

**Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2011  
(September 1, 2010 - August 31, 2011)**

September 2, 2011  
FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '10	Oct '10	Nov '10	Dec '10	Jan '11	Feb '11	Six months to Feb '11	Mar '11	Apr '11	May '11	Jun '11	Jul '11	Aug '11	Six months to Aug '11	Year to Aug '11
Same Stores (646 stores)	Net Sales	75.3	98.9	85.5	84.5	110.7	95.0	90.1	89.5	104.6	98.4	103.9	111.2	90.6	100.4	94.0
	Customer Numbers	85.1	99.8	93.0	90.0	109.5	95.5	95.0	87.0	98.8	94.7	100.4	107.0	89.4	96.8	95.8
	Average Purchase	88.6	99.1	91.9	93.9	101.2	99.5	94.8	103.0	105.9	103.9	103.5	103.9	101.3	103.7	98.1
Own Stores (822 stores)	Net Sales	79.6	104.0	89.8	88.6	116.9	100.9	94.8	90.8	108.8	103.1	109.3	117.3	95.6	104.9	98.9
	Customer Numbers	90.0	104.9	97.7	94.7	115.8	101.4	100.1	88.2	102.8	99.4	106.0	113.3	94.8	101.5	100.8
	Average Purchase	88.4	99.1	91.9	93.6	101.0	99.6	94.7	103.0	105.8	103.7	103.0	103.5	100.8	103.3	98.2
Own Stores + Online Sales	Net Sales	79.1	102.7	89.6	88.4	115.7	100.2	94.3	89.9	108.2	102.8	109.4	117.4	95.6	104.6	98.5
	Customer Numbers	89.8	104.6	97.7	94.7	115.5	101.3	100.0	87.8	102.8	99.5	106.2	113.5	94.9	101.5	100.7
	Average Purchase	88.1	98.2	91.7	93.3	100.3	98.9	94.3	102.3	105.3	103.3	103.0	103.4	100.7	103.0	97.8

**Sales Comment for the month of August 2011**

**Store Openings and Closures**

Closures: 1 UNIQLO store

**Sales Comment**

August 2011 same-store sales decreased by 9.4% year on year while sales at our own stores decreased by 4.4%.

Total sales including online sales decreased by 4.4%.

Same-store sales dipped year on year in August as cooler weather in the first part of the month slowed sales of summer garments.