

**Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2014
(September 1, 2013 - August 31, 2014)**

September 2, 2014
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '13	Oct '13	Nov '13	Dec '13	Jan '14	Feb '14	Six months to Feb '14	Mar '14	Apr '14	May '14	Jun '14	Jul '14	Aug '14	Six months to Aug '14	Year to Aug '14
Same Stores 730(stores)	Net Sales	104.4	86.2	107.7	101.1	115.0	100.8	102.2	100.6	103.3	104.1	102.6	95.2	103.8	101.6	101.9
	Customer Numbers	108.1	85.9	105.7	99.0	109.9	95.8	100.5	93.6	99.2	98.7	96.2	88.0	90.1	94.3	97.6
	Average Purchase	96.6	100.4	101.9	102.1	104.6	105.2	101.7	107.5	104.1	105.5	106.7	108.2	115.1	107.7	104.5
Own Stores 831(stores)	Net Sales	108.1	88.5	110.0	103.7	118.4	103.6	104.9	104.4	106.7	107.7	105.4	97.1	106.1	104.6	104.8
	Customer Numbers	111.9	88.2	107.8	101.4	113.1	98.5	103.1	97.2	102.5	102.1	99.0	89.9	92.3	97.1	100.2
	Average Purchase	96.6	100.4	102.0	102.2	104.7	105.2	101.7	107.5	104.1	105.5	106.5	108.0	115.0	107.7	104.5
Own Stores + Online Sales	Net Sales	107.5	88.6	109.7	104.1	118.0	103.5	104.9	104.2	107.0	107.4	106.0	97.5	106.2	104.7	104.8
	Customer Numbers	111.6	88.4	107.7	101.6	112.6	98.5	103.1	97.1	102.7	102.1	99.3	90.1	92.3	97.2	100.3
	Average Purchase	96.3	100.2	101.9	102.4	104.9	105.1	101.7	107.3	104.2	105.1	106.8	108.2	115.0	107.7	104.5

Sales Comment for the month of August 2014

Store Openings and Closures

Closures: 8 UNIQLO stores

Sales Comment

August 2014 same-store sales increased by 3.8% year on year while sales at our own stores increased by 6.1%.

Total sales including online sales increased by 6.2%.

Same-store sales increased in August, with cooler weather towards the end of the month helping to boost sales of fall garments.

Other Information