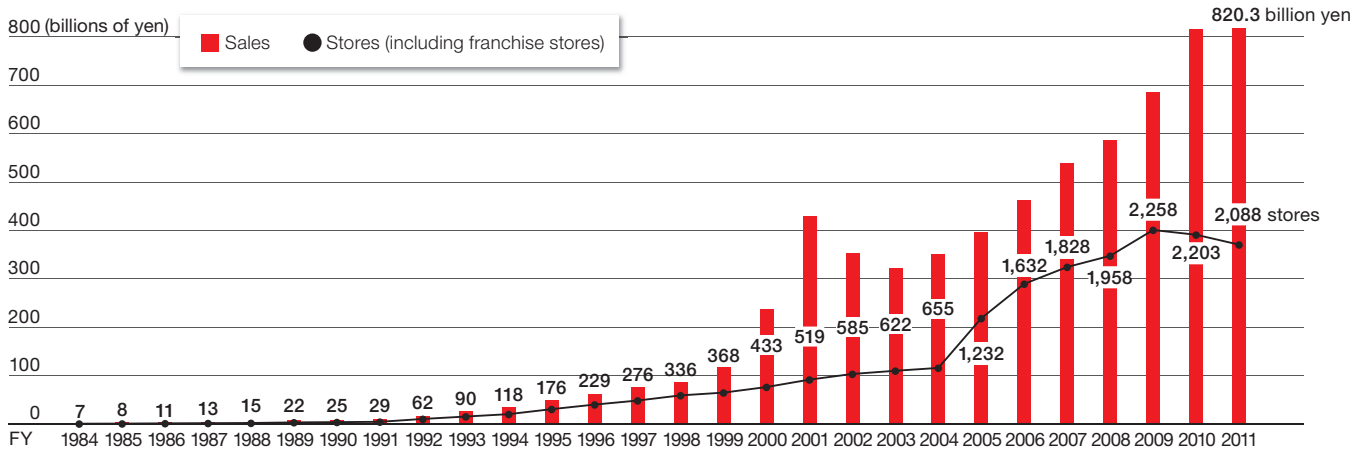


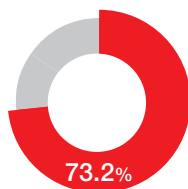
Group Highlights in Fiscal 2011 (Year Ended August 31, 2011)

Sales and Stores of Fast Retailing Group



UNIQLO Japan

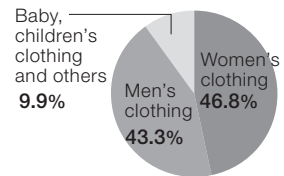
Breakdown of Net Sales



	FY2011	Billions of yen	YoY
Net sales		600.1	-2.4%
Operating profit		106.2	-16.8%
Store number*		843 (stores)	+35 (stores)

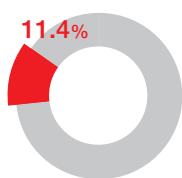
* Including franchise stores

Sales by Product Category



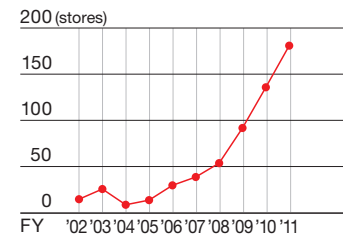
UNIQLO International

Breakdown of Net Sales



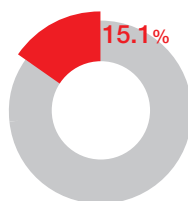
	FY2011	Billions of yen	YoY
Net sales		93.7	+28.7%
Operating profit		8.9	+40.6%
Store number		181 (stores)	+45 (stores)

Number of Stores



Global Brands

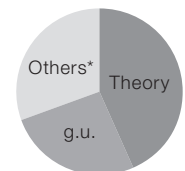
Breakdown of Net Sales



	FY2011	Billions of yen	YoY
Net sales		124.0	-0.9%
Operating profit		8.7	+12.0%
Store number*		1,064 (stores)	-105 (stores)

* Including franchise stores

Sales by Brands



*Comptoir des Cotonniers, Princesse tam.tam, etc.



- Fast Retailing Co., Ltd. is a holding company. The specialty retailer UNIQLO is the Group's mainstay operation, and it has enjoyed strong growth by offering high-quality casualwear at reasonable prices based on its SPA (Specialty store retailer of Private label Apparel) business model, which spans product design, manufacture, distribution and retail.
- The first UNIQLO store opened in 1984. In 1998, our fleece campaign sparked a UNIQLO boom across Japan. Subsequently, we weathered a period of falling sales and operating profit but quickly boosted performance by expanding our women's wear. First venturing into international markets in 2001, UNIQLO now has worldwide operations, including in the U.K., China, Hong Kong, South Korea, the United States, France, Singapore, Russia, Taiwan and Malaysia. In 2011, we opened global flagship stores in Taipei and Seoul, and on New York's prestigious Fifth Avenue, as part of plans to grow business worldwide. At the end of fiscal 2011, we had 843 stores in Japan and 181 stores in other markets.
- Since 2005, we have diversified the operational base of the Group through acquisitions. We have purchased the operations of France-based women's fashion developer Comptoir des Cotonniers, the French corsetry, lounge wear and swimwear brand Princesse tam.tam and the U.S. fashion label Theory.

UNIQLO Japan is the nation's largest apparel retailer, with a 5.5% share of the 10.7 trillion yen Japanese apparel market, and 843 stores nationwide at the end of fiscal 2011.

Several factors brought sales and profit down in fiscal 2011, including the delayed launch of fall/winter items, warm weather during the peak months of November and December, insufficient stock of popular core items and the March 2011 earthquake in northeast Japan.

Encouraged by the success of our first Japanese global flagship store, the UNIQLO Shinsaibashi Store that opened in October 2010 in Osaka, we accelerated the opening of large-scale stores within established department stores. By the end of August 2011, we had 129 large-scale stores constituting approximately 20% of total sales. We plan to open two new global flagship stores in Tokyo: one in Ginza in March 2012 and one in Shinjuku in fall 2012.

In fiscal 2011, sales increased 28.7% year on year to 93.7 billion yen and operating profit grew 40.6% to 8.9 billion yen. While this is still only a small amount compared to UNIQLO Japan's sales of 600.1 billion yen, UNIQLO International's operations in Asia are proving highly profitable. The total number of UNIQLO International stores stood at 181 at the end of August 2011. We expect to add another 107 to boost the total to 288 stores by the end of August 2012.

In 2011, we opened global flagship stores—Taipei (September), New York Fifth Avenue (October), and Seoul (November)—in a vigorous drive to establish the UNIQLO brand in global markets.

We estimate sales will increase 70.7% to 160 billion yen and operating profit will rise 89.9% to 17 billion yen in fiscal 2012.



Theory theory

The Theory label is valued for its quality materials and simple, basic design. A particularly strong performance in the United States generated significant gains in both sales and profit for the brand in fiscal 2011. The operation now boasts 371 stores and sales of approximately 50 billion yen.

G.U. g.u.

The opening of two flagship stores in fiscal 2011 has stimulated dramatic growth for our g.u. brand, which offers fashion at low prices. In fiscal 2012, we plan to open a flagship store in Ginza and are aiming for sales of over 50 billion yen.

Comptoir des Cotonniers



This casual, chic French label has now expanded its store network to encompass Europe, Japan and the United States. Although unfavorable economic conditions in Europe undermined profits in fiscal 2011, results will likely stabilize in fiscal 2012.

Princesse tam.tam



This unique brand, known for its creative original prints and bright colors, specializes in corsetry, lounge wear and swimwear. Princesse tam.tam is sold in 1,000 stores, including department stores, in 40 countries worldwide.

