January 9, 2009

Business results for 3 months to November 2008 & estimates for year to August 2009

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My name is Makoto Yoshitaka and I am Senior Vice President & CFO at FAST RETAILING CO., LTD.

I would like to take you through our business results for the three months to November 2008 today and also our estimates for the year to end August 2009.

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【A note on the display of group operations in this documentation】

※ The structure of each group operation is as outlined below.

UNIQLO Japan: Figures for UNIQLO CO., LTD. are displayed.

UNIQLO International: Includes UNIQLO operations in China, Hong Kong, South Korea, UK, USA & France.

Japan Apparel: Non-UNIQLO apparel retailers developed mainly for the Japanese market. This includes CABIN CO., LTD and GOV RETAILING CO., ,LTD.

Global Brands: Refers to non-UNIQLO brands already being developed globally or with global potential. This includes FR FRANCE (COMPTOIRS DES COTONNIERS, PRINCESSE TAM.TAM), and equity method affiliate LINK THEORY HOLDINGS CO., LTD

【Group】 3 months to Nov 08

Net sales ： ¥188.5bln (**+17.5% y/y**)
Operating income： ¥40.9bln (**+45.6% y/y**)
Ordinary income ： ¥37.0bln (**+31.0% y/y**)

Billions of yen

	Yr to Aug 08 (3mths to Nov 07) Actual	Yr to Aug 09 (3mths to Nov 08) Actual	y/y
Net sales	160.4	**188.5**	+17.5%
(to net sales)	100.0%	**100.0%**	
Gross profit	80.9	**96.1**	+18.8%
(to net sales)	50.4%	**51.0%**	+0.6p
SG&A expenses	52.7	**55.1**	+4.5%
(to net sales)	32.9%	**29.3%**	▲3.6p
Operating income	28.1	**40.9**	+45.6%
(to net sales)	17.5%	**21.7%**	+4.2p
Ordinary income	28.3	**37.0**	+31.0%
(to net sales)	17.6%	**19.7%**	+2.1p
Other gains/losses	▲0.8	**▲0.1**	-
(to net sales)			-
Net income	15.4	**22.1**	+43.6%
(to net sales)	9.6%	**11.8%**	+2.2p

Three months to Nov 2009 (Actual): goodwill amortization ¥1.1bln

Three months to Nov 2008 (Actual): goodwill amortization ¥1.1bln

First, let us run through our business performance for the first quarter – the three months to November 2008.

Net sales rose 17.5% year on year to ¥188.5bln, operating income increased 45.6% year on year to ¥40.9bln, and ordinary income rose 31.0% year on year to ¥37.0bln.

【Group】1Q rise in revenue and income

Net sales ¥188.5bln (**+17.5% y/y**)

- ○ **UNIQLO Japan +¥28.1bln** ○ **UNQLO Intl +¥2.0bln**
- ○ **Japan Apparel +¥2.0bln**

Gross profit to net sales ratio 51.0% (**+0.6p y/y**)

- ○ **UNIQLO Japan gross margin improved +1.5p**

SG&A to net sales ratio 29.3% (**▲3.6p y/y**)

- ○ **UNIQLO Japan SG&A ratio improved ▲3.4p**

Operating income ratio 21.7% (**+4.2p y/y**)

Ordinary income ratio 19.7% (**+2.1p y/y**)

- ○ **Loss on foreign exchange generated by yen strengthening - ¥4.0 billion**

Net sales in the first quarter rose 17.5% year on year, or ¥28.0bln, to ¥188.5bln.

The main factors fueling this leap in revenue were: a ¥28.1bln increase in revenue at UNIQLO Japan, a ¥2.0bln increase in revenue at UNIQLO International, and a ¥2.0bln increase in revenue from the Japan Apparel operation following the incorporation of the VIEW operation from this business year through August 2009.

Our gross profit ratio improved by 0.6 points year on year in the first quarter. That was mainly thanks to a 1.5 point increase in gross margin at UNIQLO Japan.

Although our SG&A expenses increased by ¥2.3bln in monetary terms, the SG&A to net sales ratio improved 3.6 points. This was due in the main to a 3.4 point improvement in the ratio at UNIQLO Japan where overall net sales continued strong.

As a result, we posted an operating income of ¥40.9bln, up 45.6% year on year. That generated a 4.2 point improvement in our operating income ratio to 21.7%.

The sharp strengthening of the yen has generated a foreign currency transaction loss of ¥4.0bn as a non-operating cost for the first quarter. The includes loans made by FAST RETAILING HD to overseas subsidiaries, and losses on payables in foreign currencies by Japan-based UNIQLO CO., LTD. on behalf of UNIQLO International subsidiaries.

Our ordinary income total rose 31.0% year on year to ¥37.0bln, and the ordinary income to net sales ratio rose 2.1 points to 19.7% in the first quarter.

1Q results by operation

Billions of yen

		Yr to Aug 08 3 mths to Nov 07 Actual	Yr to Aug 09 3 mths to Nov 08 Actual	y/y
UNIQLO Japan	Net sales	129.2	157.3	+21.8%
	Operating income/loss	26.0	39.3	+51.2%
	(to net sales)	20.2%	25.0%	+4.8p
UNIQLO International	Net sales	7.0	9.0	+27.6%
	Operating income/loss	0.2	0.7	+232.1%
	(to net sales)	3.0%	7.9%	+4.9p
Japan Apparel	Net sales	11.6	13.6	+16.9%
	Operating income/loss	▲ 0.2	0.2	-
	(to net sales)	-	2.2%	
Global Brands(※)	Net sales	12.2	7.9	▲35.5%
	Operating income/loss	2.4	1.0	▲59.4%
	(to net sales)	20.3%	12.8%	▲7.5p

※ Applied exchange rate

Year to August 2009: 1USD= 99.20 yen 1EUR= 132.68 yen 1GBP= 164.77 yen

Year to August 2008: 1USD= 113.45 yen 1EUR= 163.33 yen 1GBP= 233.04 yen

This slide shows performance by our four main operational segments. The following slides will explain these figures in more detail.

【UNIQLO Japan】 3 months to Nov 08

Profit leaps on back of strong sales

Net sales :¥157.3bln (**+21.8% y/y**)
Gross profit :¥ 77.9bln (**+25.5% y/y**)
Operating income :¥ 39.3bln (**+51.2% y/y**)

Billions of yen

	Yr to Aug 08 (3 mths to Nov 07) Actual	Yr to Aug 09 (3 mths to Nov 07) Actual	y/y
Net sales	129.2	**157.3**	+21.8%
(to net sales)	100.0%	**100.0%**	
Gross profit	62.1	**77.9**	+25.5%
(to net sales)	48.1%	**49.6%**	+1.5p
SG&A expenses	36.0	**38.5**	+7.0%
(to net sales)	27.9%	**24.5%**	▲3.4p
Operating income	26.0	**39.3**	+51.2%
(to net sales)	20.2%	**25.0%**	+4.8p

First of all, we achieved a significant leap in both revenue and income at our UNIQLO Japan segment with net sales rising 21.8% year on year to ¥157.3bln and operating income leaping 51.2% year on year to ¥39.3bln.

Net sales exceeded our initial estimates by as much as ¥20.0bln thanks to strong sales of autumn seasonal garments and a strong performance by winter goods including our unique HEATTECH range.

In addition to the strong sales environment, our early launch of the autumn/winter seasonal ranges met with considerable success. As a result, our gross profit to net sales ratio improved 1.5 points, and operating income exceeded initial estimates by ¥10.0bln.

I will go through these financial data in turn in the ensuing slides.

【UNIQLO Japan】 Net sales

1Q net sales ¥157.3bln （+21.8% y/y）

○ Existing store sales ＋17.7% y/y

Customer nos. ＋10.8% y/y

⇒ Improved evaluation of UNIQLO products,

aggressive advertising campaigns attracted customers

Average purchase ＋6.2% y/y

⇒ (Sep/Oct) less discounting on summer/autumn products,

(Nov) more items purchased on HEATTECH, etc.,

outdoor wear strong.

○ Increase of 8 direct-run UNIQLO stores y/y

(747 stores at end Nov 2008※)

Y/y change		Yr to Aug 2009				
		Sep.	Oct.	Nov.	**Sep.-Nov.**	Dec.
Existing stores	Net sales	+20.8%	▲2.5%	+32.2%	+17.7%	+10.3%
	Customer nos	+10.4%	▲5.8%	+25.7%	+10.8%	+9.8%
	Average purchase	+9.5%	+3.5%	+5.2%	+6.2%	+0.4%

※ Excluding 20 franchise stores

Taking net sales first, a 17.7% increase in existing store sales was the main factor contributing to the increase in net sales of 21.8% year on year in the first quarter. Breaking that figure down further, customer numbers increased 10.8% year on year, while the average purchase price per customer rose 6.2%.

The ever-improving customer assessment of UNIQLO products and their quality, and also the continued success of our own aggressive advertising campaigns helped us attract more customers and achieve a double-digit gain in customer numbers.

The average purchase price per customer increased as we required fewer discount sales to shift summer and autumn goods in September and October. Our HEATTECH range sold extremely well in November which also helped to boost the number of items purchased. Our outerwear also sold well during the period.

We have already announced existing store sales for December 2008. And here too we see continued strength with net sales up 10.3% year on year.

【UNIQLO Japan】 Revenue drivers

○ Greater customer appreciation of UNIQLO products

- Appreciate improvements in product end quality
- Increased awareness of high quality/functional materials inc. HEATTECH

○ Stronger core basic garments

- Greater in-store inventory of core products (merino rib sweaters, fleece, HEATTECH, down jackets, etc.) – easy to find, easy to buy displays
- Maintained core product inventory by increasing production based on sales

○ Effective advertising campaigns

Keep up a constant stream of advertising campaigns–
Slim bottoms, merino, fleece, HEATTECH, premium down….

We feel that several factors probably contributed to the strong rise in revenue at UNIQLO Japan including a greater appreciation by customers of improved end quality of UNIQLO products. Revenue probably also got a boost from increased awareness of the high quality materials used in the manufacture of UNIQLO garments and also the high quality, highly functional materials used in our unique ranges such as HEATTECH, etc.

Secondly, the creation of easy to find, easy to buy store displays also contributed to the first quarter rise in revenue. This was achieved by strengthening core, basic products, and increasing in-store inventory of core winter garments such as merino rib sweaters, fleece, HEATTECH, down jackets, etc.

Increasing production in line with sales trends ensured am ample supply of core garment inventory, and continued smooth sales even at higher levels.

Thirdly our concentrated advertising campaigns also helped attract customers to the stores.

Customers were drawn to our stores by the relentless stream of advertising campaigns in the first quarter including the slim bottoms, merino, fleece, HEATTECH, premium down campaigns.

【UNIQLO Japan】 Gross profit margin

1Q gross profit margin 49.6% （+1.5p y/y）

○ **Continued strong control over discounting**

- **Incorporating store views in production volume, controlling discounting and limited sales**

○ **Successful early launch of autumn/winter ranges**

- **Strong sales reduced need to discount left-over summer/autumn stock**

The gross profit margin at UNIQLO Japan rose 1.5 points year on year to 49.6% in the first quarter to November 2008.

This was achieved mainly through the continued incorporation of store views in determining production volumes, and continued control of discounting and limited sales.

We also feel that the successful early launch of both the autumn and winter season's garments helped boost the level of gross profit.

The reduced need to offload left-over summer and autumn inventory in this strong sales environment also contributed to the improvement in gross profit data.

【UNIQLO Japan】 SG&A

1Q SG&A to net sales ratio 24.5% (▲3.4p y/y)

- ○ **Personnel ratio** ▲1.7 points
  - ・Greatly improved on the back of strong sales and store efficiency gains
  - ・Impact of business function transfer to FR holding company ▲0.2p (included under commission s)
- ○ **Advertising & promotion ratio** ▲0.3 points
  - ・Net sales outperformed proving improved effectiveness
- ○ **Rent ratio** ▲0.8 points
  - ・Significant efficiency gains on the back of strong sales

SG&A costs at UNIQLO Japan increased by ¥2.5bln in line with rising sales. However, the SG&A to net sales ratio actually improved 3.4 points.

Improvements were noted across the board. The personnel to net sales ratio improved 1.7 points year on year thanks to strong overall net sales and improved store management efficiency.

However, part of the improvement in the personnel ratio, 0.2 points, relates to the transfer of business functions to the holding company, and so is included under commissions.

The advertising and promotion to net sales ratio improved 0.3 points.

This improved efficiency was generated by the stronger than expected sales performance over the quarter.

The store rent ratio improved 0.8 points.

Roughly 60% of our stores are roadside stores the majority of which operate under fixed rents.

Therefore, efficiency is naturally boosted by a strong spell in existing store sales.

【UNIQLO Intl】 3 months to Nov 08

On Target, Profit expansion in 1Q

○ **Asia – favorable expansion (39 stores end 08/8, 48 stores end 08/11)**

China, Hong Kong – maintaining favorable performance

Korea – Sales favorable but weaker to eat into profit ratio

○ **Europe & US – reduced loss in UK (15 stores end 08/8, 16 end 08/11)**

USA Continued favorable sales

UK Existing store sales increase, overall red ink shrinks

France Favorable sales at booth in La Defense, Paris

Billions of yen

		Yr to Aug 08 3 mths to Nov 07 Actual	Yr to Aug 09 3 mths to Nov 08 Actual	y/y
UNIQLO International	Net sales	7.0	9.0	+27.6%
	Operating income/loss	0.2	0.7	+232.1%
	(to net sales)	3.0%	7.9%	+4.9p

Next, UNIQLO International performed roughly in line with expectations with net sales rising 27.6% year on year to ¥9.0bln and operating income improving ¥0.5bln year on year to ¥0.7bln.

Business in China and Hong Kong continues favorable.

Business continues to be strong also in South Korea, but profits are being eroded there by the weakness in the Korean won.

Sales continue favorable at UNIQLO USA.

Existing store sales in the UK improved, helping to reduce the red ink for that UNIQLO operation.

Sales at the French UNIQLO outlet opened in La Defense, Paris in December 2007 continue strong.

【Japan Apparel】 3 months to Nov 08

Performs to plan, generates 1Q profit

○ CABIN - Existing store sales miss target, down slightly y/y

○ GOV RETAILING - 1Q profit on improved business management

g.u. - Existing store sales up 10%+, profitability up

FOOTPARK - Profitability gains year on year

VIEW - Sales continue to fall short of target

Billions of yen

		Yr to Aug 08 3 mths to Nov 07 Actual	Yr to Aug 09 3 mths to Nov 08 Actual	y/y
Japan Apparel	Net sales	11.6	13.6	+16.9%
	Operating income/loss	▲ 0.2	0.2	-
	(to net sales)	-	2.2%	

Next, performance improved at our Japan Apparel operation. Net sales rose 16.9% year on year to ¥13.6bln, and operating income improved ¥0.4bln to generate a final gain of ¥0.2bln.

CABIN sales fell slightly short of target, but performance at GOV RETAILING proved firm. Net net, performance for the Japan Apparel segment as a whole continued on track, generating that small profit in the first quarter.

Sales of mainstay brands at CABIN such as ZAZIE and enracine were favorable, but existing store sales actually dipped year on year, bringing the operation in slightly below target.

GOV RETAILING continues to reform business management functions following the merger of domestic subsidiaries low-cost fashion retailer G.U. and footwear retailers ONEZONE and VIEWCOMPANY in September 2008. GOV RETAILING actually generated a small profit in the first quarter.

g.u. enjoyed a double-digit gain in existing store sales in the first quarter along with improved profitability.

Profitability also improved at FOOTPARK compared to the previous year.

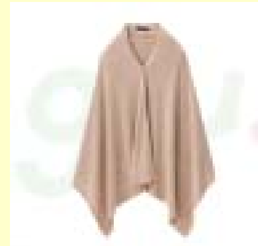
However, sales at VIEW continue to fall short of target.

【Japan Apparel】GOV RETAILING

○ **g.u. operation**

Double-digit rise in existing store sales

- **Tailwind from recent consumer frugality**
- **Improved product design skills**
- **Brand awareness, advertising (flyers, etc.)**



Cashmere touch-knit cape

○ **FOOTPARK operation**

Improved profitability

- **Reduced HQ costs post 3-firm merger**
- **Smoother inventory flow, greater ratio of high-margin in-house designs**

○ **VIEW operation**

- **1Q sales fall short of target**
- **Generate sales recovery with better product design/inventory control**

Riding on the tailwind of consumer’s new found frugality, our low-cost g.u. brand has been enjoying double-digit gains in existing store sales since the spring. Improved product development skills and stronger advertising channels including flyers, etc. are also likely to have contributed to rising revenue at g.u. And awareness of g.u. stores and the g.u. brand is now increasing. Since we believe that there is ample room for the low-cost apparel market to expand, we are aiming to further boost performance through the development of own g.u. products with ever more compelling price appeal.

Take for example the cashmere touch-knit cape in the picture. Priced at ¥1,290, the product appeals in terms of super design as well as value for money, and has been selling extremely well.

FOOTPARK continues to take steps in the right direction in terms of rising profitability.

Several factors are in play here; lower HQ management costs following the 3-company merger, a smoother inventory cycle, and a higher proportion of in-house designed footwear on the store racks.

Looking ahead, we will be aiming to turn this into a highly profitable venture by building an entirely new type of footwear business, a business that can become the second or the third UNIQLO of the future.

Sales from our our VIEW footwear operation continued to fall short of target in the first quarter. However, we are looking to generate a recovery in sales by strengthening product planning and inventory control to minimize potential lost sales.

【Global Brands】 3 months to Nov 08

Revenue & profit down as European econ & Euro weaken

○ **COMPTOIR DES COTONNIERS**

Net sales under perform as European economy slows

○ **PRINCESSE TAM.TAM**

Both sales and income roughly on target

Consolidated 5 months of results (July-Nov) in FR 1Q accounts

Billions of yen

		Yr to Aug 08 3 mths to Nov 07 Actual	Yr to Aug 09 3 mths to Nov 08 Actual	y/y
Global Brands	Net sales	12.2	7.9	▲35.5%
	Operating income/loss	2.4	1.0	▲59.4%
	(to net sales)	20.3%	12.8%	▲7.5p

※ We have accounted as investment income a non-operating gain of 7 million yen for the period from Sep - Nov 2008 generated by our equity method affiliate LINK THEORY HOLDINGS CO., LTD..

※ Due to a change in business year end, net sales of approx. ¥2.7bln and an operating profit of approximately ¥0.6bln for July – August 2007 are also included in the PRINCESSE TAM.TAM data for the three months to November 2007.

Revenue and income from the Global Brand operation fell in the first quarter on the back of the slowdown in the European economy. Net sales fell 35.5% year on year to ¥7.9bln, and operating income fell 59.4% to ¥1.0bln. This result was even lower than our initial conservative expectations.

The European economic slowdown impacted the COMPTOIR DES COTONNIERS brand, with net sales falling short of target. In Euro terms, revenue increased but income fell during the first quarter.

While net sales under performed expectations at PRINCESSE TAM.TAM, cost reductions helped cushion the blow with profit figures coming in roughly to plan. In Euro terms, profit was flat to slightly lower for the quarter.

Please note that, owing to a change in business year end at French lingerie brand PRINCESSE TAM.TAM, net sales of ¥2.7bln and operating income of ¥0.6bln for July and August 1007 are included in the ¥12.2bln net sales figure and ¥2.4bln operating income figure accounted by the brand for the September to November 2007 quarter.

If you strip out this anomaly, Global Brands net sales for the September to November 2007 quarter came in at ¥9.5bln, and operating income at ¥1.8bln. Comparing the September to November 2008 quarter to this new figure produces a smaller 20% fall in net sales and 50% reduction in income in yen terms.

In addition, the yen strengthened by roughly 20% in the first quarter. If you strip out this currency effect, net sales at the Global Brands segment would have been roughly flat, with income falling approximately 30%.

One further note, we have accounted an investment income of ¥7million as a non-operating gain generated by our equity-method affiliate LINK THEORY HOLDINGS CO., LTD. in the first quarter.

【Group】 Balance sheet at end Nov 08

Billions of yen

	End Aug 08	End Nov 08	Change
Total Assets	404.7	**460.0**	+55.3
Current Assets	263.6	**323.2**	+59.5
Fixed Assets	141.0	**136.7**	▲4.2
Liabilities	140.7	**226.4**	+85.7
Net Assets	264.0	**233.5**	▲30.4

Next, I would like to take you through our balance sheet as it stood at end November 2008.

Compared with end August 2008, we generated a ¥59.5bln rise in current assets, while fixed assets fell ¥4.2bln.

The end result was a ¥55.3bln increase in total assets to ¥460.0bln.

I would like to take you through the main points on the balance sheet in the following slide.

【Group】 B/S main points（v. end Aug 08）

Increased cash, cash equivalents, marketable securities
＋¥5.8bln（¥170.1bln ⇒ ¥175.9bln）
- 【UNIQLO Japan】 Increased operating cash flow ＋¥24.5bln
- 【FR】 Payment of year-end dividend, etc. ▲¥14.9bln

Increase in inventory assets ＋¥6.5bln（¥53.7bln ⇒ ¥60.3bln）
【UNIQLO Japan】 Balance at end Nov ¥43.4bln ＋¥7.2bln v. end Aug
（y/y） ▲¥3.5bln Strong sales helped reduce inventory

Decrease in tangible assets ▲¥0.8bln（¥40.3bln ⇒ ¥39.4bln）
- 【UNIQLO Japan】 ＋¥1.0bln 【UNIQLO Intl】 ▲¥1.1bln

Reduced forward exchange contracts (assets) ▲¥68.7bln
（Assets ¥6.6bln ⇒ Liabilities ¥62.1bln）
【UNIQLO Japan】 Stronger yen trend. No impact on PL.

First of all, cash, cash equivalents and marketable securities increased by ¥5.8bln year on year to ¥175.9bln. Of this total, ¥24.5bln was generated by increased operating cash flow at UNIQLO Japan. FAST RETAILING experienced a cash outflow of ¥14.9bln used to pay the business year-end dividend.

Inventory assets increased by ¥6.5bln in November compared to end August to ¥60.3bln. UNIQLO Japan inventory stood at ¥43.4bln at end November, a ¥7.2bln rise on August 2008. However first quarter sales were extremely strong versus the comparable September – November 2007 quarter. Compared to that period, inventory levels at end November 2008 were considerably lower, down ¥3.5bln in fact.

Tangible assets fell ¥0.8bln at end November compared to end August 2008. Tangible assets increased ¥1.0bln on the back of new store openings at UNIQLO Japan, but the stronger yen effect reduced tangible assets at UNIQLO International of approximately ¥1.1bln.

Total forward exchange contracts fell by ¥68.7bln at end November compared to end August 2008. This refers to appropriate hedge accounting in line with the current stronger yen trend, and has no impact on our profit and loss position.

【Group】 Forecasts for yr to Aug 09

Upward revision for sales and income

Billions of yen

	Yr to Aug 08 Actual	Yr to Aug 09 Initial est. (10/9)	y/y	Yr to Aug 09 Revised est. (1/9)	y/y	v.initial est.
Net sales	586.4	620.0	+5.7%	627.0	+6.9%	+1.1%
(to net sales)	100.0%	100.0%		100.0%		
Gross profit	293.6	310.0	+5.6%	313.0	+6.6%	+1.0%
(to net sales)	50.1%	50.0%	▲0.1p	49.9%	▲0.2p	▲0.1p
SG&A expenses	206.1	217.0	+5.2%	214.0	+3.8%	▲1.4%
(to net sales)	35.2%	35.0%	▲0.2p	34.1%	▲1.1p	▲0.9p
Operating income	87.4	93.0	+6.3%	99.0	+13.2%	+6.5%
(to net sales)	14.9%	15.0%	+0.1p	15.8%	+0.9p	+0.8p
Other gains/loss	85.6	93.0	+8.5%	95.0	+10.9%	+2.2%
(to net sales)	14.6%	15.0%	+0.4p	15.2%	+0.6p	+0.2p
Net income	43.5	48.0	+10.3%	50.0	+14.9%	+4.2%
(to net sales)	7.4%	7.7%	+0.3p	8.0%	+0.6p	+0.3p

Year to August 2009 – estimate: capital expenditure: ¥18.0bln depreciation: ¥10.0bln
Year to August 2008 – actual : capital expenditure: ¥21.0bln depreciation: ¥8.5bln

I would now like to go on to explain our business estimates for the full year to end August 2009.

We have revised up our full year consolidated forecasts for net sales from ¥620.0bln to ¥627.0bln, and for operating income from ¥93.0bln to ¥99.0bln.

Our full-year estimate for ordinary income has been revised from ¥93.0bln to ¥95.0bln, also taking into account a ¥4.0bln loss on foreign exchange incurred in the first quarter through November 2008.

【UNIQLO Japan】Forecasts for yr to Aug 09

Revise up net sales ¥20.0bln, OP by ¥10.0bln

Billions of yen

	Yr to Aug 08	Yr to Aug 09		Yr to Aug 09		
	Actual	Initial est. (10/9)	y/y	Revised est. (1/9)	y/y	v.initial est.
Net sales	462.3	**482.0**	+4.3%	**502.0**	+8.6%	+4.1%
(to net sales)	100.0%	100.0%	0	100.0%	0	0
Gross profit	224.1	**231.4**	+3.3%	**243.0**	+8.4%	+5.0%
(to net sales)	48.5%	48.0%	(▲0.5p)	48.4%	(▲0.1p)	(+0.4p)
SG&A expenses	137.6	**141.3**	+2.6%	**143.0**	+3.9%	+1.2%
(to net sales)	29.8%	29.3%	(▲0.5p)	28.5%	(▲1.3p)	(▲0.8p)
Operating income	86.4	**90.0**	+4.2%	**100.0**	+15.7%	+11.1%
(to net sales)	18.7%	18.7%	(+0.0p)	19.9%	(+1.2p)	(+1.2p)

We have revised up our full-year forecasts for the mainstay UNIQLO Japan operation to reflect the strong sales performance in the first quarter.

We are now predicting full-year net sales of ¥502.0bln (up ¥20.0bln on the initial estimate) and operating income of ¥100.0bln (a ¥10.0bln increase on the initial estimate).

【UNIQLO Japan】 Forecast assumptions

Billions of yen

	Yr to Aug 08			Yr to Aug 09					
	Actual			Revised est. (1/9)			y/y		
Net sales	462.3			**502.0**			+8.6%		
Existing store growth (Full yr)	+2.9%			**+5.8%**			-		
1H	+1.5%			**+9.6%**			-		
2H	+4.8%			**+1.0%**			-		
Gross profit margin (Full yr)	48.5%			**48.4%**			▲0.1p		
1H	47.6%			**48.3%**			+0.7p		
2H	49.5%			**48.5%**			▲1.0p		
SG&A ratio (Full yr)	29.8%			**28.5%**			▲1.3p		
1H	27.7%			**25.9%**			▲1.8p		
2H	31.9%			**31.9%**			0.0p		
Store nos (direct run)	Open	Close	Net	**Open**	**Close**	**Net**	Open	Close	Net
Full year	56	46	+10	**52**	**32**	**+20**	▲4	▲14	+10
Large-format	22	0	+22	**24**	**0**	+24	+2	0	+2
Standard-format	32	46	▲14	**28**	**32**	▲4	▲4	▲14	+10
Speciality stores	2	0	+2	**0**	**0**	0	▲2	0	▲2
1H	33	25	+8	**23**	**16**	**+7**	▲10	▲9	▲1
Large-format	10	0	+10	**11**	**0**	**+11**	+1	0	1
Standard-format	21	25	▲4	**12**	**16**	▲4	▲9	▲9	0
Speciality stores	2	0	+2	**0**	**0**	**0**	▲2	0	▲2
2H	23	21	+2	**29**	**16**	**+13**	+6	▲5	+11
Large-format	12	0	12	**13**	**0**	**+13**	+1	0	+1
Standard-format	11	21	▲10	**16**	**16**	**+0**	+5	▲5	+10
Speciality stores	0	0	0	**0**	**0**	**0**	0	**+0**	0

We have revised the figures in this attached slide on underlying forecast assumptions for UNIQLO Japan to reflect actual results for the first quarter.

In light of the strong first quarter performance, we have revised certain data as follows: the rate of increase in existing store sales for the first half through February 2009 is revised up from 1.8% to 9.6%, Our gross profit margin forecast is revised up from the initial estimate of 47.6% to 48.3%, and the SG&A to net sales ratio is revised down from 27.2% to 25.9%.

Store opening and closing plans for the first six months to February 2009 have been revised. The number of new standard-format store openings is now set at 12, 2 less than the initial estimate. The number of planned 1H store closures has been reduced by 3 to 16 stores.

【Global Brands】 Yr to Aug 09 revised fcst

Revised down on European recession, weak Euro

- **Net sales revised down to ¥31.0bln, OP to¥3.0bln**
- **Net sales revised down on economic retrenchment**

Revised direct-run existing store sales （Full-yr est. in Euros）

	Initial est.		Revised est.
COMPTOIR DES COTONNIERS	▲5%	⇒	▲13%
PRINCESSE TAM.TAM	▲5%	⇒	▲13%

- **Approximate 20% reduction as Euro weakens**

Initial full-year currency forecast	1 Euro	= 160.00 yen
Actual exchange rate Sep – Nov 08		= 132.68 yen
Revised forecast rate		= 125.00 yen

Next, I would like to move onto our full-year estimates for the Global Brands segment. Sales of both the COMPTOIR DES COTONNIERS and PRINCESSE TAM.TAM brands are expected to suffer under the encroaching European economic downturn. The yen has also strengthened considerably from our initial forecast levels. For these reasons, we are revising down our estimates for net sales from the Global Brands segment to ¥31.0bln and for operating income to ¥3.0bln.

Initially we had predicted a fall in direct-run existing store sales at the COMPTOIR DES COTONNIERS operation of 5%. But given the severity of most recent sales conditions, we are now expecting a fall in the region of 13% year on year.

We had initially predicted the same 5% fall in direct-run store sales at our PRINCESSE TAM.TAM operation. However, here again we are now forecasting a drop off in sales of approximately 13% year on year.

We had incorporated a Euro exchange rate of 160 yen in our initial estimates. However, given the recent strengthening of the yen, we have revised this forecast to 125 yen per Euro – an approximate 20% increase in the yen's value versus the European currency.

FAST RETAILING

Yr to Aug 09 forecasts by operation

UNIQLO Japan ：Revised upwards
UNIQLO Intl ：Unchanged
Japan Apparel ：Unchanged
Global Brands ：Revised downwards

Billions of yen

		Yr to Aug 08 Actual	Yr to Aug 09 Initial est. (10/9)	y/y	Yr to Aug 09 Revised est. (1/9)	y/y	v.initial est
UNIQLO Japan	Net sales	462.3	482.0	+4.3%	502.0	+8.6%	+4.1%
	Operating income/loss	86.4	90.0	+4.2%	100.0	+15.7%	+11.1%
	(to net sales)	18.7%	18.7%	+0.0p	19.9%	+1.2p	+1.2p
UNIQLO International	Net sales	29.3	41.0	+39.7%	41.0	+39.7%	0.0%
	Operating income/loss	0.3	1.0	+177.8%	1.0	+177.8%	0.0%
	(to net sales)	1.2%	2.4%	+1.2p	2.4%	+1.2p	0.0p
Japan Apparel	Net sales	49.4	50.0	+1.0%	50.0	+1.0%	0.0%
	Operating income/loss	▲ 2.8	▲ 1.0	-	▲ 1.0	-	0.0%
	(to net sales)	-	-	-	-	-	-
Grobal Brands	Net sales	43.7	44.0	+0.6%	31.0	▲29.1%	▲29.5%
	Operating income/loss	7.7	7.0	▲9.8%	3.0	▲61.3%	▲57.1%
	(to net sales)	17.7%	15.9%	▲1.8p	9.7%	▲8.0p	▲6.2p

Yr to August 2009 Estimate: Goodwill amortization ¥4.7bln

Yr to August 2008 Actual : Goodwill amortization ¥ 5.3bln

Our full year estimates broken down by individual operation are shown in the attached slide.

As you can see, estimated performance remains unchanged at UNIQLO International and Japan Apparel.

FAST RETAILING

【Dividend】

Yr to Aug 09 estimated annual dividend 150 yen

	Yr to Aug 08 (Actual)			Yr to Aug 09 (Fcst) ※		
		Interim	Yr-end		Interim	Yr-end
Dividend per share	130 yen	65 yen	65 yen	**150 yen**	**75 yen**	**75 yen**

※ The dividend could change in the case of large fluctuations in business performance, access to funds

Finally, I would like to talk about our prospective dividend for the year to end August 2009. There is no change to our initial forecast for an annual dividend of 150 yen (including a 75 yen interim dividend). This represents a 20-yen increase in the annual dividend compared to the previous year.

For your reference, we have also provided a table on planned store openings and closures, plus interim forecasts for both UNIQLO Japan and the FR group as a whole for the six months through February 2009.

That completes this presentation. Thank you for your attention.

<Reference>

Store plans by group company

Units:Stores	Yr to Aug 08	Yr to Aug 09 (1/9 fcst)							
		3mths to Nov 08 Actual				Full Yr fcst			
	Yr end	Open	Close	Change	End Nov	Open	Close	Change	End Aug
UNIQLO Operations	**813**	**33**	**15**	**+18**	**831**	**95**	**34**	**+61**	**874**
UNIQLO Japan:	759	23	15	+8	767	54	33	+21	780
Direct-run※	740	22	15	+7	747	52	32	+20	760
Large-format	50	11	0	+11	61	24	0	+24	74
Standard-format	678	11	15	▲4	674	28	32	▲4	674
Specialty	12	0	0	0	12	0	0	0	12
Franchise	19	1	0	+1	20	2	1	+1	20
UNIQLO International:	54	10	0	+10	64	41	1	+40	94
China	13	2	0	2	15	19	0	+19	32
Hong Kong	8	2	0	2	10	4	0	+4	12
South Korea	18	5	0	5	23	14	0	+14	32
Sigapore	0	0	0	0	0	2	0	+2	2
UK	13	1	0	+1	14	2	1	1	14
US	1	0	0	0	1	0	0	0	1
France	1	0	0	0	1	0	0	0	1
CABIN	**193**	**19**	**10**	**+9**	**202**	**41**	**17**	**+24**	**217**
GOV RETAILING	**457**	**8**	**4**	**+4**	**461**	**14**	**74**	**▲60**	**397**
g.u.	**58**	**4**	**3**	**+1**	**59**	**9**	**7**	**+2**	**60**
FOOTPARK	**294**	**1**	**1**	**0**	**294**	**2**	**59**	**▲57**	**237**
VIEW	**105**	**3**	**0**	**+3**	**108**	**3**	**8**	**▲5**	**100**
COMPTOIR DES COTONNIERS	**348**	**13**	**0**	**+13**	**361**	**19**	**2**	**+17**	**365**
PRINCESSE TAM.TAM	**150**	**12**	**0**	**12**	**162**	**15**	**0**	**+15**	**165**
Total	**1,961**	**85**	**29**	**56**	**2,017**	**184**	**127**	**+57**	**2,018**

【UNIQLO Japan】 Forecast for 6 mths to Feb 09

Billions of yen

	Yr to Aug 08	Yr to Aug 09		Yr to Aug 09		
	Interim Act.	Initial est. (10/9)	y/y	Revised est. (1/9)	y/y	v.intial est.
Net sales	253.2	**265.0**	+4.6%	**285.0**	+12.5%	+7.5%
(to net sales)	100.0%	100.0%		100.0%		
Gross profit	120.6	**126.1**	+4.5%	**137.7**	+14.1%	+9.2%
(to net sales)	47.6%	47.6%	▲0.1p	48.3%	+0.7p	+0.7p
SG&A expenses	70.0	**72.0**	+2.7%	**73.7**	+5.1%	+2.4%
(to net sales)	27.7%	27.2%	▲0.5p	25.9%	▲1.8p	▲1.3p
Opereting income	50.5	**54.1**	+7.0%	**64.0**	+26.6%	+18.3%
(to net sales)	20.0%	20.4%	+0.4p	22.5%	+2.5p	+2.0p

【Group】 Forecast for 6 mths to Feb 09

Billions of yen

	6 mths to Feb 08 Interim results	6 mths to Feb 09 Initial est. (10/9)	y/y	6 mths to Feb 09 Revised est.	y/y	v.initial est.
Net sales	316.4	**335.0**	+5.9%	**349.0**	+10.3%	+4.2%
(to net sales)	100.0%	**100.0%**		**100.0%**		
Gross profit	156.9	**166.0**	+5.8%	**174.0**	+10.9%	+4.8%
(to net sales)	49.6%	**49.6%**	(▲0.0p)	**49.9%**	(+0.3p)	(+0.3p)
SG&A	102.6	**110.0**	+7.2%	**110.0**	+7.2%	+0.0%
(to net sales)	32.4%	**32.8%**	(+0.4p)	**31.5%**	(▲0.9p)	(▲1.3p)
Operating income	54.2	**56.0**	+3.2%	**64.0**	+17.9%	+14.3%
(to net sales)	17.2%	**16.7%**	(▲0.4p)	**18.3%**	(+1.1p)	(+1.6p)
Ordinary income	53.4	**56.0**	+4.8%	**60.0**	+12.3%	+7.1%
(to net sales)	16.9%	**16.7%**	(▲0.2p)	**17.2%**	(+0.3p)	(+0.5p)
Net income	28.6	**32.0**	+11.7%	**35.0**	+22.2%	+9.4%
(to net sales)	9.1%	**9.6%**	(+0.5p)	**10.0%**	(+0.9p)	(+0.4p)