

## UNIQLO MARCHÉ PRINTEMPS GINZA Store

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### Why Women, Why Now



Must take leadership in fashion if we are to succeed as a truly global brand



Changes in lifestyles of women

More and more women are utilizing SNS such as blogs to disseminate information



#### Why The PRINTEMPS GINZA



#### The PRINTEMPS GINZA:

- A world-renowned, prestigious department store from Paris specializing in fashion
- Features a wide selection of stores and brands representing Japan
- -PRINTEMPS GINZA Member's Card boasts approximately 130,000 members
- -Majority of card members are women in their 20s



A pioneer among department stores in Japan dedicated to women Able to capture women's trends and needs swiftly by opening a store inside The PRINTEMPS GINZA

#### Information hub for products aimed towards women

Customer feedback to be reflected in our products and marketing Strategic positioning as key store for strengthening measures focusing on female customers

# Characteristics of UNIQLO MARCHÉ PRINTEMPS GINZA Store



#### Special attention to detail and services for women

- Staff undergo rigorous training by customer service specialists
- -"Fashion Sommelière" fashion experts to provide customers a personalized shopping experience
- Spaciously—designed fitting rooms

#### Very first FR Group brand collaboration

Comptoir des Cotonniers X UNIQLO



Theory X UNIQLO





Collaboration with Shogakukan magazines

Provide information on exclusive collaboration products with women's magazines

#### Collaboration with Shogakukan Magazines





Continue to provide products for women UNIQLO MARCHÉ PRINTEMPS GINZA Store will be the hub for various collaborations and newsworthy products going forward