



# Third Stage of Strategic Partnership between Toray and UNIQLO

Accelerating Globalization and Digitalization to Create a New Industry

November 17, 2015



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Began Joint Development in 1999

1) Set up a One Stop Total Service unit in May 2000, now called Global Operations Department

### **TORAY**



2) Jointly developed Fleece, HEATTECH, and other materials



Fleece (Supply of yarn) (1999)



HEATTECH (2003)



BRATOP (2004)

### Partnership to Date (2)



LifeWear

First Stage of Strategic Partnership – 2006 to 2010

Launched Next Generation Materials Development Project

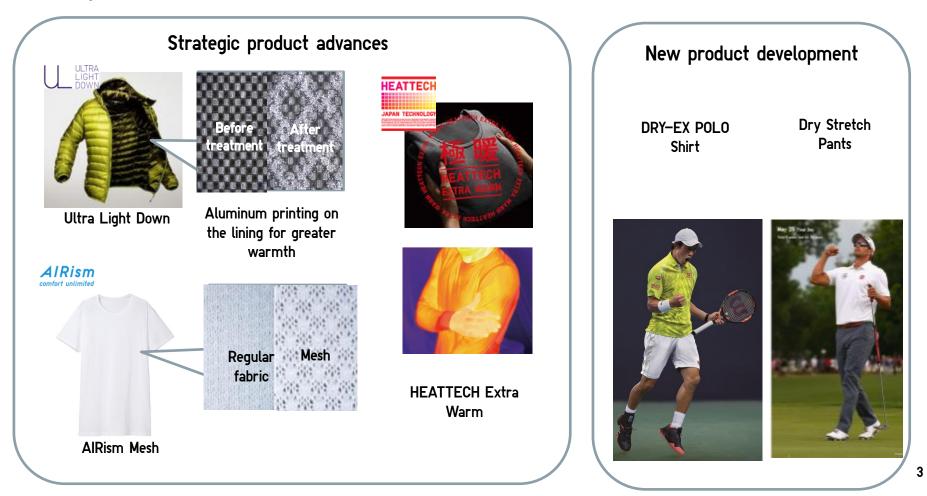


### Partnership to Date (3)



Second Stage of Strategic Partnership - 2011 to 2015

Further expansion worldwide, provide stable supply of merchandise and develop revolutionary offerings.



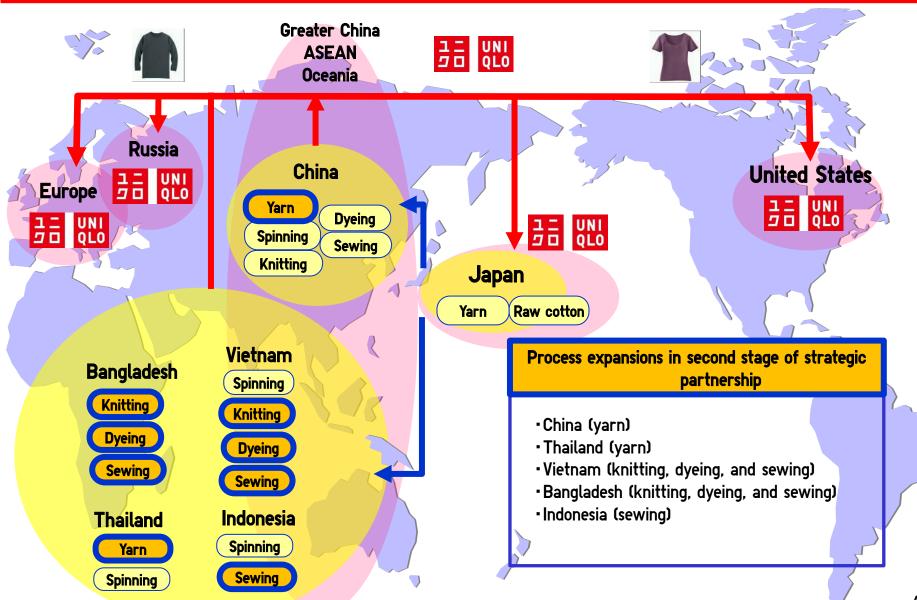
# Expansion of Global Supply Network

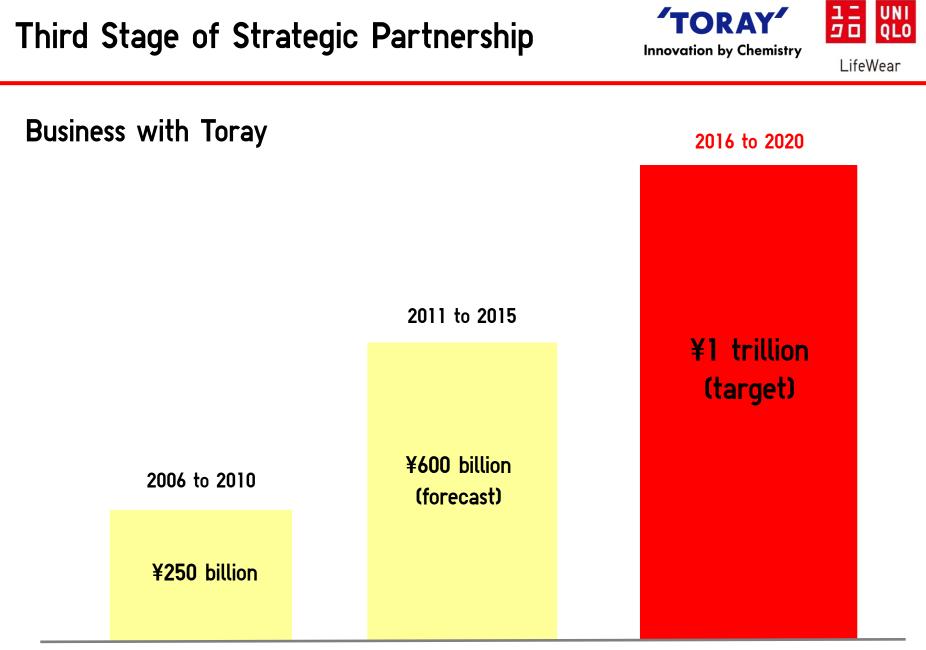
#### (Example: innerwear)

**TORAY** Innovation by Chemistry



LifeWear





First stage

Second stage

Third stage

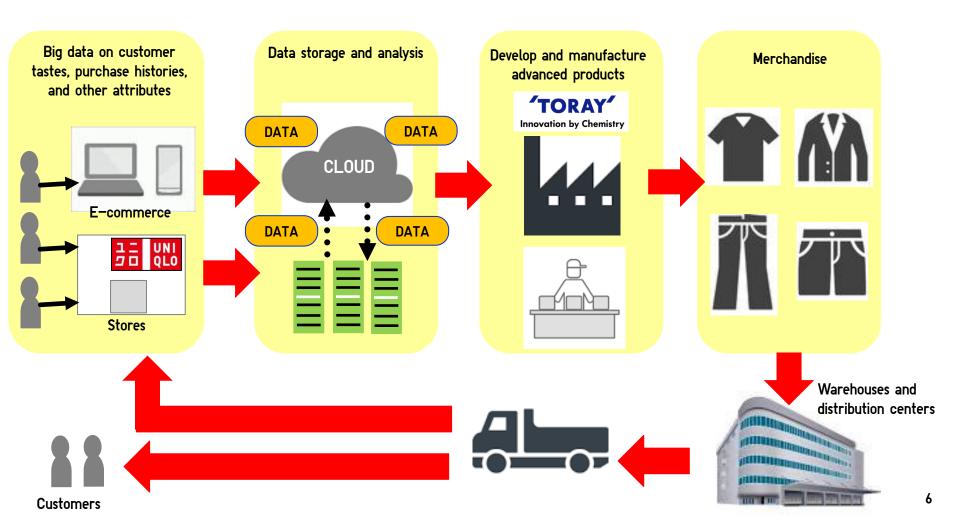
# Transforming Supply Chain through Digitalization TORAY



ation by Chemistry

LifeWear

Accelerating digitalization to connect big data on customers with production sites, creating a framework to quickly develop advanced products, and building a supply chain

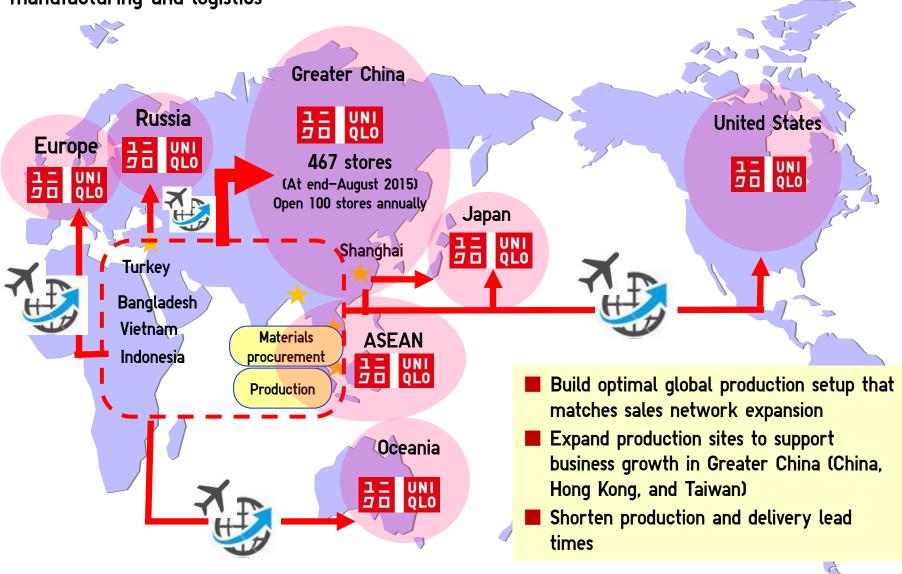


**TORAY** 

LifeWear

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Optimizing production in each location and utilizing digital technologies to accelerate manufacturing and logistics





## Enhancing lifestyles by delivering clothing that is comfortable, stylish, and functional, all at a reasonable price



Pursue R&D to create products offering new value

Accelerate development of sportswear that enhances daily living