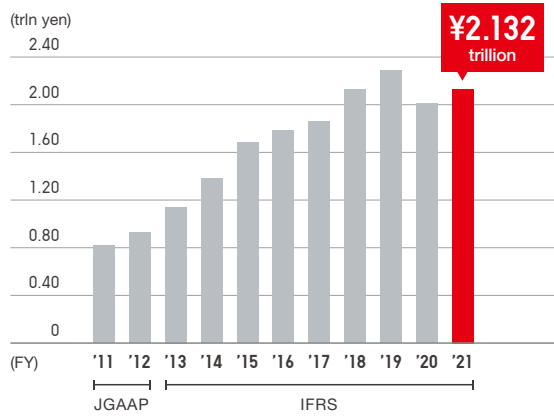


# FY2021 FINANCIAL OVERVIEW

## Revenue

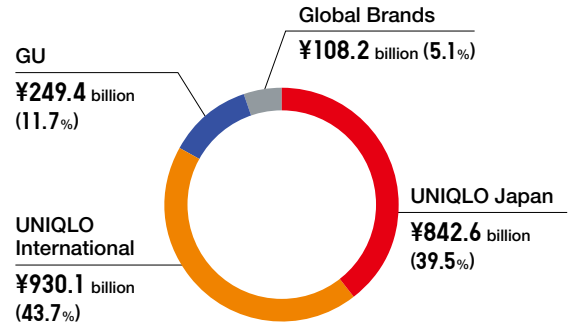
**¥2.132 trillion** | **+6.2%**



Consolidated revenue rose 6.2% year on year to ¥2.132 trillion. Performance recovered primarily at UNIQLO operations following the previous year's heavy COVID-19 impact. Groupwide e-commerce sales were strong, rising approximately 20%.

## UNIQLO International's Contribution to Revenue

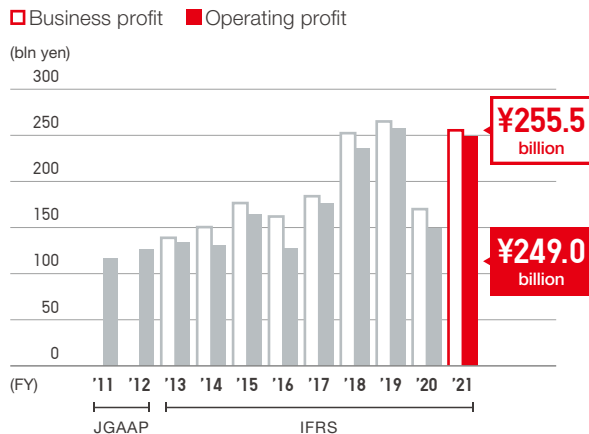
**43.7%** | **+1.7pt**



UNIQLO International's contribution to total revenue rose by 1.7 points to 43.7%. Significantly higher revenue from Greater China drove overall performance. North America and Europe sales recovered sharply from May 2021 onward.

## Operating Profit

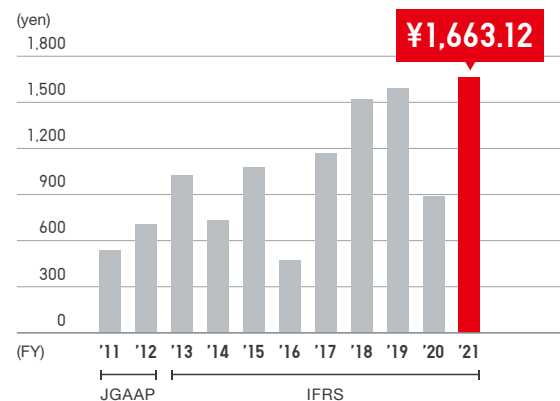
**¥249.0 billion** | **+66.7%**



Increased 66.7% year on year to ¥249.0 billion. Witnessed significant profit gains primarily at UNIQLO operations, with UNIQLO International profit jumping 121.4% and UNIQLO Japan profit rising 17.7%.

## Earnings per Share

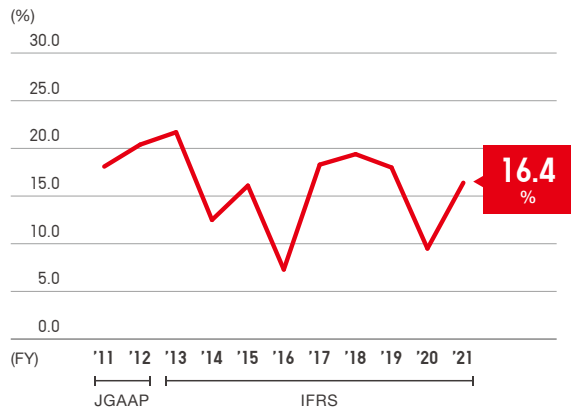
**¥1,663.12** | **+87.9%**



Our basic earnings per share (EPS) increased 87.9% to ¥1,663.12 thanks to the significantly higher operating profit and a net finance income of ¥16.8 billion including foreign exchange gains on foreign-currency denominated assets, etc.

## ROE

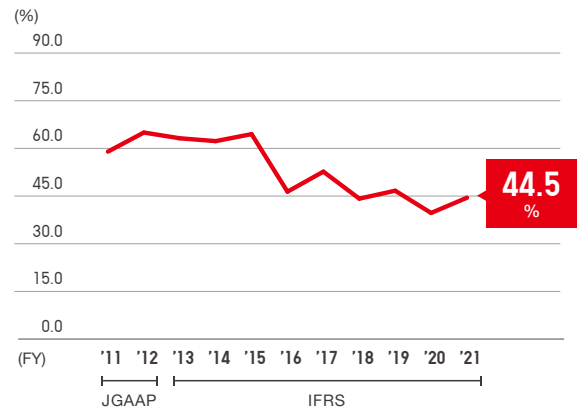
**16.4%** | **+6.9pt** 



ROE rose 6.9 points year on year to 16.4% following an impressive 88.0% increase in net profit attributable to owners of the Parent.

## Ratio of Equity Attributable to Owners of the Parent to Total Assets

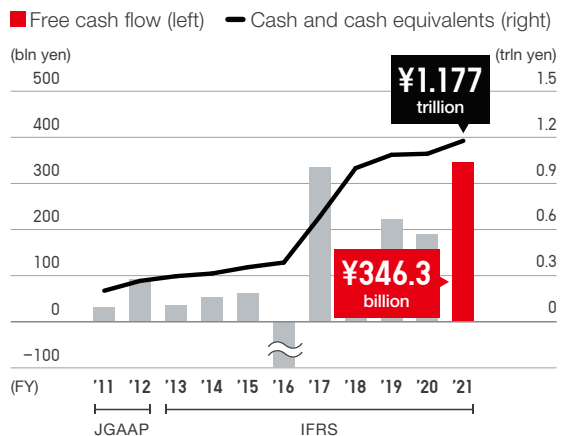
**44.5%** | **+4.8pt** 



Increased by 4.8 points to 44.5% following a ¥159.9 billion increase in equity attributable to owners of the Parent (shareholders' equity) and the repayment of ¥100.0 billion in corporate bonds.

## Cash and Cash Equivalents

**¥1.177 trillion** | **+7.7pt** 

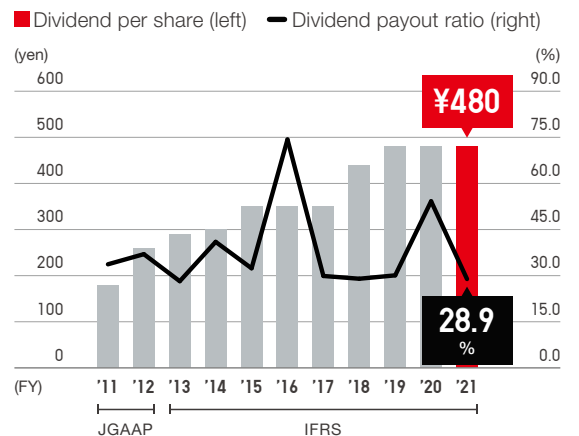


Cash and Cash Equivalents totaled ¥1.177 trillion. Free cash flow (FCF) totaled ¥346.3 billion (¥428.9 billion generated by operating activities minus ¥82.5 billion used in investing activities). Cash spent on financial activities totaled ¥302.9 billion.

\*The negative FCF in FY2016 included a ¥186.5 billion investment in deposits with over three-month maturities.

## Dividend per Share

**¥480** | **±0** 



The dividend per share stood at ¥480. The dividend payout ratio stood at a fairly typical 28.9%.

\*The high FY2016 dividend payout ratio was caused by yen appreciation, which resulted in the recording of minus ¥37.0 billion under finance income net of costs and a sharp decline in EPS.

\*The high FY2020 dividend payout ratio resulted from our decision to maintain dividends at the same level as FY2019 despite the large COVID-19-induced profit decline after considering medium to long-term operational growth and near-term cash flow.