

# Latest Monthly Sales Figures

## Year to August 2005 (September 1, 2004-August 31, 2005)

September 2, 2005

FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '04	Oct '04	Nov '04	Dec '04	Jan '05	Feb '05	Six months to Feb '05	Mar '05	Apr '05	May '05	Jun '05	Jul '05	Aug '05	Six months to Aug '05	Year to Aug '05
Existing Stores (507 stores)	Net Sales	89.2	115.0	100.3	93.2	120.3	87.7	101.9	84.8	98.6	94.6	113.7	105.2	98.4	99.2	100.6
	Customer Numbers	94.8	113.1	101.6	93.5	121.6	94.6	103.4	86.6	96.0	95.6	109.8	103.7	100.8	99.0	101.2
	Average Purchase per Customer	94.1	101.7	98.7	99.7	98.9	92.7	98.5	97.9	102.7	99.0	103.5	101.5	97.6	100.2	99.4
Directly-managed Stores (664 stores)	Net Sales	97.0	125.4	108.7	101.0	129.8	94.6	110.4	91.5	105.5	100.6	120.8	111.7	104.5	105.9	108.3
	Customer Numbers	102.8	123.1	110.4	101.7	131.6	102.4	112.3	93.7	103.1	102.3	117.3	110.8	107.5	106.1	109.2
	Average Purchase per Customer	94.3	101.8	98.5	99.3	98.6	92.4	98.4	97.7	102.3	98.4	102.9	100.8	97.2	99.7	99.2
Directly-managed Stores + Direct Sales	Net Sales	96.3	125.1	109.1	100.9	129.5	95.0	110.4	92.8	105.2	100.7	121.1	112.0	105.2	106.2	108.5
	Customer Numbers	102.4	122.8	110.5	101.5	131.4	102.4	112.1	94.2	103.0	102.3	117.5	110.9	107.6	106.2	109.2
	Average Purchase per Customer	94.0	101.8	98.8	99.4	98.5	92.8	98.4	98.5	102.1	98.4	103.0	101.0	97.8	100.0	99.3

**Notes:**

**Comparable Stores:** Stores in operation over the entire previous business year from September 1, 2003 - August 31, 2004.

**Total Direct-Run Stores:** Existing stores + stores operated for less than one year as of the end of the previous business year to August 31, 2004+ newly opened stores during the business year to August 31 2005, excluding franchises

**Direct Sales:** Combined catalogue and Internet sale

(This data refers purely to UNIQLO stores within Japan and does not include any UNIQLO stores outside of Japan or non-UNIQLO businesses.)