|---------------|------------|--------------|
| | during the year | adjustment | income tax | tax effect | income tax |
| Net gain/(loss) on revaluation of | 71 | | 71 | 33 | 105 |
| available-for-sale investments | /1 | _ | /1 | 33 | 105 |
| Exchange differences on | | | | | |
| translation of | (43,312) | _ | (43,312) | _ | (43,312) |
| foreign operations | | | | | |
| Cash flow hedges | (168,603) | (56,295) | (224,899) | 74,659 | (150,239) |
| Total | (211,844) | (56,295) | (268,140) | 74,693 | (193,447) |

Year ended 31 August 2017

| | Amount recorded | Reclassification | Amount before | Income | Amount after |
|-----------------------------------|-----------------|------------------|---------------|------------|--------------|
| | during the year | adjustment | income tax | tax effect | income tax |
| Net gain/(loss) on revaluation of | 193 | (474) | (200) | 25 | (245) |
| available-for-sale investments | 193 | (474) | (280) | 35 | (245) |
| Exchange differences on | | | | | |
| translation of | 26,285 | _ | 26,285 | _ | 26,285 |
| foreign operations | | | | | |
| Cash flow hedges | 92,496 | (22,405) | 70,091 | (22,981) | 47,109 |
| Total | 118,974 | (22,879) | 96,095 | (22,946) | 73,148 |

28. Earnings per share

| Year ended 31 August 2016 | | Year ended 31 August 2017 | | |
|---|----------|---|----------|--|
| Equity per share attributable to owners | 5,634.35 | Equity per share attributable to owners | 7 175 25 | |
| of the parent (Yen) | 5,034.35 | of the parent (Yen) | 7,175.35 | |
| Basic earnings per share for the year (Yen) | 471.31 | Basic earnings per share for the year (Yen) | 1,169.70 | |
| Diluted earnings per share for the year (Yen) | 470.69 | Diluted earnings per share for the year (Yen) | 1,168.00 | |

Note: The basis for calculation of basic earnings per share and diluted earnings per share for the year is as follows:

| | Year ended | Year ended |
|--|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Basic earnings per share for the year | | |
| Profit for the year attributable to owners | 49.052 | 110 200 |
| of the parent (Millions of yen) | 48,052 | 119,280 |
| Profit not attributable to common shareholders | | |
| (Millions of yen) | _ | _ |
| Profit attributable to common shareholders | 49.052 | 110 200 |
| (Millions of yen) | 48,052 | 119,280 |
| Average number of common stock during the year | 101.055.036 | 101.075.416 |
| (Shares) | 101,955,026 | 101,975,416 |
| Diluted earnings per share for the year | | |
| Adjustment to profit (Millions of yen) | _ | _ |
| Increase in number of common stock (Shares) | 134,476 | 148,207 |
| (share subscription rights) | (134,476) | (148,207) |

29. Share-based Payments

The Group has a program for issuing share subscription rights as share-based compensation stock options for employees of the Company and its subsidiaries as a means of recognizing their contribution to the Group's profit. By linking the Company's stock price to the benefits received by personnel, this program aims to boost staff morale and motivation, improve Group performance and enhance shareholder value by strengthening business development with a focus on shareholder return.

1. Details, scale and changes in stock options

(1) Description of stock options

| | 1 | T. |
|--|---------------------------------|---------------------------------|
| | 1st Share subscription rights | 1st Share subscription rights |
| | A type | B type |
| | Employees of the Company: 7 | Employees of the Company: 266 |
| Category and number of grantee | Employees of the Group | Employees of the Group |
| | subsidiaries: 3 | subsidiaries: 413 |
| Number of stock entions by type of shares (Note) | Common stock: | Common stock: |
| Number of stock options by type of shares (Note) | maximum 3,370 shares | maximum 77,542 shares |
| Grant date | 8 November 2010 | 8 November 2010 |
| Vesting conditions | To serve continuously until the | To serve continuously until the |
| | vesting date (7 November | vesting date (7 December |
| | 2013) after the grant date | 2010) after the grant date |
| | (8 November 2010) | (8 November 2010) |
| Flirible coming pariod | From 8 November 2010 to | From 8 November 2010 to |
| Eligible service period | 7 November 2013 | 7 December 2010 |
| Exercise period | From 8 November 2013 to | From 8 December 2010 to |
| | 7 November 2020 | 7 November 2020 |
| Settlement | Equity settlement | Equity settlement |

| | 2nd share subscription rights | 2nd share subscription rights |
|--|---------------------------------|---------------------------------|
| | A type | B type |
| | Employees of the Company: 14 | Employees of the Company: 139 |
| Category and number of grantee | Employees of the Group | Employees of the Group |
| | subsidiaries: 4 | subsidiaries: 584 |
| Number of stock antions by type of shares (Note) | Common stock: | Common stock: |
| Number of stock options by type of shares (Note) | maximum 13,894 shares | maximum 51,422 shares |
| Grant date | 15 November 2011 | 15 November 2011 |
| Vesting conditions | To serve continuously until the | To serve continuously until the |
| | vesting date (14 November 2014) | vesting date (14 December 2011) |
| | after the grant date | after the grant date |
| | (15 November 2011) | (15 November 2011) |
| Fligible convice paried | From 15 November 2011 to | From 15 November 2011 to |
| Eligible service period | 14 November 2014 | 14 December 2011 |
| Exercise period | From 15 November 2014 to | From 15 December 2011 to |
| | 14 November 2021 | 14 November 2021 |
| Settlement | Equity settlement | Equity settlement |

| | 3rd share subscription rights | 3rd share subscription rights |
|--|---------------------------------|---------------------------------|
| | A type | В type |
| | Employees of the Company: 18 | Employees of the Company: 136 |
| Category and number of grantee | Employees of the Group | Employees of the Group |
| | subsidiaries: 8 | subsidiaries: 615 |
| Number of stack entions by two of shares (Note) | Common stock: | Common stock: |
| Number of stock options by type of shares (Note) | maximum 10,793 shares | maximum 39,673 shares |
| Grant date | 13 November 2012 | 13 November 2012 |
| | To serve continuously until the | To serve continuously until the |
| | vesting date (12 November 2015) | vesting date (12 December 2012) |
| Vesting conditions | after the grant date | after the grant date |
| | (13 November 2012) | (13 November 2012) |
| Flirible coming navied | From 13 November 2012 to | From 13 November 2012 to |
| Eligible service period | 12 November 2015 | 12 December 2012 |
| Exercise period | From 13 November 2015 to | From 13 December 2012 to |
| | 12 November 2022 | 12 November 2022 |
| Settlement | Equity settlement | Equity settlement |

| | 4th share subscription rights | 4th share subscription rights |
|--|---------------------------------|---------------------------------|
| | A type | B type |
| | Employees of the Company: 19 | Employees of the Company: 180 |
| Category and number of grantee | Employees of the Group | Employees of the Group |
| | subsidiaries: 11 | subsidiaries: 706 |
| Number of stock options by type of shares (Note) | Common stock: | Common stock: |
| Number of stock options by type of snares (Note) | maximum 7,564 shares | maximum 29,803 shares |
| Grant date | 3 December 2013 | 3 December 2013 |
| | To serve continuously until the | To serve continuously until the |
| Vesting conditions | vesting date (2 December 2016) | vesting date (2 January 2014) |
| Vesting conditions | after the grant date | after the grant date |
| | (3 December 2013) | (3 December 2013) |
| Fligible convice period | From 3 December 2013 to | From 3 December 2013 to |
| Eligible service period | 2 December 2016 | 2 January 2014 |
| Exercise period | From 3 December 2016 to | From 3 January 2014 to |
| | 2 December 2023 | 2 December 2023 |
| Settlement | Equity settlement | Equity settlement |

| | 5th share subscription rights | 5th share subscription rights |
|--|---------------------------------|---------------------------------|
| | A type | B type |
| | Employees of the Company: 36 | Employees of the Company: 223 |
| Category and number of grantee | Employees of the Group | Employees of the Group |
| | subsidiaries: 16 | subsidiaries: 785 |
| Number of stock options by type of shares (Note) | Common stock: | Common stock: |
| Number of stock options by type of shares (Note) | maximum 21,732 shares | maximum 33,062 shares |
| Grant date | 14 November 2014 | 14 November 2014 |
| | To serve continuously until the | To serve continuously until the |
| Vesting conditions | vesting date (13 November 2017) | vesting date (13 December 2014) |
| | after the grant date | after the grant date |
| | (14 November 2014) | (14 November 2014) |
| Eligible carvice period | From 14 November 2014 to | From 14 November 2014 to |
| Eligible service period | 13 November 2017 | 13 December 2014 |
| Exercise period | From 14 November 2017 to | From 14 December 2014 to |
| | 13 November 2024 | 13 November 2024 |
| Settlement | Equity settlement | Equity settlement |

| | 6th share subscription rights | 6th share subscription rights |
|--|---------------------------------|---------------------------------|
| | A type | В type |
| | Employees of the Company: 15 | Employees of the Company: 274 |
| Category and number of grantee | Employees of the Group | Employees of the Group |
| | subsidiaries: 19 | subsidiaries: 921 |
| Number of stock options by type of shares (Note) | Common stock: | Common stock: |
| Number of stock options by type of shares (Note) | maximum 2,847 shares | maximum 25,389 shares |
| Grant date | 13 November 2015 | 13 November 2015 |
| V-N- | To serve continuously until the | To serve continuously until the |
| | vesting date (12 November 2018) | vesting date (12 December 2015) |
| Vesting conditions | after the grant date | after the grant date |
| | (13 November 2015) | (13 November 2015) |
| Eligible convice period | From 13 November 2015 to | From 13 November 2015 to |
| Eligible service period | 12 November 2018 | 12 December 2015 |
| Exercise period | From 13 November 2018 to | From 13 December 2015 to |
| | 12 November 2025 | 12 November 2025 |
| Settlement | Equity settlement | Equity settlement |

| | 6th share subscription rights | 7th share subscription rights |
|--|---------------------------------|---------------------------------|
| | C type | A type |
| | | Employees of the Company: 16 |
| Category and number of grantee | Employees of the Company: 26 | Employees of the Group |
| | | subsidiaries: 23 |
| Number of stock options by type of shares (Note) | Common stock: | Common stock: |
| Number of stock options by type of shares (Note) | maximum 6,072 shares | maximum 2,821 shares |
| Grant date | 13 November 2015 | 11 November 2016 |
| | To serve continuously until the | To serve continuously until the |
| Verting conditions | vesting date (12 November 2018) | vesting date (10 November 2019) |
| Vesting conditions | after the grant date | after the grant date |
| | (13 November 2015) | (11 November 2016) |
| Flirible convice povied | From 13 November 2015 to | From 11 November 2016 to |
| Eligible service period | 12 November 2018 | 10 November 2019 |
| Exercise period | 42.11 | From 11 November 2019 to |
| | 13 November 2018 | 10 November 2026 |
| Settlement | Equity settlement | Equity settlement |

| | 7th share subscription rights | 7th share subscription rights |
|--|---------------------------------|---------------------------------|
| | В туре | C type |
| | Employees of the Company: 339 | |
| Category and number of grantee | Employees of the Group | Employees of the Company: 30 |
| | subsidiaries: 1,096 | |
| Number of stack antions by type of charge (Note) | Common stock: | Common stock: |
| Number of stock options by type of shares (Note) | maximum 31,726 shares | maximum 5,205 shares |
| Grant date | 11 November 2016 | 11 November 2016 |
| | To serve continuously until the | To serve continuously until the |
| V 11 191 | vesting date (10 December 2016) | vesting date (10 November 2019) |
| Vesting conditions | after the grant date | after the grant date |
| | (11 November 2016) | (11 November 2016) |
| Flieible comice waried | From 11 November 2016 to | From 11 November 2016 to |
| Eligible service period | 10 December 2016 | 10 November 2019 |
| Exercise period | From 11 December 2016 to | 11 November 2010 |
| | 10 November 2026 | 11 November 2019 |
| Settlement | Equity settlement | Equity settlement |

Note: The number of stock options is equivalent to the number of shares.

Expenses recognized as share-based payments are as follows:

(Millions of yen)

| | Year ended | Year ended |
|----------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Expenses recognized | | |
| Share-based payments | 1,539 | 1,425 |

(2) Scale of stock options program and changes

Outstanding balance of stock options as at 31 August 2017 are converted into equivalent number of shares.

 $\textcircled{1} \quad \text{Number and weighted average exercise prices of stock options} \\$

Stock options

| | Year ended | Year ended |
|-------------------------------------|------------------|------------------|
| | 31 August 2016 | 31 August 2017 |
| | Number of shares | Number of shares |
| | (shares) | (shares) |
| Non-vested | | |
| Non-vested at beginning of the year | 34,172 | 32,434 |
| Granted | 34,308 | 39,752 |
| Forfeited | (957) | (4,275) |
| Vested | (35,089) | (37,791) |
| Non-vested at end of the year | 32,434 | 30,120 |

| | Year ended | Year ended |
|--------------------------------------|------------------|------------------|
| | 31 August 2016 | 31 August 2017 |
| | Number of shares | Number of shares |
| | (shares) | (shares) |
| Vested | | |
| Outstanding at beginning of the year | 83,147 | 98,881 |
| Vested | 35,089 | 37,791 |
| Exercised | (18,940) | (19,994) |
| Forfeited | (415) | (305) |
| Outstanding at end of the year | 98,881 | 116,373 |

All stock options are granted with an exercise price of 1 yen per share.

2 Stock price on exercise date

Stock options exercised during the year ended 31 August 2017 are as follows:

| Type | Number of shares | Weighted average stock price | |
|---------------|------------------|------------------------------|--|
| Туре | (shares) | on exercise date (Yen) | |
| Stock options | 19,994 | 37,648 | |

3 Expected life of stock options

The weighted average expected life of outstanding stock options as at 31 August 2017 was 6.29 years.

In addition, the weighted average expected life of outstanding stock options as at 31 August 2016 was 6.87 years.

2. Methods of estimating fair value of stock options, etc.

The methods of estimating fair value of 7th share subscription rights A type, B type and C type, granted during the year ended 31 August 2017, were as follows:

- ① Valuation model: Black-Scholes model
- ② The following table lists the inputs to the model used:

| | 7th share subscription rights | 7th share subscription rights | |
|-----------------------------------|-------------------------------|-------------------------------|--|
| | A type | B type | |
| Fair value | 34,683 yen | 35,167 yen | |
| Share price | 36,890 yen | 36,890 yen | |
| Exercise price | 1 yen | 1 yen | |
| Stock price volatility (Note 1) | 37% | 36% | |
| Expected life of options (Note 2) | 6.5 years | 5.04 years | |
| Expected dividends (Note 3) | 350 yen/share | 350 yen/share | |
| Risk-free interest rate (Note 4) | (0.205%) | (0.213%) | |

| | 7th share subscription rights |
|-----------------------------------|-------------------------------|
| | C type |
| Fair value | 35,854 yen |
| Share price | 36,890 yen |
| Exercise price | 1 yen |
| Stock price volatility (Note 1) | 38% |
| Expected life of options (Note 2) | 3.0 years |
| Expected dividends (Note 3) | 350 yen/share |
| Risk-free interest rate (Note 4) | (0.254%) |

Notes: 1. Stock price volatility is computed based on the actual results of 6.5 years for A type (from May 2010 to October 2016) 5.04 years for B type (from November 2011 to October 2016) and 3 years for C type (from November 2013 to October 2016).

- 2. Expected life of options is estimated to be the reasonable period from the grant date until the exercise date.
- 3. Expected dividends are projected with reference to the historical actual dividends declared in prior years.
- 4. Risk-free interest rate refers to the yield of Japanese government bonds corresponding to the expected life of options.

Also, the method of estimating fair value for the 6th share subscription rights A type, B type and C type granted during the year ended 31 August 2016 are as follows:

- ① Valuation model: Black-Scholes model
- ② The following table lists the inputs to the model used:

| | 6th share subscription rights | 6th share subscription rights | |
|-----------------------------------|-------------------------------|-------------------------------|--|
| | A type | B type | |
| Fair value | 45,657 yen | 46,147 yen | |
| Share price | 47,880 yen | 47,880 yen | |
| Exercise price | 1 yen | 1 yen | |
| Stock price volatility (Note 1) | 35% | 33% | |
| Expected life of options (Note 2) | 6.5 years | 5.04 years | |
| Expected dividends (Note 3) | 350 yen/share | 350 yen/share | |
| Risk-free interest rate (Note 4) | 0.083% | 0.044% | |

| | 6th share subscription rights |
|-----------------------------------|-------------------------------|
| | C type |
| Fair value | 46,840 yen |
| Share price | 47,880 yen |
| Exercise price | 1 yen |
| Stock price volatility (Note 1) | 34% |
| Expected life of options (Note 2) | 3.0 years |
| Expected dividends (Note 3) | 350 yen/share |
| Risk-free interest rate (Note 4) | 0.008% |

Notes: 1. Stock price volatility is computed based on the actual results of 6.5 years for A type (from May 2009 to October 2015) 5.04 years for B type (from November 2010 to October 2015) and 3 years for C type (from November 2012 to October 2015).

- 2. Expected life of options is estimated to be the reasonable period from the grant date until the exercise date.
- 3. Expected dividends are projected with reference to the historical actual dividends declared in prior years
- 4. Risk-free interest rate refers to the yield of Japanese government bonds corresponding to the expected life of options.
- 3. Estimation method of the number of share subscription rights which have already been vested

Because it is difficult to reasonably estimate the number of options that will expire in the future, the method reflecting actual numbers of forfeiture is adopted.

- 30. Financial Instruments
- (1) Capital risk management

The Group engages in capital management to achieve continuous growth and maximize corporate value.

The ratio of the Group's net interest-bearing borrowings to equity is as follows:

(Millions of yen)

| | As at | As at |
|---------------------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Interest-bearing borrowings | 283,465 | 281,512 |
| Cash and cash equivalents | 385,431 | 683,802 |
| Net interest-bearing borrowings | (101,965) | (402,289) |
| Equity | 597,661 | 762,043 |

To maximize corporate value, the Group engages in cash flow-oriented management. As at 31 August 2016 and 2017, the Group maintained a position where the carrying amount of cash and cash equivalents exceeded interest-bearing borrowings.

As at 31 August 2017, the Group is not subject to any externally imposed capital requirement.

(2) Significant accounting policies

See Note "3. Significant Accounting Policies" for significant accounting policies regarding standards for recognizing financial assets, financial liabilities, equity financial instruments, as well as the fundamentals of measurement and recognition of profit or loss.

(3) Categories of financial instruments

(Millions of yen)

| | As at | As at |
|---|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Financial assets | | |
| Loans and receivables | | |
| Trade and other receivables | 45,178 | 48,598 |
| Other current financial assets | 184,239 | 30,426 |
| Other non-current financial assets | 75,916 | 77,304 |
| Available-for-sale investments | 1,636 | 303 |
| Derivatives | | |
| Financial assets at fair value through profit or loss | 8 | 0 |
| ("FVTPL") | | |
| Foreign currency forward contracts designated as | 560 | 6,269 |
| hedging instruments | | |
| Financial liabilities | | |
| Financial liabilities at amortized cost | | |
| Trade and other payables | 189,501 | 204,008 |
| Other current financial liabilities | 12,581 | 11,844 |
| Other non-current financial liabilities | 274,090 | 273,467 |
| Derivatives | | |
| Financial liabilities at FVTPL | 16 | 86 |
| Foreign currency forward contracts designated as | 72 274 | F 006 |
| hedging instruments | 72,371 | 5,996 |

No items in the above categories are included in discontinued operations or disposal group held-for-sale. Also, there are no financial assets or liabilities valued using the fair value option to measure fair value.

On the consolidated statement of financial position, available-for-sale investments are included under "non-current financial assets".

(4) Financial risk management

In relation to the cash management, the Group seeks to ensure effective utilization of group funds through the Group's Cash Management Service ("CMS"). The Group obtained credit facilities from financial institutions and issuance of bonds. Any temporary surplus funds are invested mainly in fixed interest rate-bearing instruments with minimal credit risk.

The Group entered into foreign currency forward contracts to hedge risk arising from fluctuations in foreign currency exchange rates and did not conduct any speculative trading in derivatives.

(5) Market risk management

The Group conducts its business on a global scale, and is therefore exposed to the price fluctuation risk of currencies and equity financial instruments.

1 Foreign currency risk

1) Foreign currency risk management

The Group conducts its business on a global scale, and is exposed to foreign currency risk in relation to purchases and sales transactions and financing denominated in currencies other than the local currencies of those countries in which the Group operates its business.

In regard to operating obligations denominated in foreign currencies, the Group in principle hedges risk by using foreign currency forward contracts and other instruments for foreign currency risk assessed on a semi-annual basis.

For imports, the Group endeavors to stabilize purchasing costs by concluding foreign currency forward contracts and standardizing import exchange rates. If the yen should weaken significantly against the US dollar in the future and this situation continued for an extended period, it could have a negative impact on the Group's performance.

The Group identifies concentration of risk in regard to foreign currency forward contracts.

The Group's notional amount of foreign currency forward contracts was 1,157,018 million yen as at 31 August 2017.

2) Foreign currency sensitivity analysis

Below is an analysis of the impact an 1% increase in the yen against the Euro ("EUR") and the United States dollar ("\$") would have on the Group's profit for the year and other comprehensive income on the respective reporting periods.

These calculations assume no changes in the value of other foreign currencies not included herein.

| | Year ended | Year ended |
|--|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Average exchange rate (Yen) | | |
| \$ | 115.06 | 110.09 |
| EUR | 127.23 | 120.68 |
| Impact on profit for the year (Millions of yen) | | |
| \$ | (1,098) | (1,492) |
| EUR | (50) | (19) |
| Impact on other comprehensive income (Millions of yen) | | |
| \$ | (9,609) | (9,827) |
| EUR | _ | _ |

3) Currency derivatives and hedges

The Group uses foreign currency forward contract transactions to hedge against the risk of future fluctuations in exchange rates in regard to foreign currency transactions and applies hedge accounting to transactions that meet hedge requirements, and did not conduct any speculative trading in derivatives.

Cash flow hedges

A cash flow hedge is a hedge for avoiding risk of volatility in future cash flows. The Company uses foreign currency forward contracts to hedge cash flow fluctuations relating to forecast transactions.

Fluctuations in the fair value of derivative transactions designated as cash flow hedges are recognized as other comprehensive income, and included in other components of equity, and are reclassified to profit or loss at the time net profit is recognized on the hedged item.

The gain/(loss) on derivative transactions (after tax effects) projected to be reclassified to profit or loss within one year was 4,483 million yen (loss) as at 31 August 2017, and 11,979 million yen (loss) as at 31 August 2016.

1. Derivative transactions of which hedge accounting is not applied

| | Average | exchange | Foreign currencies (Millions of respective currency) | | Contract principal (Millions of yen) | | Fair value (Millions of yen) | |
|--------------------------|-----------------|-----------|---|-----------|---|-----------|---------------------------------|-----------|
| | 31 August | 31 August | 31 August | 31 August | 31 August | 31 August | 31 August | 31 August |
| | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 |
| Foreign currency forward | contracts | | | | • | | | |
| Over 1 year | | | | | | | | |
| Buy USD (sell EUR) | 0.88 | _ | 0 | _ | 97 | _ | 0 | _ |
| buy 03D (sell LON) | (€/\$) | (€/\$) | O | _ | 97 | | U | _ |
| Within 1 year | | | | | | | | |
| Buy USD (sell EUR) | 0.88 | _ | 23 | _ | 2,428 | _ | 8 | _ |
| buy 03D (sell LON) | (€/\$) | (€/\$) | 23 | _ | _ 2,420 | | 8 | _ |
| Buy USD (sell KRW) | 1,198.33 | 1,126.35 | 0 | 0 | 0 1 | 3 | (0) | 0 |
| buy OSD (Sell KKW) | (KRW/\$) | (KRW/\$) | O | | | 1 3 | (0) | 0 |
| Buy USD (sell TWD) | 31.69 | 30.33 | 7 2 | 806 | 291 | 0 | (1) | |
| buy 03D (Sell TVVD) | (TWD/\$) | (TWD/\$) | | 800 | 291 | U | (1) | |
| Buy USD (sell AUD) | 1.35 1.34 13 14 | 14 1,448 | 1,678 | (17) | (85) | | | |
| 50, 655 (501 A65) | (AUD/\$) | (AUD/\$) | 15 | 14 | 1,440 | 1,076 | (17) | (65) |

2. Derivative transactions of which hedge accounting is applied

| | Average exchange rates | | Foreign currencies (Millions of respective currency) | | Contract principal (Millions of yen) | | Fair value (Millions of yen) | |
|--------------------------|-------------------------|-------------------------|--|----------------|---|-------------------|---------------------------------|-------------------|
| | 31 August 2016 | 31 August 2017 | 31 August 2016 | 31 August 2017 | 31 August 2016 | 31 August 2017 | 31 August 2016 | 31 August 2017 |
| Foreign currency forward | contracts | | | • | 1 | | | |
| Over 1 year | | | | | | | | |
| Buy USD (sell JPY) | 109.31 (¥/\$) | 104.91 (¥/\$) | 6,133 | 5,884 | 670,443 | 617,328 | (59,123) | 5,967 |
| Buy USD (sell EUR) | 0.87 (€/\$) | 0.88 (€/\$) | 39 | 63 | 3,917 | 7,323 | 0 | (482 |
| Buy USD (sell GBP) | 0.70 (£ /\$) | 0.76 (£/\$) | 20 | 26 | 1,951 | 2,843 | 154 | 0 |
| Buy USD (sell KRW) | 1,149.36 (KRW/\$) | 1,132.55 (KRW/\$) | 302 | 306 | 32,000 | 34,161 | (845) | (603) |
| Buy USD (sell SGD) | 1.37 (SG\$/\$) | 1.39 (SG\$/\$) | 20 | 88 | 2,163 | 10,044 | (17) | (126) |
| Within 1 year | | | | | | | | |
| Buy USD (sell JPY) | 104.78 (¥/\$) | 109.71 (¥/\$) | 3,529 | 3,405 | 369,772 | 373,567 | (8,945) | (1,265) |
| Buy USD (sell EUR) | 0.89 (€/\$) | 0.89 (€/\$) | 115 | 124 | 11,779 | 14,603 | (22) | (906) |
| Buy USD (sell GBP) | 0.70 (£/\$) | 0.76 (£ /\$) | 47 | 56 | 4,488 | 6,073 | 379 | 122 |
| Buy USD (sell KRW) | 1,169.03 (KRW/\$) | 1,147.45 (KRW/\$) | 468 | 364 | 50,492 | 41,115 | (2,416) | (974) |
| Buy USD (sell TWD) | 32.54 (TWD/\$) | 30.64 (TWD/\$) | 114 | 107 | 12,109 | 12,077 | (345) | (241) |
| Buy USD (sell SGD) | 1.38 (SGD/\$) | 1.37 (SGD/\$) | 72 | 99 | 7,581 | 11,055 | (51) | (138) |
| Buy USD (sell THB) | 35.56 (THB/\$) | 34.45 (THB/\$) | 71 | 58 | 7,544 | 6,687 | (184) | (246) |
| Buy USD (sell MYR) | 4.13 (MYR/\$) | 4.33 (MYR/\$) | 46 | 21 | 4,885 | 2,421 | (57) | (30 |
| Buy USD (sell AUD) | 1.35 (AUD/\$) | 1.34 (AUD/\$) | 36 | 29 | 3,798 | 3,475 | (41) | (177) |
| Buy USD (sell RUB) | 75.3 (RUB/\$) | 79.98 (RUB/\$) | 25 | 39 | 2,998 | 5,971 | (319) | (401) |
| Buy USD (sell CAD) | 1.26 (CAD/\$) | 1.32 (CAD/\$) | 11 | 30 | 1,134 | 3,531 | 21 | (169) |
| Buy USD (sell IDR) | — (IDR/\$) | 13,798.80 (IDR/\$) | _ | 24 | _ | 2,760 | _ | (53) |
| Buy KRW (sell USD) | 0.001 (\$/KRW) | _ (\$/KRW) | 1 | _ | 107 | _ | 4 | _ |

2 Interest rate risk management

The Group's interest-bearing borrowings are mainly bonds with fixed interest rates, and the Group maintains positions in cash and cash equivalents that exceed the outstanding balance of its interest-bearing borrowings.

At present, the impact of interest payments on the Group is quite small. Consequently, the Group's current level of interestrate risk is minor, and the Group has not performed any interest rate sensitivity analysis.

3 Price risk management in equity instruments

The Group is exposed to the risk of price volatility in equity financial instruments. The Group holds no equity financial instruments for short-term trading purposes.

The Group makes regular periodic checks of the market value of the equity financial instruments it holds, as well as the financial health of the issuers.

(6) Credit risk management

When the Group initiates ongoing transactions where receivables will be generated on an ongoing basis, the finance department manages the Group's risk exposure by setting credit limits and credit periods, as needed.

Trade receivables encompass many customers spanning a wide range of industries and geographic regions. The Group conducts regular credit checks of the companies it does business with, and when necessary takes appropriate protective measures, such as requiring collateral.

The Group does not have excessively concentrated credit risk exposure to any single company or corporate group.

As for deposits and guarantees, the Group mitigates risk by conducting regular monitoring of the companies with which it does business for early detection of any worsening of their financial health.

① Financial assets and other credit risk exposure

The carrying amounts after adjustment for impairment shown in the consolidated financial statements represent the Group's maximum exposure to credit risk before consideration of collateral assets.

② Past-due or impaired financial assets

Below is an aged analysis of financial assets whose due date had not passed as at each reporting date, and financial assets that are overdue whereof no asset impairment was recognized.

(Millions of yen)

| | | | | , ,,,, | |
|-------------------------------------|---------|-----------------|----------------|-------------------|-------------|
| | Total | Within due date | Within 90 days | 91 days to 1 year | Over 1 year |
| Balances as at 31 August 2016 | | | | | |
| Trade and other receivables (total) | 45,846 | 43,595 | 1,844 | 121 | 284 |
| Allowance for doubtful accounts | (667) | (431) | (6) | (53) | (176) |
| Trade and other receivables (net) | 45,178 | 43,164 | 1,838 | 68 | 107 |
| Other financial assets (total) | 262,010 | 261,955 | _ | 5 | 49 |
| Allowance for doubtful accounts | (218) | (214) | - | (3) | _ |
| Other financial assets (net) | 261,792 | 261,740 | - | 2 | 49 |
| Balances as at 31 August 2017 | | | | | |
| Trade and other receivables (total) | 49,260 | 46,513 | 2,179 | 177 | 389 |
| Allowance for doubtful accounts | (661) | (381) | (31) | (20) | (228) |
| Trade and other receivables (net) | 48,598 | 46,131 | 2,148 | 156 | 161 |
| Other financial assets (total) | 108,302 | 108,248 | _ | 6 | 46 |
| Allowance for doubtful accounts | (267) | (267) | | | |
| Other financial assets (net) | 108,034 | 107,981 | _ | 6 | 46 |

The Group does not hold any collateral or other credit enhancements associated with the above financial assets.

When the Group recognizes impairment of a financial asset, it does not subtract the impairment directly from the carrying amount. Rather, this is recorded as an allowance for doubtful accounts.

The main factors increasing/decreasing the Group's allowances for doubtful accounts were as follows:

(Millions of yen)

| | Allowance for | Allowance for | |
|---------------------------------|-------------------|-------------------|-------|
| | doubtful accounts | doubtful accounts | Total |
| | (current) | (non-current) | |
| Balances as at 1 September 2015 | 679 | 265 | 945 |
| Provision for the year | 150 | 49 | 199 |
| Decrease (intended purposes) | (6) | (32) | (38) |
| Others | (155) | (64) | (219) |
| Balances as at 31 August 2016 | 667 | 218 | 885 |
| Provision for the year | 123 | 212 | 336 |
| Decrease (intended purposes) | (149) | (176) | (325) |
| Others | 19 | 12 | 32 |
| Balances as at 31 August 2017 | 661 | 267 | 929 |

Where recoverability is uncertain, the Group conducts ongoing monitoring of the credit status of companies with which it does business, including receivables whose maturity date has been changed.

Based on the credit facts uncovered by this monitoring, the Group assesses the recoverability of trade receivables, etc., and makes provisions accordingly, in the form of allowances for doubtful accounts.

In addition, because the Group does business on a world-wide scale and its credit risk is distributed, it is not overly reliant on any specific counterparty and faces minimal exposure to the impact of chain-reaction credit risk due to the worsening of the credit conditions of any given counterparty.

Consequently, there is no need to record additional allowances for doubtful accounts based on credit risk concentration.

(7) Liquidity risk management

The Group manages liquidity risk by formulating and revising its funding plans on a timely basis and maintains an appropriate level of liquidity on hand.

The ultimate responsibility for management of liquidity risk lies with the CFO appointed by the Board of Directors. The finance department, under the direction of the CFO, performs the day-to-day aspects of liquidity risk management by maintaining appropriate levels of surplus funds and bank loans, and by monitoring budgets and cash flows.

(Millions of yen)

| | | | | | More than | More than | More than | |
|---|----------|-------------|-----------|--------|------------|------------|------------|---------|
| | Carrying | Contractual | Less than | 1 to 2 | 2 years | 3 years | 4 years | Over |
| | amount | cash flows | 1 year | years | but within | but within | but within | 5 years |
| A + 24 A + 2046 | | | | | 3 years | 4 years | 5 years | |
| As at 31 August 2016 | | 1 | | | | | | |
| Non-derivative financial liabilities | | | | | | | | |
| Trade and other payables | 189,501 | 189,501 | 189,501 | _ | _ | _ | _ | |
| Long-term borrowings | | | 105,501 | _ | _ | _ | _ | |
| (excluding current portion) | 11,955 | 11,955 | _ | 3,112 | 4,323 | 4,323 | 196 | _ |
| Current portion of long-term borrowings | 2,164 | 2,164 | 2,164 | _ | _ | _ | _ | _ |
| Short-term borrowings | 3,788 | 3,788 | 3,788 | _ | _ | _ | _ | _ |
| Corporate bonds | 249,486 | 249,486 | _ | _ | 29,959 | _ | 99,828 | 119,698 |
| Long-term finance lease obligations | 11,247 | 11,247 | _ | 4,032 | 2,904 | 1,797 | 945 | 1,567 |
| Short-term finance lease obligations | 4,821 | 4,821 | 4,821 | _ | _ | _ | _ | _ |
| Derivative financial liabilities Foreign currency forward contracts | 72,388 | _ | | | | | | |
| Total | 545,355 | 472,967 | 200,276 | 7,144 | 37,187 | 6,121 | 100,970 | 121,266 |
| As at 31 August 2017 | ı | 1 | | | | | | |
| Non-derivative financial | | | | | | | | |
| liabilities | | | | | | | | |
| Trade and other payables | 204,008 | 204,008 | 204,008 | _ | _ | _ | _ | _ |
| Long-term borrowings (excluding current portion) | 8,833 | 8,833 | _ | 4,416 | 4,416 | _ | _ | _ |
| Current portion of long-term borrowings | 3,312 | 3,312 | 3,312 | _ | _ | _ | _ | _ |
| Short-term borrowings | 758 | 758 | 758 | _ | _ | _ | _ | _ |
| Corporate bonds | 249,583 | 250,000 | _ | 30,000 | _ | 100,000 | - | 120,000 |
| Long-term finance lease obligations | 13,427 | 13,427 | _ | 4,481 | 3,410 | 2,593 | 1,583 | 1,358 |
| Short-term finance lease obligations | 5,596 | 5,596 | 5,596 | _ | _ | _ | _ | _ |
| Derivative financial liabilities Foreign currency forward | 6,083 | _ | | | | | | |
| contracts | | | | | | | | |
| Total | 491,604 | 485,937 | 213,676 | 38,898 | 7,827 | 102,593 | 1,583 | 121,358 |

(Note) Guaranteed obligations are not included in the above, as the probability of having to act on those guarantees is remote.

(Millions of yen)

| | As at 31 Au | ugust 2016 | As at 31 August 2017 | | |
|-------------------------------|------------------|------------|----------------------|------------|--|
| | Carrying amounts | Fair value | Carrying amounts | Fair value | |
| Short-term borrowings | 3,788 | 3,788 | 758 | 758 | |
| Long-term borrowings (Note 1) | 14,120 | 14,298 | 12,146 | 12,253 | |
| Corporate bonds (Note 2) | 249,486 | 253,850 | 249,583 | 253,504 | |
| Lease obligations (Note 1) | 16,069 | 16,001 | 19,023 | 19,131 | |
| Total | 283,465 | 287,939 | 281,512 | 285,648 | |

(Note 1) The above includes the outstanding balance of borrowings due within 1 year.

(Note 2) Information on corporate bonds as at 31 August 2016 and 2017 is as follows:

(Millions of yen)

| Company | Name of bonds | Date of issuance | As at | As at | Interest | Date of maturity |
|--------------------------------|--|---------------------|----------------|----------------|----------|------------------|
| name | Traine or sorias | 2460 01 100441100 | 31 August 2016 | 31 August 2017 | rate (%) | - acc or mature, |
| FAST RETAILING CO., LTD. | 1st non-collateralized corporate bonds | 18 December 2015 | 29,959 | 29,977 | 0.110 | 18 December 2018 |
| FAST RETAILING CO., LTD. | 2nd non-collateralized corporate bonds | 18 December 2015 | 99,828 | 99,869 | 0.291 | 18 December 2020 |
| FAST RETAILING CO., LTD. | 3rd non-collateralized corporate bonds | 18 December 2015 | 49,883 | 49,901 | 0.491 | 16 December 2022 |
| FAST RETAILING CO., LTD. | 4th non-collateralized corporate bonds | 18 December 2015 | 69,815 | 69,835 | 0.749 | 18 December 2025 |
| Total | _ | _ | 249,486 | 249,583 | _ | _ |

The fair value of short-term financial assets, short-term financial liabilities, long-term financial assets and long-term financial liabilities, which are measured by amortized cost, approximate their carrying amounts.

The fair value of corporate bonds is measured at the market price.

The fair value of long-term borrowings and lease obligations are classified by term, and are calculated on the basis of the present value applying a discount rate that takes into account time remaining to maturity and credit risk.

(9) Fair value hierarchy of financial instruments

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly
- Level 3 based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

① The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

(Millions of yen)

| As at 31 August 2016 | Level 1 | Level 2 | Level 3 | Total |
|--|---------|----------|---------|----------|
| Available-for-sale financial assets | 1,424 | _ | 212 | 1,636 |
| Financial assets/(liabilities) at FVTPL | _ | (8) | _ | (8) |
| Foreign currency forward contracts designated as hedging instruments | _ | (71,810) | _ | (71,810) |
| Net amount | 1,424 | (71,818) | 212 | (70,182) |

| As at 31 August 2017 | Level 1 | Level 2 | Level 3 | Total |
|--|---------|---------|---------|-------|
| Available-for-sale financial assets | 16 | _ | 287 | 303 |
| Financial assets/(liabilities) at FVTPL | _ | (86) | _ | (86) |
| Foreign currency forward contracts designated as hedging instruments | _ | 273 | _ | 273 |
| Net amount | 16 | 186 | 287 | 489 |

For the valuation of level 2 derivative financial instruments for which a market value is available, the Group uses a valuation model that uses observable data on the measurement date as indicators such as interest rates, yield curves, currency rates and volatility in comparable instruments.

Non-listed shares are included in level 3. There is no significant increase or decrease in level 3 items through purchase, disposal or settlement. Also, there is no transfer from level 3 to level 2.

② Financial instruments measured at amortized cost

The fair value measurements of corporate bonds, long-term borrowings and lease obligations are classified as level 2.

31. Related Party Disclosures

Remuneration of key management personnel

Remuneration of the Group's key management personnel is as below:

(Millions of yen)

| | Year ended | Year ended |
|------------------------------|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Short-term employee benefits | 364 | 362 |
| Total | 364 | 362 |

Transactions with officers and major shareholders (individuals only), etc. of the reporting entity submitting these consolidated financial statements

| Category | Name of Company or Individual | Location | Capital Stock or investment | Business details or profession | Percentage of shares with voting rights (%) | Relationship with related parties | Details of transaction | Amount of transaction (millions of yen) | Account | Balance at 31 August 2016 (millions of yen) |
|----------|-------------------------------------|----------|-----------------------------------|--------------------------------------|--|---|--|--|--------------------------------|---|
| Officer | Toru Murayama | - | _ | Non- executive Director | Direct 0.00 | Outsourcing | Consulting and advisory agreements about training of management personnel | 18 | Trade and other payables | 1 |

Notes: 1. Transactions subject to consumption taxes are recorded at amounts exclusive of consumption taxes.

Terms of transactions and policy for the terms
 Transaction amounts were determined based on the negotiation with the related party considering market prices.

Year ended 31 August 2017 (from 1 September 2016 to 31 August 2017)

| Category | Name of Company or Individual | Location | Capital Stock or investment | Business details or profession | Percentage of shares with voting rights (%) | Relationship with related parties | Details of transaction | Amount of transaction (millions of yen) | Account | Balance at 31 August 2017 (millions of yen) |
|----------|-------------------------------------|----------|-----------------------------------|--------------------------------------|--|---|--|--|--------------------------------|---|
| Officer | Toru Murayama | - | - | Non- executive Director | Direct 0.00 | Outsourcing | Consulting and advisory agreements about training of management personnel | 18 | Trade and other payables | 1 |

Notes: 1. Transactions subject to consumption taxes are recorded at amounts exclusive of consumption taxes.

Terms of transactions and policy for the terms

Transaction amounts were determined based on the negotiation with the related party considering market prices.

32. Major subsidiaries

The Group's major subsidiaries are as listed in "Corporate Profile 3. Subsidiaries and Associates".

33. Commitments

The Group had the following commitments at each reporting date:

(Millions of yen)

| | As at 31 August 2016 | As at 31 August 2017 |
|---|----------------------|----------------------|
| Commitment for the acquisition of property, plant and equipment | 9,889 | 17,347 |
| Commitment for acquisition of intangible assets | 399 | 11,110 |
| Total | 10,288 | 28,457 |

34. Contingent liabilitiesYear ended 31 August 2016Not applicable

Year ended 31 August 2017 Not applicable

35. Subsequent Events

Year ended 31 August 2016

The Issue of Share-based Compensation Stock Options (Share Subscription Rights)

Based on Articles 236, 238 and 240 of the Companies Act and on the decision taken by the Board of Directors at its meeting held on 13 October 2016, the Company decided to issue share subscription rights as share-based compensation stock options for the purpose of rewarding employees of the Company and its subsidiaries for their contribution to the Group's profit. By linking the Company's stock price more closely to the benefits received by highly productive personnel, the share subscription rights program is designed both to boost staff morale and their motivation to improve group performance and to boost shareholder value by strengthening business development with a focus on shareholder return.

Please see "Stock Information and Dividend Policy 1. Stock Information (9) Stock Options Program" for details.

Year ended 31 August 2017

The Issue of Share-based Compensation Stock Options (Share Subscription Rights)

Based on Articles 236, 238 and 240 of the Companies Act and on the decision taken by the Board of Directors at its meeting held on 12 October 2017, the Company decided to issue share subscription rights as share-based compensation stock options for the purpose of rewarding employees of the Company and its subsidiaries for their contribution to the Group's profit. By linking the Company's stock price more closely to the benefits received by highly productive personnel, the share subscription rights program is designed both to boost staff morale and their motivation to improve group performance and to boost shareholder value by strengthening business development with a focus on shareholder return.

Please see "Stock Information and Dividend Policy 1. Stock Information (9) Stock Options Program" for details.

(2) Others

Quarterly information for the year ended 31 August 2017

| (Cumulative) | First quarter | Second quarter | Third quarter | Fiscal year |
|---------------------------|---------------|----------------|-----------------|-------------|
| Revenue (Millions of yen) | 528,847 | 1,017,508 | 1,477,958 | 1,861,917 |
| Quarterly income before | | | | |
| income taxes and | 104 204 | 147.610 | 147,610 195,477 | 102 200 |
| non-controlling interests | 104,204 | 147,610 | | 193,398 |
| (Millions of yen) | | | | |
| Quarterly net income | 60.605 | 07.222 | 120 112 | 110 200 |
| (Millions of yen) | 69,695 | 97,233 | 120,113 | 119,280 |
| Earnings per share (Yen) | 683.51 | 953.55 | 1,177.89 | 1,169.70 |

| (Accounting period) | First quarter | Second quarter | Third quarter | Fourth quarter |
|-----------------------------|---------------|----------------|---------------|----------------|
| Quarterly earnings/(losses) | 683.51 | 270.05 | 224.35 | (8.17) |
| per share (Yen) | 003.31 | 270.03 | 224.33 | (0.17) |

2. Financial statements

- (1) Financial statements
- (1) Balance Sheet

| | | (Willions of yen) |
|---|-----------------------|----------------------|
| | As at 31 August 2016 | As at 31 August 2017 |
| ASSETS | | |
| Current assets | | |
| Cash and deposits | 177,827 | 256,687 |
| Trade accounts receivable | * ₁ 12,232 | *1 13,470 |
| Short-term investment securities | 115,357 | 121,134 |
| Short-term loans receivable from | | |
| subsidiaries and affiliates | 51,689 | 68,055 |
| Income taxes receivable | 20,597 | _ |
| Accounts receivable from subsidiaries and affiliates | 12,156 | 15,211 |
| Deferred tax assets | 1,011 | 1,014 |
| Others | 2,782 | 2,443 |
| Allowance for doubtful accounts | (187) | (0) |
| Total current assets | 393,466 | 478,018 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings | 6,231 | 12,604 |
| Accumulated depreciation | *3 (4,703) | *3 (5,367) |
| Buildings, net | 1,527 | 7,236 |
| Structures | 298 | 359 |
| Accumulated depreciation | *3 (217) | *3 (225) |
| Structures, net | 81 | 134 |
| Tools, furniture and equipment | 1,512 | 1,523 |
| Accumulated depreciation | *3 (1,399) | *3 (1,406) |
| Tools, furniture and equipment, net | 112 | 117 |
| Land | 1,158 | 1,123 |
| Leased assets | 52 | 1,324 |
| Accumulated depreciation | *3 (0) | *3 (169) |
| Leased assets, net | 52 | 1,155 |
| Construction in progress | 3,677 | 7 |
| Total property, plant and equipment | 6,609 | 9,774 |
| Intangible assets | • | <u> </u> |
| Software | 13,601 | 13,533 |
| Software in progress | 2,583 | 5,494 |
| Others | 64 | 60 |
| Total intangible assets | 16,249 | 19,087 |
| Investments and other assets | | |
| Investment securities | 14,620 | 284 |
| Investments in subsidiaries and affiliates | 111,595 | 76,392 |
| Investments in capital of subsidiaries and affiliates | 10,336 | 10,181 |
| Long-term loans receivable from | _5,555 | , |
| subsidiaries and affiliates | 70,555 | 69,092 |
| Leases and guarantee deposits | 5,065 | 5,066 |
| Deferred tax assets | 570 | _ |
| Others | 2,015 | 2,212 |
| Total investments and other assets | 214,760 | 163,231 |
| Total non-current assets | 237,619 | 192,093 |
| Total assets | 631,086 | 670,111 |
| | 031,000 | 0,0,111 |

| | As at 31 August 2016 | As at 31 August 2017 |
|--|----------------------|----------------------|
| LIABILITIES | | |
| Current liabilities | | |
| Accounts payable | 8,102 | 5,294 |
| Accruals | 649 | 780 |
| Deposits received | *1 22,693 | *1 20,245 |
| Allowance for bonuses | 1,620 | 2,026 |
| Income taxes payable | _ | 10,291 |
| Others | 428 | 772 |
| Total current liabilities | 33,494 | 39,411 |
| Non-current liabilities | | |
| Corporate bonds | 250,000 | 250,000 |
| Guarantee deposits received | 1,100 | 1,089 |
| Deferred tax liabilities | _ | 5 |
| Others | 716 | 2,501 |
| Total non-current liabilities | 251,817 | 253,596 |
| Total liabilities | 285,312 | 293,008 |
| NET ASSETS | | |
| Shareholders' equity | | |
| Capital stock | 10,273 | 10,273 |
| Capital surplus | | |
| Capital reserve | 4,578 | 4,578 |
| Other capital surplus | 3,071 | 3,666 |
| Total capital surplus | 7,650 | 8,245 |
| Retained earnings | | |
| Legal reserve | 818 | 818 |
| Other retained earnings | | |
| Special reserve fund | 185,100 | 185,100 |
| Retained earnings carried forward | 154,782 | 184,377 |
| Total retained earnings | 340,701 | 370,295 |
| Treasury stock | (15,633) | (15,563) |
| Total shareholders' equity | 342,992 | 373,251 |
| Valuation and translation adjustments | | |
| Unrealized gains/(losses) on available-for-sale securities | (818) | (502) |
| Total valuation and translation adjustments | (818) | (502) |
| Share subscription rights | 3,599 | 4,354 |
| Total net assets | 245 772 | 277 102 |
| | 345,773 | 377,103 |

| | | (Millions of yen |
|---|----------------|------------------|
| | Year ended | Year ended |
| Ou and the second | 31 August 2016 | 31 August 2017 |
| Operating revenue | 20.277 | 27 602 |
| Management income from operating companies | *1 30,377 | *1 37,683 |
| Dividends income from subsidiaries and affiliates | *1 68,911 | *1 102,187 |
| Total operating revenue | 99,289 | 139,871 |
| Operating expenses | | |
| Selling, general and administrative expenses | | |
| Salaries | 4,777 | 5,259 |
| Bonuses | 298 | 365 |
| Allowance for bonuses | 1,289 | 1,676 |
| Rental expenses | 5,045 | 5,711 |
| Depreciation | 4,940 | 6,239 |
| Outsourcing expenses | 15,832 | 15,837 |
| Others | 11,467 | 10,846 |
| Total operating expenses | 43,651 | 45,936 |
| Operating income | 55,637 | 93,934 |
| Non-operating income | | |
| Interest income | 517 | 2,736 |
| Interest income from investment securities | 99 | 66 |
| Foreign exchange gains | _ | 19,546 |
| Others | 181 | 380 |
| Total non-operating income | 799 | 22,730 |
| Non-operating expenses | | |
| Interest expenses | 802 | 1,095 |
| Foreign exchange losses | 45,657 | _ |
| Others | 706 | 80 |
| Total non-operating expenses | 47,166 | 1,175 |
| Ordinary income | 9,270 | 115,488 |
| Extraordinary income | | |
| Gains on sales of investment securities | _ | 474 |
| Total extraordinary income | _ | 474 |
| Extraordinary losses | | |
| Losses on retirement of non-current assets | *2 0 | *2 24 |
| Impairment losses of investments | | |
| in investment securities | 18,996 | 44,169 |
| Impairment losses | , _ | 3,145 |
| Others | 489 | _ |
| Total extraordinary losses | 19,486 | 47,338 |
| Income/(loss) before income taxes | (10,215) | 68,624 |
| Income taxes – current | (15,002) | 3,911 |
| Income taxes – deferred | (1,297) | 3,911 |
| - | | |
| Total income taxes | (16,300) | 4,359 |
| Net income | 6,084 | 64,264 |

(3) Statement of Changes in Net Assets Year ended 31 August 2016

| | Shareholders' equity | | | | | | | |
|---|----------------------|--------------------|-----------------------------|-----------------------------|------------------|----------------------------|--|-------------------------------|
| | | (| Capital surplus | 5 | | Retained | earnings | |
| | | | | | | Other retain | ed earnings | |
| | Capital stock | Capital reserve | Other capital surplus | Total capital surplus | Legal reserve | Special reserve fund | Retained earnings carried forward | Total retained earnings |
| Balance at the beginning of year | 10,273 | 4,578 | 2,550 | 7,129 | 818 | 185,100 | 185,400 | 371,318 |
| Changes during the year | | | | | | | | |
| Exercise of share subscription | | | | | | | | |
| rights | | | 521 | 521 | | | | |
| Dividends | | | | | | | (36,702) | (36,702) |
| Net income | | | | | | | 6,084 | 6,084 |
| Acquisition of treasury stock | | | | | | | | |
| Disposal of treasury stock | | | | | | | | |
| Net changes of items other than those in shareholders' equity | | | | | | | | |
| Net changes during the year | _ | _ | 521 | 521 | _ | _ | (30,617) | (30,617) |
| Balance at the end of year | 10,273 | 4,578 | 3,071 | 7,650 | 818 | 185,100 | 154,782 | 340,701 |

| | Sharehold | Shareholders' equity Valuation and translation adjustments | | | | |
|---------------------------------------|-------------------|--|---|---|---------------------------------|---------------------|
| | Treasury stock | Total shareholders' equity | Unrealized gains/(losses) on available- for-sale securities | Total valuation and translation adjustments | Share subscription rights | Total net assets |
| Balance at the beginning of year | (15,699) | 373,023 | 329 | 329 | 2,654 | 376,007 |
| Changes during the year | | | | | | |
| Exercise of share subscription rights | | 521 | | | | 521 |
| Dividends | | (36,702) | | | | (36,702) |
| Net income | | 6,084 | | | | 6,084 |
| Acquisition of treasury stock | (6) | (6) | | | | (6) |
| Disposal of treasury stock | 72 | 72 | | | | 72 |
| Net changes of items other than | | | | | | |
| those in shareholders' equity | | | (1,148) | (1,148) | 945 | (202) |
| Net changes during the year | 66 | (30,030) | (1,148) | (1,148) | 945 | (30,233) |
| Balance at the end of year | (15,633) | 342,992 | (818) | (818) | 3,599 | 345,773 |

| | Shareholders' equity | | | | | | | |
|---|----------------------|--------------------|-----------------------------|-----------------------------|------------------|----------------------------|--|-------------------------------|
| | | Capital surplus | | Retained earnings | | | | |
| | | | | | | Other retain | ed earnings | |
| | Capital stock | Capital reserve | Other capital surplus | Total capital surplus | Legal reserve | Special reserve fund | Retained earnings carried forward | Total retained earnings |
| Balance at the beginning of year | 10,273 | 4,578 | 3,071 | 7,650 | 818 | 185,100 | 154,782 | 340,701 |
| Changes during the year | | | | | | | | |
| Exercise of share subscription | | | | | | | | |
| rights | | | 594 | 594 | | | | |
| Dividends | | | | | | | (34,670) | (34,670) |
| Net income | | | | | | | 64,264 | 64,264 |
| Acquisition of treasury stock | | | | | | | | |
| Disposal of treasury stock | | | | | | | | |
| Net changes of items other than those in shareholders' equity | | | | | | | | |
| Net changes during the year | _ | _ | 594 | 594 | _ | _ | 29,594 | 29,594 |
| Balance at the end of year | 10,273 | 4,578 | 3,666 | 8,245 | 818 | 185,100 | 184,377 | 370,295 |

| | Sharehold | areholders' equity Valuation and translation adjustments | | | | |
|---------------------------------------|----------------|---|---|---|---------------------------------|---------------------|
| | Treasury stock | Total shareholders' equity | Unrealized gains/(losses) on available- for-sale securities | Total valuation and translation adjustments | Share subscription rights | Total net assets |
| Balance at the beginning of year | (15,633) | 342,992 | (818) | (818) | 3,599 | 345,773 |
| Changes during the year | | | | | | |
| Exercise of share subscription rights | | 594 | | | | 594 |
| Dividends | | (34,670) | | | | (34,670) |
| Net income | | 64,264 | | | | 64,264 |
| Acquisition of treasury stock | (6) | (6) | | | | (6) |
| Disposal of treasury stock | 75 | 75 | | | | 75 |
| Net changes of items other than | | | | | | |
| those in shareholders' equity | | | 316 | 316 | 754 | 1,071 |
| Net changes during the year | 69 | 30,258 | 316 | 316 | 754 | 31,329 |
| Balance at the end of year | (15,563) | 373,251 | (502) | (502) | 4,354 | 377,103 |

Notes

(Significant accounting policies)

- 1. Valuation methods for securities
 - (a) Investments in subsidiaries and affiliates:

The Company's investments in subsidiaries and affiliates are stated at cost. The cost of securities sold is determined by average method.

- (b) Available-for-sale securities:
 - (i) Listed securities:

Listed securities are stated at fair value, with fair value gains and losses, net of applicable taxes, reported as "unrealized gains/(losses) on available-for-sale securities", a separate component of net assets. The cost of securities sold is determined based on moving average cost method.

(ii) Unlisted securities:

Unlisted securities are stated at cost, which is determined by average method.

- 2. Depreciation method for non-current assets
 - (a) Property, plant and equipment (other than leased assets)

Depreciation of property, plant and equipment is calculated using the straight-line method. The principal ranges of estimated useful lives are as follows:

Buildings and structures

5-10 years

Tools, furniture and equipment

5 years

(b) Intangible assets (other than leased assets)

Amortization of intangible assets is calculated using the straight-line method. The principal range of estimated useful life is as follows:

Software for internal use

5 years

(c) Leased assets

Assets held under capitalized finance leases are depreciated using the straight-line method over the lease terms at zero residual value.

3. Accounting for deferred assets

Issuance expenses of corporate bonds

Issuance expenses of corporate bonds are expensed as incurred.

- 4. Provision basis for allowances
 - (a) Allowance for doubtful accounts

Provision for potential bad debts, loan loss ratios are recorded for general accounts receivable. Specified doubtful accounts receivable are reviewed individually to determine their recoverability, and an estimate for the non-recoverable portion is recorded.

(b) Allowance for bonuses

Bonuses to employees are accrued on the balance sheet date.

- 5. Other significant matters for the preparation basis of non-consolidated financial statements
 - (1) Accounting for consumption tax

Transactions subject to consumption taxes are recorded at amounts exclusive of consumption taxes.

(2) Application of consolidated taxation system

The consolidated taxation system is applied for the Company.

(Notes to balance sheet)

1. Breakdown of assets and liabilities related to subsidiaries and affiliates which were not separately presented are as follows:

(Millions of yen)

| | As at 31 August 2016 | As at 31 August 2017 |
|---------------------------|----------------------|----------------------|
| Trade accounts receivable | 12,159 | 13,389 |
| Deposits received | 22,371 | 19,911 |

2. Contingent liabilities

(Millions of yen)

| | As at 31 August 2016 | As at 31 August 2017 |
|---|----------------------|----------------------|
| Guarantees for office and retail store leases | 83,793 | 81,803 |
| Guarantees on loans payable to financial institutions | 13,629 | 12,366 |

3. Accumulated depreciation includes accumulated impairment losses.

(Notes to statement of income)

1. Transactions related to the subsidiaries and affiliates are as follows:

(Millions of yen)

| | Year ended | Year ended |
|---|----------------|----------------|
| | 31 August 2016 | 31 August 2017 |
| Ordinary revenue: | | |
| Management income from operating companies | 26,119 | 34,902 |
| Dividends income from subsidiaries and affiliates | 68,991 | 102,187 |

2. Breakdown of losses on retirement of non-current assets are as follows:

(Millions of yen)

| | | 1 ,,,, |
|----------|----------------|----------------|
| | Year ended | Year ended |
| | 31 August 2016 | 31 August 2017 |
| Software | | 0 24 |

(Marketable securities)

As at 31 August 2016

The fair value of the shares of subsidiaries and affiliates (subsidiaries 111,595 million yen and affiliates 13,000 million yen on the balance sheet) are not described as they do not have a market price and the fair value is extremely difficult to determine.

As at 31 August 2017

The fair values of the shares of subsidiaries and affiliates (subsidiaries 63,196 million yen and affiliates 13,196 million yen on the balance sheet) are not described as they do not have a market price and the fair value is extremely difficult to determine.

(Deferred taxes)

1. Breakdown of the causes of deferred tax assets and deferred tax liabilities are as follows:

(Millions of yen)

| | (Willions of year) |
|----------------|---|
| As at | As at |
| 31 August 2016 | 31 August 2017 |
| | |
| 563 | 687 |
| 459 | 478 |
| 32,840 | 46,467 |
| _ | 970 |
| 57 | 0 |
| 427 | 205 |
| 3,544 | 3,049 |
| 4,710 | 3,642 |
| 42,603 | 55,501 |
| (39,088) | (52,255) |
| 3,514 | 3,246 |
| | |
| (1,893) | (1,893) |
| (38) | (343) |
| (1,931) | (2,237) |
| 1,582 | 1,009 |
| | 31 August 2016 563 459 32,840 — 57 427 3,544 4,710 42,603 (39,088) 3,514 (1,893) (38) (1,931) |

2. The differences between the effective tax rate after applying tax effect and the statutory income tax rate are as follows:

(Percentage)

| | As at | As at | |
|--|----------------|----------------|--|
| | 31 August 2016 | 31 August 2017 | |
| Statutory income tax rate | - % | 30.8% | |
| (adjustments) | | | |
| Non-taxable dividend income | _ | (44.4) | |
| Increase/(decrease) in valuation allowance | _ | 19.1 | |
| Foreign withholding tax | _ | 1.0 | |
| Others | _ | (0.3) | |
| Effective tax rates after applying tax effect accounting | | 6.3 | |

(Note) For the previous fiscal year, details are not disclosed because the Company recognized loss before income taxes.

3. Revision of amount of deferred tax assets and liabilities following amendment of the rate of corporation tax, etc.

For the Company and its Japanese subsidiaries, the timing for the proposed increase of consumption tax rate to 10% was postponed from 1 April 2017 to 1 October 2019 when the "Act to Partially Amend the Consumption Tax Act to Fundamentally Reform the Tax System for Securing a Stable Revenue Source for Social Security" (Act No. 85 of 2016) and the "Act to Partially Amend the Local Tax Act and the Local Allocation Tax Act to Fundamentally Reform the Tax System for Securing a Stable Revenue Source for Social Security" (Act No. 86 of 2016) were approved by the Diet on 18 November 2016.

Accordingly, the timing of the abolition of local special corporate tax and associated restoration of corporate enterprise tax, the revision of the local corporate tax rate, and the revision of the corporate inhabitant tax rate are therefore postponed from the fiscal year commencing on or after 1 April 2017 until the fiscal year beginning on or after 1 October 2019.

The statutory income tax rates used to calculate deferred tax assets and deferred tax liabilities have not changed, but the amounts of deferred tax assets and deferred tax liabilities have been revised due to the occurrence of reclassification of tax rates between national tax and local tax.

The impact of these tax rate amendments on the financial statements is immaterial.

(Business Combination) Not applicable.

(Notes on Significant Subsequent Events)

Year ended 31 August 2017 (1 September 2016-31 August 2017)

The Issue of Stock-based Compensation Stock Options (Share Subscription Rights)

Based on Articles 236, 238 and 240 of the Companies Act and on the decision taken by the Board of Directors at its meeting held on 12 October 2017, the Company decided to issue share subscription rights as stock-based compensation stock options for the purpose of rewarding employees of the Company and its subsidiaries for their contribution to the Group's profit. By linking the Company's stock price more closely to the benefits received by highly productive personnel, the share subscription rights program is designed both to boost staff morale and their motivation to improve group performance and to boost shareholder value by strengthening business development with a focus on shareholder return.

Please see "Stock Information and Dividend Policy 1. Stock Information (9) Stock Options Program" for details.

(iv) Supplementary information Details of fixed asset

(Millions of yen)

| | | | | | (| ivillions of yen, |
|--------------------------------|----------------|----------|----------|-----------------|----------------|-------------------|
| | | | | | | Accumulated |
| | Balances as at | | | Depreciation, | Balances as at | depreciation or |
| Types of assets | 1 September | Increase | Decrease | amortization | 31 August | amortization |
| | 2016 | | | during the year | 2017 | as at 31 August |
| | | | | | | 2017 |
| Property, plant and equipment | | | | | | |
| Buildings | 1,527 | 6,372 | 2 | 661 | 7,236 | 5,367 |
| Structures | 81 | 61 | _ | 8 | 134 | 225 |
| Tools, furniture and equipment | 112 | 68 | 15 | 48 | 117 | 1,406 |
| Land | 1,158 | _ | 34 | _ | 1,123 | 34 |
| | | | (34) | | | |
| Leased assets | 52 | 1,271 | _ | 168 | 1,155 | 169 |
| Construction in progress | 3,677 | 1,502 | 5,173 | _ | 7 | _ |
| Total property, plant and | 6,609 | 9,277 | 5,225 | 886 | 9,774 | 7,203 |
| equipment | | | (34) | | | |
| Intangible assets | | | | | | |
| Software | 13,601 | 7,327 | 2,046 | 5,350 | 13,533 | _ |
| | | | (1,622) | | | |
| Software in progress | 2,583 | 11,158 | 8,247 | _ | 5,494 | _ |
| | | | (919) | | | |
| Leased assets | 5 | _ | _ | 3 | 1 | _ |
| Others | 58 | _ | _ | 0 | 58 | |
| Total intangible assets | 16,249 | 18,485 | 10,293 | 5,353 | 19,087 | _ |
| | | | (2,541) | | | |

(Notes) 1. The main factors listed as increase during the year are as follows:

| Types of assets | Amount (Millions of yen) | Contents |
|----------------------|--------------------------|----------------------------------|
| Software | 7,327 | Construction cost for new system |
| Software in progress | 11,158 | Construction cost for new system |

2. The main factors listed as decrease during the year are as follows:

| Types of assets | Amount (Millions of yen) | Contents |
|----------------------|--------------------------|--|
| Software in progress | N X 7/1 / | Construction cost for new systems (transferred to software as the new system was launched) |

3. In the "Decrease" column, the figures in parentheses represented impairment losses recognised.

Details of provisions

(Millions of yen)

| Categories | Balance as at 1 September 2016 | Increase | Decrease (Intended purposes) | Decrease (Other purposes) | Balance as at 31 August 2017 |
|---------------------------------|--------------------------------------|----------|------------------------------------|---------------------------------|------------------------------------|
| Allowance for doubtful accounts | 187 | 0 | 158 | 29 | 0 |
| Allowance for bonuses | 1,620 | 2,026 | 1,620 | _ | 2,026 |

(Notes) Decrease (Other purposes) in "Allowance for doubtful accounts" is due to debt-collection.

(2) Main details of assets and liabilities

Omitted because the consolidated financial statements are prepared.

(3) Others

Not applicable.

Independent auditors' report (Group)

To the Board of Directors of FAST RETAILING CO., LTD.

Opinion

We have audited the consolidated financial statements of FAST RETAILING CO., LTD. (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at 31 August 2017, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 August 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code") together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in the audit of the consolidated financial statements of the current period. These matters were addressed in the context of the audit of the consolidated financial statements as a whole, and in forming the auditors' opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditors' responsibilities for the audit of the consolidated financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Independent auditors' report (Group) (continued)
To the Board of Directors of FAST RETAILING CO., LTD.

Key audit matters (continued)

Key audit matter

How our audit addressed the key audit matter

Impairment assessment of goodwill and intangible assets acquired through business combinations

As at 31 August 2017, the Group reported 15,885 million yen of goodwill and 9,519 million yen of trademarks, together representing 1.8% of the Group's total assets, as a result of business combinations involving Theory, J Brand, Comptoir des Cotonniers and Princesse tam.tam.

Acquired goodwill and intangible assets with indefinite useful lives

In accordance with IAS 36, management performs impairment assessments in respect of goodwill and all intangible assets with indefinite useful lives, including those acquired through business combinations, annually or when there is an impairment indicator at the cash-generating-unit ("CGU") level.

Acquired intangible assets with finite useful lives

In accordance with IAS 36, management performs impairment assessments on acquired intangible assets with finite useful lives when there is an impairment indicator at the CGU level.

Impairment losses amounting to 3,650 million yen were recognized for the year ended 31 August 2017 with respect to goodwill, trademarks and customer relationships owned by the J Brand business.

We focused on these balances due to the fact that certain acquired businesses incurred losses in recent years. Also, management's assessment was based on complex impairment tests affected by the assumptions which involve judgment.

Related disclosures are included in notes 3, 14 and 15 to the consolidated financial statements.

When recoverable amounts of CGUs are calculated based on fair value less costs of disposal

Our audit procedures included, amongst others, evaluating the independent valuer's competence, capabilities and objectivity. With our internal valuation specialists' assistance, we reviewed the valuation reports prepared by external advisors to evaluate the methodology, valuation techniques and underlying assumptions (including discount rate, attrition rate and royalty rate) used to determine the fair value. We compared the key assumptions used in the impairment assessments to historical data of the Group and external data in the same industry, to assess the assumptions made by management.

When recoverable amounts of CGUs are calculated based on value in use

Our audit procedures included, amongst others, evaluating the independent valuer's competence, capabilities and objectivity. With our internal valuation specialists' assistance, we reviewed the discounted cash flows derived from the respective CGU's operating income based on assumptions compiled by management, to evaluate the methodology, valuation techniques and underlying assumptions (including growth rate and discount rate).

We performed sensitivity analyses for the respective CGUs to assess the potential impact in the event of any reasonably possible changes in key assumptions.

In terms of the Group's disclosures, we focused on those assumptions to which the outcome of the impairment test is most sensitive, that is, those that have the most significant effect on the determination of the recoverable amount of the CGU to which goodwill and intangible assets acquired through business combinations are allocated.

Independent auditors' report (Group) (continued)
To the Board of Directors of FAST RETAILING CO., LTD.

Key audit matters (continued)

Key audit matter

How our audit addressed the key audit matter

Valuation of inventories at net realizable value

As at 31 August 2017, the Group held inventories amounting to 289,675 million yen, representing 20.9% of the Group's total assets. The balance is mainly comprised of inventories in Group stores and inventories kept at distribution centers. Inventories are valued at the lower of cost and net realizable value.

In addition to the material balance, significant judgment and estimation by management are involved in identifying inventories with net realizable values that are lower than their costs, and obsolescence, with reference to fast-changing market conditions, selling prices and saleability of inventories, and global sales trends.

Related disclosures are included in notes 3 and 10 to the consolidated financial statements.

Our audit procedures included, amongst others, an understanding of the Group's inventory costing methodology and allowance policy on obsolete and slow-moving items. Furthermore, we evaluated management's assumptions by comparing the net realizable value of inventories as at 31 August 2017 and allowance for inventories estimated by management for the year then ended, with reference to the expected future sales levels projected on a basis considering historical write-downs, subsequent selling prices and sales pattern, and market trends.

Impairment assessment of store assets

As at 31 August 2017, the Group had store assets attributable to UNIQLO Japan and UNIQLO International business amounting to 96,998 million yen.

Having considered the continuing loss-making performance of certain stores, including flagship stores, management performed impairment testing with respect to the assets of those loss-making directly operated flagship stores and stores located in the United States of America and recorded impairment losses totaling 2,153 million yen.

In principle, each store, including flagship stores, is considered as an individual CGU and recoverable amounts of each CGU are calculated based on value in use.

The assumptions used by the Group, in particular those assumptions relating to budgeted growth rates and discount rates, had the most significant effect on the determination of the recoverable amount of store assets. Changes to assumptions could lead to material changes in the estimated recoverable amount, impacting both potential impairment charges and also potential reversals of impairment taken in prior years.

Related disclosures are included in notes 3, 13 and 15 to the consolidated financial statements.

Our audit procedures included, amongst others, an evaluation of the Group's policies and management's assessment of indicators either triggering potential impairment of assets related to underperforming stores or reversals of previously recognised impairments, by assessing management's review of the financial performance on a store-by-store basis, and in addition, we evaluated the underlying assumptions of impairment calculations related to stores where a triggering event was identified and corroborated them by evaluating the assumptions used in forecast approved by management. We also compared historical operating results to those budgeted to assess the quality of management's forecasts. Our valuation experts assisted us in evaluating the underlying assumptions (including growth rate and discount rate). We performed sensitivity analyses on assets of underperforming stores, or those with the potential for reversal of a previously recognized impairment, to assess the potential impact in the event of any reasonable possible changes in key assumptions.

Independent auditors' report (Group) (continued)
To the Board of Directors of FAST RETAILING CO., LTD.

Other information included in the Annual Report

Management is responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management and those charged with corporate governance for the consolidated financial statements

Management is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the management either intends to liquidate the Group or to cease operations or have no realistic alternative but to do so.

Those charged with corporate governance are responsible for overseeing the Group's financial reporting process.

Auditors' responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Our report is made solely to you, as a body and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud
or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and
appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is
higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations,
or the override of internal control.

Independent auditors' report (Group) (continued)

To the Board of Directors of FAST RETAILING CO., LTD.

Auditors' responsibilities for the audit of the consolidated financial statements (continued)

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also: (continued)

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

• Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

• Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the board of statutory auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of statutory auditors with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of statutory auditors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partners on the audit resulting in this independent auditors' report are Masayuki Miyairi and Tomo Ito.

Ernst & Young ShinNihon LLC

Tokyo, Japan 30 November 2017 Independent Auditors' Report (Company)
Independent auditors' report

Ernst & Young ShinNihon LLC

To the Board of Directors of FAST RETAILING CO., LTD.

Designated and Engagement Partner

Certified Public Accountant Masayuki Miyairi

30 November 2017

Designated and Engagement Partner
Certified Public Accountant
Tomo Ito

Pursuant to first paragraph of Article 193-2 of the Financial Instruments and Exchange Act, we have audited the accompanying financial statements, which comprise the balance sheet, the statement of income, the statement of changes in net assets, the notes to the financial statements and the related supplementary schedules of FAST RETAILING CO., LTD. (the "Company") applicable to the 56th fiscal year from 1 September 2016 through 31 August 2017.

Management's Responsibility for the Financial Statements and the Related Supplementary Schedules

Management is responsible for the preparation and fair presentation of these financial statements and the related supplementary schedules in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the financial statements and the related supplementary schedules that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements and the related supplementary schedules based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the related supplementary schedules are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the related supplementary schedules. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements and the related supplementary schedules, whether due to fraud or error. The purpose of an audit of the financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements and the related supplementary schedules in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the related supplementary schedules.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements and the related supplementary schedules referred to above present fairly, in all material respects, the financial position and results of operations of FAST RETAILING CO., LTD. applicable to the 56th fiscal year ended 31 August 2017 in conformity with accounting principles generally accepted in Japan.

Conflicts of Interest

We have no interest in the Company which should be disclosed in compliance with the Certified Public Accountants Act.

- *1 The above is a digitalization of the text contained in the original copy of the Independent Auditors' Report, which is in the custody of the Company
- *2 XBRL data is excluded from the scope of the audit
- *3 This is an English translation of the Japanese language Independent Auditors' Report issued by Ernst & Young ShinNihon LLC in connection with the audit of the non-consolidated financial statements of the Company prepared in Japanese for the year ended 31 August 2017. Ernst & Young ShinNihon LLC has not audited the English translation of the non-consolidated financial statements for the above mentioned period.

Internal Control Report

1. Basic framework of internal control in connection with financial reporting

Chairman, President and CEO Tadashi Yanai and Chief Financial Officer Takeshi Okazaki hold responsibility for the preparation and management of internal controls in connection with financial reporting for the Company, its consolidated subsidiaries and associates (hereinafter, the "Group"). The preparation and management of internal controls in connection with financial reporting are conducted in accordance with the basic framework of internal controls described in the "On the Setting of the Standards and Practice Standards for Management Assessment and Audit concerning Internal Control Over Financial Reporting — Council Opinions", published by the Business Accounting Council.

The basic elements of our internal controls are organically interconnected, and function as a single whole. Our aim is to achieve their purposes within a reasonable range. For this reason, these internal controls on financial reporting may not completely prevent or discover all misstatements in the financial reports.

2. Scope of evaluation, book-close dates, and evaluation procedures

The internal control evaluation of our financial reports was made on 31 August 2017, which was the last day of the fiscal year under review. This evaluation was made using generally accepted internal control evaluation standards for financial reports.

This evaluation was started with an evaluation of internal controls that have a significant influence on our consolidated financial reports as a whole (company-wide internal controls). The operational processes to be evaluated were selected on the basis of this evaluation. In the evaluation of these operational processes, the selected operational processes were analyzed, and the key points of internal controls that might have a significant influence on the credibility of financial reports were categorized. Then, the status of preparation and operation was evaluated in terms of these key points of internal controls to determine the effectiveness of the internal controls.

The scope of the evaluation of the internal controls on financial reporting is of great importance, both fiscally and qualitatively, for the credibility of the Group's financial reports. The methods and procedures employed are:

Based on the principle that the operational procedures for the entire Company's internal controls, accounts, and financial reports should best be evaluated from a company-wide perspective, these evaluations are performed for the Group as a whole. However, because some consolidated subsidiaries are very small, both fiscally and qualitatively, they are not included within the scope of the evaluation.

Regarding operational procedures, based on the results of the company-wide evaluation of internal controls, and as an indicator of sales (adjusted to exclude intra-group sales) for each of our businesses in the fiscal year under review, those businesses that make up roughly two-thirds of consolidated sales in the fiscal year under review are designated "important businesses." The selected important businesses are evaluated in terms of broad indicators such as sales, accounts receivable, inventories and other operational procedures. Next, the impact on the Group's financial reports is calculated. Those operational procedures that are of particular importance are added to the evaluation process.

3. Results of evaluation

Based on the evaluation results discussed above, it was determined that the Group's internal controls on financial reports were effective as of the end of the fiscal year under review.

4. Additional items

None

5. Special items

None

Confirmation Note

1. The Company's Chairman, President and CEO Tadashi Yanai and Chief Financial Officer Takeshi Okazaki have reviewed the contents of the financial reports for the Company's 56th fiscal year (September 1, 2016 — August 31, 2017), and confirm they are true, based on the Financial Instruments and Exchange Law.

2. Special items

None